# BIPL SECURITIES LIMITED 2021 ANNUAL REPORT





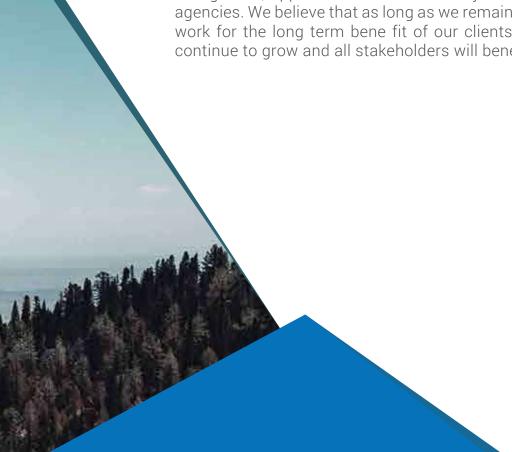


# COMPANY INTRODUCTION

BIPL Securities Limited (BIPLS) is a full service brokerage house listed on the Pakistan Stock Exchange (PSX). We trace our history back to 1962 when we were incorporated as Khadim Ali Shah Bukhari. We were corporatized in Oct, 1991. BankIslami Pakistan Limited took over in May, 2015 and we eventually become BIPLS on Nov 03, 2016. On June 28, 2021 the share holding of BankIslami in BIPLS was acquired by AKD Securities Limited.

Over the 5 decades of our existence one thing that is constant is the drive for excellence and the desire to do the very best for our clients. Everything we do, the sole reason for our existence, is to serve our clients across our many product platforms and to help them achieve their investment objectives consistently and in a transparent and ethical manner.

Our efforts in service excellence has been consistently recognized, appreciated and awarded by local and international agencies. We believe that as long as we remain client focused and work for the long term bene fit of our clients, the company will continue to grow and all stakeholders will benefit and prosper.





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# Vision & Mission



# Core Values



### **INTEGRITY**

Acting with honesty and transparency in the best interest of our clients and other stakeholders



### **EXCELLENCE**

Working diligently to deliver the very best in terms of products and service to our clients on a consistent basis.



### **LEADERSHIP**

Innovate and be the change agent that exceeds client expectations by providing new, diverse and complete range of products and services

# Services Offered



### **EQUITIES**

- TREC Holder of Pakistan Stock Exchange.
- BIPL Direct: Pakistan's largest online equities platform.
- Nationwide retail branch network.
- One of the largest institutional brokerage platform.
- Relationship with global investors and broker dealers.



### MONEY MARKET

- One of the top brokers in the market.
- Actively advice diverse clients such as banks, corporates, insurance companies, mutual funds, DFIs, NBFCs etc.
- Active across multiple products such as sukuks, T-Bills, commercial papers, promisery notes, overnight, term funding etc.



### **FOREX**

- Actively catering to FX needs of bank treasuries.
- Research backed investment advice based on macro economic fundamentals.



### **COMMODITIES**

- One of the leading brokers on the Pakistan Mercantile Exchange.
- Amongst the largest team in the business.
- Night desk facility for investors.
- Professional investment advice based on research and technicals.



# CORPORATE FINANCE & ADVISORY

- Mergers & acquisitions / divestitures and privatizations.
- IPOs, bookbuilding, block transactions and private placements.
- Corporate & financial restructuring.



### **RESEARCH**

- Award winning research recognized locally and internatinoally.
- Industry wide coverage supported by macro economic research.
- Detailed company insights supplemented by strategy reports.

# Company Information

### **BOARD OF DIRECTORS**

Kamal Uddin Tipu — Chairman Abdul Aziz Anis, CFA — Chief Executive Officer Sikander Kasim Ayesha Aqeel Dhedhi Afsheen Aqeel Khurshid Anwer Muhammad Noorul Hasan

### **AUDIT COMMITTEE**

Sikander Kasim - Chairman Ayesha Aqeel Dhedhi Afsheen Aqeel

### **HR & R COMMITTEE**

Kamal Uddin Tipu - Chairman Khurshid Anwer Afsheen Ageel

### CHIEF EXECUTIVE OFFICER

Abdul Aziz Anis, CFA

### **COMPANY SECRETARY**

Zafar Ahmed Khan - Acting Company Secretary

### CHIEF FINANCIAL OFFICER

Zafar Ahmed Khan

### STATUTORY / NCB AUDITOR

RSM Avais Hyder Chartered Accountants 407, Progressive Plaza, Beaumont Road, Karachi, Pakistan

### CREDIT RATING AGENCY

VIS Credit Rating Company Limited

### **BANKERS**

Allied Bank Limited
Askari Bank Limited
Bank Al-Habib Limited
Bank Al-Falah Limited
BankIslami Pakistan Limited
Dubai Islamic Bank Pakistan Limited
Faysal Bank Limited
Habib Metropolitan Bank Limited
JS Bank Limited
MCB Bank Limited
Meezan Bank Limited

### **LEGAL ADVISORS**

Bawaney and Partners Advocates and Investment and Corporate Advisor 3rd & 4th Floors, 68-C, Lane 13, Bokhari Commercial Area, Phase-VI, DHA, Karachi, Pakistan Phones: (+92-21) 35156191-92-93-94 Fax: (+92-21) 351-56195 bawaney@cyber.net.pk

### TAX ADVISOR

Grant Thornton Anjum Rahman Chartered Accountants 1st & 3rd Floor, Modern Motor House, Beaumont Road, Karachi, Pakistan. Phone: (+92-21) 111-000-322 Fax: (+92-21) 34168271

### **REGISTERED OFFICE**

5th Floor, Trade Centre, I.I.Chundrigar Road, Karachi. Phone: (+92-21) 111-222-000 Fax: (+92-21) 32630202 info@biplsec.com www.biplsec.com

### SHARE REGISTRAR

THK Associates (Private) Limited Plot No.32-C, Jami Commercial Street 2, D.H.A Phase VII, Karachi 75500, Pakistan. Phone: +92 (021) 35310191-6 Direct: +92 (021) 35310185 Email:secretariat@thk.com.pk

# **Business Ethics & Practices**

BIPLS is a strong supporter of corporate decorum and ensures that its employees endeavor to maintain highest ethical standards during the discharge of their duties. The Company has adopted a Code of Ethics and Business Practices applicable to all its employees which is regularly circulated within the Company. A summary of the Code is as follows:

### **Code of Conduct**

Employees must act at all times in the Company's best interests and are expected to avoid situations in which their financial or other personal interests or dealings are in conflict with the interests of the Company. Matters involving conflict of interest are prohibited as a matter of policy and any conflict that arises in a specific situation or transaction must be disclosed and resolved.

### **Gifts or Entertainment**

Offering or acceptance of money, gifts, entertainment, loans or any other benefit or preferential treatment is not acceptable from any existing or potential customer, supplier or business associate of the Company, other than occasional gifts of a modest value and entertainment on a modest scale as part of customary business practice.

### **Bribery**

The making or receiving of facilitation payments or inducements such as bribes and similar acts in cash or kind are prohibited and the resources of the Company are not utilized for any such purpose.

### **Accounting Standards**

Compliance with applicable accounting standards and procedures is always necessary. The information supplied to the external auditors, shareholders and other third parties must be complete and not misleading.

### **Human Resources**

Human Resource policies are consistent, transparent and fair and staff members are encouraged to make suggestions or raise business concerns. Selection for employment and promotion is based on objective assessment of ability, qualification and experience, free from discrimination on any grounds. Discrimination on the basis of caste, culture, religion, disability or sex is intolerable.

### Compliance with Regulatory Requirements

BIPLS transacts its business in accordance with the applicable laws, rules and regulations and cooperates fully with the government and regulatory bodies.

### Confidentiality

Employees are bound to protect the confidentiality of information and are obliged to keep delicate information confidential. Use of Company information for personal gain is strictly prohibited. Confidential information must ONLY be used for the intended purpose.

### **Community Responsibility**

BIPLS aims to operate as a responsible corporate citizen, supporting the communities locally and globally and recognizes its responsibilities towards these communities.

### **Environmental Responsibility**

BIPLS is concerned with the conservation of the environment in its broadest sense, recognizing its role in this respect by maintaining responsibility for the building and land which it occupies and it aims to limit its use of all finite resources.

# **Our Policies**

### No Trading on Possession of Insider Information

No person in BIPLS is permitted to trade in any security, either in his own personal account or in the account of his spouse or dependent children, if he / she is in possession of any inside information and neither should they encourage others to do so including his / her relatives, spouse, dependent children or/and close associates.

Also they should refrain from communicating insider information to any outsider, customer or a third party.

All Dealers shall take extra care in sharing information from the trading desk to clients and should be careful not to disseminate any inside information, whether acquired directly or otherwise, or which may, if disseminated, be construed as a leakage of inside information.

### **Business Practices**

Honesty and integrity are the hallmarks of BIPL Securities (BIPLS) and adherence is expected on part of each employee. BIPLS must compete for business on an honest and open basis – this is integral to ethical behavior.

A conflict occurs when an employee's private interest interfaces with the interest of the Company or its clients. No employee shall transact any business on behalf of himself or any person other than BIPLS with any supplier of goods or services to BIPLS in circumstances that could give rise to a conflict of interest or be prejudicial to the company.

In placing or accepting any business and in entering into contracts on behalf of BIPLS, employees are expected to observe the highest standards of integrity and to act in the best interests of the company. Business should not be placed or accepted, or contracts or arrangements entered into, for any improper motive.

No employee shall use the resources of BIPLS for any purpose other than to conduct BIPL's lawful and proper business. In particular, the company's resources must not be used for illegal purposes or for the gain of anyone other than BIPLS. Employees should endeavor to protect the assets of BIPL and its sponsors and customers and ensure efficient utilization in a transparent manner and as per applicable rules and regulations.

★ Best Country

★ Best Domestic

**Equities House** 

Research

★ Best Analyst

★ Best Research

Best Corporate

House of the ye

& Advisory, Bar

# Awards & Recognitions

### **ASIAMONEY CFA INSTITUTE** ★ Best Country ★ Pakistan's Best Equities **ASIAMONEY WORLD FIN** ★ Research ★ Best Investmen ★ Best Research Analyst ★ Best Country ★ Best Bank Brokerage Research Pakistan ★ Best Domestic **EUROMONEY** ★ Best Bank Brokerage **Equities House EUROMONI** ★ Best Energy Coverage ★ Best Strategy Analyst ★ Pakistan's Best Equities ★ Pakistan's Best ★ Best Domestic ★ Runner-up, Best **Equities House** House Analyst **WORLD FINANCE** ★ Best Strategy Analyst THE ASSET ★ Best Analyst ★ Best Investment Bank, ★ Best Domestic Pakistan **CFA INSTITUTE** Investment Bank ★ Pakistan's Best Equities ★ Best Corporate House Finance House Best Research Analyst Runner-up, Corp. Finance House of the year, Equity & Advisory, 2008 2009 2007 **ASIAMONEY** 2010 ★ Best Bank Brokerage Best Energy Coverage ★ Best Strategy Analyst ★ Best Analyst ★ Runner-up, Best ASIAMONEY **EUROMONEY** ★ Country Research. Best Country ★ Pakistan's Best Equities **CFA INSTITUTE** House **Best Corporate** Best Energy Coverage **WORLD FINANCE** Finance House of the ★ Best Domestic **Equities House** ★ Best Investment Bank, Best Analyst Pakistan THE ASSET **ASIAMONEY CFA INSTIT** ★ Best Finance Deal

**CFA INSTITUTE** 

★ Runner-up, Best

Research Analyst

House

### **IANCE** t Bank, **EURO MONEY** ★ Pakistan's Best Equities **WORLD FINANCE ASIAMONEY** ★ Best Investment Bank, ★ Best Brokerage Pakistan House in Pakistan for the period 1990-2013 25th Anniversary Poll of Polls ★ Best Domestic Equities House ★ Best Strategy Analyst **WORLD FINANCE** 2014 ★ Best Investment Bank, Pakistan **EUROMONEY** ★ Pakistan's Best Equities House 2013 2015 **EUROMONEY** 2012 ★ Pakistan's Best Equities House **ASIAMONEY WORLD FINANCE** ★ Best Domestic ★ Best Investment Bank, **Equities House** Pakistan **CFA INSTITUTE** ★ Best Research Analyst Best Corporate Finance House of the year, Equity & Advisory, Banks **WORLD FINANCE** ★ Best Investment Bank, UTE **WORLD FINANCE** Pakista Analyst ★ Best Investment Bank, **EUROMONEY** Finance Pakistan ★ Pakistan's Best Equities ear, Equity **EUROMONEY** House ıks ★ Pakistan's Best Equities

# Company Milestones

### **DEBT CAPITAL MARKETS**















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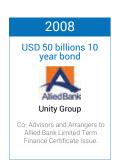


















## **EQUITY CAPITAL MARKETS**



















# Our Location & Branch Network

### Corporate Office

5th Floor, Trade Center, I. I. Chundrigar Road, Karachi-74200, Pakistan. UAN: 0092-21-111-222-000 Email: info@biplsec.com

### **Branch Offices**

### Gulshan-e-Iqbal - Karachi

Mr. Ziyad Bin Zubair

Friends Paradise, 1st Floor, SB-36, Block No. 13-D, KDA Scheme-24, Main University Road, Karachi TEL: +92 21-34980763-4 & 66 FAX: (+92-21) 34980761

### PSX - Karachi

Ahsan ul Haq

Room No. 93, 94, 95, 2nd Floor, Pakistan Stock Exchange Building, Stock Exchange Road. TEL: +92 21 3241 2910 - 14 FAX: (+92-21) 32412911

### Lahore

Mr. Kamran Khalid Butt

2nd Floor, Fountain Avenue Building, 64-A, Main Boulevard, Main Gulberg, Lahore. TEL: +92 42-111-222-000

FAX: (+92-42) 35787545

### Rahim Yar Khan

Mr. Adnan Saleem

Plot # 24, City Park Chowk, Model Town. Rahim Yar Khan. TEL: +92 68-5873251-2-4

### Islamahar

Mr. Junaid Al

90-91, Razia Sharif Plaza, Jinnah Avenue, Blue Area, Islamabad. TEL: +92 51-111-222-000 FAX: (+92-51)2272841

### Islamabad I

Mr. Ahsan Zia

Office No.313, ISE Tower, Jinnah Avenue, Blue Area, Islamabad TEL: +92 51-2894201-5

### Multan

Mr. Muhammad Sajid

Ground Floor, State Life Building, Abdali Road, Multan. TEL: +92 51-111-222-000 FAX: (+92-61) 4500272

### Gujranwala

Mr. Muariff Hussain

81, Ground Floor, GDA Trust Plaza, Gujranwala TEL: +92 55-3822501-04 FAX: (+92-55) 3822505

### Sialkot

Mr. Manzoor Elahi

Ground Floor, City Tower, Shahal Pura Road, Sialkot TEL: +92 52-3256035-37 FAX: (+92-52) 3256038

### Faisalabad

Mr. Sohail Akhtar

Room # 509 & 510, 5th Floor, State Life Building, Liaquat Road, Faisalabad TEL: +92 41-2614408-10

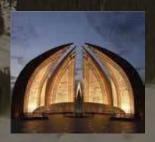
### Peshawar

Mr. M.Ilyas Khan

1st Floor, State Life Building, 34-The Mall, Peshawar Cantt, Peshawar TEL: +92 91-5276025-27 FAX: (+92-92) 5273683

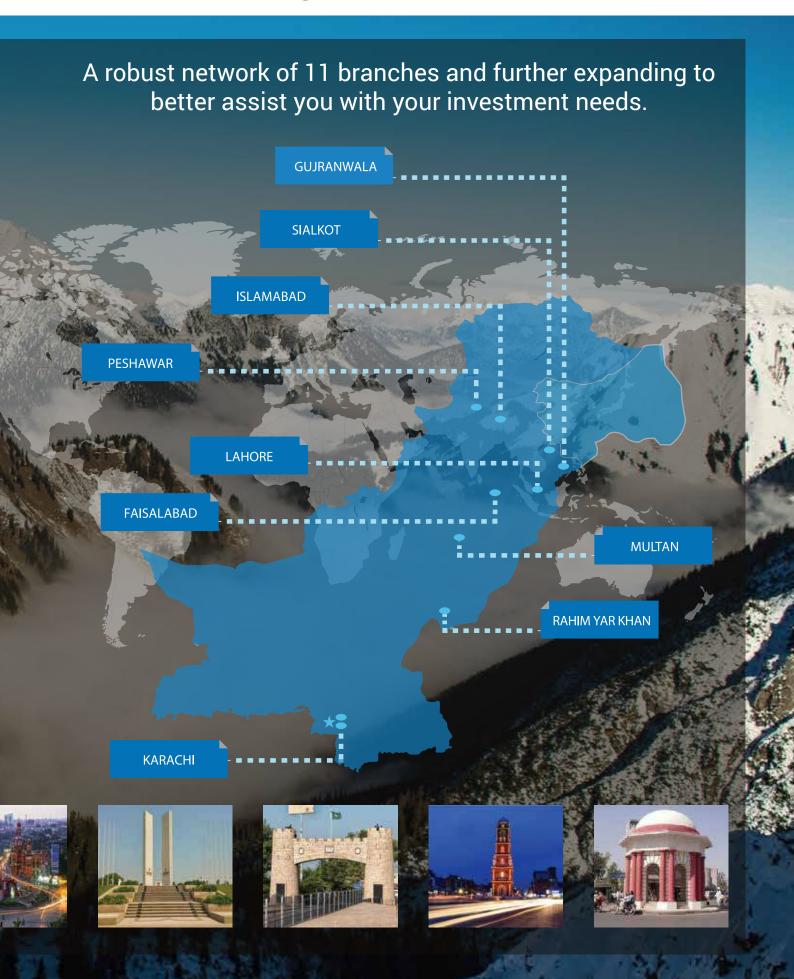








# Serving YOU, Where YOU are...





It gives me immense pleasure to present this review report to the stakeholders of BIPL Securities Limited on the overall performance of the Board and effectiveness of the role played by the Board in achieving the company's objectives.

Like the other Countries, Pakistan experienced an unprecedented situation in the year 2021 when the COVID-19 affected the whole Country. Your company took immediate and pro-active steps to protect the employees and clients, while ensuring smooth operational continuity

The composition of the Board of Directors reflects mix of varied backgrounds and highly experienced individuals in the fields of Finance, Audit, Business and Banking. As required under the Code of Corporate Governance, the Board evaluates its own performance through a mechanism developed by it. The Board is fully involved in company's progress and provides strategic direction to the management and will continue to play its role in ensuring high standards of governance.

The Board of Directors received agendas along with supporting materials in sufficient time prior to the Board and its Committee meetings. The Board has met frequently enough to adequately discharge its responsibilities, duly assisted by its Committees. All the Directors were equally and actively involved in important decisions.

I would like to acknowledge the contribution of the Board of Directors and all the employees of BIPL Securities Limited for their hard work, dedication and commitment towards achieving organizational goals.

Kamal UddinTipu
Chairman



CY21 has seen the company achieve its highest profitability in the last 12 years. It has been a team effort that has made this possible. Added to this is the focus on retail equity brokerage led by our online platform and nationwide branch network that has been the key driver of company earnings.

The coming year looks challenging due to various economic considerations but we are confident that with the team we have in place and the strong client relationships that we have cultivated, the company remains comfortably poised to successfully navigate market volatility and swings.

We remain thankful for the active guidance given to us by all our stakeholders, starting from company directors, employees, shareholders, regulators all the way to our clients etc. We thank them profusely and look forward to their continued support going forward.

Abdul Aziz Anis

# Directors' Profile

### Kamal Uddin Tipu Chairman

Kamal Uddin Tipu is a PhD scholar in International Relations & Politics, Masters in Conflict Transformation from Eastern Mennonite University, VA USA, a Fulbright scholar, diploma in Human Rights Law from Human Rights Center Peshawar and MSc in Civil Engineering from Wayne State University Detroit MI USA having over 30 years of experience of law enforcement operations, management and planning, International Peacekeeping, electronic media regulation, project management, training and research administration.

His experience includes member of National Counter Terrorism Authority (NACTA), Executive Member and Chairman PEMRA, Police Planning Advisor at United Nations Office to the African Union UNOAU Addis Ababa Ethiopia, Deputy Inspector general of Police, Islamabad, Sector Commander and Director Planning National Highways & Motorway Police, Islamabad and many other command and staff assignments in Police Service of Pakistan

He has written various papers on the subjects of Conflict Analysis, Nonviolence, Negotiations, Dialogue, Peace building, Community Policing, and Restorative Justice as requirement of the Masters Degree in the field of Conflict Transformation under the Fulbright program at Eastern Mennonite University Virginia, USA. He was a Visiting speaker National Institute of Public Administration, National Police Academy and Pakistan Institute of Manpower Islamabad. He also works on the Executive Body of Association of Former Inspectors General of Police AFIGP



Abdul Aziz is an investment management and capital markets specialist with multifaceted plus 24 years of successful track record spread over brokerage, asset management, investment advisory, wealth management and investment banking. His in-depth "C" level experience has led to strong leadership and expertise in establishing, running and growing business not only across product lines but also regionally and globally.

He has previously worked as Managing Director Investment Strategist in Asset Management at NCB Capital, Saudi Arabia, which managed close to USD 16bn in AUMS across diverse asset classes. He has actively worked in structuring and launching the largest employee's savings plans in the MENA region worth approx. USD 3.3bn. He has been the founding Chief Executive Officer of Alfalah GHP Investment Management Ltd, an asset management and investment advisory firm, and the Founding Executive Director of Alfalah Securities Ltd, a full service brokerage house. Earlier, he was the Chief Executive Officer of Elixir Securities (formerly Indosuez W.I. Carr Securities) which was the largest foreign brokerage in the country at the time.

### Sikander Kasim Director

Sikander Kasim is a fellow member of Institute of Chartered Accountants of Pakistan with over 30 years of experience in cross sector of listed companies. He joined Ford Rhodes Robson Morrow to pursue Accounting Certification after his B.Com from University of Karachi. He was admitted as an Associate Member of ICAP in the year 1991. His work experience revolves around financial and corporate affairs, including the office of Chief Financial Officer. He has major insight of public offerings, treasury functions and mobilization of funds for enterprise. Majority of his experience pertains to refinery sector.

### Ayesha Aqeel Dhedhi Director

Ms. Ayesha Aqeel Dhedhi is the youngest female CEO in real estate sector in Pakistan. She is currently working as a CEO in Creek Developers (Private) Limited. She has got 11 years of work experience. By qualification she holds a Master of Business Administration.









# Afsheen Aqeel Director

Ms. Afsheen has been associated with AKD Securities Limited for more than 4 years and is currently part of the Investment Banking team. She has been actively involved in various successful transactions that have been floated through the AKDS platform.

Her work domain is predominantly equity and debt advisory with transaction spectrum ranging from capital market transactions to private equity play.

She also serves on the Board of Directors of BIPL Securities Limited. She has completed her undergraduate studies from the University of Nottingham - United Kingdom.



### Khurshid Anwar Director

Mr. Khurshid Anwar has 40 years of work experience. He is currently performing his duties as advisor to Dr. Shamshad Akhtar. His prior experience includes working in State Bank of Pakistan, Samba Bank Ltd and Shaheen Air International.

By qualification he holds a Post Graduate Degree in Law (LLB) and is also a Bachelors of Science.



### Muhammad Noorul Hasan Director

Mr. Muhammad Noorul Hasan has over 37 years of work experience, he retired as Chief Mechanical & Electrical Engineer from Karachi Port Trust. His prior experience includes working in Karachi Port Trust. By qualification he holds a Bachelors of Engineering (Mechanical).



# Corporate Social Responsibility (CSR)

BIPLS continues to be a good corporate citizen, supporting the communities from which it derives its business and recognizing its responsibilities towards all such communities. BIPLS will be supportive of community initiatives across the organization, targeting those most appropriate for each individual community.

The company has integrated CSR into its ethics and business practices. In this context, community and stakeholder needs are carefully assessed and support is extended in line with the company's policies, code of ethics and business objectives. Some of the key CSR activities undertaken by the company include:

### Health, Safety and Environment

BIPLS ensures that all its present and future activities are conducted safely without endangering the health and safety of its employees, custom ers, the public and the environment in which we operate. Our aim is to minimize negative environmental impact and promote green and clean energy as is economically and practically possible.

### The Citizens Foundation (TCF) and Support for Education

A TCF delegation was invited to the BIPLS office to give an overview about the work being carried out by the Foundation in the education of underprivileged children across Pakistan.

Impressed by the work done by TCF, the company sponsored the education of one complete classroom for six months. Also, a few senior management personnel in their individual capacities agreed to support individual child's education on monthly basis.

### Indus Hospital and Blood Drive

Every day blood transfusions take place that saves lives of many people all over the world. Donating blood is good for the health of donors as well as those who need it.

With this in mind, a team from the Indus Hospital was invited to the office of BIPLS to give a briefing about the activities that the hospital was carrying out in this regard. Also, a blood drive was launched in the company and we are happy to report that a large number of employees actively participated in voluntary blood donation.

### **Tax Contribution**

Taxation is essential for the economic and social development of a country and BIPL Securities takes pride in being a tax compliant company. The company and its employees contributed an amount of PKR 34.849 million to the National Exchequer in the form of taxes.

# Directors' Report To The Members

On behalf of the Board of Directors of BIPL Securities Limited (BIPLS), we are pleased to present the audited standalone financial statements of the Company and commentary for the year ended December 31, 2021.

### **Economic Review**

The local economy posted a robust recovery from COVID-19 related downturn to post a headline growth in GDP of 5.4% (revised) during FY21. This was the second highest growth number posted in over a decade. Not only did the economy outperform the official growth target of 4.8%, the headline GDP growth was broad-based with reasonable support coming from all three sectors of the economy with a considerable push coming from strong industrial growth.

However, given the significant macroeconomic risks which country still faces, the recovery shown during FY21 may yet again prove to be short lived. Firstly, the commodity cycle boom amid a recovery in global economies has once again resulted in ballooning of CAD which has already touched US\$9.0bn (or ~2.6% of GDP) already during 1HFY22. The slippages on external front has once again put significant pressure on PKR with currency depreciating by 10.4%YoY during CY21.

The current commodity super cycle coupled with rapid PKR depreciation has resulted in soaring inflation during CY21, a phenomena reported by most global economies. Consequently, the headline CPI inflation reading during CY21 has averaged around 9.5%, forcing the State Bank of Pakistan (SBP) to raise interest rates by 275bps during the second half of the year to 9.75%. However, with inflation now reaching double digits (averaging around 11.5% over the last few months), the real interest rates on forward basis are in the negative territory. Having said that, the SBP is comfortable with the current interest rates and has given an indication that the interest rates may be kept at these levels over the foreseeable futures.

On the fiscal side, the FBR has shown good performance with the 1HFY22 collections overshooting its tax collection target by PKR287bn. To this end, the total collections were PKR 2.9trn during 1HFY22 as against a target of PkR2.6trn. A substantially large part of the tax collection was generated at the import stage through customs duty and allied taxes.

### **Equity Market Review**

Though CY21 started off strongly with index gaining 9.6% during 5MCY21, the resurgence fizzled out spectacularly during the second half of the year as various macroeconomic and geopolitical events dampened investor sentiments. Consequently, CY21 closed out with index returning just 1.9%YoV while the USD denominated return stood at approx. negative 8.5%. The foreigner institutional investors remained net sellers for another year with a total outflow of approx. USD359mn during CY21.

The average daily volumes during CY21 stood around 615mn shares with some major outliers seen during 1QCY21 that pushed the overall number higher. The average value traded during CY21 remained at US\$154mn.

### **Debt and Currency Market Review**

Pakistan has successfully managed to restart the IMF program after undertaking painful reform measures necessary to stabilize the economy. After receiving the latest USD1bn tranche at the start of Feb'22, the GOP is now in process of raising another USD1bn from international bond market which will help shore up the FX reserves even further. However, with Pakistan required to make debt repayments of USD22.8bn on its international debt in FY23, the borrowing needs will likely remain elevated and the country may return to international bond market once again in order to roll over the maturing debt.

On the local front, after the SBP raised interest rates by 275bps during 2HCY21, the yields on secondary market government instruments have reached double digits. However, the central bank flooded the banking system with liquidity recently in a bid to bring down the yields on 3M and 6M papers. The move paid off with yields coming down by 20-50bps in the immediate term and the banks, flushed with new liquidity, parking money in short term papers. With SBP also giving the indication of keeping interest rates stable at current levels, we may see yields stabilizing at current levels in the short term.

Current Account Deficit (CAD) is expected to reach USD16-17bn in FY22 and projected to ease to USD10-11bn in FY23. Nonetheless, this together with large international debt repayments during this period means that PKR will continue to remain under pressure in the short to medium term.

### **Operating and Financial Performance**

During the year ended December 31, 2021 the financial performance of the company is as follows:

| Profit before taxation             |
|------------------------------------|
| Taxation                           |
| Profit after taxation              |
| Dividend paid during the year      |
| Accumulated (loss) brought forward |
| Accumulated (loss) carried forward |
|                                    |

Earnings per share

| 2021             | 2020      |  |  |  |
|------------------|-----------|--|--|--|
| (Rupees in '000) |           |  |  |  |
| 251,139          | 137,996   |  |  |  |
| (71,409)         | (43,996)  |  |  |  |
| 179,730          | 94,000    |  |  |  |
| -                | =         |  |  |  |
| (314,763)        | (408,763) |  |  |  |
| (135,033)        | (314,763) |  |  |  |
| (Rup             | oees)     |  |  |  |
| 1.80             | 0.94      |  |  |  |

The key driver of company profitability has been the 37% increase in total equity revenue to approx. PKR 481mn in CY21 as opposed to approx. PKR 351mn in CY20. Equity remains the biggest component of total operating revenue of the company accounting for 93% of the same in CY21 as compared to 91% a year before. While the topline of the company saw an impressive growth, the total operating & admin expenses of the company grew by only 12% YoY due to strict cost controls and monitoring.

### Corporate Governance

The directors confirm compliance with the Corporate & Financial Reporting Framework of the Securities and Exchange Commission of Pakistan (SECP's) Code of Corporate Governance in respect of the following:

- · Proper books of account of the Company have been maintained;
- The financial statements prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and the changes in equity;
- Appropriate accounting policies have been consistently applied in the preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment;
- Approved Accounting Standards, as applicable in Pakistan, Companies Act, 2017 and the directives issued by the Commission have been followed in the preparation of the financial statements;
- The system of internal control, which is sound in design has been effectively implemented and is being continuously reviewed and monitored;
- · The Company is financially sound and is a going concern and that there are no doubts about its ability to continue as a going concern;
- There has not been any material departure from the best practices of Corporate Governance, as detailed in the listing regulations;
- The composition of Board of Directors is as per the best practices of Code of Corporate Governance;
- Executive Directors do not number more than one third of the elected directors. Details of the composition of the Board of Directors have been
  provided below;
- The Board of Directors has ensured that all regulations concerning responsibilities, powers and functions of the Directors have been carefully considered and acted upon. In addition, Company Secretary, CFO and Head of Internal Audit who meet the requirements laid out in the Code have been appointed;
- Key operating and financial data of the preceding years is disclosed in the financial statements.
- There are no statutory payments on account of taxes, duties, levies and charges which are outstanding as on December 31, 2021 except for those disclosed in the financial statements;
- · Related-party transactions have been placed before the Audit Committee and their recommendations placed before the BOD.
- The Company operates an approved contributory provident fund for its eligible employees. The value of investments as per the un-audited financial statements for the year ended December 31, 2021 amounts to approximately PKR 41.602 million;
- No material changes and commitments affecting the financial position of your Company have occurred between the balance sheet date and the date
  of the Directors' Report.

### Corporate Social Responsibility

Responsibility towards the Community: BIPLS continues to be a good corporate citizen, supporting the communities from which it derives its business and recognizing its responsibilities towards all such communities. BIPLS will be supportive of community initiatives across the organization, targeting those most appropriate for each individual community.

Responsibility towards the Environment: BIPLS is concerned with conservation of the environment in its broadest sense, recognizing its role in this respect by maintaining responsibility for the building and land which it occupies and aims to limit its use of all finite resources, with specific focus on usage of energy.

BIPLS has integrated Corporate Social Responsibility (CSR) into its ethics and business practices. In this context, community and stakeholder needs are carefully assessed and support is extended in line with the company's policies, code of ethics and business objectives.

Summary of CSR activities during 2021 is as follows:

- Adherence to regulatory requirements: The Company and its employees contributed an amount of PKR 34.849 million to the national exchequer
  in the form of taxes.
- People/Human Resources: The Company follows a policy of contributing to employees' professional development and promoting physical, mental and emotional health.

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### The Board

The total number of directors are Seven (7) (including CEO who is deemed director) as per the following

| Male   | 5 |
|--------|---|
| Female | 2 |

Composition

| Independent Directors   | 2 |
|-------------------------|---|
| Non-Executive Directors | 4 |
| Executive Directors     | 1 |

The positions of the Chairman and the Chief Executive Officer are kept separate in line with the best governance practices and the Chairman has been elected from among the Independent Directors. The Board has established a separate Audit Committee and Human Resource & Remuneration Committee to assist the Board in the performance of its functions. The Chairman of Board and Audit Committee are Independent Directors and are not same person, in line with best practices. Further, none of the Directors is elected or nominated in more than seven listed companies.

Seven meetings of the Board of Directors were held during the year 2021. As per the requirements of the Code of Corporate Governance, written notices were circulated at least 7 days in advance except for emergent meetings and significant issues as detailed in the Code were placed for the information, consideration and decision of the Board and the Audit Committee. Minutes were appropriately recorded, including dissenting views, if any.

The attendance of Directors at the Board meetings was as follows:

| Name of Directors                       | Invited for Meetings<br>held during 2021 | Meetings attended<br>during 2021 |
|---|--|----------------------------------|
| Kamal Uddin Tipu – Chairman             | 7  | 7                                |
| Sikander Kasim                          | 7  | 7                                |
| Muhammad Hafeezuddin Asif               | 7  | 7                                |
| Sohail Sikandar                         | 4  | 4                                |
| Khurram Jamil                           | 4  | 4                                |
| Muhammad Uzair Sipra                    | 4  | 4                                |
| Mudassar Aslam                          | 4  | 3                                |
| Ayesha Aqeel Dhedhi                     | 3  | 2                                |
| Afsheen Aqeel                           | 3  | 3                                |
| Khurshid Anwar                          | 3  | 3                                |
| Muhammad Noorul Hasan                   | 3  | 3                                |
| Abdul Aziz Anis-Chief Executive Officer | 7  | 7                                |

| Name of Directors                          | Invited for Meetings<br>held during 2021 | Meetings attended<br>during 2021 |
|--|--|----------------------------------|
| Board Members retired/resigned during 2021 |  |                                  |
| Sohail Sikandar                            | 4  | 4                                |
| Khurram Jamil                              | 4  | 4                                |
| Muhammad Uzair Sipra                       | 4  | 4                                |
| Mudassar Aslam                             | 4  | 3                                |
| Muhammad Hafeezuddin Asif                  | 7  | 7                                |

<sup>\*</sup>Against all absences, leave of absence was duly granted by the Board of Directors.

The Directors wish to report the following changes during the year 2021 in the composition of the Board of Directors:

- Ms. Ayesha Aqeel Dhedhi was appointed as Director in place of Mr. Sohail Sikandar on June 28, 2021.
- Ms. Afsheen Ageel was appointed as Director in place of Mr. Khurram Jamil on June 28, 2021.
- Mr. Khurshid Anwar was appointed as Director in place of Muhammad Uzair Sipra on June 28, 2021.
- Mr. Muhammad Noorul Hasan was appointed as Director in place of Ms. Mudassar Aslam on June 28, 2021.
- Mr. Muhammad Hafeezuddin Asif was resigned from the Directorship on December 06, 2021 the casual vacancy would be filled up by the Directors in due course.
- The Board welcomed the new Members on the Board and placed on record its sincere appreciation for the services rendered by the outgoing Members.

### **Audit Committee**

As per the requirements of the Code of Corporate Governance, the Audit Committee consists entirely of non-executive directors with Chairman being an Independent Director. The attendance of Directors at the Committee's meetings was as follows:

| Name of Committee Members | Meetings held<br>during 2021 | Meetings attended<br>during 2021 |
|---------------------------|------------------------------|----------------------------------|
| Sikandar Kasim            | 4                            | 4                                |
| Sohail Sikandar           | 2                            | 2                                |
| Khurram Jamil             | 2                            | 2                                |
| Ayesha Aqeel Dhedhi       | 2                            | 1                                |
| Afsheen Ageel             | 2                            | 2                                |

| Name of Committee Members                      | Meetings held<br>during 2021 | Meetings attended<br>during 2021 |  |
|--|------------------------------|----------------------------------|--|
| Committee Members resigned/retired during 2021 |                              |                                  |  |
| Sohail Sikandar                                | 2                            | 2                                |  |
| Khurram Jamil                                  | 2                            | 2                                |  |

<sup>\*</sup>Against all absences, leave of absence was duly granted by the Committee.

### **Human Resource & Remuneration Committee**

The Human Resource & Remuneration Committee consists entirely of non-executive directors with Chairman being an Independent Director. The attendance of Directors at the Committee's meetings was as follows:

| Name of Committee Members   | Invited for Meetings<br>held during 2021 | Meetings attended<br>during 2021 |
|-----------------------------|--|----------------------------------|
| Kamal Uddin Tipu - Chairman | 2  | 2                                |
| Muhammad Uzair Sipra        | 2  | 2                                |
| Mudassar Aslam              | 2  | 2                                |
| Afsheen Aqeel               | -  | -                                |
| Khurshid Anwar              | -  | -                                |

| Name of Committee Members                      | Invited for Meetings<br>held during 2021 | Meetings attended<br>during 2021 |
|--|--|----------------------------------|
| Committee Members resigned/retired during 2021 |  |                                  |
| Muhammad Uzair Sipra                           | 2  | 2                                |
| Mudassar Aslam                                 | 2  | 2                                |

### **Remuneration of Directors**

The Company does not pay any remuneration to its non-executive Directors. The Independent Directors are entitled for meeting fee for attending the Board and its Committee meetings. The Independent Directors are also provided or reimbursed for travelling, boarding and lodging expenses incurred, if any, for attending the meetings.

### **Financial Responsibility**

The management of the Company is responsible for the preparation of financial statements and the related notes contained therein. These financial statements are reviewed by the Audit Committee before being approved by the Board of Directors.

The Audit Committee assists the Board in monitoring and managing risks associated with the business and the internal controls put in place to mitigate these risks. The Committee operates in accordance with the requirements laid down in the Code of Corporate Governance and the terms of reference approved by the Board. The Committee comprises of three Non-Executive Directors with Chairman being an Independent Director and held four meetings during the year.

The Human Resource & Remuneration committee assists the Board in the Human Resources management including selection, evaluation and compensation of key management personnel. The Committee operates in accordance with the requirements laid down in the Code of Corporate Governance. The Committee comprises of three Non-Executive Directors with Chairman being an Independent Director and held one meeting during the year.

### **Appointment of External Auditors**

The external auditors Messrs. RSM Avais Hyder Liaquat Nauman, Chartered Accountants stand retired following expiry of their tenure. As per the recommendations of the Audit Committee, the Board endorses the re-appointment of Messrs. RSM Avais Hyder Liaquat Nauman, Chartered Accountants as external auditors for the financial year 2022.

### Shareholding

The pattern of shareholding as on December 31, 2021 is annexed with the report.

### Dividends

The Directors are pleased to propose a final cash dividend for ordinary shareholders for the year ended December 31, 2021 at Rs.0.5 per share i.e.5%.

### **Future Outlook**

The business outlook for CY22 remains cautious to neutral. The country has to implement difficult economic reforms to remain within the IMF program which though positive for long term economic stability can nonetheless lead to short term slowdown in economic activity. We expect inflation to remain elevated in the near term and hence interest rates too will remain high. All these combined can exert pressure on the equity market and keep investors sentiments in check.

### Acknowledgement

The Board of Directors of your company BIPL Securities Limited wishes to recognize the efforts of all the stakeholders and employees of the company who contributed towards the betterment of the company.

On behalf of the Board of Directors

Director

Chief Executive Officer

Karachi

Dated: February 22, 2022

# Financial Highlights

### Year ended December 31,

|   | 2021   | 2020  | 2019   | 2018   | 2017   |
|---|--|---|--|--|--|
| Operating Performance<br>(Rupees in '000)   |  |   |  |  |  |
| Revenue Operating and administrative expenses Reversal of provision / (provision) / impairment Finance cost Other income Profit / (loss) before taxation Profit / (loss) after taxation | 654,823<br>(384,678)<br>244<br>(22,312)<br>3,062<br>251,139<br>179,730 | 501,703<br>(344,149)<br>4,255<br>(25,381)<br>1,568<br>137,996<br>94,000 | 322,362<br>(311,822)<br>(681)<br>(26,521)<br>1,786<br>(14,876)<br>(11,941) | 271,588<br>(299,019)<br>(3,504)<br>(15,426)<br>4,840<br>(41,521)<br>(26,959) | 372,322<br>(358,080)<br>23,289<br>(14,181)<br>59,288<br>82,638<br>38,043 |
| Per Ordinary Share<br>(Rupees)  |  |   |  |  |  |
| Earning / (loss) per share<br>Break-up value per share  | 1.80<br>9.30   | 0.94<br>7.82  | (0.12)<br>7.53   | (0.27)<br>8.75   | 0.38<br>9.25   |
| Dividends (Percentage)<br>Final dividend  | 5%   | -   | -  | -  | -  |
| Assets and Liabilities<br>(Rupees in '000)<br>Total assets<br>Current assets<br>Current liabilities   | 2,108,374<br>1,755,494<br>1,026,297                                    | 2,680,713<br>2,264,101<br>1,744,281                                     | 1,895,960<br>1,385,195<br>982,676  | 1,825,951<br>1,203,967<br>801,686  | 1,915,858<br>1,304,494<br>840,873  |
| Financial Position<br>(Rupees in '000)  |  |   |  |  |  |
| Shareholders equity<br>Share capital<br>Reserves<br>Share outstanding (Number in '000)  | 930,319<br>1,000,000<br>(69,681)<br>100,000                            | 782,199<br>1,000,000<br>(217,801)<br>100,000                            | 753,395<br>1,000,000<br>(246,605)<br>100,000                               | 874,265<br>1,000,000<br>(125,735)<br>100,000                                 | 924,985<br>1,000,000<br>(75,015)<br>100,000                              |
| Return on capital employed - (%)<br>Return on total assets - (%)<br>Current ratio-times<br>Interest cover ratio-times   | 26.99<br>12.97<br>1.71<br>12.26  | 17.64<br>6.09<br>1.30<br>6.44   | (1.97)<br>0.61<br>1.41<br>0.44   | (4.75)<br>(1.43)<br>1.50<br>(1.69)   | 8.93<br>5.05<br>1.55<br>6.83   |

# Notice of Annual General Meeting

**NOTICE IS HEREBY GIVEN** that the 22nd Annual General Meeting ("AGM") of BIPL Securities Limited (the "Company") will be held on Thursday, April 21, 2022 at 10:00 a.m. through "Zoom" arrangement via audio/video link to transact the following businesses:

### **ORDINARY BUSINESS**

- 1. To confirm the minutes of the Annual General Meeting held on April 21, 2021.
- 2. To confirm the minutes of the Extraordinary General Meeting held on November 29, 2021.
- 3. To receive, consider and adopt the audited financial statements of the Company for the year ended December 31, 2021 together with the Directors' Report and Auditors' Report thereon.
- 4. To consider, approve, declare and authorize the payment of final dividend for the year ended December 31, 2021. The Directors have proposed the payment of a final cash dividend of 5% that is, Rs. 0.5 per share.
- 5. To appoint Auditors of the Company and fix their remuneration for the year ending December 31, 2022.
- 6. To present any other business with the permission of the Chairman

By order of the Board

Zafar Ahmed Khan Acting Company Secretary

Karachi: April 01, 2022

### Notes:

### 1. Participation in the AGM proceeding via the electronic facility

Due to current COVID-19 pandemic situation and while considering the wellbeing and safety of the shareholders, the AGM proceedings shall be held via electronic facility only. Shareholders interested to participate in the meeting are requested to share below information at following email address for their appointment and proxy's verification by April 19, 2022 from their registered email addresses (to update if not done earlier).

Email address: agm@biplsec.com

| S. No. | Name of the<br>shareholder | CNIC Number<br>and Copy* | Folio Number | Cell Number | Email Address |
|--------|----------------------------|--------------------------|--------------|-------------|---------------|
|        |                            |                          |              |             |               |

<sup>\*</sup>along with snapshot of CNIC (both side)

Login credentials will be shared on April 19, 2022 with those shareholders whose emails containing all the required particulars are received at our email address. The Shareholders can also email us their questions and suggestions on the agenda items of AGM on our email address provided above.

### 2. Closure of Share Transfer Books

The Share Transfer Books of the Company will be closed from April 15, 2022 to April 21, 2022 (both days inclusive). Transfers received by the Share Registrar of the Company, THK Associates (Pvt.) Limited, Plot No. 32-C, Jami Commercial Street-2, D.H.A., Phase VII, Karachi, Pakistan at the close of business on April 14, 2022 will be treated in time for the purpose of attending the Annual General Meeting.

### 3. Proxy

A member entitled to attend and vote at the above meeting may appoint a person/ representative as proxy to attend and vote on his behalf at the Meeting. The annexed instrument of proxy duly executed in accordance with the Articles of Association of the Company must be received at the Registered Office of the Company not less than 48 hours before the time of holding of the meeting. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

- (a) In case of individuals, the account holder and/or sub-account holder whose registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per above requirements.
- (b) The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form.
- (c) Attested copies of the CNIC or the passport of beneficial owners and the proxy shall be furnished with the proxy form.
- (d) The proxy shall produce his/her original CNIC or original passport at the time of the Annual General Meeting

### 4. Updating of particulars

Shareholders are requested to notify any changes in their registered address immediately to the Company's Share Registrar, M/s. THK Associates (Private) Limited.

### 5. Submission of copies of valid CNIC

As per SECP directives and in terms of Section 243(2) (a) of the Companies Act, 2017 the dividend of shareholders who's valid CNIC (for individuals) and National Tax Number (for a corporate entity) are not available with the Share Registrar could be withheld.

All Shareholders are once again reminded to submit a copy of their valid CNIC or NTN, if not provided earlier to the Company's Share Registrar, M/s. THK Associates (Private) Limited.

### 6. Payment of Cash Dividend Electronically

In accordance with the provisions of section 242 of the Companies Act, 2017 and Companies (Distribution of Dividend) Regulations, 2017, it is mandatory that dividend payable in cash, shall only be paid through electronic mode directly into the bank account designated by the entitled shareholder.

Therefore shareholders are advised that in order for them to receive their dividends through electronic mode, the details of their bank mandate specifying: (i) title of account, (ii) account number, (iii) IBAN number (iv) bank name, (v) branch name, code and address be provided as soon as possible, to the Share Registrar of the Company, THK Associates (Pvt.) Limited, Plot No. 32-C, Jami Commercial Street-2, D.H.A., Phase VII, Karachi, Pakistan. The "E- Dividend Mandate Form" is also available on the Company's website.

### 7. Withholding Tax on Dividend

Pursuant to the provisions of the Finance Act 2021 effective July 1, 2021, the rate of deduction of income tax from dividend payments has been revised as follows:

- (i) Rate of tax deduction for filers of income tax return 15%
- (ii) Rate of tax deduction for non-filers of income tax return 30%

Shareholders whose names are not entered into the Active Tax-payers List (ATL) available on the website of FBR, despite the fact that they are filers, are advised to immediately make sure that their names are entered in ATL, otherwise tax on their cash dividend will be deducted @ 30% instead of 15%.

Withholding Tax exemption from the dividend income shall only be allowed if copy of valid tax exemption certificate is made available to Company's Share Registrar by the first day of book closure.

Further, according to clarification received from FBR, withholding tax will be determined separately on "Filer/Non-filer" status of principal shareholder as well as joint-holder(s) based on their shareholding proportions.

For any query/problem/information, the investors may contact the Company's Registrar, THK Associates (Pvt.) Limited, Plot No. 32-C, Jami Commercial Street-2, D.H.A., Phase VII, Karachi, Pakistan, (021) 35310191-95 or email address sfc@thk.com.pk.

The corporate shareholders having CDC accounts are required to have their NTN updated with their respective participants, whereas corporate physical shareholders are requested to send a copy of their NTN certificate to the Company's Share Registrar. The shareholders while sending NTN or NTN certificates, as the case may be, must quote the company name and their respective folio numbers.

### 8. Change of Address and Zakat Deduction

Shareholders (Non-CDC) are requested to promptly notify the Company's Registrar of any change in their addresses and submit, if applicable to them, the Non-deduction of Zakat Form CZ-50 with the Company's Registrar. All the shareholders holding their shares through the CDC are requested to please update their addresses and Zakat status with their participants.

### 9. Distribution of Financial Statement through Email (Optional)

Pursuant to the provisions of section 223(6) of the Companies Act, 2017, the companies are permitted to circulate their annual financial statements, along with auditor's report, directors' review report etc. ("Annual Report") and the notice of Annual General Meeting ("Notice"), to its shareholders by email. Shareholders of the Company, who wish to receive the Company's Annual Report and Notice of Annual General Meeting by email are requested to provide the completed "Electronic Communication Consent Form" (available on the Company's website), to the Company's Share Registrar.

The audited financial statements of the Company for the year ended December 31, 2021 have also been made available on the Company's website.

www.biplsec.com/InvestorRelations/AnnualAccounts

# Independent Auditor's Review Report

To The Members



RSM Avais Hyder Liaquat Nauman Chartered Accountants

407, Progressive Plaza, Beamount Road, Karachi, 75530 - Pakistan T: +92 (21) 35655975 - 6 F: +92 (21) 3565-5977

W: www.rsmpakistan.pk

# Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of BIPL Securities Limited for the year ended December 31, 2021 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with these Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended December 31, 2021.



Further, we highlight below instances of non-compliance with the requirement(s) of the Regulations as reflected in the paragraph reference where these are stated in the Statement of Compliance:

| S.No | Paragraph reference: | Description:  |
|------|----------------------|---|
| 1.   | 19 (a)               | The Chief Financial Officer also holds the office of the company secretary.   |
| 2.   | 15 & 19 (b)          | The head of internal audit resigned in the month of November 2019, and position head of internal audit remain vacant till the date of our report. |

RALL Augus Hydreli age Chartered Accountants

Karachi.

Date: March 17, 2022

# Statement Of Compliance

### With The Code Of Corporate Governance

# STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

For the year ended December 31, 2021

The Company has complied with the requirements of the Regulations in the following manner:

- 1. The total number of directors are Seven (7) as per the following
  - a. Male: Five (5)
  - b. Female: Two (2)
- 2. The composition of board is as follows:

| Category                                     | Names   |
|--|---|
| Independent Directors                        | Mr. Kamal Uddin Tipu<br>Mr. Sikander Kasim  |
| Non-Executive Directors                      | Ms. Ayesha Aqeel Dhedhi<br>Ms. Afsheen Aqeel<br>Mr. Khurshid Anwer<br>Mr. Muhammad Noorul Hasan |
| Female Director                              | Ms. Ayesha Aqeel Dhedhi<br>Ms. Afsheen Aqeel  |
| Executive Director / Chief Executive Officer | Abdul Aziz Anis   |

- 3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company;
- 4. The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures;
- 5. The Board has developed a vision/ mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the company;
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board/ shareholders as empowered by the relevant provisions of the Act and these Regulations;
- 7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board;
- 8. The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations;
- 9. There is one director from the Board has attended the Directors' Training Program:
  - Mr. Kamal Uddin Tipu
- 10. The Board has approved appointment of Chief Financial Officer, Company Secretary and, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- 11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the Board;

12. The Board has formed committees comprising of members given below:

### **Audit Committee**

Mr. Sikander Kasim – Chairman Ms. Ayesha Aqeel Dhedhi – Member Ms. Afsheen Aqeel – Member

### **HR** and Remuneration Committee

Mr. Kamal Uddin Tipu – Chairman Mr. Khurshid Anwer - Member Ms. Afsheen Ageel – Member

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committees for compliance;
- 14. The frequency of meetings of the committee were as per following;
  - a) Audit Committee Quarterly
  - b) HR and Remuneration Committee Yearly
- 15. The Board has set up an internal audit function, comprising of personnel who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company. The head of internal audit resigned in the month of November 2019 and subsequently the Company is in the process of searching for an appropriate candidate for the position of Head of Internal Audit;
- The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the company;
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard;
- 18. We confirm that all requirements of regulations 3, 6, 7, 8, 27 32, 33 and 36 of the Regulations have been complied
- 19. Explanation for non-compliance with requirements, other than regulations 3, 6, 7, 8, 27, 32, 33 and 36 are below:
  - a. The Chief Financial Officer also holds the office of the Company Secretary. As BIPL Securities Ltd (Company) is in merging process under Scheme of arrangement, therefore CFO is also holding the office of Company Secretary as Acting Company Secretary.
  - b. The Company did not have a Head of Internal Audit during the period. The Company is in the process of searching for an appropriate candidate for the position of Head of Internal Audit.

Chairman

Chief Executive Officer

Karachi: February 22, 2022



- ► Independent Auditor's Report to the Members
- ► Statement of Financial Position
- Statement of Profit and Loss Account and Other Comprehensive Income
- ► Cashflow Statement
- ► Statement of Changes in Equity
- Notes to the Financial Statement

# Independent Auditor's Report

To The Members



RSM Avais Hyder Liaquat Nauman

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# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BIPL SECURITIES LIMITED REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

### Opinion

We have audited the annexed financial statements of BIPL Securities Limited (the Company), which comprise the statement of financial position as at December 31, 2021, and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2021 and of the profit, other comprehensive loss, the changes in equity and its cash flows for the year then ended.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



| S.No. | Key Audit Matters  | How the matter was addressed in our audit   |
|-------|--|---|
| 1     | Recognition and realization of deferred tax asset:   | Our audit procedures, amongst others, included the following:   |
|       | As disclosed in note 12, the Company has recognized deferred tax asset amounting to Rs 25.008 million.   | We obtained working of the deferred taxation and re-performed calculations.   |
|       | la audor to appretate that a fflatant for  | We checked and verified components of deferred taxation from relevant tax records.  |
|       | In order to ascertain that sufficient future taxable profit will be available, the   | We checked the realization of deductible  |
|       | management has prepared future projections of taxable profit by taking into account various assumptions mainly   | temporary differences and unused tax losses during the year against current taxation.   |
|       | comprising of expected future revenues,  | We tested and documented the process used by  |
|       | business and operational assumptions and timing of reversals.  | management to assess the likelihood of realizing the deferred tax asset.  |
|       |  | We determined whether any subsequent events   |
|       | The analysis of the recognition and  | or transactions have occurred up to the date of   |
|       | recoverability of the deferred tax asset<br>was significant to our audit because of the<br>material value of deferred tax asset and                                  | our report that could affect the likelihood of realizing the deferred tax assets.   |
|       | because the assessment of future taxable income involves significant management judgment about future business and economic factors.                                 | We also assessed the adequacy of the Company's disclosures pertaining to deferred taxation in accordance with applicable financial reporting framework.             |
| 2     | Valuation of Al Jomaih Power Limited (AJPL).   | Our audit procedures, amongst others, included the following:   |
|       | The company's financial statements include investment at Fair value through Other Comprehensive Income in unquoted foreign company AJPL.                             | We obtained confirmation of AJPL in respect of shareholding of the company in AJPL and net assets value per share as at year end, as per books and records of AJPL. |
|       | The valuation of investment in AJPL was significant to the audit due to foreign currency risk involved in the investment and the categorization of the investment is | We checked that the investment at the year-end has been translated using appropriate exchange rate.   |
|       | level 3 of the Fair Value hierarchy which uses input other than the observable market date.  | We confirmed that at the year end, the investment is adjusted for changes in the net assets value on the basis of information received from AJPL.                   |
|       |  | We checked that basis of valuation of investment is adequately disclosed in the financial statements of the company.  |



# Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's reports thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Company's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due
to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
detecting a material misstatement resulting from fraud is higher than for one resulting from
error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
override of internal control.



- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to
  events or conditions that may cast significant doubt on the Company's ability to continue as a
  going concern. If we conclude that a material uncertainty exists, we are required to draw
  attention in our auditor's report to the related disclosures in the financial statements or, if such
  disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit
  evidence obtained up to the date of our auditor's report. However, future events or conditions
  may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- (a) proper books of account have been kept by the Company as required by the Companies Act, 2017
   (XIX of 2017);
- (b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;



- investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- (d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980)

The engagement partner on the audit resulting in this independent auditor's report is Syed Naveed Abbas.

Dated: March 17, 2022

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# STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2021

|   | Note | 2021       | 2020      |
|---|------|------------|-----------|
|   | _    | (Rupees in | '000)     |
| ASSETS  |      |            |           |
| Non-current assets  |      |            |           |
| Property and equipment  | 7    | 31,864     | 43,346    |
| Intangible assets   | 8    | 5,068      | 4,091     |
| Long-term investments   | 9    | 264,235    | 296,017   |
| Long-term loans and advances                                      | 10   | 424        | 645       |
| Long-term deposits and prepayments                                | 11   | 26,281     | 21,260    |
| Deferred tax asset - net  | 12   | 25,008     | 51,253    |
|   |      | 352,880    | 416,612   |
| Current assets  | Г    |            |           |
| Short-term investments  | 13   | 205,592    | -         |
| Trade debts   | 14   | 229,526    | 362,828   |
| Advances, deposits, prepayments and other receivables             | 15   | 361,106    | 874,037   |
| Taxation - net  |      | 93,518     | 118,028   |
| Cash and bank balances  | 16   | 865,752    | 909,207   |
|   | _    | 1,755,494  | 2,264,101 |
| TOTAL ASSETS  | _    | 2,108,374  | 2,680,713 |
| EQUITY AND LIABILITIES  |      |            |           |
| Share capital and reserves  |      |            |           |
| Authorised Capital:<br>200,000,000 Ordinary shares of Rs. 10 each | =    | 2,000,000  | 2,000,000 |
| Issued, subscribed and paid-up capital                            | 17   | 1,000,000  | 1,000,000 |
| Fair value reserve  |      | 46,600     | 78,210    |
| Revenue reserve:  |      |            |           |
| General reserve   |      | 18,752     | 18,752    |
| Accumulated loss  |      | (135,033)  | (314,763) |
|   |      | 930,319    | 782,199   |
| Non-current liabilities   | _    |            |           |
| Long-term financing-secured                                       | 18   | 150,000    | 150,000   |
| Lease liability   | 19   | 1,758      | 4,233     |
|   |      | 151,758    | 154,233   |
| Current liabilities   | _    |            |           |
| Trade and other payables  | 20   | 870,095    | 1,695,070 |
| Short term financing-secured                                      | 21   | 150,000    | 40,000    |
| Current portion of lease liability                                | 19   | 4,566      | 7,768     |
| Unclaimed dividend  |      | 1,402      | 1,402     |
| Accrued mark-up   | 22   | 234        | 42        |
| TOTAL EQUITY AND LIABILITIES                                      | _    | 1,026,297  | 1,744,281 |
| TOTAL EQUIT AND LIABILITIES                                       | =    | 2,108,374  | 2,680,713 |
| CONTINGENCIES AND COMMITMENTS                                     | 23   |            |           |
|   |      |            |           |

The annexed notes 1 to 44 form an integral part of these financial statements.

Chief Executive Officer

Director

Chief Financial Officer

# STATEMENT OF PROFIT AND LOSS ACCOUNT AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2021

|   |       | 2021      | 2020      |
|---|-------|-----------|-----------|
|   | -     | (Rupees i | n '000)   |
| Operating revenue   | 24    | 516,899   | 389,821   |
| Net gain on investments   |       |           |           |
| Gain on sale of short term investments 'at fair value through profit and loss' - net    | 25    | 21,710    | 11,064    |
| Unrealised gain on re-measurement of short term investments                             |       |           |           |
| 'at fair value through profit or loss' -net   | 13.1  | 2,360     | -         |
|   | -     | 24,070    | 11,064    |
| Dividend income   |       | 321       | -         |
| Mark-up / profit on bank deposits and other receivables                                 | 26    | 113,533   | 100,818   |
|   | -     | 654,823   | 501,703   |
| Operating and administrative expenses   | 27    | (384,678) | (344,149) |
| Impairment on long-term investment - subsidiary   | 9.2   | (172)     | (164)     |
| Reversal against doubtful debts-net   | 14.1  | 416       | 4,419     |
|   | L     | (384,434) | (339,894) |
| Operating profit  | -     | 270,389   | 161,809   |
| Finance cost  | 28    | (22,312)  | (25,381)  |
|   | -     | 248,077   | 136,428   |
| Other income  | 29    | 3,062     | 1,568     |
| Profit before taxation for the year   | -     | 251,139   | 137,996   |
| Taxation  | 30    | (71,409)  | (43,996)  |
| Profit for the year   |       | 179,730   | 94,000    |
| Other comprehensive loss for the year   |       |           |           |
| Unrealized loss arising on re-measurement of long term investment at fair value through |       |           |           |
| other comprehensive income-net  | 9.3.4 | (31,610)  | (65,196)  |
| Total comprehensive income for the year   | =     | 148,120   | 28,804    |
| Earnings per share - basic and diluted  | 31    | 1.80      | 0.94      |

The annexed notes 1 to 44 form an integral part of these financial statements.

Chief Executive Officer

Director

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# CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2021

|   | 2021      | 2020      |
|---|-----------|-----------|
|   | (Rupees   | in '000)  |
| CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation                          | 251,139   | 137,996   |
| Non-cash adjustments to reconcile profit before tax to net cash flows:              |           |           |
| Depreciation  | 16,423    | 17,154    |
| Amortization  | 336       | 319       |
| Gain on sale of short term investments'at fair value through profit and loss' - net | (21,710)  | (11,064)  |
| Gain on sale of property and equipment  | (57)      | (1,200)   |
| Unrealised gain on re-measurement of short term investments 'at                     |           |           |
| fair value through profit or loss' - net  | (2,360)   | -         |
| Impairment on long-term investment - subsidiary                                     | 172       | 164       |
| Reversal of doubtful debts-net  | (416)     | (4,419)   |
| Finance cost  | 22,312    | 25,381    |
| Dividend income   | (321)     | -         |
|   | 14,379    | 26,335    |
|   | 265,518   | 164,331   |
| Working capital adjustments:  |           |           |
| Decrease / (Increase) in current assets   |           |           |
| Trade debts   | 133,718   | (207,652) |
| Advances, deposits, prepayments and other receivables                               | 512,931   | (1,917)   |
|   | 646,649   | (209,569) |
| (Decrease)/Increase in current liabilities  |           |           |
| Trade and other payables  | (824,603) | 720,584   |
|   | 87,564    | 675,346   |
| Finance cost paid   | (22,492)  | (25,711)  |
| Income tax paid   | (20,654)  | (19,624)  |
| Net cash flows generated from operating activities                                  | 44,418    | 630,011   |
| CASH FLOW FROM INVESTING ACTIVITIES   |           |           |
| Investments 'at fair value through profit or loss' - net                            | (181,522) | 11,064    |
| Purchase of property and equipment  | (2,661)   | (5,374)   |
| Purchase of intangible assets   | (1,313)   | (231)     |
| Proceeds from disposal of property and equipment                                    | 70        | 1,200     |
| Dividend received   | 321       | -         |
| Net cash flows (used in)/ generated from investing activities                       | (185,104) | 6,659     |
| CASH FLOW FROM FINANCING ACTIVITIES   |           |           |
| Long-term loans and advances  | 221       | (77)      |
| Lease liability   | (7,969)   | (7,024)   |
| Long-term deposits and prepayments  | (5,021)   | 813       |
| Net cash flows used in financing activities   | (12,769)  | (6,288)   |
| Net (decrease) / increase in cash and cash equivalents                              | (153,455) | 630,382   |
| Cash and cash equivalents at the beginning of the year                              | 869,207   | 238,825   |
| Cash and cash equivalents at the end of the year                                    | 715,752   | 869,207   |
| Cash and cash equivalents comprises of:   |           |           |
| Cash and bank balances 16   | 865,752   | 909,207   |
| Short term financing-secured 21   | (150,000) | (40,000)  |
|   | 715,752   | 869,207   |
|   |           |           |

The annexed notes 1 to 44 form an integral part of these financial statements.

Chief Executive Officer

Director

Chief Financial Officer

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2021

|                                       |               | Share capital  General reserve  Accumulated loss |           |                    |          |  |  |  |
|---------------------------------------|---------------|--|-----------|--------------------|----------|--|--|--|
|                                       | Share capital |  |           | Fair value reserve | Total    |  |  |  |
|                                       |               | (Rupees in '000)                                 |           |                    |          |  |  |  |
| Balance as at January 01, 2020        | 1,000,000     | 18,752   | (408,763) | 143,406            | 753,395  |  |  |  |
| Profit for the year                   | -             | -  | 94,000    | -                  | 94,000   |  |  |  |
| Other comprehensive loss for the year |               | -  | -         | (65,196)           | (65,196) |  |  |  |
| Balance as at December 31, 2020       | 1,000,000     | 18,752   | (314,763) | 78,210             | 782,199  |  |  |  |
| Profit for the year                   |               |  | 179,730   |                    | 179,730  |  |  |  |
| Other comprehensive loss for the year |               |  |           | (31,610)           | (31,610) |  |  |  |
| Balance as at December 31, 2021       | 1,000,000     | 18,752   | (135,033) | 46,600             | 930,319  |  |  |  |

The annexed notes 1 to 44 form an integral part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

#### 1 STATUS AND NATURE OF BUSINESS

1.1 BIPL Securities Limited (the Company) was incorporated in Pakistan on October 24, 2000 under the Companies Ordinance, 1984 repealed Companies Act, 2017 and commenced its operations effective January 1, 2003, on the transfer of assets and liabilities of the securities segment of the then Khadim Ali Shah Bukhari and Company Limited under a Scheme of Arrangement approved by the High Court of Sindh. The shares of the Company are listed on the Pakistan Stock Exchange Limited (PSX). The registered office of the Company is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.

The detail of immovable fixed assets / owned property are given below :

- Room No 501 to 508, 5th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 6,000 Sq.Ft.
- Room No 601 to 608, 6th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 6,500 Sq.Ft.
- Room No 1005 to 1008, 10th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 3,081 Sq.Ft.
- Room No 93 to 95, 2nd floor, PSX Building, Stock Exchange Road, Covered Area 690 Sq.Ft.
- Booth No. 25, 30 & 54, located in the Trading Hall of the Pakistan Stock Exchange.

The branch offices are situated at;

- -90-91, Razia Sharif Plaza, Jinnah Avenue, Blue Area, Islamabad.
- -Office # 313,ISE Tower, Jinnah Avenue, Blue Area, Islamabad.
- -2nd Floor Fountain Avenue Building, 64-A, Main Boulevard, Main Gulberg, Lahore.
- -1st Floor, State Life Building, 34-The Mall, Peshawar Cantt, Peshawar.
- -Friends Paradise, 1st Floor, SB-36, Block No. 13D, KDA Scheme 24, Main University Road, Karachi.
- -Room No 93-95, 2nd floor, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi.
- -Room # 509 & 510, 5th Floor, State Life Building, Liaquat Road, Faisalabad.
- -81, Ground Floor, GDA Trust Plaza, Gujranwala.
- -Ground Floor, City Tower, Shahab Pura Road, Sialkot.
- -Ground Floor, State Life Building, Abdali Road, Multan.
- -Plot # 24, City Park Chowk, Model Town, Rahim Yar Khan.
- 1.2 The Company is a subsidiary of AKD Securities Limited (the Parent), who holds 77.12% (2020: BankIslami Pakistan Limited 77.12%) shares of the Company.
- 1.3 The Company is a TREC holder of the Pakistan Stock Exchange Limited (PSX) and Corporate member of Pakistan Mercantile Exchange Limited (PMEX) and is principally engaged in the business of stocks, money market, foreign exchange and commodity broking. Other activities include investment in a mix of listed and unlisted equity and debt securities, economic research and advisory services, consultancy and corporate finance.
- 1.4 The former parent company ("BIPL") has released public information on April 24, 2019 pertaining to BIPL Securities Limited, (in which board of the former parent had authorized the bank to explore and evaluate the strategic option including divestment of shares held in BIPL Securities Limited.

Further the BankIslami Pakistan Limited ("BIPL") the former parent company has approved the final bid of AKD Securities Limited ("AKD") for the purchase of BIPLS's entire shareholding of 77,117,500 shares in BIPL Securities Limited at a price of PKR 8.60 per share and for this purpose BIPL and AKD Securities Limited have entered into Sale Purchase Agreement dated November 25, 2020.

In accordance with Section 96 and section 131 of the Securities Act, 2015 and Clause 5.6.1(a) of the Rule Book of Pakistan Stock Exchange Limited. The Board of Directors of BIPL Securities Limited ('Company') at its duly convened meeting held on June 28, 2021, has approved the transfer of 77,117,500/shares (representing 77.12% share capital) of the Company held by BankIslami Pakistan Limited to AKD Securities Limited. The said approval has been effectuated in consonance of the approval for share transfer accorded by the Securities and Exchange Commission of Pakisan (the SECP) vide its letter dated April 06 2021.

As a result of the above share transfer, the Company is now a subsidiary of AKD Securities Limited.

Further on September 28, 2021, the Board of Directors of BIPLS (Company) approved the terms of a Scheme of Arrangement ("Scheme") by way of amalgamation of M/s. AKD Securities Ltd (AKDSL) with and into the BIPLS (Company) prepared under the provisions of Sections 279 to 283 and 285 of the Companies Act, 2017, subject to the approval of the requisite majority of the Shareholders of the Company and Creditors, and sanction of the Honorable High Court of Sindh at Karachi.

According to the terms of the approved Scheme of Arrangment, M/s. AKD Securities Ltd (AKDSL) shll be merged with and into the BIPLS and against which 457,834,171/- (Four Hundred Fifty Seven Million Eight Hundred Thirty Four Thousand One Hundred Seventy One) ordinary shares of the Company [176,769,950\*2.59], having a face value of PKR 10/- (Pak Rupees Ten) each, shall be allotted and issued in aggregate by the Company to the shareholders of AKDSL, as fully paid up, on the basis of a swap ratio of 2.59 shares of the Company for every 1 (one) share of AKDSL held by each of the shareholders of AKDSL, in accordance with the provisions of the Scheme. 457,834,171/- (Four Hundred Fifty Seven Million Eight Hundred Thirty Four Thousand One Hundred Seventy One) ordinary shares of the Company [176,769,950\*2.59], having a face value of PKR 10/- (Pak Rupees Ten) each, shall be allotted and issued in aggregate by the Company to the shareholders of AKDSL, as fully paid up, on the basis of a swap ratio of 2.59 shares of the Company for every 1 (one) share of AKDSL held by each of the shareholders of AKDSL, in accordance with the provisions of the Scheme.

The authorised capital of the Company, upon the sanction of the Scheme, shall stand automatically increased from PKR 2,000,000,000,000/. (Pak Rupees Two Billion) to PKR 7,000,000,000/. (Pak Rupees Seven Billion), divided into 700,000,000 (Seven Hundred Million) shares of PKR 10/- (Pak Rupees Ten) each, by merger of the existing authorized share capital of the Company and AKDSL and by virtue of an additional increase of Rs. 2,500,000,000/- (Pak Rupees Two Billion and Five Hundred Million) to accommodate the swap ratio, and that the Memorandum and Articles of Association of the Company shall stand amended in terms of the Scheme.

That upon sanction of the Scheme, the name of the surviving entity i.e. the Company shall be changed to "AKD Securities Ltd.".

Pursuant to the Order dated October 12, 2021 of the High Court of Sindh at Karachi passed in Judicial Companies Miscellaneous No. 36 of 2021 a Extra Ordinary General Meeting ('EOGM') of the shareholders and Creditors of M/s. BIPL Securities Ltd. held on Monday, November 29, 2021. Accordingly, the Scheme was approved by the Shareholders and Creditors of M/S BIPL Securities Ltd.

1.5 These are separate Financial Statements of the Company in which investment in subsidiary is reported on the basis of cost.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements of the Company for the year ended December 31, 2021 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of such International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 (the Act); and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 have beed followed.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for certain assets and liabilities as specified in the relevant

#### 3 Functional and presentation currency.

These financial statements are presented in Pakistani Rupees, which is Company's functional and presentation currency.

#### 4 NEW ACCOUNTING PRONOUNCEMENTS

#### 4.1 Application of new and revised International Financial Reporting Standards (IFRSs)

#### 4.1.1 Standards, amendments to standards and interpretations becoming effective in current year

The following standards, amendments to standards and interpretations have been effective and are mandatory for financial statements of the Company for the periods beginning on or after January 01, 2021 and therefore, have been applied in preparing these financial statements.

#### Covid-19-Related Rent Concessions (Amendment to IFRS 16)

The amendment provides lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification. This amendment is effective for annual reporting periods beginning on or after 1 June 2020.

The application of amendments has no material impact on the financial statements of the company.

# Interest Rate Benchmark Reform — Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16)

The amendments in Interest Rate Benchmark Reform — Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16) introduce a practical expedient for modifications required by the reform, clarify that hedge accounting is not discontinued solely because of the KIBOR reform, and introduce disclosures that allow users to understand the nature and extent of risks arising from the KIBOR reform to which the entity is exposed to and how the entity manages those risks as well as the entity's progress in transitioning from KIBORs to alternative benchmark rates, and how the entity is managing this transition. This amendment is effective for annual reporting periods beginning on or after 1 January 2021.

The application of amendments has no material impact on the financial statements of the company.

#### Covid-19-Related Rent Concessions beyond 30 June 2021 (Amendment to IFRS 16)

The amendment extends, by one year, the May 2020 amendment that provides lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification. This amendment is effective for annual reporting periods beginning on or after 1 April 2021.

The application of amendments has no material impact on the financial statements of the company.

#### Annual Improvements to IFRS Standards 2018–2020

The Annual Improvements include amendments to the following Standards:

IFRS 1 – The amendment permits a subsidiary that applies paragraph D16(a) of IFRS 1 to measure cumulative translation differences using the amounts reported by its parent, based on the parent's date of transition to IFRSs.

IFRS 9 – The amendment clarifies which fees an entity includes when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognise a financial liability. An entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf.

IFRS 16 – The amendment to Illustrative Example 13 accompanying IFRS 16 removes from the example the illustration of the reimbursement of leasehold improvements by the lessor in order to resolve any potential confusion regarding the treatment of lease incentives that might arise because of how lease incentives are illustrated in that example.

### 4.1.2 Standards, amendments to standards and interpretations becoming effective in current year but not relevant

There are certain amendments to standards that became effective during the year and are mandatory for accounting periods of the companies beginning on or after January 01, 2021 but are considered not to be relevant to the Company's operations and are, therefore, not disclosed in these financial statements.

#### 4.1.3 Standards, amendments to standards and interpretations becoming effective in future periods

There are certain standards, amendments to the IFRS and interpretations that are mandatory for companies having accounting periods beginning on or after January 1, 2022 but are considered not to be relevant or to have any significant effect on the Company's operations and are, therefore, not detailed in these financial statements, except for the following:

#### Property, Plant and Equipment — Proceeds before Intended Use (Amendments to IAS 16)

The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss. This amendment is effective for reporting periods beginning on or after 1 January 2022

#### Onerous Contracts — Cost of Fulfilling a Contract (Amendments to IAS 37)

The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labour, materials) or an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract). This amendment is effective for reporting periods beginning on or after 1 January 2022

#### Disclosure of Accounting Policies (Amendments to IAS 1)

The amendments require that an entity discloses its material accounting policies, instead of its significant accounting policies. Further amendments explain how an entity can identify a material accounting policy. This amendment is effective for reporting periods beginning on or after 1 January 2023.

#### Definition of Accounting Estimates (Amendments to IAS 8)

The amendments replace the definition of a change in accounting estimates with a definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". Entities develop accounting estimates if accounting policies require items in financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not the correction of an error. This amendment is effective for reporting periods beginning on or after 1 January 2023.

#### 4.1.4 Standards, amendments to standards and interpretations becoming effective in future period but not relevant

There are certain new standards, amendments to standards and interpretations that are effective from different future periods but are considered not to be relevant to the Company's operations, therefore, not disclosed in these financial statements.

#### **5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### 5.1 Property and equipment

These are stated at cost less accumulated depreciation and impairment, if any. Such costs include the cost of replacing parts of property and equipment when that cost is incurred. Maintenance and normal repairs are charged to income as and when incurred. Depreciation is charged to income over the useful life of the asset on a systematic basis applying the straight line method at the rates specified in note 7 to the financial statements.

Property and equipment are assessed for impairment whenever there is an indication that the same are impaired. Depreciation is charged from the day of purchase and no depreciation is charged from the day of disposal.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal.

The asset's residual values, useful lives and methods are reviewed and adjusted, if appropriate at each financial year end.

Gains and losses on disposals, if any, of assets are included in income currently.

#### 5.2 Intangible assets

Intangible assets with definite useful lives are stated at cost less accumulated amortisation and impairment, if any. Amortisation is charged over the useful life of the asset on a systematic basis to income applying the straight line method at the rate specified in note 8 to the financial statements.

Intangible assets with indefinite useful lives are not amortised. These are annually tested for impairment to assess whether these are in excess of their recoverable amounts, and where the carrying amounts exceeds the estimated recoverable amounts, the carrying amounts are written down to the estimated recoverable amounts.

Intangible assets are assessed for impairment whenever there is an indication that the same are impaired. Costs associated with maintaining assets are recognized as an expense in the period in which these are incurred. Gains and losses on disposals, if any, of assets are included in income currently.

#### 5.3 Investment properties

Investment properties are carried at cost less accumulated depreciation and accumulated impairment losses, if any. Depreciation is charged at the rate specified in note 9. Subsequent expenditures, depreciation and gains or losses on disposals are accounted for in the same manner as property and equipment.

#### 5.4 Financial Instruments

#### 5.4.1 The Company classifies its financial assets in the following three categories

- (a) financial assets measured at amortized cost;
- (b) financial assets measured at fair value through other comprehensive income (FVOCI); and
- (c) financial assets measured at fair value through profit or loss (FVTPL).

#### (a) Financial assets measured at amortized cost

A financial asset is measured at amortized cost if it is held within business model whose objective is to hold assets to collect contractual cash flows, and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on principal amount outstanding.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

#### (b) Financial assets at FVOCI

A financial asset is classified as at fair value through other comprehensive income when either:

- (i) It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding; or
- It is an investment in equity instrument which is designated as at fair value through other comprehensive income in accordance with the irrevocable election available to the Company at initial recognition.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

#### (c) Financial assets at FVTPL

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income, as aforesaid.

Such financial assets are initially measured at fair value.

#### 5.4.2 Initial recognition

Financial assets and liabilities, with the exception of bank balances, loans and advances to employees / counter parties and due to counterparties, are initially recognised on the trade date, i.e., the date that the Company becomes a party to the contractual provisions of the instrument. This includes regular way trades: purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded as 'at fair value through profit or loss'.

#### 5.4.3 Subsequent measurement

#### (a) Financial assets measured at amortized cost

These assets are subsequently measured at amortized cost (determined using the effective interest method) less accumulated impairment losses. "Interest / markup income, foreign exchange gains and losses and impairment losses arising from such financial assets are recognized in the profit and loss account.

#### (b) Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

#### (c) Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income is calculated using the effective interest method. Foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

#### (d) Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains or losses arising from remeasurement of such financial assets as well as any interest income accruing thereon are recognized in profit and loss account.

#### 5.4.4 Impairment of Financial assets

The Company's financial assets that are subject to the impairment requirements of IFRS 9 are trade receivables, debt instruments accounted for at amortised cost or at FVTOCI, most loan commitments, financial guarantee contracts, and lease receivables under IFRS 16 Leases.

For trade and other receivables, the Company has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Company has established a provision matrix that is based on the Company's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

#### 5.5 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the balance sheet date, which are classified as non-current assets.

#### 5.6 Impairment

The carrying amount of assets are reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or a group of assets. If any such indication exists, the recoverable amount of that asset is estimated and impairment losses are recognized in the profit and loss account.

#### 5.7 Off-setting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses arising from such assets and liabilities are also accordingly offset.

#### 5.8 Revenue recognition

Revenue is recognized at an amount that reflects the consideration to which the company is expected to be entitled in exchange for transferring goods or services to a customer.

- Brokerage income is recognised as and when such services are rendered.
- Financial advisory fees and other income is recognised on an accrual basis.
- Underwriting commission is recognised on accrual basis in accordance with the terms of the agreement.
- Capital gains and losses on sale of securities is recognised as and when transaction occurred.
- Mark-up income, return on bank deposits and balances are recognized on accrual basis.
- Dividend income is recorded when the right to receive the dividend is established.

#### 5.9 Taxation

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits, rebates and tax exemptions available, if any. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from assessment framed / finalised during the year.

#### Deferred

Deferred tax is recognised using the balance sheet liability method on all temporary differences arising between tax bases of assets and liabilities and their carrying amounts appearing in the financial statements. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realized.

Deferred tax is calculated at the rates that are expected to apply to the year when the differences reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited to the profit and loss account.

Deferred tax, if any, on revaluation of investments is recognised as an adjustment to surplus arising on revaluation.

#### 5.10 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

#### 5.11 Employees' benefits

#### Defined contribution plan

The Company operates a defined contribution plan i.e. recognized provident fund ("the Fund") for all of its eligible employees in accordance with trust deed and rules made there under. Monthly contributions at the rate of 5% of basic salary are made to the Fund by the Company and the employees.

#### **Employee compensated absences**

The Company allows its management and non-management employees' to avail 30 days annual earned leave. The unutilized portion of the earned leave is accumulated but not encashable.

#### 5.12 Cash and cash equivalents

Cash in hand and at banks is carried at cost. For the purposes of cash flow statement, cash and cash equivalents consist of cash in hand and bank balances. For the purposes of statement of cash flows, cash and cash equivalents are presented net of short term borrowings which are repayable on demand or in the short term and form an integral part of the Company's cash management.

#### 5.13 Foreign currency transactions

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange prevailing on the balance sheet date. Gains and losses on translation are taken into income currently. Non monetary-items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### 5.14 Provisions

Provisions are recognized when the Company has the legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made.

#### 5.15 Trade and other receivables

Trade and other receivables are recognised and carried at transaction price less an allowance for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is recognised in the statement of profit or loss. Bad debts are written-off in the statement of profit or loss on identification.

The allowance for doubtful debts of the Company is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realisation of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer.

#### 5.16 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable costs, if any, and subsequently measured at carrying value.

#### 5.17 liarah

An agreement under islamic mode in which a significant portion of the risks and rewards of ownership is retained by the Muj'ir is classified as Ijarah. Payments made under liarah are charged to profit or loss on a straight-line basis over the period of Ijarah.

#### 5.18 Borrowing costs

Borrowing costs incurred on long term finances directly attributable for the construction / acquisition of qualifying assets are capitalized up to the date the respective assets are available for intended use. All other mark-up, interest and other related charges are taken to the statement of profit or loss directly.

#### 5.19 Right-of-use assets

The Company recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight- line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

#### 5.20 Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### 5.21 Short term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases of property and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

### 5.22 Related Party Transactions

Related party transactions are carried out on an arm's length basis. Pricing of these transactions are determined on the basis of comparable uncontrolled price methods, which sets the price by reference to the comparable goods and services sold in an economical comparable market to the buyer unrelated to the seller.

#### 6 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

 $The \ estimates, judgments \ and \ assumptions \ that \ have \ significant \ effect \ on \ the \ financial \ statements \ are \ as \ follows:$ 

NotesUseful lives of assets and methods of depreciation and impairment5.1 to 5.3, 7 & 8Classification of investments5.4.1, 9 & 13Provision for doubtful debts5.15 & 14.1Deferred taxation and taxation5.9, 12 & 30

# 7 PROPERTY AND EQUIPMENT

|   |                                |                             |   | 2021                          | 2020                            |
|---|--------------------------------|-----------------------------|---|-------------------------------|---------------------------------|
|   |                                |                             |   | (Rupees i                     |                                 |
| Property and equipment  |                                |                             | 7.1                                     | 25,176                        | 31,08                           |
| Right to use asset under IFRS 16  |                                |                             | 7.2                                     | 6,688                         | 12,26                           |
|   |                                |                             |   | 31,864                        | 43,34                           |
| .1 PROPERTY AND EQUIPMENT   |                                |                             |   |                               |                                 |
|   |                                |                             | 2021                                    |                               |                                 |
|   | Office                         | Furniture and               | Computers and                           | Madanishtalaa                 | T-4-1                           |
|   | premises-<br>lease hold        | fixtures                    | office<br>equipment                     | Motor vehicles                | Total                           |
|   |                                |                             | (Rupees in '000)                        |                               |                                 |
| As at January 01, 2021  |                                |                             |   |                               |                                 |
| Cost  | 47,932                         | 25,854                      | 108,953                                 | 2,736                         | 185,4                           |
| Accumulated depreciation  | (33,011)                       | (23,457)                    | (95,737)                                | (2,189)<br>547                | (154,3                          |
| Net book value at the beginning of the year   | 14,922                         | 2,397                       | 13,216                                  | 547                           | 31,0                            |
| Changes during the year   |                                |                             |   |                               |                                 |
| Additions during the year   | -                              | 34                          | 1,165                                   | 1,462                         | 2,6                             |
| Disposals during the year   |                                |                             |   | lII,                          |                                 |
| -Cost   | -                              | -                           | (227)                                   | -                             | (2                              |
| -Depreciation   | -                              | -                           | (13)                                    |                               | 2                               |
|   | -                              | -                           |   | ·                             |                                 |
| Depreciation charge for the year  | (1,866)                        | (493)                       | (6,113)                                 | (82)                          | (8,5                            |
| Net book value at the end of the year   | (1,866)<br>13,056              | (459)<br>1,938              | (4,961)<br>8,255                        | 1,380<br>1,927                | (5,9<br>25,1                    |
|   |                                |                             |   | -                             |                                 |
| Analysis of net book value  |                                |                             |   |                               |                                 |
| As at December 31, 2021   |                                |                             |   |                               |                                 |
| Cost  | 47,932                         | 25,888                      | 109,891                                 | 4,198                         | 187,9                           |
| Accumulated depreciation  Net book value  | (34,876)<br>13,056             | (23,950)<br>1,938           | (101,636)<br>8,255                      | (2,271)<br>1,927              | (162,7<br>25,1                  |
| Depreciation rate (% per annum)   | 5                              | 10                          | 20-45                                   | 20                            |                                 |
|   |                                |                             | 2020<br>Computers and                   |                               |                                 |
|   | Office premises-<br>lease hold | Furniture and fixtures      | office                                  | Motor vehicles                | Total                           |
|   | - Icase Hola                   | nixtures                    | equipment<br>(Rupees in '000)           |                               |                                 |
|   |                                |                             | (Nupees III 000)                        |                               |                                 |
| As at January 01, 2020<br>Cost  | 46,095                         | 25,854                      | 106,023                                 | 2,736                         | 180,7                           |
| Accumulated depreciation  | (31,634)                       | (22,924)                    | (89,714)                                | (2,189)                       | (146,4                          |
| Net book value at the beginning of the year   | 14,461                         | 2,930                       | 16,309                                  | 547                           | 34,2                            |
| Changes during the year   |                                |                             |   |                               |                                 |
| Additions during the year   | 2,444                          | -                           | 2,930                                   | -                             | 5,3                             |
| Disposals during the year   |                                |                             |   |                               |                                 |
| -Cost   | (607)                          | -                           | -                                       | -                             | (6                              |
| -Depreciation   | 607                            | -                           | -                                       | -                             | (                               |
| Depreciation charge for the year  | (1,983)                        | (532)                       | (6,022)                                 | _                             | (8,5                            |
| Depreciation charge for the year  | (1,903)                        | (552)                       | (0,022)                                 |                               | (3,1                            |
|   | 461                            | (532)                       | (3,092)                                 |                               |                                 |
| Net book value at the end of the year   | 461<br>14,922                  | (532)<br>2,397              | (3,092)<br>13,216                       | 547                           |                                 |
| Net book value at the end of the year  Analysis of net book value   |                                |                             |   |                               |                                 |
| ,   |                                |                             |   |                               |                                 |
| Analysis of net book value  |                                |                             |   |                               | 31,0                            |
| Analysis of net book value As at December 31, 2020 Cost Accumulated depreciation  | 14,922<br>47,932<br>(33,011)   | 25,854<br>(23,457)          | 13,216<br>108,953<br>(95,737)           | 2,736<br>(2,189)              | 31,0<br>185,4<br>(154,5         |
| Analysis of net book value As at December 31, 2020 Cost   | 14,922<br>47,932               | 25,854                      | 13,216                                  | 2,736                         | 31,0<br>185,4<br>(154,3         |
| Analysis of net book value As at December 31, 2020 Cost Accumulated depreciation  | 14,922<br>47,932<br>(33,011)   | 25,854<br>(23,457)          | 13,216<br>108,953<br>(95,737)           | 2,736<br>(2,189)              | 31,0<br>185,4<br>(154,3         |
| Analysis of net book value As at December 31, 2020 Cost Accumulated depreciation Net book value  Depreciation rate (% per annum)  | 47,932<br>(33,011)<br>14,922   | 25,854<br>(23,457)<br>2,397 | 13,216<br>108,953<br>(95,737)<br>13,216 | 2,736<br>(2,189)<br>547       | 31,0<br>185,4<br>(154,3         |
| Analysis of net book value As at December 31, 2020 Cost Accumulated depreciation Net book value  Depreciation rate (% per annum)  1 Net book value of assets disposed off during the curre                                      | 47,932<br>(33,011)<br>14,922   | 25,854<br>(23,457)<br>2,397 | 13,216<br>108,953<br>(95,737)<br>13,216 | 2,736<br>(2,189)<br>547       | 31,0<br>185,4<br>(154,3         |
| Analysis of net book value As at December 31, 2020 Cost Accumulated depreciation Net book value  Depreciation rate (% per annum)  1 Net book value of assets disposed off during the curre                                      | 47,932<br>(33,011)<br>14,922   | 25,854<br>(23,457)<br>2,397 | 13,216<br>108,953<br>(95,737)<br>13,216 | 2,736<br>(2,189)<br>547       | 31,c<br>185,4<br>(154,3<br>31,c |
| Analysis of net book value As at December 31, 2020 Cost Accumulated depreciation Net book value  Depreciation rate (% per annum)  1 Net book value of assets disposed off during the curre RIGHT-OF-USE ASSETS  Opening balance | 47,932<br>(33,011)<br>14,922   | 25,854<br>(23,457)<br>2,397 | 13,216<br>108,953<br>(95,737)<br>13,216 | 2,736<br>(2,189)<br>547<br>20 | 31,c<br>185,4<br>(154,3<br>31,c |
| Analysis of net book value As at December 31, 2020 Cost Accumulated depreciation Net book value  Depreciation rate (% per annum)  1.1 Net book value of assets disposed off during the curre                                    | 47,932<br>(33,011)<br>14,922   | 25,854<br>(23,457)<br>2,397 | 13,216<br>108,953<br>(95,737)<br>13,216 | 2,736<br>(2,189)<br>547       | 185,4<br>(154,3<br>31,0         |

#### 8 INTANGIBLE ASSETS

|   |          |            | 20        | )21         |             |          |
|---|----------|------------|-----------|-------------|-------------|----------|
|   |          |            |           |             | TREC -PSX   |          |
|   | Computer | Membership | Booths at | License and | (Note 8.1 & |          |
|   | software | of PMEX    | PSX       | trademark   | 8.2)        | Total    |
|   |          |            | (Rupees   | s in '000)  |             |          |
| As at January 01, 2021                      |          |            |           |             |             |          |
| Cost  | 12,881   | 750        | 950       | 1,223       | 1,350       | 17,154   |
| Accumulated amortization                    | (12,540) | -          | -         | (523)       |             | (13,063) |
| Net book value at the beginning of the year | 341      | 750        | 950       | 700         | 1,350       | 4,091    |
| Addition during the year                    | 1,313    | -          | -         | -           | -           | 1,313    |
| Amortization for the year                   | (336)    |            |           |             |             | (336)    |
| Net book value at the end of the year       | 1,318    | 750        | 950       | 700         | 1,350       | 5,068    |
| Analysis of Net Book Value                  |          |            |           |             |             |          |
| Cost  | 14,194   | 750        | 950       | 1,223       | 1,350       | 18,467   |
| Accumulated amortization                    | (12,876) | -          | -         | (523)       | -           | (13,399) |
| Net book value as at December 31, 2021      | 1,318    | 750        | 950       | 700         | 1,350       | 5,068    |
| Amortization rate (% per annum)             | 33.33    |            |           | 0 - 33.33   |             |          |
|   | -        |            | 20        | )20         |             |          |
|   |          |            |           |             | TREC -PSX   |          |
|   | Computer | Membership | Booths at | License and | (Note 8.1 & |          |
|   | software | of PMEX    | PSX       | trademark   | 8.2)        | Total    |
|   |          |            | (Rupees   | s in '000)  |             |          |
| As at January 01, 2020                      |          |            |           |             |             |          |
| Cost  | 12,650   | 750        | 950       | 1,223       | 1,350       | 16,923   |
| Accumulated amortization                    | (12,221) | -          | -         | (523)       |             | (12,744) |
| Net book value at the beginning of the year | 429      | 750        | 950       | 700         | 1,350       | 4,179    |
| Addition during the year                    | 231      | -          | -         |             | -           | 231      |
| Amortization for the year                   | (319)    |            |           |             |             | (319)    |
| Net book value at the end of the year       | 341      | 750        | 950       | 700         | 1,350       | 4,091    |
| Analysis of Net Book Value                  |          |            |           |             |             |          |
| Cost  | 12,881   | 750        | 950       | 1,223       | 1,350       | 17,154   |
| Accumulated amortization                    | (12,540) | -          | -         | (523)       | -<br>-      | (13,063) |
| Net book value as at December 31, 2020      | 341      | 750        | 950       | 700         | 1,350       | 4,091    |
| Amortization rate (% per annum)             | 33.33    |            |           | 0 - 33.33   |             |          |
|   |          |            |           |             |             |          |

8.1 Pursuant to the promulgation of the Stock Exchanges (Corporatisation, Demutualization and Integration) Act, 2012 (The Act), the ownership in a stock exchange has been segregated from right to trade on the exchange. Accordingly, the Company has received equity shares of PSX and a Trading Right Entitlement Certificate (TRECs) in lieu of its membership card of PSX. The Company's entitlement in respect of PSX's shares is determined on the basis of valuation of assets and liabilities of PSX as approved by the SECP and the Company has been allotted 4,007,383 shares of the face value of Rs 10/- each, out of which 2,404,430 shares are kept in the blocked account and the divestment of the same will be made in accordance with the requirements of the Act within two years from the date of Demutualization.

On December 29, 2016, the divestment committee of PSX formed for the purpose has confirmed the sale of 40% equity stake of PSX shares

The cost / book value of the PSX membership card amounts to Rs. 4.95 million as at December 31, 2012. In absence of an active market of the shares of PSX and TREC, the allocation of the carrying value of the membership card between the shares (financial asset) and TREC (an intangible asset) was made by the Company on the basis of the face of ordinary shares and the TREC value assigned by the PSX for minimum capital requirement purpose applicable to the stock exchange brokers.

**8.2** The Company has pledged / hypothecated its TREC in favor of PSX to meet the requirement of Base Minimum Capital (BMC) under clause 19.2 of the Risk Management Regulation of PSX Rule Book.

|   | Note | 2021    | 2020       |
|---|------|---------|------------|
|   |      | (Rupees | s in '000) |
| 9 LONG TERM INVESTMENTS   |      |         |            |
| Subsidiary company -Structured Venture (Private) Limited (SVPL) | 9.2  | 371     | 543        |
| At fair value through Other Comprehensive Income                | 9.3  | 263,864 | 295,474    |
|   |      | 264,235 | 296,017    |

9.1 Structured Venture (Private) Limited (SVPL) is a subsidiary of the company. The total amount of investment approved by the shareholders of the Company in the extraordinary general meeting held on June 22, 2010 was Rs. 625 million. As of the balance sheet date, the Company has invested a total sum of Rs. 488.581 million.

#### 9.2 Subsidiary Company

| Cost                           | 488,581   | 488,581   |
|--------------------------------|-----------|-----------|
| Less: Provision for impairment | (488,210) | (488,039) |
|                                | 371       | 543       |

The net assets of the subsidiary company have reduced due to full impairment of investment of Rs. 81.567 million in an associated company New Horizon Exploration and Production Limited (NHEPL), and provision against advance for purchase of land of Rs. 375 million.

Structured Venture (Private) Limited (SVPL) had given advance against purchase of property Rs. 375 million which was being developed as a Housing Scheme (the 'Project') by M/s. Noor Developer (Private) Limited (the 'Developer'), the majority shareholder of which is Mr. Arif Ali Shah Bukhari. This amount includes development charges of Rs. 75 million paid to the Developer. The Developer had communicated in the previous years that the Project was pending final approval from the Cantonment Board Korangi Creek (CBKC) for last few years due to modification and revision required by the CBKC in the Project.

During the year 2015, the Developer cancelled provisional booking vide its letter dated June 15, 2015 and in response, SVPL has filed legal suit for specific performance, declaration, injunction, partition and damages in the Sindh High Court.

In addition to the above, as per CBKC letter to Military Lands & Cantonments dated July 04, 2011, the land on which provisional booking was made is not eligible for the type of allotment made to SVPL as per sale agreement dated November 10, 2010 between SVPL and the Developer. Further, the development work on the Project, as communicated by the Developer vide their letter dated December 28, 2013, has also not been undertaken.

Moreover, verification from the Registrar of Housing Society has revealed that no record exists for the said Project, namely Noor Town, situated at survey number 288, 289 and 290 at Deh Korangi Township Karachi. Prima facia a fraud was committed with the Company against which, criminal and civil proceedings have already been initiated.

Considering the facts stated above, the history of this transaction and legal implications, SVPL as a matter of prudence, has fully provided this amount. Hence, the Company's investment in SVPL stands impaired.

On request of the Company for complaints against Criminal Acts of M/s. Noor Developers (Private) Limited, SECP vide its letter dated September 27, 2017, has informed that appropriate steps have been taken as to referring the matter to National Accountability Bureau (NAB) under Section 41-B of Securities and Exchange Commission of Pakistan (Amendment) Act, 2016. On the recommendation/ approval of SECP, NAB has initiated enquiry into the matter.

During the period, the Company has recognized further impairment as the net assets of SVPL has decreased due to operating losses.

# 9.3 Investment 'at fair value through Other Comprehensive Income

| 2021       | 2020       |   | Note              | :        | 2021           | 20         | 20             |
|------------|------------|---|-------------------|----------|----------------|------------|----------------|
| Number o   | f shares   | Name of the Investee Company                                      |                   | Cost     | Carrying value | Cost       | Carrying value |
|            |            |   |                   |          | (Rupee         | s in '000) |                |
|            |            | Quoted shares   |                   |          |                |            |                |
| 1,602,953  | 1,602,953  | Pakistan Stock Exchange Limited                                   | 9.3.1, &<br>9.3.4 | 1,438    | 22,041         | 1,438      | 23,756         |
|            |            | Unquoted shares   |                   |          |                |            |                |
| 3,370      | 3,370      | Al Jomaih Power Limited   | 9.3.2 &<br>9.3.4  | 184,197  | 241,823        | 184,197    | 271,718        |
|            |            | New Horizon Exploration and Production<br>Limited (Related Party) | 9.3.3             |          |                |            |                |
| 14,760,000 | 14,760,000 | - Class 'A' ordinary shares                                       |                   | 31,629   | -              | 31,629     | -              |
|            |            | Less: impairment  | L                 | (31,629) | -              | (31,629)   | -              |
|            |            |   | -                 |          |                |            |                |
|            |            |   | =                 | 185,635  | 263,864        | 185,635    | 295,474        |

- 9.3.1 Fair value of the investment as the year end was Rs. 13.75 per share (2020: 14.82 per share) determined on the basis of information / unaudited financial statement from investee.
- 9.3.2 The Company's investment in unquoted shares of Al Jomaih Power Limited (AJPL) incorporated in Cayman Island are valued at its fair value based on the net assets value of the investee Company as at December 31, 2021. The above figures are based on unaudited financial statements. The company holds 1.55% of total issued certificates of AJPL. To date company has received a return of Rs 72mn in forms of dividends and the total cost of investment is Rs 184.19mn (2020: 184.19mn).
- 9.3.3 In year 2015, the management recorded impairment of its investment in New Horizon Exploration and Production Limited (NHEPL) in accordance with IAS-36 which was again tested for impairment as required by IFRS 9 adopted by the company on January 01, 2019. The recoverable amount of investment was estimated using "Value in use" approach. In considering the impairment, various business assumptions for estimating cash flows were used, which includes but are not limited to, historical performance of the investment, development and production activity in NHEPL's working interests, recoverability of future cash flows from the investment etc. Based on such analysis, the Company fully impaired it's investment in NHEPL and an impairment loss of Rs. 31.63 million was recognised upto year 2016. As of reporting date there is no change in management assumption of recoverability of this investment, accordingly no impairment loss has been reversed.

#### 9.3.4 Unrealized (loss) / gain on investment 'at fair value through Other Comprehensive Income

| Pakistan Stock Exchange Limited | 9.3.1 | (1,715)  | 3,751    |
|---------------------------------|-------|----------|----------|
| Al Jomaih Power Limited         | 9.3.2 | (29,895) | (68,947) |
|                                 |       | (31,610) | (65,196) |

70,159 (18,906)

|    |  | Note | 2021       | 2020  |
|----|--|------|------------|-------|
|    |  |      | (Rupees in | '000) |
| 10 | LONG-TERM LOANS AND ADVANCES - Considered Good |      |            |       |
|    | Loans and advances to:<br>Employees            | 10.1 | 3,555      | 1,618 |
|    | Current maturity shown in current assets       | 15   | (3,131)    | (973) |
|    |  |      | 424        | 645   |
|    |  |      |            |       |

10.1 These are given to employees for general purpose in accordance with their terms of employment. These loan and advances carry mark-up at the rate of 9.85% (2020: 9%) per annum and are recovered through deduction from salaries over varying periods upto a maximum period of 36 months. The loans and advances are secured against staff provident fund balance.

#### 11 LONG-TERM DEPOSITS AND PREPAYMENTS

| Deposits with:  |      |        |        |
|---|------|--------|--------|
| - Pakistan Stock Exchange Limited (PSX)                 | 11.1 | 21,112 | 16,112 |
| - National Clearing Company of Pakistan Limited (NCCPL) |      | 400    | 400    |
| - Pakistan Mercantile Exchange Limited (PMEX)           |      | 2,500  | 2,500  |
| - Central Depository Company of Pakistan Limited (CDC)  |      | 200    | 200    |
| - Rent deposits aganist rented premises                 |      | 2,103  | 2,103  |
| - Others  |      | 126    | 106    |
|   | ·-   | 26,441 | 21,420 |
| Prepayments   |      | 18     | 18     |
| -Impact of expected credit loss                         | 11.2 | (178)  | (178)  |
|   | ·    | 26 291 | 21 260 |

11.1 It represents cash deposit with PSX to fulifill the Base Minimum Capital (BMC) requirement in Compliance with clause 19.2 of the Risk Management Regulation of PSX Rule Book.

#### 11.2 Impact of expected credit loss

| - Rent deposits | (178) | (178) |
|-----------------|-------|-------|

#### 12 DEFERRED TAX ASSET - NET

| Deductible temporary differences arising from:  |          |  |
|---|----------|--|
| Deferred tax asset at the beginning of the year | 51,253   |  |
| (Reversal) for the year                         | (26,245) |  |
|   | 25.008   |  |

| Taxable temporary differences arising due to: |       |      |
|---|-------|------|
| -accelerated tax depreciation                 | 958   | 90   |
| -lease liability                              | (106) | (77) |
|   | 852   | 13   |

### Deductible temporary differences arising due to:

| -carry forward of tax losses          | -      | 8,757  |
|---------------------------------------|--------|--------|
| -carry forward of minimum tax and ACT | 4,472  | 22,678 |
| -provision for doubtful debts         | 19,684 | 19,805 |
|                                       | 24,156 | 51,240 |
|                                       | 25,008 | 51,253 |

# 13 SHORT-TERM INVESTMENTS

| 'At fair value through profit or los | s |
|--------------------------------------|---|
| 0 1 1 2 22                           |   |

| - Quoted equity securities                       | 13.1 | 205,592 | - |
|--|------|---------|---|
| - Term finance certificates - Pace Pakistan Ltd. | 13.2 | -       | - |
|  |      | 205,592 | - |

# 13.1 Quoted equity securities

| 2021      | 2020          | -  |      | 2021    |                | 2020 |                |
|-----------|---------------|--|------|---------|----------------|------|----------------|
| Number    | of shares     | Name of Investee Company                 | Note | Cost    | Carrying value | Cost | Carrying value |
|           | (Rupees in '0 |  |      |         |                |      |                |
| 175,000   | -             | Ghandhara Nissan Limited                 |      | 13,395  | 13,675         | -    | -              |
| 100,000   | -             | International Steels Limited             |      | 6,475   | 6,612          | -    | -              |
| 2,000,000 | -             | Pakistan Aluminium Beverage Cans Limited |      | 68,320  | 68,480         | -    | -              |
| 488,000   | -             | Pakistan State Oil Company Limited       |      | 86,781  | 88,762         | -    | -              |
| 500,000   | -             | Pakistan Stock Exchange Limited          |      | 6,960   | 6,875          | -    | -              |
| 297,000   | -             | The Hub Power Company Limited            |      | 21,301  | 21,188         | -    | -              |
| 3,560,000 |               |  |      | 203,232 | 205,592        | -    | -              |

13.1.1 This includes shares with carrying value of Rs.205.592 million (December 31, 2020: Nil) pledged with NCCPL against exposure margin.

# 13.2 Term Finance Certificates

| <br>2021  | 2020         |  | _      |          |          |
|-----------|--------------|--|--------|----------|----------|
| Number of | certificates | Name of Investee Company                         |        |          |          |
|           |              | Pace Pakistan Ltd. (Face value Rs. 5,000/- each) | -      |          |          |
| 4,000     | 4,000        | Opening  |        | 18,147   | 18,147   |
|           |              | Less : Sold during the year                      |        |          | -        |
|           |              | Closing  |        | 18,147   | 18,147   |
|           |              | Less : Provision for impairment                  | 13.2.1 | (18,147) | (18,147) |
| <br>4,000 | 4,000        |  |        | -        | -        |
|           |              |  |        |          |          |

# 13.2.1 Impairment

| 1 | Impairment             |        |        |
|---|------------------------|--------|--------|
|   | Opening balance        | 18,147 | 18,147 |
|   | Impairment written off |        |        |
|   |                        | 18,147 | 18,147 |
|   |                        |        |        |

898,679

101,321

1,000,000

150,000

898,679

101,321

1,000,000

|      |   | Note          | 2021<br>(Rupees in        | 2020               |
|------|---|---------------|---------------------------|--------------------|
|      |   |               | (Rupees III               | 1 000/             |
| 14   | TRADE DEBTS   |               |                           |                    |
|      | Receivable against purchase of marketable securities - net of provisions  |               | 106,698                   | 322,113            |
|      | Receivable from National Clearing Company of Pakistan Limited   |               | 117,091                   | 36,315             |
|      | Inter-bank brokerage Considered good  |               | 5,737<br>229,526          | 4,400<br>362,828   |
|      | Considered doubtful   |               | 64,285                    | 64,701             |
|      |   |               | 293,811                   | 427,528            |
|      | Less: Provision for doubtful debts  | 14.1          | (64,285)                  | (64,701)           |
|      |   |               | 229,526                   | 362,828            |
| 14.1 | Reconciliation of provisions against trade debts  |               |                           |                    |
|      | Opening balance   |               | 64,701                    | 69,119             |
|      | Provision for the year  |               | 1,559                     | 244                |
|      | Reversal during the year  |               | (1,975)<br>(416)          | (4,663)<br>(4,419) |
|      |   |               | 64,285                    | 64,701             |
|      |   |               |                           |                    |
| 15   | ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES   |               |                           |                    |
|      | Advances to:  |               |                           |                    |
|      | Current portion of long-term loans and advances to employees and executives   | 10            | 3,131                     | 973                |
|      | Deposits:   |               |                           |                    |
|      | Exposure deposit with -NCCPL  |               | 218,293                   | 626,380            |
|      | Exposure deposit with -PMEX Ijarah deposits   |               | 6,040                     | 6,080<br>1,462     |
|      | Others  | 15.1          | 2,100                     | 2,100              |
|      | -Impact of expected credited loss   |               | 226,433<br>(2,100)        | 636,022<br>(2,100) |
|      |   |               | 224,333                   | 633,922            |
|      | Prepayments:  |               |                           |                    |
|      | Insurance Software development and maintenance  |               | 78<br>416                 | 1,581<br>200       |
|      | Others  |               | 2,217                     | 2,472              |
|      |   |               | 2,711                     | 4,253              |
|      | Other receivables:  |               |                           |                    |
|      | Profit on bank deposits Profit on exposure deposit with -NCCPL  |               | 5,003<br>769              | 5,009<br>2,280     |
|      | Receivable against margin finance   |               | 118,873                   | 222,330            |
|      | Others  | 15.2          | 7,601                     | 6,584              |
|      | -Impact of expected credited loss   |               | 132,246<br>(1,315)        | 236,203<br>(1,315) |
|      |   |               | 130,931                   | 234,888            |
|      |   |               | 361,106                   | 874,037            |
| 15.1 | This includes amounts deposited with the Honorable District and Sessions Court Karachi South in the form of Defense million. These DSCs carry yield of 7.34% per annum and will mature in August 2026 (December 31, 2020 :7.34%). | Saving Certif | icates (DSCs) having face | e value Rs. 2.1    |
| 15.2 | This includes an amount of Rs. 1.3mn paid against an award made by PSX.   |               |                           |                    |
| 16   | CASH AND BANK BALANCES  |               |                           |                    |
|      | Company accounts  |               |                           |                    |
|      | Current accounts Saving accounts  | 16.1          | 1,785<br>201,005          | 1,536<br>123,443   |
|      | Javing accounts   | 10.1          | 202,790                   | 124,979            |
|      | Client accounts   |               |                           |                    |
|      | Current accounts Saving accounts  | 16.1          | 662,883                   | 209<br>784,014     |
|      | g <b>w</b> ine  | 10.1          | 662,883                   | 784,014            |
|      |   |               | 865,750                   | 909,202            |
|      | Cash in hand Stamps in hand   |               | -<br>2                    | -<br>5             |
|      | ocampo in none  |               | 865,752                   | 909,207            |
| 16.1 | These carry profit at rates ranging from 2.24% to 8.20% (2020: 2.33% to 12.5%) per annum.   |               |                           |                    |
| 17   | ISSUED, SUBSCRIBED AND PAID-UP CAPITAL  |               |                           |                    |
|      | 00.0C7.000 00.0C7.000 Outliness above a fine 40 and full waiting in each  |               | 909 670                   | 909 670            |

89,867,900 Ordinary shares of Rs. 10 each fully paid-up in cash

10,132,100 Ordinary shares of Rs. 10 each fully paid-up as part of the scheme of arrangement

89,867,900

10,132,100

100,000,000

18 LONG-TERM FINANCING - SECURED

Loan from Financial Institution

<sup>18.1</sup> This represents long-term financing obtained from BankIslami Pakistan Ltd (Former Parent Company) on December 31, 2015. The financing is secured by way of Exclusive Charge over DM Assets along with equitable mortgage over all other commercial properties of the Company as disclosed in note 7. The financing was payable as a bullet payment in December 2020. BIPL is entitled to rental payments for use of musharakah assets. Rental payments are calculated to provide return equal to 3 months KIBOR + 3% per annum payable on quarterly basis from March 2016 till the date of bullet payment. The said financing has been rescheduled according to which company will pay off the financing as a bullet payment in December 2023, keeping other terms and conditions same.

| Mathematical Propession   1,001   16,305   16,005   16 |      |   | Note | 2021    | 2020           |
|---|------|---|------|---------|----------------|
| Additions during the year         2,929         2,447           Payments made during the year         (5,754)         (5,754)         (5,754)         (2,001)         (3,634)         (2,001)         (3,634)         (2,001)         (3,634)         (4,566)         (7,768)         (3,738)         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,233         4,234         4,566         1,758         8,758         1,558         4,566         1,558         4,566         1,558         1,55  | 19   | LEASE LIABILITIES   |      | (Rupees | in '000)       |
| Payments made during the year         (7,969)         (6,751)           Transferred to current maturity         1,000         1,706         1,708   |      | Opening   |      | 12,001  | 16,305         |
| Transferred to current maturity   |      |   |      | 2,292   | 2,447          |
| Transferred to current maturity   |      | Payments made during the year   |      | (7,969) | (6,751)        |
| 19.1 The future minimum lease payments to which the company is committed to is as follows:       Not later than one year not later than one year not later than five years         As at December 31, 2021         Principal       4,566       1,758         Finance charges allocated to future years       401       154         Principal       7,768       4,233         Principal       7,768       4,233         Finance charges allocated to future years       1,170       193         Finance charges allocated to future years       1,270       4,233         Trade creditors       8,938       4,423         Trade creditors       88,866       1,658,271         Accrued liabilities       14,624       24,400         Withholding tax       1,838       1,897         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Federal       9,998       4,873         Unwinding part of Finance lease       1,614       5,136         Others       2,577       2,414   |      |   |      | 6,324   | 12,001         |
| 19.1 The future minimum lease payments to which the company is committed to is as follows:       Not later than one year not later than five years of later than five years.         As at December 31, 2021       Principal       4,566       1,758         Finance charges allocated to future years       4,967       1,912         As at December 31, 2020       Principal       7,768       4,233         Finance charges allocated to future years       1,170       195         Trade creditors       8 88,866       1,658,271         Accrued liabilities       1,647         Accrued liabilities       1,647         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Findh       9,998       4,873         Unwinding part of Finance lease       1,212       2,446         Uthers       2,527       2,416   |      | Transferred to current maturity   |      |         |                |
| As at December 31, 2021         Very part of later than one year not later than five years           Principal         4,566         1,758           Finance charges allocated to future years         401         154           As at December 31, 2020         4,967         1,912           Principal         7,768         4,233           Finance charges allocated to future years         1,170         195           1,170         1,995           Accrued large allocated to future years         1,424         2,460           Withholding tax         14,624         24,460           Withholding tax         3,889         1,897           Provision for Workers' Welfare Fund - Federal         20.1         -         2,647           Provision for Workers' Welfare Fund - Sindh         9,998         4,873           Unwinding part of Finance lease         1,41         513           Others         2,577         2,410   |      |   |      | 1,758   | 4,233          |
| As at December 31, 2021         As at December 31, 2021           Principal         4,566         1,758           Finance charges allocated to future years         401         154           As at December 31, 2020         7,768         4,233           Principal         7,768         4,233           Finance charges allocated to future years         1,170         195           20 TRADE AND OTHER PAYABLES         8,938         4,428           Trade creditors         838,866         1,658,271           Accrued liabilities         14,624         24,460           Withholding tax         3,889         1,897           Provision for Workers' Welfare Fund - Federal         20.1         -         2,647           Provision for Workers' Welfare Fund - Sindh         9,998         4,873           Unwinding part of Finance lease         141         513           Others         2,577         2,410   | 19.1 | The future minimum lease payments to which the company is committed to is as follows: |      |         |                |
| Principal         4,566 to 1,758 to 1,912           Finance charges allocated to future years         401 to 1,912           As at December 31, 2020         7,768 to 1,912           Principal finance charges allocated to future years         1,170 to 195 to   |      |   |      |         | year not later |
| Finance charges allocated to future years       401       154         As at December 31, 2020       7,768       4,233         Principal       7,768       4,233         Finance charges allocated to future years       1,170       195         8,938       4,428         20 TRADE AND OTHER PAYABLES       838,866       1,658,271         Accrued liabilities       14,624       24,460         Withholding tax       3,889       1,897         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Sindh       9,998       4,873         Unwinding part of Finance lease       141       513         Others       2,577       2,410   |      | As at December 31, 2021   |      |         |                |
| 4,967       1,912         As at December 31, 2020       7,768       4,233         Finance charges allocated to future years       1,170       195         8,938       4,428         20 TRADE AND OTHER PAYABLES       838,866       1,658,271         Accrued liabilities       14,624       24,460         Withholding tax       3,889       1,897         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Sindh       9,998       4,873         Unwinding part of Finance lease       141       513         Others       2,577       2,410   |      | Principal   |      | 4,566   | 1,758          |
| As at December 31, 2020         Principal       7,768       4,233         Finance charges allocated to future years       1,170       195         8,938       4,428         20 TRADE AND OTHER PAYABLES         Trade creditors       838,866       1,658,271         Accrued liabilities       14,624       24,460         Withholding tax       3,889       1,897         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Sindh       9,998       4,873         Unwinding part of Finance lease       141       513         Others       2,577       2,410   |      | Finance charges allocated to future years   |      | 401     | 154            |
| Principal         7,768         4,233           Finance charges allocated to future years         1,170         195           8,938         4,428           Trade creditors         838,866         1,658,271           Accrued liabilities         14,624         24,460           Withholding tax         3,889         1,897           Provision for Workers' Welfare Fund - Federal         20.1         -         2,647           Provision for Workers' Welfare Fund - Sindh         9,998         4,873           Unwinding part of Finance lease         141         513           Others         2,577         2,410   |      |   |      | 4,967   | 1,912          |
| Finance charges allocated to future years         1,170         195           8,938         4,428           20 TRADE AND OTHER PAYABLES         838,866         1,658,271           Accrued liabilities         14,624         24,460           Withholding tax         3,889         1,897           Provision for Workers' Welfare Fund - Federal Provision for Workers' Welfare Fund - Sindh Unwinding part of Finance lease         9,998         4,873           Unwinding part of Finance lease         141         513           Others         2,577         2,410  |      | As at December 31, 2020   |      |         |                |
| Trade creditors         838,866         1,658,271           Accrued liabilities         14,624         24,460           Withholding tax         3,889         1,897           Provision for Workers' Welfare Fund - Federal Provision for Workers' Welfare Fund - Sindh Unwinding part of Finance lease         9,998         4,873           Others         141         513           Others         2,577         2,410   |      | Principal   |      | 7,768   | 4,233          |
| Trade creditors Accrued liabilities Withholding tax Provision for Workers' Welfare Fund - Federal Provision for Workers' Welfare Fund - Sindh Unwinding part of Finance lease Others  Trade creditors  838,866 1,658,271 14,624 24,460 24,460 20.1 - 2,647 2,647 2,647 2,647 2,647 2,577 2,410  |      | Finance charges allocated to future years   |      | 1,170   | 195            |
| Trade creditors       838,866       1,658,271         Accrued liabilities       14,624       24,460         Withholding tax       3,889       1,897         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Sindh       9,998       4,873         Unwinding part of Finance lease       141       513         Others       2,577       2,410   |      |   |      | 8,938   | 4,428          |
| Trade creditors       838,866       1,658,271         Accrued liabilities       14,624       24,460         Withholding tax       3,889       1,897         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Sindh       9,998       4,873         Unwinding part of Finance lease       141       513         Others       2,577       2,410   | 20   | TRADE AND OTHER PAYABLES  |      |         |                |
| Accrued liabilities 14,624 24,460 Withholding tax 3,889 1,897 Provision for Workers' Welfare Fund - Federal 20.1 - 2,647 Provision for Workers' Welfare Fund - Sindh 9,998 4,873 Unwinding part of Finance lease 141 513 Others 2,410   |      |   |      | 838 866 | 1 658 271      |
| Withholding tax       3,889       1,897         Provision for Workers' Welfare Fund - Federal       20.1       -       2,647         Provision for Workers' Welfare Fund - Sindh       9,998       4,873         Unwinding part of Finance lease       141       513         Others       2,577       2,410   |      |   |      | -       |                |
| Provision for Workers' Welfare Fund - Federal20.1-2,647Provision for Workers' Welfare Fund - Sindh9,9984,873Unwinding part of Finance lease141513Others2,5772,410   |      |   |      |         |                |
| Provision for Workers' Welfare Fund - Sindh       9,998       4,873         Unwinding part of Finance lease       141       513         Others       2,577       2,410  |      | · ·   | 20.1 | -       | •              |
| Others  |      |   |      | 9,998   |                |
|   |      | Unwinding part of Finance lease   |      | 141     | 513            |
| <b>870,095</b> 1,695,070  |      | Others  |      | 2,577   | 2,410          |
|   |      |   |      | 870,095 | 1,695,070      |

20.1 During the year, based on the legal opinion obtained by the Company, provision against Federal Workers' Welfare Fund amounting to Rs.2.647 (2020: Nil) million has been reversed.

#### 21 SHORT TERM FINANCING- SECURED

This represents running musharkah facility obtained from BankIslami Pakistan Ltd (Former Parent Company) which is secured by way of Hypothecation charge over shares / receivables equivalent to amount of financing obtained. This facility carries markup at the rate of 1 week KIBOR plus 2% (2020: 1 week KIBOR plus 1%) per annum. The payment frequency is maximum 30 days from the date of financing obtained.

#### 22 ACCRUED MARK-UP:

Mark-up accrued on:

- BankIslami Pakistan Limited -(2020 : Parent Company)

| 234 | 42 |
|-----|----|
|     |    |

#### 23 CONTINGENCIES AND COMMITMENTS

# 23.1 Contingencies:

23.1.1 The income tax authorities substitute Section 5A of Income Tax Ordinance 2001 through Finance Act 2017 which requires company to be subjected to additional tax of 7.5% of the accounting profit before tax if it fails to distribute at least 40% of profit after tax within six months of the end of tax year through cash or bonus. However, the company has filed an appeal before the Honorable High Court of Sindh at Karachi dated September 29, 2017. The Honorable High Court of Sindh has granted Stay orders in favor of the company. During the year 2021 the Honorable High Court of Sindh at Karachi dated April 30, 2021 decided the appeal in favour of the company. Accordingly, no provisions has been made in these financial statements.

- 23.1.2 For tax year 2013, an amended assessment order has been passed under section 122(5A) of the Income Tax Ordinance, 2001 by the Additional Commissioner Inland Revenue (ACIR), raised a demand of Rs 17.39 million dated June 28, 2019. In pursuance of such order, Company filed an appeal before CIR-A, Upon Appeal filed, CIR-Appeal maintained the order of ACIR's order vide its order No. 97 dated October 23, 2020. In pursuance of the order of CIR-A, the Company has filed appeal before ATIR which is pending for hearing.
- 23.1.3 In response to SVPL's Suit filed against Noor Developers (NDPL) & others, as referred in Note 9.2 of the financial statements, Arif Ali Shah Bukhari & Noor Developers filed Suit No.714/2018 against the Company & others. This Suit is basically a counterblast to the criminal and civil proceedings initiated by the Subsidiary Company against Mr. Bukhari and NDPL. The said Suit is inter-alia for cancellation of the Sale Agreement referred in Note 9.2 of the financial statements and for recovery of Rs.275 million along with special damages of Rs.4.355 billion and general damages of Rs.4 billion. In addition, Mr. Arif Ali Shah has filed another Suit (1829/2019) against the Company & others, stating amongst other things that his claim alleged in Suit No.714/2018 is a contingent liability. As per management's view, the claim of Mr. Bukhari is baseless, therefore, it does not required to be disclosed as contingent liability, however, as a matter of abundant caution, the subject case has been disclosed in the financial statements.

As per the opinion of the Company's legal counsel, the assertions made by Mr Bukhari in the suits are not likely to be upheld by the Court and the management based on the opinion of its legal counsel is confident that these Suits are likely to be dismissed by the Honorable Court. However, the said suit has been unconditionally withdrawn by the petitioner.

#### 23.2 Commitments:

The Company has entered into Ijarah arrangements for vehicles with M/s. Bankislami Pakistan Limited amounting to Rs 15 million. The aggregate amount of commitments against these arrangements are as follows:

|    |  | 2021             | 2020     |
|----|--|------------------|----------|
|    |  | (Rupees in '000) |          |
|    | Not later than one year  | -                | 2,114    |
|    | Later than one year but not later than 5 years                                       |                  | -        |
|    |  |                  | 2,114    |
| 24 | OPERATING REVENUE  |                  |          |
|    | Brokerage  | 577,078          | 434,806  |
|    | Subscription research income   | 440              | 615      |
|    | Financial advisory fee   | 565              | -        |
|    | Custody services   | 6,013            | 5,076    |
|    | Less: sales tax on services  | (67,197)         | (50,677) |
|    |  | 516,899          | 389,821  |
| 25 | GAIN ON SALE OF SHORT TERM INVESTMENTS 'AT FAIR VALUE THROUGH PROFIT AND LOSS' - NET |                  |          |
|    | Quoted equity securities   | 15,663           | 10,674   |
|    | Debt securities  | 6,047            | 390      |
|    |  | 21,710           | 11,064   |
| 26 | MARK-UP / PROFIT ON BANK DEPOSITS AND OTHER RECEIVABLES                              |                  |          |
|    | Profit on bank deposits  | 82,893           | 83,314   |
|    | Margin finance income  | 30,429           | 17,308   |
|    | Others   | 211              | 196      |
|    |  | 113,533          | 100,818  |
|    |  |                  |          |

|      |   | Note                                   | 2021                   | 2020    |
|------|---|--|------------------------|---------|
|      |   | <u>_</u>                               | (Rupees in             | '000)   |
| 27   | OPERATING AND ADMINISTRATIVE EXPENSES                                     |  |                        |         |
|      | Salaries, allowances and other benefits                                   | 27.1                                   | 188,842                | 179,204 |
|      | Commission expense  |  | 40,381                 | 28,830  |
|      | Staff training and development-Directors                                  |  | 82                     | -       |
|      | Rent, rates and taxes   |  | 5,942                  | 4,616   |
|      | Insurance charges   |  | 1,697                  | 914     |
|      | Depreciation  | 27.2                                   | 16,423                 | 17,154  |
|      | Amortization of intangible assets   |  | 336                    | 319     |
|      | Repairs and maintenance   |  | 7,014                  | 8,834   |
|      | Power and utilities   |  | 13,490                 | 10,569  |
|      | Communication   |  | 18,929                 | 16,455  |
|      | Trading costs   |  | 32,423                 | 23,551  |
|      | Information technology related cost                                       |  | 9,979                  | 9,408   |
|      | Fees and subscription   |  | 8,456                  | 7,132   |
|      | Director fee  |  | 1,620                  | 1,380   |
|      | Printing and stationery   |  | 1,541                  | 1,724   |
|      | Papers and periodicals  |  | 99                     | 111     |
|      | Advertisement and business promotion                                      |  | 332                    | 192     |
|      | Sales and marketing   |  | 1,077                  | 1,685   |
|      | Travelling and conveyance   |  | 1,545                  | 1,325   |
|      | Entertainment   |  | 1,269                  | 784     |
|      | Legal and professional charges  |  | 7,300                  | 5,105   |
|      | Auditor's remuneration  | 27.3                                   | 1,555                  | 1,607   |
|      | Stamp charges   |  | 617                    | 10      |
|      | Donations   |  | -                      | 50      |
|      | Workers' welfare fund   |  | 5,125                  | 2,817   |
|      | Kitchen expenses  |  | 1,694                  | 1,348   |
|      | Profit -paid to clients   | 27.4                                   | 15,315                 | 16,374  |
|      | Ijara rental  |  | 1,408                  | 2,587   |
|      | Bad debts written off   |  | 23                     | -       |
|      | Others  |  | 163                    | 66      |
|      |   | _                                      | 384,678                | 344,149 |
|      |   | =                                      | 364,076                | 344,143 |
| 27.1 | Salaries, allowances and benefits include company's contribution to provi | dent fund amount to Rs 4.16 million (2 | 2020: Rs 4.09 million) |         |
| 27.2 | Depreciation  |  |                        |         |
|      | Property and equipment  |  | 8,554                  | 8,537   |
|      | Right-of-use assets   |  | 7,869                  | 8,617   |
|      | This is due doses   | _                                      | 16,423                 | 17,154  |
|      |   | =                                      | 10,420                 | 17,134  |
| 27.3 | Auditor's Remuneration  |  |                        |         |
|      | Statutory audit fee   |  | 688                    | 649     |
|      | Half-yearly review fee and other certifications                           |  | 793                    | 760     |
|      | Out of pocket expenses  | _                                      | 74                     | 198     |
|      |   |  | 4 555                  | 1 (07   |

27.4 This relates to share of client in mark-up income earned against their unutilised fund balances in PLS bank accounts of the Company as per the notice no. KSE/N-1479 dated March 17, 2015 of Pakistan Stock Exchange Limited .The gross markup earned is recorded as profit on bank deposits and client share is charged as expense.

1,555

1,607

|    |   | Note  | 2021           | 2020     |
|----|---|-------|----------------|----------|
|    |   |       | (Rupees        | in '000) |
| 28 | FINANCE COST  |       |                |          |
|    | Mark-up on:   |       |                |          |
|    | Long-term loan                                      |       | 15,795         | 19,182   |
|    | Short-term loan-RF                                  |       | 5,105          | 3,351    |
|    | Lease liabilities                                   |       | 1,166          | 2,222    |
|    | Bank charges  |       | 246            | 626      |
|    |   |       | 22,312         | 25,381   |
| 29 | OTHER INCOME  |       |                |          |
|    | Gain on disposal of property and equipment          | 7.1.1 | 57             | 1,200    |
|    | Staff loan  |       | 135            | 202      |
|    | Reversal of provision against Workers' Welfare Fund | 20.1  | 2,647          | -        |
|    | Others  |       | 223            | 166      |
|    |   |       | 3,062          | 1,568    |
| 30 | TAXATION  |       |                |          |
|    | Current   |       | 45 220         | 24,700   |
|    | for the year  |       | 45,230<br>(66) | 390      |
|    | for prior year<br>Deferred                          |       | 26,245         | 18,906   |
|    | Deterred  |       | 71,409         | 43,996   |
|    |   |       | . 2, .03       | .5,550   |

**30.1** Income tax assessments of the Company have been finalized up to and including the tax year 2021 (income year ended December 31, 2020). Tax returns filed with the revenue authority are deemed to be assessed under the provisions of section 120 of the Income Tax Ordinance, 2001 unless a return is selected for reassessment by the revenue authority. The Commissioner of Inland Revenue may, at any time during a period of five years from the date of filing of return, select a deemed assessment order for the purpose of issuing an amended assessment order.

#### 30.2 Relationship between tax expense and accounting profit

| For the year  | 45,230  | 24,700  |
|---|---------|---------|
| Prior year  | (66)    | 390     |
| Deferred tax  | 26,245  | 18,906  |
|   | 71,409  | 43,996  |
| Profit before tax   | 251,139 | 137,996 |
| Tax at the applicable rate of 29% (2020 : 29%)                | 72,830  | 40,019  |
| Tax effect of non-deductible expenses                         | 6,717   | (5,189) |
| Tax effect of Income at reduced rate                          | (2,453) | (3,095) |
| Tax effect of Minimum Tax and Alternative Corporate Tax (ACT) | (5,290) | 12,456  |
| Tax effect of prior year charges                              | (66)    | 390     |
| Others  | (329)   | (585)   |
|   | 71,409  | 43,996  |

#### 31 EARNINGS PER SHARE-BASIC AND DILUTED

# 31.1 Basic earnings per share

 Profit for the year attributable to ordinary shareholders (Rs in '000')
 179,730
 94,000

 Weighted average number of ordinary shares ('000')
 100,000
 100,000

 Earnings per share - Basic and diluted
 31.2
 1.80
 0.94

#### 31.2 Diluted earnings per share

There is no diluted effect on the basic earnings of the company.

# 32 REMUNERATION OF DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these financial statements for remuneration, including all benefits, to the Chief Executive, Directors and Executives of the Company are as follows:

|                                |                    | 2021             |            |                    | 2020             |            |
|--------------------------------|--------------------|------------------|------------|--------------------|------------------|------------|
|                                | Chief<br>Executive | Directors        | Executives | Chief<br>Executive | Directors        | Executives |
|                                |                    | (Rupees in '000) |            |                    | (Rupees in '000) |            |
| Managerial remuneration        | 16,567             | -                | 57,726     | 13,477             | -                | 42,920     |
| Fee (note 32.2)                | -                  | 1,620            | -          | -                  | 1,380            | -          |
| Contribution to provident fund | 407                | -                | 1,141      | 355                | -                | 1,027      |
|                                | 16,974             | 1,620            | 58,867     | 13,832             | 1,380            | 43,947     |
| Number of persons              | 1                  | 3                | 13         | 1                  | 3                | 12         |

- **32.1** Certain executives of the Company are provided Company owned and maintained cellular phones.
- 32.2 The fee was paid to the independent Directors for attending the Board of Directors, Audit Committee and HR&R committee meetings of the Company.
- 32.3 The change in Directors' offices during the year has been disclosed in the Statement of Compliance with the Code of Corporate Governance.
- 32.4 As per the requirement under Regulation 5(4) of Research Analyst Regulation 2015, following are the details of Research Analyst employed by the Company;

 Managerial remuneration
 3,712
 7,742

All Research Analyst reports to Head of Research who in turn reports to the Chief Executive Officer of the company.

#### 33 RELATED PARTY TRANSACTIONS

The related parties of the Company comprise of Parent company, associated undertakings including companies under common directorship, employee benefit plans and its key management personnel. The balances with related parties as at December 31, 2021 and December 31, 2020 and transactions with related parties during the year ended December 31, 2021 and December 31, 2020 are as follows:

Name of the realated party, relationship with company & Nature of Transaction

|                |                   | 2021                    |           |                                |        |       |  |
|----------------|-------------------|-------------------------|-----------|--------------------------------|--------|-------|--|
|                | Parent<br>Company | Subsidiary / associates | Directors | Key<br>management<br>personnel | Others | Total |  |
|                | ·                 |                         | (Rupe     | es in '000)                    |        |       |  |
| BALANCES       |                   |                         |           |                                |        |       |  |
| Trade payables | -                 | -                       | 269       | 164                            | -      | 433   |  |

|                                   | 2020                   |                         |           |                                |        |         |
|-----------------------------------|------------------------|-------------------------|-----------|--------------------------------|--------|---------|
|                                   | Parent Company-<br>Old | Subsidiary / associates | Directors | Key<br>management<br>personnel | Others | Total   |
|                                   | (Rupees in '000)       |                         |           |                                |        |         |
| BALANCES                          |                        |                         |           |                                |        |         |
| Accrued mark-up                   | 42                     | -                       | -         | -                              | -      | 42      |
| Bank balances                     | 627,692                | -                       | -         | -                              | -      | 627,692 |
| Ijara deposits                    | 1,462                  | -                       | -         | -                              | -      | 1,462   |
| Ijara rental payable              | 675                    | -                       | -         | -                              | -      | 675     |
| Long-term loan                    | 150,000                | -                       | -         | -                              | -      | 150,000 |
| Short-term loan                   | 40,000                 | -                       | -         | -                              | -      | 40,000  |
| Profit receivable on bank deposit | 3,719                  | -                       | -         | -                              | -      | 3,719   |
| Lease liability                   | 1,842                  | -                       | -         | -                              | -      | 1,842   |
| Prepaid rent                      | 116                    | -                       | -         | -                              | -      | 116     |
| Trade debts                       | 197                    | -                       | 3         | -                              | -      | 200     |
| Trade payables                    | -                      | -                       | 277       | 605                            | -      | 882     |

|  | 2021                                      |                         |           |                                |        |         |
|--|---|-------------------------|-----------|--------------------------------|--------|---------|
|  | Parent<br>Company (Old)<br>till June 2021 | Subsidiary / associates | Directors | Key<br>management<br>personnel | Others | Total   |
|  |   |                         | (Rupee    | s in '000)                     |        |         |
| TRANSACTIONS                           |   |                         |           |                                |        |         |
| Income                                 |   |                         |           |                                |        |         |
| Brokerage income earned                | 185                                       | -                       | -         | 282                            | -      | 467     |
| Custody services                       | 3   | -                       | -         | 1                              | -      | 4       |
| Profit on bank deposits                | 22,559                                    | -                       | -         | -                              | -      | 22,559  |
| Expenses                               |   |                         |           |                                |        |         |
| Bank charges                           | 16  | -                       | -         | -                              | -      | 16      |
| Charge in respect of contributory plan | -   | -                       | -         | 519                            | 3,640  | 4,159   |
| Mark-up expense                        | 10,702                                    | -                       | -         | -                              | -      | 10,702  |
| Remuneration paid                      | -   | -                       | -         | 21,239                         | -      | 21,239  |
| Ijarah expense                         | 1,176                                     | -                       | -         | -                              | -      | 1,176   |
| Meeting fees                           | -   | -                       | 1,620     | -                              | -      | 1,620   |
| Other transactions                     |   |                         |           |                                |        |         |
| Short term loan obtained               | 679,000                                   | -                       | -         | -                              | -      | 679,000 |
| Short term loan repaid                 | 619,000                                   | -                       | -         | -                              | -      | 619,000 |
| Rent paid                              | 695                                       | -                       | -         | -                              | -      | 695     |
| Maintenance paid                       | 697                                       | -                       | -         | -                              | -      | 697     |

|  | 2020                    |                            |           |            |        |         |
|--|-------------------------|----------------------------|-----------|------------|--------|---------|
|  | D                       | Code stations /            |           | Key        |        |         |
|  | Parent Company<br>(Old) | Subsidiary /<br>associates | Directors | management | Others | Total   |
|  | (Old)                   | associates                 |           | personnel  |        |         |
|  |                         |                            | (Rupee    | s in '000) |        |         |
| TRANSACTIONS                           |                         |                            |           |            |        |         |
| Income                                 |                         |                            |           |            |        |         |
| Brokerage income earned                | 468                     | -                          | -         | 106        | -      | 574     |
| Custody services                       | 5                       | -                          | -         | -          | -      | 5       |
| Profit on bank deposits                | 28,383                  | -                          | -         | -          | -      | 28,383  |
| Expenses                               |                         |                            |           |            |        |         |
| Bank charges                           | 437                     | -                          | -         | -          | -      | 437     |
| Charge in respect of contributory plan | -                       | -                          | -         | 445        | 3,646  | 4,091   |
| Mark-up expense                        | 22,533                  | -                          | -         | -          | -      | 22,533  |
| Remuneration paid                      | -                       | -                          | -         | 17,374     | -      | 17,374  |
| Ijarah expense                         | 2,587                   | -                          | -         | -          | -      | 2,587   |
| Meeting fees                           | -                       | -                          | 1,380     | -          | -      | 1,380   |
| Other transactions                     |                         |                            |           |            |        |         |
| Short term loan obtained               | 665,000                 | -                          | -         | -          | -      | 665,000 |
| Short term loan repaid                 | 625,000                 | -                          | -         | -          | -      | 625,000 |
| Rent paid                              | 1,351                   | -                          | -         | -          | -      | 1,351   |
| Maintenance paid                       | 3,080                   |                            |           |            |        | 3,080   |

2020

Particulars relating to remuneration of Chief Executive Officer, Directors and Executives who are key management personnel are disclosed in note 32.

#### 33.1 RELATED PARTY RELATIONSHIP

Following are the name of associated companies, related parties and associated undertakings with whom the Company had entered into transactions or had agreements in place during the year:

| Name of Related parteies                                   | Relationship             | % equity interest |
|--|--------------------------|-------------------|
| AKD Securities Limited (2020: Bankislami Pakistan Limited) | Parent company           | 77.12%            |
| Mr. Kamal Uddin Tipu                                       | Director                 | 0.00%             |
| Mr. Sikander Kasim   | Director                 | 0.00%             |
| Ms. Ayesha Aqeel Dhedhi                                    | Director                 | -                 |
| Ms. Afsheen Aqeel  | Director                 | -                 |
| Mr. Khurshid Anwer   | Director                 | -                 |
| Mr. Muhammad Noorul Hasan                                  | Director                 | -                 |
| Mr. Abdul Aziz Anis  | Key management personnel | -                 |
| Mr. Zafar Ahmed Khan                                       | Key management personnel | -                 |
| KASB Securities Ltd Employee's Provident Fund              | Retirement benefit fund  | -                 |

The following information is based on latest un-udited Financial Statements of the Fund:

|                                | Note | 2021             | 2020   |
|--------------------------------|------|------------------|--------|
|                                |      | (Rupees in '000) |        |
| Size of the fund-Net assets    |      | 55,413           | 53,198 |
| Cost of investments made       |      | 41,602           | 45,026 |
| Percentage of investments made |      | 92.79%           | 92.10% |
| Fair value of investments      | 34.1 | 51,419           | 48,995 |

### 34.1 Break-up value of fair value of investments is:

|  | 2021          |         | 20            | 20      |
|--|---------------|---------|---------------|---------|
|  | (Rs. in '000) | %       | (Rs. in '000) | %       |
| Investments in various Funds / Government Securities | 43,453        | 84.51%  | 45,226        | 92.31%  |
| Saving accounts                                      | 7,966         | 15.49%  | 3,769         | 7.69%   |
|  | 51,419        | 100.00% | 48,995        | 100.00% |

The investments out of provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose. The above figures are unaudited.

# 35 NUMBER OF EMPLOYEES

| Average number of employees during the year | 162 | 170 |
|---|-----|-----|
| Total number of employees as at year end    | 157 | 168 |

#### **36 FINANCIAL INSTRUMENTS**

#### **Financial Risk Factors**

The Company's activities expose it to a variety of financial risks: market risk (interest/mark-up rate risk, foreign currency and price risk), liquidity risk and credit risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall, risks arising from the company's financial assets and liabilities are limited. The Company consistently manages its exposure to financial risk without any material change from previous periods in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. All treasury related transactions are carried out within the parameters of these policies.

#### 36.1 Market risk

Market risk means that the future cash flows of a financial instrument will fluctuate because of changes in market prices such as foreign exchange rates, equity prices and interest rates. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The Company's market risk comprises of three types of risk: interest/markup rate risk, foreign exchange or currency risk and equity price risk. The market risks associated with the Company's business activities are discussed as under:

#### (i) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. As of the balance sheet date, the Company is exposed to such risk mainly in respect of bank balances, short term and long term loan. Effective interest rates on such instruments are disclosed in respective notes to the financial statements.

With 1% increase / (decrease) in the market interest rate, with all other factors remaining constant, would increase the Company's total comprehensive income would have increased / (decreased) by Rs. 5.64 million (2020: Rs. 7.17 million).

#### (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of change in foreign exchange rates relates only to the investment in Al Jomaih Power Limited maintained in US dollars amounting to Rs.241.82 million (2020: Rs. 271.7 million) [US dollars 1.37 million (2020: US dollars 1.7 million)].

With 10% increase / (decrease) in the exchange rate between US dollars and Pak Rupees, comprehensive income of the Company would have increased / (decreased) by Rs. 24.18 million (2020: Rs. 27.17 million).

#### (iii) Equity price risk

Equity price risk is the risk of volatility in share prices resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. The management believes that 10% increase or decrease in the value of investments at fair value through profit and loss, with all other factors remaining constant would result in increase or decrease of the Company's profit by Rs. 20.56 million (2020: Rs. NIL) and 10% of such increase or decrease would result in increase or decrease of unrealized gain on re-measurement of long term investment at fair value through other comprehensive income by Rs. 2.20 million (2020: Rs 2.375 million).

#### 36.2 Liquidity risk

Liquidity risk is the risk that an enterprise may encounter difficulty in raising funds to meet commitments associated with financial instruments. The Company manages liquidity risk by following internal guidelines of the company executive committee such as monitoring maturities of financial assets and financial liabilities and investing in liquid financial assets.

On the reporting date, the Company has liquid asset of Rs. 865.75 million (2020:Rs. 909.2 million), unutilized credit lines Rs. 1 million to manage the liquidty issues and liquid assets in the form of short term securities Rs. 205.59 million (2020: Nil).

The following are the contractual maturities of financial liabilities, including estimated interest payments:

The table below summaries the maturity profile of the Company's financial liabilities:

Long-term loan
Trade and other payables
Lease liability
Accrued mark-up
Short term loan

| Long-term loan           |
|--------------------------|
| Trade and other payables |
| Lease liability          |
| Accrued mark-up          |
| Short term loan          |
|                          |

|                |                      | 2021   |                       |                                |
|----------------|----------------------|--|-----------------------|--------------------------------|
| On Demand      | Upto three<br>months | More than<br>three<br>months and<br>upto one<br>year | More than one year    | Total                          |
|                |                      | (Rupees in '00                                       | 00)                   |                                |
| -<br>866,206   | -                    | -<br>-<br>4,566                                      | 150,000<br>-<br>1,758 | 150,000<br>866,206<br>6,324    |
| 234            | -<br>150,000         | -  |                       | 234<br>150,000                 |
| 866,440        | 150,000              | 4,566  | 151,758               | 1,172,764                      |
| On Demand      | Upto three<br>months | 2020  More than three months and upto one year       | More than one year    | Total                          |
|                |                      |  | 00)                   |                                |
| -<br>1,693,173 | -                    | -<br>-<br>7,768                                      | 150,000<br>-<br>4,233 | 150,000<br>1,693,173<br>12,001 |
| 42<br>-        | 40,000               | -  |                       | 42<br>40,000                   |
| 1,693,215      | 40,000               | 7,768  | 154,233               | 1,895,216                      |

#### 36.3 Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continuously assessing the credit worthiness of counter parties. The Company seeks to minimise the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The table below analyses the Company's maximum exposure to credit risk:

|   | Note   | 2021       | 2020      |
|---|--------|------------|-----------|
|   |        | (Rupees in | n '000)   |
| Short term investments                                |        | 205,592    | -         |
| Trade debts   | 36.3.1 | 293,811    | 427,528   |
| Bank balances   | 36.3.2 | 865,750    | 909,202   |
| Long-term loans and advances                          |        | 424        | 645       |
| Long-term deposits and prepayments                    |        | 26,441     | 21,420    |
| Advances, deposits, prepayments and other receivables |        | 358,395    | 869,784   |
|   |        | 1.750.413  | 2.228.579 |

# **36.3.1** The aging analysis of trade debts are as follows:

|                            | (Rupees in '000) |            | 2020             |            |
|----------------------------|------------------|------------|------------------|------------|
|                            |                  |            | (Rupees in '000) |            |
|                            | Gross            | Impairment | Gross            | Impairment |
| Past due 1 - 30 days       | 138,128          | -          | 279,230          | 4          |
| Past due 31 - 180 days     | 9,350            | 98         | 3,656            | 70         |
| Past due 181 days - 1 year | 1,875            | 136        | 1,910            | 120        |
| More than one year         | 144,458          | 64,051     | 142,734          | 64,507     |
|                            | 293,811          | 64,285     | 427,528          | 64,701     |

**36.3.2** The analysis below summarises the credit quality of the Company's bank balances with banks / financial institutions:

#### Rating (short-term) of Banks and Financial Institutions\*

| A-1  | 651,840 | 625,862 |
|------|---------|---------|
| A-1+ | 213,910 | 283,340 |
|      | 865,750 | 909,202 |

<sup>\*</sup>Rating of banks performed by PACRA.

# 36.4 Financial instruments by categories

|  | As at December 31, 2021                     |                                       |                |           |
|--|---|---------------------------------------|----------------|-----------|
| Financial assets as per balance sheet    | Asset at fair value through profit and loss | Asset at fair<br>value<br>through OCI | Amortized cost | Total     |
|  |   | (Rupee                                | s in '000)     |           |
| Long term investment                     | -   | 263,864                               | 371            | 264,235   |
| Long term deposits                       | -   | -                                     | 26,441         | 26,441    |
| Long term loans an advances              | -   | -                                     | 424            | 424       |
| Short term investments                   | 205,592                                     | -                                     | -              | 205,592   |
| Trade debts                              | -   | -                                     | 229,526        | 229,526   |
| Advances, deposits and other receivables | -   | -                                     | 358,395        | 358,395   |
| Cash and bank balances                   |   |                                       | 865,750        | 865,750   |
|  | 205,592                                     | 263,864                               | 1,480,907      | 1,950,363 |

# As at December 31, 2021 Financial liabilities at

| Financial liabilities as per balance sheet | amortized cost          |
|--|-------------------------|
|  | Rupees in '000          |
| Long-term financing-secured                | 150,000                 |
| Short-term financing-secured               | 150,000                 |
| Lease liability                            | 6,324                   |
| Trade and other payables                   | 866,206                 |
| Accrued mark-up                            | 234                     |
|  | 1,172,764               |
|  | As at December 31, 2020 |
|  | Asset at fair           |
|  | value Accet at fair     |

| Financial assets as per balance sheet    | Asset at fair<br>value<br>through<br>profit and<br>loss | Asset at fair<br>value<br>through OCI | Amortized cost | Total     |
|--|---|---------------------------------------|----------------|-----------|
|  |   | (Rupee                                | s in '000)     |           |
| Long term investment                     | -   | 295,474                               | 543            | 296,017   |
| Long term deposits                       | -   | -                                     | 21,420         | 21,242    |
| Long term loans an advances              | -   | -                                     | 645            | 645       |
| Short term investments                   | -   | -                                     | 362,828        | 362,828   |
| Trade debts                              | =   | -                                     | 869,784        | 869,784   |
| Advances, deposits and other receivables |   |                                       | 909,202        | 909,202   |
| Cash and bank balances                   | -   | 295,474                               | 2,164,422      | 2,459,717 |

As at December 31, 2020

| Financial liabilities as per balance sheet | Financial liabilities at<br>amortized cost |
|--|--|
|  | Rupees in '000                             |
| Long-term financing-secured                | 150,000                                    |
| Short-term financing-secured               | 40,000                                     |
| Lease liability                            | 12,001                                     |
| Trade and other payables                   | 1,693,173                                  |
| Accrued mark-up                            | 42   |
|  | 1,895,216                                  |

#### 37 CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital include:

- Reinforcing Company's ability to continue as a going concern in order to provide returns to all its stakeholders with their corresponding risk profiles;
- Maintaining a strong capital base resulting in enhancement of Company's business operations.

In order to maintain the balance of its capital structure, the Company may consider adjusting its dividend payouts, controlling non-developmental cash outflows and issuing fresh debt or capital instruments.

The Company monitors capital on the basis of the gearing ratio and its related profitability ratios. Gearing is calculated as debt divided by debt plus equity. Debt represents redeemable capital and other long-term borrowings, if any, as shown in the balance sheet. Equity represents paid-up capital of the Company, general reserve and unappropriated profit and loss.

Net capital requirements of the Company are set and regulated by PSX. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities. the Company manages its net capital requirements by assessing its capital structure against required capital level on a regular basis.

#### 38 FAIR VALUE OF FINANCIAL INSTRUMENT

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying value and fair value estimates. The carrying values of all the financial assets and liabilities reflected in the financial statements approximate their fair values.

Under the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

# 38.1 Financial Assets Fair Value Hierarchy

All financial instruments carried at fair value are categorised in three categories defined as follows:

Level 1 - quoted prices in active markets for identical assets.

Level 2 - other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3 - techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at year end, the Company held the following financial instruments measured at fair value:

|  | 2021    |         |              |         |
|--|---------|---------|--------------|---------|
|  | Total   | Level 1 | Level 2      | Level 3 |
|  |         | (Rup    | ees in '000) |         |
| Financial assets at fair value through profit or loss        |         |         |              |         |
| Quoted equity securities                                     | 205,592 | 205,592 | -            | -       |
| Fair value through other comprehensive income                |         |         |              |         |
| Investment 'at fair value through other comprehensive income | 263,864 | 22,041  | -            | 241,823 |
|  | 2020    |         |              |         |
|  | Total   | Level 1 | Level 2      | Level 3 |
|  |         | (Rup    | ees in '000) |         |
| Financial assets at fair valuethrough profit or loss         |         |         |              |         |
| Quoted equity securities                                     | -       | -       | -            | -       |
| Fair value through other@omprehensive income                 |         |         |              |         |
| Investment 'at fair value through other comprehensive income | 295,474 | 23,756  | -            | 271,718 |

**38.1.1** The reconciliation from the beginning to ending balances for assets measured at fair value using level 3 valuation technique is given below:

|   | 2021      | 2020     |
|---|-----------|----------|
|   | (Rupees i | n '000)  |
| Opening balance   | 271,718   | 340,665  |
| Unrealized loss arising on re-measurement of long term investment at fair value through OCI | (29,895)  | (68,947) |
| Closing balance   | 241,823   | 271,718  |

#### 39 OTHER DISCLOSURES UNDER REGULATION 34(2) OF THE SECURITIES BROKER (LICENSING AND OPERATIONS) REGULATION 2016:

The disclosures under the regulation 34(2), other than disclosed elsewhere in these annual financial statements

#### 39.1 Person holding more than 5% of shares

|  | 2021   | 2020   | 2021       | 2020       |
|--|--------|--------|------------|------------|
|  | % of h | olding | No. of     | shares     |
| M/s. AKD Securities Ltd. (Year 2020 BankIslami Pak Ltd.) | 77.12% | 77.12% | 77,117,500 | 77,117,500 |
| Mrs. Noor Jehan Bano                                     | 6.55%  | 6.54%  | 6,551,000  | 6,535,500  |
| Mr. Mohammad Aslam Motiwala                              | 9.36%  | 8.34%  | 9,360,000  | 8,342,000  |

- **39.2** During the year, M/s. AKD Securities Ltd. acquired 77,117,500/- shares, Mr. Mohammed Aslam Motiwala acquired 1,018,000/- shares and Mrs. Noor Jehan Bano acquired 15,500/- shares of the company.
- **39.3** As at December 31, 2021, the value of customer shares maintained with the company pledged with financial institution is Rs. 423.44 million (December 31, 2020: Rs. 1,434 million).
- **39.4** As at December 31, 2021, the value of customer shares maintained with the company sub-Accounts held in the Central Depository Company of Pakistan Limited is Rs.15,303 million (December 31, 2020: Rs. 19,125 million).

#### 40 CAPITAL ADEQUACY LEVEL

Following is the Level of Capital Adequacy as required under clause 6.8.3 of CDC Regulations:

|   | 2021        | 2020                              |
|---|-------------|-----------------------------------|
| _ | (Rupees     | in '000)                          |
|   | 2,108,374   | 2,680,713                         |
|   | 1,150       | 1,150                             |
|   | (1,178,055) | (1,898,515)                       |
|   | -           | -                                 |
|   | 931,469     | 783,348                           |
|   | -<br>-      | 2,108,374<br>1,150<br>(1,178,055) |

**40.1** While determining the value of the total assets of the TREC Holder, Notional value of the TRE certificate held by the company as at the year ended December 31, 2021 as dertermind by Pakistan Stock Exchange has been considered.

#### 41 LIQUID CAPITAL BALANCE

The below statement has been prepared in accordance with regulation 6(3) and schedule III of the Securities Brokers (Licensing and Operations) Regulations, 2016.

| S. No.  | Head of Account  | Value in    | Hair Cut /  | Net Adjusted |
|---------|--|-------------|-------------|--------------|
|         |  | Pak Rupees  | Adjustments | Value        |
| 1. Asse | ets  |             |             |              |
| 1.1     | Property & Equipment   | 31,864,305  | 100.00%     | -            |
| 1.2     | Intangible Assets  | 5,067,936   | 100.00%     | -            |
| 1.3     | Investment in Govt. Securities   |             | -           | -            |
|         | Investment in Debt. Securities   |             |             |              |
|         | If listed than:  |             |             |              |
|         | i. 5% of the balance sheet value in the case of tenure upto 1 year.  |             | 5.00%       | -            |
|         | ii. 7.5% of the balance sheet value, in the case of tenure from 1-3 years.   |             | 7.50%       | -            |
| 1.4     | iii. 10% of the balance sheet value, in the case of tenure of more than 3 years.   |             | 10.00%      | -            |
|         | If unlisted than:  |             |             |              |
|         | i. 10% of the balance sheet value in the case of tenure upto 1 year.   | -           | 10.00%      | -            |
|         | ii. 12.5% of the balance sheet value, in the case of tenure from 1-3 years.  |             | 12.50%      | -            |
|         | iii. 15% of the balance sheet value, in the case of tenure of more than 3 years.   |             | 15.00%      | -            |
|         | Investment in Equity Securities  |             |             |              |
| 1.5     | i. If listed 15% or VaR of each securities on the cutoff date as computed by the Securities Exchange                               |             |             |              |
| 1.5     | for respective securities whichever is higher.   | 227,632,404 | 41,715,751  | 185,916,653  |
|         | ii. If unlisted, 100% of carrying value.   | 241,823,495 | 100.00%     | -            |
| 1.6     | Investment in subsidiaries   | 371,084     | 100.00%     | -            |
|         | Investment in associated companies/undertaking   |             |             |              |
| 1.7     | i. If listed 20% or VaR of each securities as computed by the Securites Exchange for respective                                    |             |             |              |
| 1.7     | securities whichever is higher.  | -           | -           | -            |
|         | ii. If unlisted, 100% of net value.  | -           | 100.00%     | -            |
| 1.8     | Statutory or regulatory deposits/basic deposits with the exchanges, clearing house or central                                      | 24,211,500  | 100.00%     |              |
| 1.0     | depository or any other entity.  | 24,211,500  | 100.00%     | -            |
| 1.9     | Margin deposits with exchange and clearing house.  | 224,333,131 | -           | 224,333,131  |
| 1.10    | Deposit with authorized intermediary against borrowed securities under SLB.  |             | -           | -            |
| 1.11    | Other deposits and prepayments   | 4,780,255   | 100.00%     | -            |
|         | Accrued interest, profit or mark-up on amounts placed with financial institutions or debt securities                               |             |             |              |
| 1.12    | etc.(Nil)  | 5,771,880   |             | 5,771,880    |
|         | 100% in respect of markup accrued on loans to directors, subsidiaries and other related parties                                    |             | 100.00%     | -            |
| 1.13    | Dividends receivables.   | -           | -           | -            |
|         | Amounts receivable against Repo financing.   |             |             |              |
| 1.14    | Amount paid as purchaser under the REPO agreement. (Securities purchased under repo  | -           | -           | -            |
|         | arrangement shall not be included in the investments.)   |             |             |              |
|         | Advances and Receivables other than trade receivables  |             |             |              |
|         | 1) No haircut may be applied on the short term loan to employeesprovided these loans are secured                                   | 2 422 224   |             | 2 422 224    |
| 1.15    | and due for repayment within 12 months   | 3,130,831   | -           | 3,130,831    |
| 1.15    | 2) No haircut may be applied to the advance tax to the extent it is netted with provision of taxation                              | -           |             | -            |
|         | 2) In all other cases 1000/ of not value   | 125 220 605 | 100.000/    |              |
|         | 3) In all other cases 100% of net value  | 125,238,695 | 100.00%     |              |
|         | Receivables from clearing house or securities exchange(s)  |             |             |              |
| 1 16    | 100% value of claims other than those on account of entitlements against trading of securities in all markets including MtM gains. | _           | _           |              |
| 1.10    | claims on account of entitlements against trading of securities in all markets including MtM gains.                                | -           | -           | -            |
|         | coains on account of endicienterits against trauling of securities in all markets including lythy gains.                           |             |             |              |

| S. No. | Head of Account   | Value in<br>Pak Rupees | Hair Cut /<br>Adjustments | Net Adjusted<br>Value |
|--------|---|------------------------|---------------------------|-----------------------|
|        | Receivables from customers  |                        |                           |                       |
|        | i. In case receivables are against margin financing, the aggregate if (i) value of securities held in the |                        |                           |                       |
|        | blocked account after applying VAR based Haircut, (ii) cash deposited as collateral by the financee       |                        |                           |                       |
|        | (iii) market value of any securities deposited as collateral after applying VaR based haircut.            |                        |                           |                       |
|        | i. Lower of net balance sheet value or value determined through adjustments.                              |                        |                           |                       |
|        |   | 118,872,979            | 119,699,198               | 118,872,979           |
|        | ii. Incase receivables are against margin trading, 5% of the net balance sheet value.                     |                        |                           |                       |
|        | ii. Net amount after deducting haircut  | -                      | 5.00%                     | -                     |
|        | iii. Incase receivalbes are against securities borrowings under SLB, the amount paid to NCCPL as          |                        |                           |                       |
| 1.17   | collateral upon entering into contract,   |                        |                           |                       |
|        | iii. Net amount after deducting haricut   | -                      | -                         | -                     |
|        | iv. Incase of other trade receivables not more than 5 days overdue, 0% of the net balance sheet           |                        |                           |                       |
|        | value.  |                        |                           |                       |
|        | iv. Balance sheet value   | 132,793,106            | -                         | 132,793,106           |
|        | v. Incase of other trade receivables are overdue, or 5 days or more, the aggregate of (i) the market      |                        |                           |                       |
|        | value of securities purchased for customers and held in sub-accounts after applying VAR based             |                        |                           |                       |
|        | haircuts, (ii) cash deposited as collateral by the respective customer and (iii) the market value of      |                        |                           |                       |
|        | securities held as collateral after applying VaR based haircuts.  |                        |                           |                       |
|        | v. Lower of net balance sheet value or value determined through adjustments                               | 96,732,436             | 54,428,636                | 54,428,636            |
|        | vi. 100% haircut in the case of amount receivable form related parties.                                   |                        | 100.00%                   | -                     |
|        | Cash and Bank balances  |                        |                           |                       |
| 1.18   | I. Bank Balance-proprietory accounts  | 202,789,505            | -                         | 202,789,505           |
|        | ii. Bank balance-customer accounts  | 662,960,001            | -                         | 662,960,001           |
|        | iii. Cash in hand   | -                      | -                         | -                     |
| 1.19   | Subscription money against investment in IPO/ offer for sale (asset)                                      |                        |                           |                       |
| 1.20   | Total Assets  | 2,108,373,543          | 517,376,821               | 1,590,996,723         |

#### 2. Liabilities

| 2. Liab | ilities  |               |         |               |
|---------|--|---------------|---------|---------------|
|         | Trade Payables   |               |         |               |
| 2.1     | i. Payable to exchanges and clearing house   | -             | -       | 1             |
| 2.1     | ii. Payable against leveraged market products  | -             | -       | -             |
|         | iii. Payable to customers  | 838,865,874   | -       | 838,865,874   |
|         | Current Liabilities  |               |         |               |
|         | i. Statutory and regulatory dues   | 3,889,050     | -       | 3,889,050     |
|         | ii. Accruals and other payables  | 24,622,317    | -       | 24,622,317    |
|         | iii. Short-term borrowings   | 150,000,000   | -       | 150,000,000   |
| 2.2     | iv. Current portion of subordinated loans  | -             | -       | -             |
| 2.2     | v. Current portion of long term liabilities  | 4,566,000     | -       | 4,566,000     |
|         | vi. Deferred Liabilities   | -             | -       | -             |
|         | vii. Provision for bad debts   | -             | -       | -             |
|         | viii. Provision for taxation   | -             | -       | -             |
|         | ix. Other liabilities as per accounting principles and included in the financial statements          | 4,353,278     | -       | 4,353,278     |
|         | Non-Current Liabilities  |               |         |               |
|         | i. Long-Term financing   | 150,000,000   | 100.00% | -             |
|         | a. Long-Term financing obtained from financial instituion: Long term portion of financing obtained   |               |         |               |
|         | from a financial institution including amount due against finance lease                              | 1,758,451     | 100.00% | -             |
|         | b. Other long-term financing   | -             | 100.00% |               |
|         | ii. Staff retirement benefits  | -             | -       | -             |
|         | iii. Advance against shares for Increase in Capital of Securities broker: 100% haircut may be        |               |         |               |
| 2.3     | allowed in respect of advance against shares if:   |               |         |               |
|         | a. The existing authorized share capital allows the proposed enhanced share capital                  |               |         |               |
|         | b. Boad of Directors of the company has approved the increase in capital                             |               |         |               |
|         | c. Relevant Regulatory approvals have been obtained  | -             |         |               |
|         | d. There is no unreasonable delay in issue of shares against advance and all regulatory              |               |         |               |
|         | requirements relating to the increase in paid up capital have been completed.                        |               |         |               |
|         | e. Auditor is satisfied that such advance is against the increase of capital.                        |               | _       | _             |
|         | iv. Other liabilities as per accounting principles and included in the financial statements          |               | -       | -             |
|         | Subordinated Loans   |               |         |               |
|         | i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be       |               |         |               |
|         | deducted:  |               |         |               |
|         | The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill |               |         |               |
|         | the conditions specified by SECP. In this regard, following conditions are specified:                |               |         |               |
|         | a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be          |               |         |               |
| 2.4     | repaid after 12 months of reporting period   |               |         |               |
|         | b. No haircut will be allowed against short term portion which is repayable within next 12 months.   |               |         |               |
|         | c. In case of early repayment of loan, adjustment shall be made to the Liquid Capital and revised    |               |         |               |
|         | Liquid Capital statement must be submitted to exchange.  |               |         |               |
|         | Elquid Capital statement must be submitted to exchange.  | _             | _       | _             |
|         | 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be          |               | -       | -             |
|         | deducted   |               |         |               |
| 2.5     | Adance agasint shares for increase in capital of secrities broker                                    |               | -       | -             |
|         | Total Liabilites   | 1,178,054,969 |         | 1,026,296,518 |
| 2.0     | Total Liabilites   | 1,1/0,054,969 |         | 1,020,290,518 |

# 3. Ranking Liabilities Relating to:

|     | Concentration in Margin Financing  |             |            |            |
|-----|--|-------------|------------|------------|
| 3.1 | The amount calculated client-to- client basis by which any amount receivable from any of the       |             |            |            |
|     | financees exceed 10% of the aggregate of amounts receivable from total financees.                  | 118,872,979 | 28,169,386 | 28,169,386 |
|     | Concentration in securites lending and borrowing   |             |            |            |
|     | The amount by which the aggregate of:  |             |            |            |
| 3.2 | (i) Amount deposited by the borrower with NCCPL  |             |            |            |
| 3.2 | (Ii) Cash margins paid and   |             |            |            |
|     | (iii) The market value of securities pledged as margins exceed the 110% of the market value of     |             |            |            |
|     | shares borrowed  | -           | -          | -          |
|     | Net underwriting Commitments   |             |            |            |
|     | (a) in the case of right issuse: if the market value of securities is less than or equal to the    |             |            |            |
|     | subscription price;  |             |            |            |
|     | the aggregate of:  |             |            |            |
| 3.3 | (i) the 50% of Haircut multiplied by the underwriting commitments and                              |             |            |            |
| 3.3 | (ii) the value by which the underwriting commitments exceeds the market price of the securities.   |             |            |            |
|     | In the case of rights issuse where the market price of securities is greater than the subscription |             |            |            |
|     | price, 5% of the Haircut multiplied by the net underwriting  |             |            |            |
|     |  | -           | -          | -          |
|     | (b) in any other case: 12.5% of the net underwriting commitments                                   | -           | -          | -          |
|     |  |             |            |            |

| S. No. | Head of Account  | Value in<br>Pak Rupees | Hair Cut /<br>Adjustments | Net Adjusted<br>Value |  |
|--------|--|------------------------|---------------------------|-----------------------|--|
|        | Negative equity of subsidiary  |                        |                           |                       |  |
| 3.4    | The amount by which the total assets of the subsidiary ( excluding any amount due from the             |                        |                           |                       |  |
|        | subsidiary) exceed the total liabilities of the subsidiary   | -                      | -                         | -                     |  |
|        | Foreign exchange agreements and foreign currency positions   |                        |                           |                       |  |
| 3.5    | 5% of the net position in foreign currency. Net position in foreign currency means the difference of   |                        |                           | ļ                     |  |
|        | total assets denominated in foreign cuurency less total liabilities denominated in foreign currency    |                        |                           |                       |  |
| 3.6    | Amount Payable under REPO  | -                      | -                         |                       |  |
| 3.0    | Repo adjustment  |                        |                           |                       |  |
|        | In the case of financier/purchaser the total amount receivable under Repo less the 110% of the         |                        |                           |                       |  |
|        | market value of underlying securites.  |                        |                           |                       |  |
| 3.7    | In the case of financee/seller the market value of underlying securities after applying haircut less   |                        |                           |                       |  |
|        | the total amount received ,less value of any securites deposited as collateral by the purchaser after  |                        |                           |                       |  |
|        | applying haircut less any cash deposited by the purchaser.   | -                      | -                         | -                     |  |
|        | Concentrated proprietary positions   |                        |                           |                       |  |
| 3.8    | If the market value of any security is between 25% and 51% of the total proprietary positions then     |                        |                           |                       |  |
| 3.8    | 5% of the value of such security .If the market of a security exceeds 51% of the proprietary           |                        |                           |                       |  |
|        | position,then 10% of the value of such security  | -                      | -                         | -                     |  |
|        | Opening Positions in futures and options   |                        |                           |                       |  |
|        | i. In case of customer positions, the total margin requiremnets in respect of open postions less the   |                        |                           |                       |  |
| 3.9    | amount of cash deposited by the customer and the value of securites held as collateral/ pledged        |                        |                           |                       |  |
| 3.3    | with securities exchange after applying VaR haircuts   | 8,637,416              | 2,754,159                 | 2,754,159             |  |
|        | ii. In case of proprietary positions , the total margin requirements in respect of open positions to   |                        |                           |                       |  |
|        | the extent not already met   | -                      | -                         | -                     |  |
|        | Short sell positions   |                        |                           |                       |  |
|        | i. Incase of customer positions, the market value of shares sold short in ready market on behalf of    |                        |                           |                       |  |
|        | customers after increasing the same with the VaR based haircuts less the cash deposited by the         |                        |                           |                       |  |
| 3.10   | customer as collateral and the value of securities held as collateral after applying VAR based         |                        |                           |                       |  |
|        | Haircuts   | -                      | -                         | -                     |  |
|        | ii. Incase of proprietory positions, the market value of shares sold short in ready market and not yet |                        |                           |                       |  |
|        | settled increased by the amount of VAR based haircut less the value of securities pledged as           |                        |                           |                       |  |
| 2.11   | collateral after applying haircuts.  | 127 510 205            | - 20 022 545              | 20 022 545            |  |
| 3.11   | Total Ranking Liabilites   | 127,510,395            | 30,923,545                | 30,923,545            |  |
|        | Liquid Capital   | 802,808,179            | Liquid Capital            | 533,776,659           |  |

Calculations Summary of Liquid Capital
(i) Adjusted value of Assets (serial number 1.20) (ii) Less: Adjusted value of liabilities (serial number 2.6)

(iii) Less: Total ranking liabilities (series number 3.11)

1,590,996,723 (1,026,296,518)

(30,923,545) 533,776,659

#### 42 IMPACTS OF COVID-19

The COVID-19 pandemic has taken a toll on all economies and emerged as a contagion risk around the globe, including Pakistan.

The management has carried out its assessment in respect of COVID-19 and is of the view that there is no material impact due to COVID-19 on the financial

#### 43 DATE OF AUTHORISATION

These financial statements have been authorised for issue by the Board of Directors of the Company on February 22, 2022.

#### 44 GENERAL

- **44.1** Corresponding figures have been rearranged and reclassified, wherever necessary.
- 44.2 The Board of Directors of the Company has proposed a cash dividend of Rs. 0.50 per share (2020: Nil) amounting to Rs. 50 million (2020: Nil) at its meeting held on February 22, 2022 for the approval of members at the Annual General Meeting to be held on April 21, 2022. These unconsolidated financial statements do not reflect
- 44.3 Figures have been rounded off to the nearest thousand.

Chief Executive Officer



- ▶ Directors' Report on the Consolidated Finanacial Statements
- ▶ Independent Auditor's Report to the Members
- ► Consolidated Statement of Financial Position
- ➤ Consolidated Statement of Profit and Loss Account and Other Comprehensive Income
- ► Consolidated Cashflow Statement
- ► Consolidated Statement of Changes in Equity
- Notes to the Consolidated Financial Statement

# Directors' Report

# On The Consolidated Financial Statements

The Board of Directors present the report on consolidated financial statements of BIPL Securities Limited and its wholly owned subsidiary namely Structured Venture (Private) Limited, for the year ended December 31, 2021.

The consolidated financial results of the group for the year ended December 31, 2021, under review, are summarized as follows:

|                                    | 2021      | 2020      |
|------------------------------------|-----------|-----------|
|                                    | (Rupees   | in '000)  |
| Profit before taxation             | 251,139   | 137,996   |
| Taxation                           | (71,409)  | (43,996)  |
| Profit after taxation              | 179,730   | 94,000    |
| Dividend paid during the year      | -         | =         |
| Accumulated (loss) brought forward | (271,392) | (365,392) |
| Accumulated (loss) carried forward | (91,662)  | (271,392) |
|                                    |           | (Rupees)  |
| Earnings per share                 | 1.80      | 0.94      |

#### Summary of changes in equity

The Group's profit after tax was PKR 179.730 Million, EPS 1.80 in CY21 as compare to profit after tax PKR 94 million, EPS 0.94 in CY20.

In the light of the performance for the year, the Directors are pleased to propose a final cash dividend for ordinary shareholders for the year ended December 31, 2021 at Rs.0.5 per share i.e.5%.

# Summary of changes in the nature of group business interests

BIPL Securities Limited and Structured Venture (Private) Limited continue in their stated nature of business and have made no changes to the nature of business interests, nor to the class of business interests in which the Company has an interest.

#### Pattern of Shareholding

The pattern of shareholding as at December 31, 2021 along with disclosure required under the code of Corporate Governance is annexed to the report.

On behalf of the Board of Directors

Director

Chief Executive Officer

# Independent Auditor's Report

To The Members



RSM Avais Hyder Liaquat Nauman Chartered Accountants

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INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF BIPL SECURITIES LIMITED
REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

### Opinion

We have audited the annexed consolidated financial statements of BIPL Securities Limited and its subsidiary, namely Structured Venture Private Limited, (the Group), which comprise the consolidated statement of financial position as at December 31, 2021 and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2021 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

# Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:



| S.No. | Key Audit Matters   | How the matter was addressed in our audit   |
|-------|---|---|
| 1.    | Recognition and realization of deferred tax asset:  | Our audit procedures, amongst others, included the following:   |
|       | As disclosed in note 12, the group has recognized deferred tax asset amounting to Rs 25.008 million.  | We obtained working of the deferred taxation and re-performed calculations.   |
|       | la cada a caracteria blant a efficient fort   | We checked and verified components of deferred taxation from relevant tax records.  |
|       | In order to ascertain that sufficient future taxable profit will be available, the management has prepared future projections of taxable profit by taking into account various assumptions mainly | We checked the realization of deductible temporary differences and unused tax losses during the year against current taxation.  |
|       | comprising of expected future revenues,<br>business and operational assumptions<br>and timing of reversals.   | We tested and documented the process used by management to assess the likelihood of realizing the deferred tax asset.   |
|       | The analysis of the recognition and recoverability of the deferred tax asset was significant to our audit because of the material value of deferred tax asset and                                 | We determined whether any subsequent events or transactions have occurred up to the date of our report that could affect the likelihood of realizing the deferred tax assets. |
|       | because the assessment of future taxable income involves significant management judgment about future business and economic factors.  | We also assessed the adequacy of the group's disclosures pertaining to deferred taxation in accordance with applicable financial reporting framework.                         |
| 2.    | Valuation of Al Jomaih Power Limited (AJPL).  | Our audit procedures, amongst others, included the following:  We obtained confirmation of AJPL in respect of   |
|       | The group's financial statements include investment at Fair value through Other Comprehensive Income in unquoted foreign group AJPL.  | shareholding of the group in AJPL and net assets value per share as at year end, as per books and records of AJPL.  |
|       | The valuation of investment in AJPL was significant to the audit due to foreign   | We checked that the investment at the year-end has been translated using appropriate exchange rate.   |
|       | currency risk involved in the investment<br>and the categorization of the investment is<br>level 3 of the Fair Value hierarchy which  | We confirmed that at the year end, the investment is adjusted for changes in the net assets value on the basis of information received from AJPL.                             |
|       | uses input other than the observable market date.   | We checked that basis of valuation of investment is adequately disclosed in the financial statements of the group.  |

# Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for other information. The other information comprises the information included in the Annual Report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.



If based on the work we have performed, we conclude that there is material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events
  or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If
  we conclude that a material uncertainty exists, we are required to draw attention in our auditor's
  report to the related disclosures in the consolidated financial statements or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to
  the date of our auditor's report. However, future events or conditions may cause the Group to cease
  to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with the statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Form the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statement of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulations precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public benefits of such communications.

The engagement partner on the audit resulting in this independent auditor's report is Syed Naveed Abbas.

Dated: March 17, 2022

delaquet Neman

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2021

|   | Note | 2021       | 2020      |
|---|------|------------|-----------|
|   | _    | (Rupees in | '000)     |
| ASSETS  |      |            |           |
| Non-current assets  | _    |            |           |
| Property and equipment  | 7    | 31,864     | 43,346    |
| Intangible assets   | 8    | 5,068      | 4,091     |
| Long-term investments   | 9    | 263,864    | 295,474   |
| Long-term loans and advances                                      | 10   | 424        | 645       |
| Long-term deposits and prepayments                                | 11   | 26,281     | 21,260    |
| Deferred tax asset - net  | 12   | 25,008     | 51,253    |
|   | _    | 352,509    | 416,070   |
| Current assets  |      |            |           |
| Short-term investments  | 13   | 205,592    | -         |
| Trade debts   | 14   | 229,526    | 362,828   |
| Advances, deposits, prepayments and other receivables             | 15   | 361,158    | 874,078   |
| Taxation - net  |      | 93,744     | 118,251   |
| Cash and bank balances  | 16   | 866,420    | 909,966   |
|   | _    | 1,756,440  | 2,265,123 |
| TOTAL ASSETS  | _    | 2,108,949  | 2,681,193 |
|   | =    |            |           |
| EQUITY AND LIABILITIES  |      |            |           |
| Authorised Capital:<br>200,000,000 Ordinary shares of Rs. 10 each | =    | 2,000,000  | 2,000,000 |
| Issued, subscribed and paid-up capital                            | 17   | 1,000,000  | 1,000,000 |
| Fair value reserve  |      | 3,229      | 34,839    |
| Revenue reserve:  |      |            |           |
| General reserve   |      | 18,752     | 18,752    |
| Accumulated loss  |      | (91,662)   | (271,392) |
|   |      | 930,319    | 782,199   |
| Non-current liabilities   |      |            |           |
| Long-term financing-secured                                       | 18   | 150,000    | 150,000   |
| Lease liability   | 19   | 1,758      | 4,233     |
|   |      | 151,758    | 154,233   |
| Current liabilities   |      |            |           |
| Trade and other payables  | 20   | 870,670    | 1,695,550 |
| Short term financing-secured                                      | 21   | 150,000    | 40,000    |
| Current portion of lease liability                                | 19   | 4,566      | 7,768     |
| Unclaimed dividend  |      | 1,402      | 1,402     |
| Accrued mark-up   | 22   | 234        | 42        |
|   | _    | 1,026,872  | 1,744,761 |
| TOTAL EQUITY AND LIABILITIES                                      | _    | 2,108,949  | 2,681,193 |
| CONTINGENCIES AND COMMITMENTS                                     | 23   |            |           |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Silan Pease

# CONSOLIDATED STATEMENT OF PROFIT AND LOSS ACCOUNT AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2021

|   |       | 2021      | 2020                                    |
|---|-------|-----------|---|
|   |       | (Rupees i | n '000)                                 |
| Operating revenue   | 24    | 516,899   | 389,821                                 |
| Net gain on investments   |       |           |   |
| Gain on sale of short term investments - at fair value through profit and loss'-net     | 25    | 21,710    | 11,064                                  |
| Unrealised gain on re-measurement of short term investments                             |       |           |   |
| 'at fair value through profit or loss' -net   | 13.1  | 2,360     | -                                       |
|   |       | 24,070    | 11,064                                  |
| Dividend income   |       | 321       | -                                       |
| Mark-up / profit on bank deposits and other receivables                                 | 26    | 113,549   | 100,839                                 |
|   |       | 654,839   | 501,724                                 |
| Operating and administrative expenses   | 27    | (384,866) | (344,335)                               |
| Reversal against doubtful debts-net   | 14.1  | 416       | 4,419                                   |
|   |       | (384,450) | (339,915)                               |
| Operating profit  |       | 270,389   | 161,809                                 |
| Finance cost  | 28    | (22,312)  | (25,381)                                |
|   |       | 248,077   | 136,428                                 |
| Other income  | 29    | 3,062     | 1,568                                   |
| Profit before taxation for the year   |       | 251,139   | 137,996                                 |
| Taxation  | 30    | (71,409)  | (43,996)                                |
| Profit for the year   |       | 179,730   | 94,000                                  |
| Other comprehensive loss for the year   |       |           |   |
| Unrealized loss arising on re-measurement of long term investment at fair value through |       |           |   |
| other comprehensive income-net  | 9.1.4 | (31,610)  | (65,196)                                |
| Total comprehensive income for the year   |       | 148,120   | 28,804                                  |
| Earnings per share - basic and diluted  | 31    | 1.80      | 0.94                                    |
|   |       |           | ======================================= |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Director

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2021

|   | 2021      | 2020      |
|---|-----------|-----------|
|   | (Rupees i | n '000)   |
| CASH FLOW FROM OPERATING ACTIVITIES   | 254 420   | 427.006   |
| Profit before taxation  | 251,139   | 137,996   |
| Non-cash adjustments to reconcile profit before tax to net cash flows:              |           |           |
| Depreciation  | 16,423    | 17,154    |
| Amortization  | 336       | 319       |
| Gain on sale of short term investments'at fair value through profit and loss' - net | (21,710)  | (11,064)  |
| Gain on sale of property and equipment  | (57)      | (1,200)   |
| Unrealised gain on re-measurement of short term investments 'at                     |           |           |
| fair value through profit or loss' - net  | (2,360)   | -         |
| Reversal of doubtful debts-net  | (416)     | (4,419)   |
| Finance cost  | 22,312    | 25,381    |
| Dividend income   | (321)     | -         |
|   | 14,207    | 26,170    |
|   | 265,346   | 164,166   |
| Working capital adjustments:  |           |           |
| Decrease/(Increase) in current assets   |           |           |
| Trade debts   | 133,718   | (207,652) |
| Advances, deposits, prepayments and other receivables                               | 512,920   | (1,905)   |
|   | 646,638   | (209,557) |
| (Decrease)/Increase in current liabilities  |           |           |
| Trade and other payables  | (824,508) | 720,620   |
|   | 87,476    | 675,229   |
| Finance cost paid   | (22,492)  | (25,711)  |
| Income tax paid   | (20,657)  | (19,625)  |
| Net cash flows generated from operating activities                                  | 44,327    | 629,893   |
|   | . 1,0=1   | 023,030   |
| CASH FLOW FROM INVESTING ACTIVITIES   |           |           |
| Investments 'at fair value through profit or loss' - net                            | (181,522) | 11,064    |
| Purchase of property and equipment  | (2,661)   | (5,374)   |
| Purchase of intangible assets   | (1,313)   | (231)     |
| Proceeds from disposal of property and equipment                                    | 70        | 1,200     |
| Dividend received   | 321       | -         |
| Net cash flows (used in)/ generated from investing activities                       | (185,104) | 6,659     |
|   |           |           |
| CASH FLOW FROM FINANCING ACTIVITIES   |           |           |
| Long-term loans and advances  | 221       | (77)      |
| Lease liability   | (7,969)   | (7,024)   |
| Long-term deposits and prepayments  | (5,021)   | 813       |
| Net cash flows used in financing activities   | (12,769)  | (6,288)   |
| Net (decrease) / increase in cash and cash equivalents                              | (153,546) | 630,264   |
| Cash and cash equivalents at the beginning of the year                              | 869,966   | 239,702   |
| Cash and cash equivalents at the end of the year                                    | 716,420   | 869,966   |
|   |           |           |
| Cash and cash equivalents comprises of:   |           |           |
| Cash and bank balances 16   | 866,420   | 909,966   |
| Short term financing-secured 21   | (150,000) | (40,000)  |
|   | 716,420   | 869,966   |
|   |           |           |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Director

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2021

|                                       |               | Revenue         | reserves         |                    |          |
|---------------------------------------|---------------|-----------------|------------------|--------------------|----------|
|                                       | Share capital | General reserve | Accumulated loss | Fair value reserve | Total    |
|                                       |               |                 | (Rupees in '000) |                    |          |
| Balance as at January 01, 2020        | 1,000,000     | 18,752          | (365,392)        | 100,035            | 753,395  |
| Profit for the year                   | -             | -               | 94,000           | -                  | 94,000   |
| Other comprehensive loss for the year |               | -               | -                | (65,196)           | (65,196) |
| Balance as at December 31, 2020       | 1,000,000     | 18,752          | (271,392)        | 34,839             | 782,199  |
| Profit for the year                   |               |                 | 179,730          |                    | 179,730  |
| Other comprehensive loss for the year | -             |                 |                  | (31,610)           | (31,610) |
| Balance as at December 31, 2021       | 1,000,000     | 18,752          | (91,662)         | 3,229              | 930,319  |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Director

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

#### 1 STATUS AND NATURE OF BUSINESS

The Group comprises of:

- Holding Company BIPL Securities Limited (BIPLS)
- Subsidiary Company Structured Venture (Private) Limited (SVPL)
- 1.1 BIPL Securities Limited (the Company) was incorporated in Pakistan on October 24, 2000 under the Companies Ordinance, 1984 repealed Companies Act, 2017 and commenced its operations effective January 1, 2003, on the transfer of assets and liabilities of the securities segment of the then Khadim Ali Shah Bukhari and Company Limited under a Scheme of Arrangement approved by the High Court of Sindh. The shares of the Company are listed on the Pakistan Stock Exchange Limited (PSX). The registered office of the Group Company is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.

The detail of immovable fixed assets / owned property are given below:

- Room No 501 to 508, 5th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 6,000 Sq.Ft.
- Room No 601 to 608, 6th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 6,500 Sq.Ft.
- Room No 1005 to 1008, 10th floor, Trade Centre, I.I. Chundrigar Road, Karachi. Covered Area 3,081 Sq.Ft.
- Room No 93 to 95, 2nd floor, PSX Building, Stock Exchange Road, Covered Area 690 Sq.Ft.
- Booth No. 25, 30 & 54, located in the Trading Hall of the Pakistan Stock Exchange.

The branch offices are situated at;

- -90-91, Razia Sharif Plaza, Jinnah Avenue, Blue Area, Islamabad.
- -Office # 313,ISE Tower, Jinnah Avenue, Blue Area, Islamabad.
- -2nd Floor Fountain Avenue Building, 64-A, Main Boulevard, Main Gulberg, Lahore.
- -1st Floor, State Life Building, 34-The Mall, Peshawar Cantt, Peshawar.
- -Friends Paradise, 1st Floor, SB-36, Block No. 13D, KDA Scheme 24, Main University Road, Karachi.
- -Room No 93-95, 2nd floor, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi.
- -Room # 509 & 510, 5th Floor, State Life Building, Liaquat Road, Faisalabad.
- -81, Ground Floor, GDA Trust Plaza, Gujranwala.
- -Ground Floor, City Tower, Shahab Pura Road, Sialkot.
- -Ground Floor, State Life Building, Abdali Road, Multan.
- -Plot # 24, City Park Chowk, Model Town, Rahim Yar Khan.

The Group is a subsidiary of AKD Securities Limited (2020: BankIslami Pakistan Limited- the Ultimate Parent Holding Company) which holds 77.12% of the shares of the Group.

- 1.2 The Holding Company is a TREC holder of the Pakistan Stock Exchange Limited (PSX) and Corporate member of Pakistan Mercantile Exchange Limited (PMEX) and is principally engaged in the business of stocks, money market, foreign exchange and commodity broking. Other activities include investment in a mix of listed and unlisted equity and debt securities, economic research and advisory services, consultancy and corporate finance.
- 1.3 The former parent company ("BIPL") has released public information on April 24, 2019 pertaining to BIPL Securities Limited, (in which board of the former parent had authorized the bank to explore and evaluate the strategic option including divestment of shares held in BIPL Securities Limited.

Further the BankIslami Pakistan Limited ("BIPL") the parent company has approved the final bid of AKD Securities Limited ("AKD") for the purchase of BIPLS's entire shareholding of 77,117,500 shares in BIPL Securities Limited at a price of PKR 8.60 per share and for this purpose BIPL and AKD Securities Limited have entered into Sale Purchase Agreement dated November 25, 2020.

In accordance with Section 96 and section 131 of the Securities Act, 2015 and Clause 5.6.1(a) of the Rule Book of Pakistan Stock Exchange Limited. The Board of Directors of BIPL Securities Limited ('Company') at its duly convened meeting held on June 28, 2021, has approved the transfer of 77,117,500/shares (representing 77.12% share capital) of the Company held by BankIslami Pakistan Limited to AKD Securities Limited. The said approval has been effectuated in consonance of the approval for share transfer accorded by the Securities and Exchange Commission of Pakisan (the SECP) vide its letter dated April 06 2021.

As a result of the above share transfer, the Company is now a subsidiary of AKD Securities Limited.

Further on September 28, 2021, the Board of Directors of BIPLS (Company) approved the terms of a Scheme of Arrangement ("Scheme") by way of amalgamation of M/s. AKD Securities Ltd (AKDSL) with and into the BIPLS (Company) prepared under the provisions of Sections 279 to 283 and 285 of the Companies Act, 2017, subject to the approval of the requisite majority of the Shareholders of the Company and Creditors, and sanction of the Honorable High Court of Sindh at Karachi.

According to the terms of the approved Scheme of Arrangment, M/s. AKD Securities Ltd (AKDSL) shll be merged with and into the BIPLS and against which 457,834,171/- (Four Hundred Fifty Seven Million Eight Hundred Thirty Four Thousand One Hundred Seventy One) ordinary shares of the Company [176,769,950\*2.59], having a face value of PKR 10/- (Pak Rupees Ten) each, shall be allotted and issued in aggregate by the Company to the shareholders of AKDSL, as fully paid up, on the basis of a swap ratio of 2.59 shares of the Company for every 1 (one) share of AKDSL held by each of the shareholders of AKDSL, in accordance with the provisions of the Scheme. 457,834,171/- (Four Hundred Fifty Seven Million Eight Hundred Thirty Four Thousand One Hundred Seventy One) ordinary shares of the Company [176,769,950\*2.59], having a face value of PKR 10/- (Pak Rupees Ten) each, shall be allotted and issued in aggregate by the Company to the shareholders of AKDSL, as fully paid up, on the basis of a swap ratio of 2.59 shares of the Company for every 1 (one) share of AKDSL held by each of the shareholders of AKDSL, in accordance with the provisions of the Scheme.

The authorised capital of the Company, upon the sanction of the Scheme, shall stand automatically increased from PKR 2,000,000,000,000/- (Pak Rupees Two Billion) to PKR 7,000,000,000/- (Pak Rupees Seven Billion), divided into 700,000,000 (Seven Hundred Million) shares of PKR 10/- (Pak Rupees Ten) each, by merger of the existing authorized share capital of the Company and AKDSL and by virtue of an additional increase of Rs. 2,500,000,000/- (Pak Rupees Two Billion and Five Hundred Million) to accommodate the swap ratio, and that the Memorandum and Articles of Association of the Company shall stand amended in terms of the Scheme.

That upon sanction of the Scheme, the name of the surviving entity i.e. the Company shall be changed to "AKD Securities Ltd.".

Pursuant to the Order dated October 12, 2021 of the High Court of Sindh at Karachi passed in Judicial Companies Miscellaneous No. 36 of 2021 a Extra Ordinary General Meeting ('EOGM') of the shareholders and Creditors of M/s. BIPL Securities Ltd. held on Monday, November 29, 2021. Accordingly, the Scheme was apprvoed by the Shareholders and Creditors of M/S BIPL Securities Ltd.

Subsidiary company was incorporated in Pakistan on June 25, 2010 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of the Company is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.

Subsidiary is wholly owned by BIPL Securities Limited.

Subsidiary's core objective is to capitalize opportunities across different asset classes, including but not limited to, commodities, structured products, real estate etc. In addition, the company can, subject to regulatory approvals, invest / participate in selected local and foreign business ventures.

The following additional disclosures was made in the subsidiary's financial statements which has no material impact on these consolidated financial statements.

At present, the subsidiary has no operational activities, except to pursue the legal case against M/s. Noor Developer (Private) Limited (the Developer) for the purchase of investment property of Rs 375 million due to the following reason:

The Developer had communicated in the previous years that the Project was pending final approval from the Cantonment Board Korangi Creek (CBKC) for last few years due to modification and revision required by the CBKC in the Project. During the year 2015, the Developer canceled provisional booking vide its letter dated June 15, 2015 and in response, the subsidiary has filed legal suit for specific performance, declaration, injunction, petition and damages in the Sindh High Court.

In addition to the above, as per CBKC letter to Military Lands & Cantonments dated July 04, 2011, the land on which provisional booking was made is not eligible for the type of allotment made to the subsidiary as per sale agreement dated November 10, 2010 between the subsidiary and the Developer. Further, the development work on the Project, as communicated by the Developer vide their letter dated December 28, 2013, has also not been undertaken.

Moreover, verification from the Registrar of Housing Society has revealed that no record exists for the said Project, namely Noor Town, situated at survey number 288, 289 and 290 at Deh Korangi Township Karachi. Prima facia a fraud was committed with the subsidiary against which, criminal and civil proceedings have already been initiated.

Considering the facts stated above, the history of this transaction and legal implications, the subsidiary as a matter of prudence, has decided to fully provide this amount.

On request of the Company for complaints against Criminal Acts of M/s. Noor Developers (Private) Limited, SECP vide its letter dated September 27, 2017, has informed that appropriate steps have been taken as to referring the matter to National Accountability Bureau (NAB) under Section 41-B of Securities and Exchange Commission of Pakistan (Amendment) Act, 2016. On the recommendation/ approval of SECP, NAB has initiated enquiry into the matter.

Further, the subsidiary's management made its investment in New Horizon Exploration and Production Limited (NHEPL), which was fully impaired in 2015 due to the fact that the subsidiary will not be able to recover cash flows from such investment.

The above said amounts of investment property and long term investment were the substantial assets of the subsidiary which constituted more than 99% of the total assets of the subsidiary. The subsidiary does not have sufficient cash flows, equity and other means to operate the company, therefore the board of directors of subsidiary have decided to prepare subsidiary's financial statements on other than going concern basis (net realisable basis).

The Carrying value of assets and liabilities of the Group Company as at December 31, 2021 is equivalent to the realizable value.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These consolidated financial statements of the Group for the year ended December 31, 2021 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of such International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 (the Act); and provisions of and directives issued under the Companies Act, 2017 Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have beed followed.

#### 2.2 Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention, except for certain assets and liabilities as specified in the relevant notes

#### 2.3 Basis of consolidation

The Financial Statements of the subsidiary are included in the consolidated financial statements from the date of the control commences until the date control ceases. In preparing consolidated financial statements, the financial statements of the group company and the subsidiary are consolidated on a line by line basis by adding together the items of assets, liabilities, income and expenses. All intercompany transactions have been eliminated.

#### 3 Functional and presentation currency.

These consolidated financial statements are presented in Pakistani Rupees, which is Group's functional and presentation currency.

#### **4 NEW ACCOUNTING PRONOUNCEMENTS**

#### 4.1 Application of new and revised International Financial Reporting Standards (IFRSs)

#### 4.1.1 Standards, amendments to standards and interpretations becoming effective in current year

The following standards, amendments to standards and interpretations have been effective and are mandatory for consolidated financial statements of the Group for the periods beginning on or after January 01, 2021 and therefore, have been applied in preparing these consolidated financial statements.

#### Covid-19-Related Rent Concessions (Amendment to IFRS 16)

The amendment provides lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification. This amendment is effective for annual reporting periods beginning on or after 1 June 2020.

The application of amendments has no material impact on the consolidated financial statements of the Group.

#### Interest Rate Benchmark Reform — Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16)

The amendments in Interest Rate Benchmark Reform — Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16) introduce a practical expedient for modifications required by the reform, clarify that hedge accounting is not discontinued solely because of the KIBOR reform, and introduce disclosures that allow users to understand the nature and extent of risks arising from the KIBOR reform to which the entity is exposed to and how the entity manages those risks as well as the entity's progress in transitioning from KIBORs to alternative benchmark rates, and how the entity is managing this transition. This amendment is effective for annual reporting periods beginning on or after 1 January 2021.

The application of amendments has no material impact on the Group's financial statements.

#### Covid-19-Related Rent Concessions beyond 30 June 2021 (Amendment to IFRS 16)

The amendment extends, by one year, the May 2020 amendment that provides lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification. This amendment is effective for annual reporting periods beginning on or after 1 April 2021.

The application of amendments has no material impact on the Group's financial statements.

#### Annual Improvements to IFRS Standards 2018–2020

The Annual Improvements include amendments to the following Standards:

IFRS 1 – The amendment permits a subsidiary that applies paragraph D16(a) of IFRS 1 to measure cumulative translation differences using the amounts reported by its parent, based on the parent's date of transition to IFRSs.

IFRS 9 – The amendment clarifies which fees an entity includes when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognise a financial liability. An entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf.

IFRS 16 – The amendment to Illustrative Example 13 accompanying IFRS 16 removes from the example the illustration of the reimbursement of leasehold improvements by the lessor in order to resolve any potential confusion regarding the treatment of lease incentives that might arise because of how lease incentives are illustrated in that example.

#### 4.1.2 Standards, amendments to standards and interpretations becoming effective in current year but not relevant

There are certain amendments to standards that became effective during the year and are mandatory for accounting periods of the companies beginning on or after January 01, 2021 but are considered not to be relevant to the Group's operations and are, therefore, not disclosed in these Group's financial statements.

#### 4.1.3 Standards, amendments to standards and interpretations becoming effective in future periods

There are certain standards, amendments to the IFRS and interpretations that are mandatory for companies having accounting periods beginning on or after January 1, 2022 but are considered not to be relevant or to have any significant effect on the Group's operations and are, therefore, not detailed in these Group's financial statements, except for the following:

#### Property, Plant and Equipment — Proceeds before Intended Use (Amendments to IAS 16)

The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss. This amendment is effective for reporting periods beginning on or after 1 January 2022.

#### Onerous Contracts — Cost of Fulfilling a Contract (Amendments to IAS 37)

The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labour, materials) or an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract). This amendment is effective for reporting periods beginning on or after 1 January 2022.

#### Disclosure of Accounting Policies (Amendments to IAS 1)

The amendments require that an entity discloses its material accounting policies, instead of its significant accounting policies. Further amendments explain how an entity can identify a material accounting policy. This amendment is effective for reporting periods beginning on or after 1 January 2023.

#### Definition of Accounting Estimates (Amendments to IAS 8)

The amendments replace the definition of a change in accounting estimates with a definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". Entities develop accounting estimates if accounting policies require items in financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not the correction of an error. This amendment is effective for reporting periods beginning on or after 1 January 2023.

#### 4.1.4 Standards, amendments to standards and interpretations becoming effective in future period but not relevant

There are certain new standards, amendments to standards and interpretations that are effective from different future periods but are considered not to be relevant to the Group's operations, therefore, not disclosed in these Group's financial statements.

#### 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 5.1 Property and equipment

These are stated at cost less accumulated depreciation and impairment, if any. Such costs include the cost of replacing parts of property and equipment when that cost is incurred. Maintenance and normal repairs are charged to income as and when incurred. Depreciation is charged to income over the useful life of the asset on a systematic basis applying the straight line method at the rates specified in note 7 to the financial statements.

Property and equipment are assessed for impairment whenever there is an indication that the same are impaired. Depreciation is charged from the day of purchase and no depreciation is charged from the day of disposal.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal.

The asset's residual values, useful lives and methods are reviewed and adjusted, if appropriate at each financial year end.

Gains and losses on disposals, if any, of assets are included in income currently.

#### 5.2 Intangible assets

Intangible assets with definite useful lives are stated at cost less accumulated amortisation and impairment, if any. Amortisation is charged over the useful life of the asset on a systematic basis to income applying the straight line method at the rate specified in note 8 to the financial statements.

Intangible assets with indefinite useful lives are not amortised. These are annually tested for impairment to assess whether these are in excess of their recoverable amounts, and where the carrying amounts exceeds the estimated recoverable amounts, the carrying amounts are written down to the estimated recoverable amounts.

Intangible assets are assessed for impairment whenever there is an indication that the same are impaired. Costs associated with maintaining assets are recognized as an expense in the period in which these are incurred. Gains and losses on disposals, if any, of assets are included in income currently.

#### 5.3 Investment properties

Investment properties are carried at cost less accumulated depreciation and accumulated impairment losses, if any. The depreciated is charged at applicable rate. Subsequent expenditures, depreciation and gains or losses on disposals are accounted for in the same manner as property and equipment.

#### 5.4 Financial instruments

#### 5.4.1 The Company classifies its financial assets in the following three categories

- (a) financial assets measured at amortized cost;
- (b) financial assets measured at fair value through other comprehensive income (FVOCI); and
- (c) financial assets measured at fair value through profit or loss (FVTPL).

#### (a) Financial assets measured at amortized cost

A financial asset is measured at amortized cost if it is held within business model whose objective is to hold assets to collect contractual cash flows, and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on principal amount outstanding.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

#### (b) Financial assets at FVOCI

A financial asset is classified as at fair value through other comprehensive income when either:

- (i) It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding; or
- (ii) It is an investment in equity instrument which is designated as at fair value through other comprehensive income in accordance with the irrevocable election available to the Group's Company at initial recognition.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

#### (c) Financial assets at FVTPL

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income, as aforesaid.

Such financial assets are initially measured at fair value.

#### 5.4.2 Initial recognition

Financial assets and liabilities, with the exception of bank balances, loans and advances to employees / counter parties and due to counterparties, are initially recognised on the trade date, i.e., the date that the Company becomes a party to the contractual provisions of the instrument. This includes regular way trades: purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded as 'at fair value through profit or loss'.

#### 5.4.3 Subsequent measurement

#### (a) Financial assets measured at amortized cost

These assets are subsequently measured at amortized cost (determined using the effective interest method) less accumulated impairment losses.

"Interest / markup income, foreign exchange gains and losses and impairment losses arising from such financial assets are recognized in the profit and loss account.

#### (b) Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

#### (c) Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income is calculated using the effective interest method. Foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

#### (d) Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains or losses arising from remeasurement of such financial assets as well as any interest income accruing thereon are recognized in profit and loss account.

#### 5.4.4 Impairment of Financial assets

The Group's Company financial assets that are subject to the impairment requirements of IFRS 9 are trade receivables, debt instruments accounted for at amortised cost or at FVTOCI, most loan commitments, financial guarantee contracts, and lease receivables under IFRS 16 Leases.

For trade and other receivables, the Group's Company has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Group's Company has established a provision matrix that is based on the Group's Company historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

#### 5.5 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the balance sheet date, which are classified as non-current assets.

#### 5.6 Impairment

The carrying amount of assets are reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or a group of assets. If any such indication exists, the recoverable amount of that asset is estimated and impairment losses are recognized in the profit and loss account.

#### 5.7 Off-setting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the company has a legally enforceable right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses arising from such assets and liabilities are also accordingly offset.

#### 5.8 Revenue recognition

Revenue is recognized at an amount that reflects the consideration to which the company is expected to be entitled in exchange for transferring goods or services to a customer.

- Brokerage income is recognised as and when such services are rendered.
- Financial advisory fees and other income is recognised on an accrual basis.
- Underwriting commission is recognised on accrual basis in accordance with the terms of the agreement.
- Capital gains and losses on sale of securities is recognised as and when transaction occurred.
- Mark-up income, return on bank deposits and balances are recognized on accrual basis.
- Dividend income is recorded when the right to receive the dividend is established.

#### 5.9 Taxation

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits, rebates and tax exemptions available, if any. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from assessment framed / finalised during the year.

#### Deferred

Deferred tax is recognised using the balance sheet liability method on all temporary differences arising between tax bases of assets and liabilities and their carrying amounts appearing in the financial statements. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realized.

Deferred tax is calculated at the rates that are expected to apply to the year when the differences reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited to the profit and loss account.

Deferred tax, if any, on revaluation of investments is recognised as an adjustment to surplus arising on revaluation.

#### 5.10 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

#### 5.11 Employees' benefits

#### Defined contribution plan

The Company operates a defined contribution plan i.e. recognized provident fund ("the Fund") for all of its eligible employees in accordance with trust deed and rules made there under. Monthly contributions at the rate of 5% of basic salary are made to the Fund by the Company and the employees.

#### Employee compensated absences

The Company allows its management and non-management employees' to avail 30 days annual earned leave. The unutilized portion of the earned leave is accumulated but not encashable.

#### 5.12 Cash and cash equivalents

Cash in hand and at banks is carried at cost. For the purposes of cash flow statement, cash and cash equivalents consist of cash in hand and bank balances. For the purposes of statement of cash flows, cash and cash equivalents are presented net of short term borrowings which are repayable on demand or in the short term and form an integral part of the Company's cash management.

#### 5.13 Foreign currency transactions

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange prevailing on the balance sheet date. Gains and losses on translation are taken into income currently. Non monetary-items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was

#### 5.14 Provisions

Provisions are recognized when the Company has the legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made.

#### 5.15 Trade and other receivables

Trade and other receivables are recognised and carried at transaction price less an allowance for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is recognised in the statement of profit or loss. Bad debts are written-off in the statement of profit or loss on identification.

The allowance for doubtful debts of the Company is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realisation of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer.

#### 5.16 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable costs, if any, and subsequently measured at carrying value.

#### 5.17 Ijarah

Ijarah in which a significant portion of the risks and rewards of ownership is retained by the Muj'ir and Ijarah agreement has been entered into are classified as Ijarah. Payments made under Ijarah are charged to profit and loss on a straight-line basis over the period of Ijarah.

#### 5.18 Borrowing costs

Borrowing costs incurred on long term finances directly attributable for the construction / acquisition of qualifying assets are capitalized up to the date the respective assets are available for intended use. All other mark-up, interest and other related charges are taken to the statement of profit or loss directly.

#### 5.19 Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight- line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

#### 5.20 Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### 5.21 Short term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of property and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

#### 5.22 Related Party Transactions

Related party transactions are carried out on an arm's length basis. Pricing of these transactions are determined on the basis of comparable uncontrolled price methods, which sets the price by reference to the comparable goods and services sold in an economical comparable market to the buyer unrelated to the seller.

#### 6 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of Consolidated Financial Statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

The estimates, judgments and assumptions that have significant effect on the financial statements are as follows:

Note

5.1 to 5.3, 7 & 8 5.4.1, 9 & 13 5.15 & 14.1

#### 7 PROPERTY AND EQUIPMENT

7.2 RIGHT-OF-USE ASSETS

Opening balance

Closing balance

Additions during the year-net

Depreciation for the year

|   |   |   | Note  | 2021                    | 2020  |
|---|---|---|---|-------------------------|---|
|   |   |   |   | (Rupees                 | in '000)  |
| Property and equipment  |   |   | 7.1   | 25,176                  | 31  |
| Right of use asset under IFRS 16  |   |   | 7.2   | 6,688                   | 12  |
|   |   |   |   | 31,864                  | 43  |
| PROPERTY AND EQUIPMENT  |   |   |   |                         |   |
|   |   |   | 2021  |                         |   |
|   | Office  | Furniture and   | Computers and   |                         |   |
|   | premises-   | fixtures  | office  | Motor vehicles          | Total   |
|   | lease hold  |   | equipment<br>(Rupees in '000)   |                         |   |
|   |   |   | (Rupees III 000)  |                         |   |
| As at January 01, 2021<br>Cost  | 47,932  | 25,854  | 108,953   | 2,736                   | 185   |
| Accumulated depreciation  | (33,011)  | (23,457)  | (95,737)  | (2,189)                 | (154  |
| Net book value at the beginning of the year   | 14,922  | 2,397   | 13,216  | 547                     | 31  |
| Changes during the year   |   |   |   |                         |   |
| Additions during the year   | _   | 34  | 1,165   | 1,462                   | 2   |
| Disposals during the year   |   |   | ,   |                         |   |
| -Cost   | -   | -   | (227)   | -                       |   |
| -Depreciation   | -   | _   | 214   | -                       |   |
|   | -   | -   | (13)  | -                       |   |
| Depreciation charge for the year  | (1,866)   | (493)   | (6,113)   | (82)                    | (8  |
|   | (1,866)   | (459)   | (4,961)   | 1,380                   | (5  |
| Net book value at the end of the year   | 13,056  | 1,938   | 8,255   | 1,927                   | 25  |
| Analysis of net book value  |   |   |   |                         |   |
| As at December 31, 2021   |   |   |   |                         |   |
| Cost  | 47,932  | 25,888  | 109,891   | 4,198                   | 187   |
| Accumulated depreciation  | (34,876)  | (23,950)  | (101,636)   | (2,271)                 | (162  |
| Net book value Depreciation rate (% per annum)  | <u>13,056</u><br>5  | 1,938   | 8,255<br>20 - 45  | <u>1,927</u><br>20      | 25  |
| Depreciation rate (76 per annum)  |   | 10  | 20-43   | 20                      |   |
|   | ·   |   |   |                         |   |
|   |   |   | 2020  |                         |   |
|   | Office premises-  | Furniture and   | Computers and   |                         |   |
|   | Office premises-  | Furniture and fixtures  | Computers and office  | Motor vehicles          | Total   |
|   | Office premises-<br>lease hold  | Furniture and fixtures  | Computers and office equipment  |                         | Tota  |
|   |   |   | Computers and office  |                         | Total   |
| As at January 01, 2020  | lease hold  | fixtures  | Computers and office equipment (Rupees in '000)   |                         |   |
| As at January 01, 2020 Cost Accumulated depreciation  | lease hold  | fixtures<br>25,854  | Computers and office equipment (Rupees in '000)   | 2,736                   | 180   |
| Cost  | lease hold  | fixtures  | Computers and office equipment (Rupees in '000)   |                         | 180   |
| Cost Accumulated depreciation   | 46,095<br>(31,634)  | 25,854<br>(22,924)  | Computers and office equipment (Rupees in '000)   | 2,736<br>(2,189)        | 180   |
| Cost Accumulated depreciation Net book value at the beginning of the year   | 46,095<br>(31,634)  | 25,854<br>(22,924)  | Computers and office equipment (Rupees in '000)   | 2,736<br>(2,189)        | 180<br>(146<br>34                                       |
| Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year   | 46,095<br>(31,634)<br>14,461  | 25,854<br>(22,924)  | Computers and office equipment (Rupees in '000) (89,714) (16,309  | 2,736<br>(2,189)<br>547 | 180<br>(144<br>34                                       |
| Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year   | 46,095<br>(31,634)<br>14,461  | 25,854<br>(22,924)  | Computers and office equipment (Rupees in '000) (89,714) (16,309  | 2,736<br>(2,189)<br>547 | 180<br>(146<br>34                                       |
| Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year   | 46,095<br>(31,634)<br>14,461  | 25,854<br>(22,924)<br>2,930   | Computers and office equipment (Rupees in '000) (89,714) (16,309)   | 2,736<br>(2,189)<br>547 | 180<br>(146<br>34                                       |
| Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost   | 46,095<br>(31,634)<br>14,461<br>2,444<br>(607)  | 25,854<br>(22,924)<br>2,930   | Computers and office equipment (Rupees in '000) (89,714) 16,309   | 2,736<br>(2,189)<br>547 | 180<br>(146<br>34                                       |
| Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Depreciation charge for the year  | 46,095 (31,634) 14,461  2,444  (607) 607  (1,983)   | 25,854<br>(22,924)<br>2,930   | Computers and office equipment (Rupees in '000)  106,023 (89,714) 16,309  2,930  (6,022) (3,092)                    | 2,736<br>(2,189)<br>547 | 180<br>(146<br>34<br>5                                  |
| Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation   | 46,095 (31,634) 14,461  2,444 (607) 607   | 25,854<br>(22,924)<br>2,930   | Computers and office equipment (Rupees in '000)  106,023 (89,714) 16,309  2,930                                     | 2,736<br>(2,189)<br>547 | 180<br>(146<br>32                                       |
| Cost Accumulated depreciation Net book value at the beginning of the year Changes during the year Additions during the year Disposals during the year -Cost -Depreciation Depreciation charge for the year  | 46,095 (31,634) 14,461  2,444  (607) 607  (1,983)   | 25,854<br>(22,924)<br>2,930   | Computers and office equipment (Rupees in '000)  106,023 (89,714) 16,309  2,930  (6,022) (3,092)                    | 2,736<br>(2,189)<br>547 | 180<br>(146<br>32                                       |
| Cost Accumulated depreciation Net book value at the beginning of the year  Changes during the year Additions during the year Disposals during the year -Cost -Depreciation  Depreciation charge for the year  Net book value at the end of the year  Analysis of net book value As at December 31, 2020                               | 46,095<br>  (31,634)<br>  14,461<br>  2,444<br>  (607)<br>  607<br>  (1,983)<br>  461<br>  14,922 | 25,854<br>(22,924)<br>2,930<br>-<br>-<br>-<br>(532)<br>(532)<br>2,397 | Computers and office equipment (Rupees in '000) (Rupees in '000) (8,714) (8,714) (8,714) (8,714) (8,714)            | 2,736<br>(2,189)<br>547 | 180<br>(146<br>34<br>5                                  |
| Cost Accumulated depreciation Net book value at the beginning of the year  Changes during the year Additions during the year Disposals during the year -Cost -Depreciation  Depreciation charge for the year  Net book value at the end of the year  Analysis of net book value As at December 31, 2020 Cost                          | 46,095<br>  (31,634)<br>  14,461<br>  2,444<br>  (607)<br>  607<br>  (1,983)<br>  461<br>  14,922 | 25,854<br>(22,924)<br>2,930<br>-<br>-<br>-<br>(532)<br>(532)<br>2,397 | Computers and office equipment (Rupees in '000) | 2,736<br>(2,189)<br>547 | 180<br>(146<br>32<br>5<br>(8<br>(2<br>33                |
| Cost Accumulated depreciation Net book value at the beginning of the year  Changes during the year Additions during the year Disposals during the year -Cost -Depreciation  Depreciation charge for the year  Net book value at the end of the year  Analysis of net book value As at December 31, 2020 Cost Accumulated depreciation | 46,095 (31,634) 14,461  2,444  (607) 607 (1,983) 461 14,922                                       | 25,854<br>(22,924)<br>2,930<br>-<br>-<br>(532)<br>(532)<br>2,397      | Computers and office equipment (Rupees in '000)  106,023 (89,714) 16,309  2,930  (6,022) (3,092) 13,216             | 2,736<br>(2,189)<br>547 | 180<br>(146<br>34<br>5<br>(8<br>(3<br>31<br>185<br>(154 |
| Cost Accumulated depreciation Net book value at the beginning of the year  Changes during the year Additions during the year Disposals during the year -Cost -Depreciation  Depreciation charge for the year  Net book value at the end of the year  Analysis of net book value As at December 31, 2020 Cost                          | 46,095<br>  (31,634)<br>  14,461<br>  2,444<br>  (607)<br>  607<br>  (1,983)<br>  461<br>  14,922 | 25,854<br>(22,924)<br>2,930<br>-<br>-<br>-<br>(532)<br>(532)<br>2,397 | Computers and office equipment (Rupees in '000) | 2,736<br>(2,189)<br>547 | 180<br>(146<br>34                                       |

Note

12,265

2,292

(7,869)

6,688

18,162

2,720

(8,617)

12,265

#### 8 INTANGIBLE ASSETS

|   | 2021     |            |           |             |             |          |
|---|----------|------------|-----------|-------------|-------------|----------|
|   |          |            |           |             | TREC -PSX   |          |
|   | Computer | Membership | Booths at | License and | (Note 8.1 & |          |
|   | software | of PMEX    | PSX       | trademark   | 8.2)        | Total    |
|   |          |            | (Rupees   | s in '000)  |             |          |
| As at January 01, 2021                      |          |            |           |             |             |          |
| Cost  | 12,881   | 750        | 950       | 1,223       | 1,350       | 17,154   |
| Accumulated amortization                    | (12,540) | -          | -         | (523)       |             | (13,063) |
| Net book value at the beginning of the year | 341      | 750        | 950       | 700         | 1,350       | 4,091    |
| Addition during the year                    | 1,313    | -          | -         | -           | -           | 1,313    |
| Amortization for the year                   | (336)    |            |           |             | -           | (336)    |
| Net book value at the end of the year       | 1,318    | 750        | 950       | 700         | 1,350       | 5,068    |
| Analysis of Net Book Value                  |          |            |           |             |             |          |
| Cost  | 14,194   | 750        | 950       | 1,223       | 1,350       | 18,467   |
| Accumulated amortization                    | (12,876) |            |           | (523)       | -           | (13,399) |
| Net book value as at December 31, 2021      | 1,318    | 750        | 950       | 700         | 1,350       | 5,068    |
| Amortization rate (% per annum)             | 33.33    |            |           | 0 - 33.33   |             |          |
|   |          |            | 20        | )20         |             |          |
|   |          |            |           |             | TREC -PSX   |          |
|   | Computer | Membership | Booths at | License and | (Note 8.1 & |          |
|   | software | of PMEX    | PSX       | trademark   | 8.2)        | Total    |
|   |          |            | (Rupees   | s in '000)  |             |          |
| As at January 01, 2020                      |          |            |           |             |             |          |
| Cost  | 12,650   | 750        | 950       | 1,223       | 1,350       | 16,923   |
| Accumulated amortization                    | (12,221) |            |           | (523)       |             | (12,744) |
| Net book value at the beginning of the year | 429      | 750        | 950       | 700         | 1,350       | 4,179    |
| Addition during the year                    | 231      | -          | -         |             | -           | 231      |
| Amortization for the year                   | (319)    | -          | -         | -           | -           | (319)    |
| Net book value at the end of the year       | 341      | 750        | 950       | 700         | 1,350       | 4,091    |
| Analysis of Net Book Value                  |          |            |           |             |             |          |
| Cost  | 12,881   | 750        | 950       | 1,223       | 1,350       | 17,154   |
| Accumulated amortization                    | (12,540) |            |           | (523)       |             | (13,063) |
| Net book value as at December 31, 2020      | 341      | 750        | 950       | 700         | 1,350       | 4,091    |
| Amortization rate (% per annum)             | 33.33    |            |           | 0 - 33.33   |             |          |

8.1 Pursuant to the promulgation of the Stock Exchanges (Corporatisation, Demutualization and Integration) Act, 2012 (The Act), the ownership in a stock exchange has been segregated from right to trade on the exchange. Accordingly, the Company has received equity shares of PSX and a Trading Right Entitlement Certificate (TRECs) in lieu of its membership card of PSX. The Company's entitlement in respect of PSX's shares is determined on the basis of valuation of assets and liabilities of PSX as approved by the SECP and the Company has been allotted 4,007,383 shares of the face value of Rs 10/- each, out of which 2,404,430 shares are kept in the blocked account and the divestment of the same will be made in accordance with the requirements of the Act within two years from the date of Demutualization.

On December 29, 2016, the divestment committee of PSX formed for the purpose has confirmed the sale of 40% equity stake of PSX shares.

The cost / book value of the PSX membership card amounts to Rs. 4.95 million as at December 31, 2012. In absence of an active market of the shares of PSX and TREC, the allocation of the carrying value of the membership card between the shares (financial asset) and TREC (an intangible asset) was made by the Company on the basis of the face of ordinary shares and the TREC value assigned by the PSX for minimum capital requirement purpose applicable to the stock exchange brokers.

**8.2** The Company has pledged / hypothecated its TREC in favor of PSX to meet the requirement of Base Minimum Capital (BMC) under clause 19.2 of the Risk Management Regulation of PSX Rule Book.

| Note   | 2021    | 2020       |
|--|---------|------------|
|  | (Rupee  | s in '000) |
| 9 LONG TERM INVESTMENTS                              |         | _          |
| At fair value through Other Comprehensive Income 9.1 | 263,864 | 295,474    |
|  | 263,864 | 295,474    |

#### 9.1 Description Investment 'at fair value through Other Comprehensive Income

| 2021       | 2020       |   | Note              | :        | 2021           | 20         | 20             |
|------------|------------|---|-------------------|----------|----------------|------------|----------------|
| Number o   | of shares  | Name of the Investee Company                                      |                   | Cost     | Carrying value | Cost       | Carrying value |
|            |            |   |                   |          | (Rupee         | s in '000) |                |
|            |            | Quoted shares   |                   |          |                |            |                |
| 1,602,953  | 1,602,953  | Pakistan Stock Exchange Limited                                   | 9.1.1, &<br>9.1.4 | 1,438    | 22,041         | 1,438      | 23,756         |
|            |            | Unquoted shares   |                   |          |                |            |                |
|            |            |   | 9.1.2 &           |          |                |            |                |
| 3,370      | 3,370      | Al Jomaih Power Limited   | 9.1.4             | 184,197  | 241,823        | 184,197    | 271,718        |
|            |            | New Horizon Exploration and Production<br>Limited (Related Party) | _                 |          |                |            |                |
| 25,000,000 | 25,000,000 | - Class 'A' ordinary shares                                       |                   | 25,000   | -              | 25,000     | -              |
| 10,000,000 | 10,000,000 | - Class 'B' ordinary shares                                       |                   | 50,000   | -              | 50,000     | -              |
|            |            |   | _                 | 75,000   |                | 75,000     |                |
|            |            | Less: impairment  | 9.1.3             | (75,000) | -              | (75,000)   | -              |
|            |            |   |                   | -        | -              | -          | -              |
|            |            |   | _                 | 185,635  | 263,864        | 185,635    | 295,474        |
|            |            |   |                   |          |                |            |                |

- 9.1.1 This represents 1,602,953 shares having a market value of Rs 13.75 per share as at December 31, 2021 (December 31, 2020: 14.82 per share).
- 9.1.2 The Group Company's investment in unquoted shares of Al Jomaih Power Limited (AJPL) incorporated in Cayman Island are valued at its fair value based on the net assets value of the investee Company as at December 31, 2021. The above figures are based on unaudited financial statements. The company holds 1.55% of total issued certificates of AJPL. To date company has received a return of Rs 72mn in forms of dividends and the total cost of investment is Rs 184.19mn (2020: 184.19mn).
- 9.1.3 In year 2015, the management recorded impairment of its investment in New Horizon Exploration and Production Limited (NHEPL) in accordance with IAS-36 which was again tested for impairment as required by IFRS 9 adopted by the Gcoup Company on January 01, 2019. The recoverable amount of investment was estimated using "Value in use" approach. In considering the impairment, various business assumptions for estimating cash flows were used, which includes but are not limited to, historical performance of the investment, development and production activity in NHEPL's working interests, recoverability of future cash flows from the investment etc. Based on such analysis, the Company fully impaired it's investment in NHEPL and an impairment loss of Rs. 31.63 million was recognised upto year 2016. As of reporting date there is no change in management assumption of recoverability of this investment, accordingly no impairment loss has been reversed.

#### 9.1.4 Unrealized (loss) / gain on investment 'at fair value through Other Comprehensive Income

| Pakistan Stock Exchange Limited | 9.1.1 | (1,715)  | 3,751    |
|---------------------------------|-------|----------|----------|
| Al Jomaih Power Limited         | 9.1.2 | (29,895) | (68,947) |
|                                 |       | (31,610) | (65,196) |

|   | Note | 2021    | 2020     |
|---|------|---------|----------|
|   |      | (Rupees | in '000) |
| 10 LONG-TERM LOANS AND ADVANCES - Considered Good |      |         | ·        |
| Loans and advances to:                            |      |         |          |
| Employees   | 10.1 | 3,555   | 1,618    |
| Current maturity shown in current assets          | 15   | (3,131) | (973)    |
|   |      | 424     | 645      |

10.1 This represents loans and advances given to executives and employees for general purpose in accordance with their terms of employment. These loan and advances carry mark-up at the rate of 9.85% (2020: 9%) per annum and are recovered through deduction from salaries over varying periods upto a maximum period of 36 months. The loans and advances are secured against staff provident fund balance.

#### 11 LONG-TERM DEPOSITS AND PREPAYMENTS

| Deposits with:  |      |        |        |
|---|------|--------|--------|
| - Pakistan Stock Exchange Limited (PSX)                                   | 11.1 | 21,112 | 16,112 |
| <ul> <li>National Clearing Company of Pakistan Limited (NCCPL)</li> </ul> |      | 400    | 400    |
| - Pakistan Mercantile Exchange Limited (PMEX)                             |      | 2,500  | 2,500  |
| - Central Depository Company of Pakistan Limited (CDC)                    |      | 200    | 200    |
| - Rent depositsaganist rented premises                                    |      | 2,103  | 2,103  |
| - Others  |      | 126    | 106    |
|   |      | 26,441 | 21,420 |
| Prepayments   |      | 18     | 18     |
| -Impact of expected credit loss   | 11.2 | (178)  | (178)  |
|   |      | 26.281 | 21.260 |

11.1 This includes amount of Rs 21.1 million (2020: 16.1 million) as cash deposit with PSX to fulifill the Base Minimum Capital (BMC) requirement in Compliance with clause 19.2 of the Risk Management Regulation of PSX Rule Book.

#### 11.2 Impact of expected credit loss

| - Rent deposits (178) | (178) |
|-----------------------|-------|
|-----------------------|-------|

#### 12 DEFERRED TAX ASSET - NET

#### Deductible temporary differences arising from:

| Deferred tax asset at the beginning of the year | 51,253   | 70,159   |
|---|----------|----------|
| (Reversal) for the year                         | (26,245) | (18,906) |
|   | 25,008   | 51,253   |
|   |          |          |
| Taxable temporary differences arising due to:   |          |          |

| -accelerated tax depreciation | 958   | 90   |
|-------------------------------|-------|------|
| -lease liability              | (106) | (77) |
| _                             | 852   | 13   |
|                               |       |      |

#### Deductible temporary differences arising due to:

| -carry forward of tax losses          | -      | 8,/5/  |
|---------------------------------------|--------|--------|
| -carry forward of minimum tax and ACT | 4,472  | 22,678 |
| -provision for doubtful debts         | 19,684 | 19,805 |
|                                       | 24,156 | 51,240 |
|                                       | 25,008 | 51,253 |
|                                       |        |        |

#### 13 SHORT-TERM INVESTMENTS

| 'At fair value through profit or loss'           |      |         |  |
|--|------|---------|--|
| - Quoted equity securities                       | 13.1 | 205,592 |  |
| - Term finance certificates - Pace Pakistan Ltd. | 13.2 |         |  |
|  |      | 205,592 |  |

#### 13.1 Quoted equity securities

| 2021      | 2020      |  |      | 2021    |                | 20       | )20            |
|-----------|-----------|--|------|---------|----------------|----------|----------------|
| Number    | of shares | Name of Investee Company                 | Note | Cost    | Carrying value | Cost     | Carrying value |
|           |           |  | _    |         | (Rupees        | in '000) |                |
| 175,000   | -         | Ghandhara Nissan Limited                 |      | 13,395  | 13,675         | -        | -              |
| 100,000   | -         | International Steels Limited             |      | 6,475   | 6,612          | -        | -              |
| 2,000,000 | -         | Pakistan Aluminium Beverage Cans Limited |      | 68,320  | 68,480         | -        | -              |
| 488,000   | -         | Pakistan State Oil Company Limited       |      | 86,781  | 88,762         | -        | -              |
| 500,000   | -         | Pakistan Stock Exchange Limited          |      | 6,960   | 6,875          | -        | -              |
| 297,000   | -         | The Hub Power Company Limited            |      | 21,301  | 21,188         | -        | -              |
| 3,560,000 | -         | -<br>-                                   |      | 203,232 | 205,592        | -        |                |

13.1.1 This includes shares with carrying value of Rs.205.592 million (December 31, 2020: Nil) pledged with NCCPL against exposure margin.

#### 13.2 Term Finance Certificates

| 2021        | 2020        |  |        |          |          |
|-------------|-------------|--|--------|----------|----------|
| Number of c | ertificates | Name of Investee Company                         |        |          |          |
|             |             | Pace Pakistan Ltd. (Face value Rs. 5,000/- each) |        |          |          |
| 4,000       | 4,000       | Opening  |        | 18,147   | 18,147   |
|             |             | Less : Sold during the year                      |        |          |          |
|             |             | Closing  |        | 18,147   | 18,147   |
|             |             | Less : Provision for impairment                  | 13.2.1 | (18,147) | (18,147) |
| 4,000       | 4,000       |  |        | -        | -        |
|             |             | •  |        |          |          |

#### 13.2.1 Impairment

| 1 | Impairment             |        |        |
|---|------------------------|--------|--------|
|   | Opening balance        | 18,147 | 18,147 |
|   | Impairment written off | -      | -      |
|   |                        | 18,147 | 18,147 |
|   |                        |        |        |

|      |  | Note             | 2021                    | 2020               |
|------|--|------------------|-------------------------|--------------------|
|      |  |                  | (Rupees in              | '000)              |
| 14   | TRADE DEBTS  |                  |                         |                    |
|      | Receivable against purchase of marketable securities - net of provisions   |                  | 106,698                 | 322,113            |
|      | Receivable from National Clearing Company of Pakistan Limited  |                  | 117,091                 | 36,315             |
|      | Inter-bank brokerage Considered good   |                  | 5,737<br>229,526        | 4,400<br>362,828   |
|      | Considered good  |                  | 64,285                  | 64,701             |
|      |  |                  | 293,811                 | 427,528            |
|      | Less: Provision for doubtful debts   | 14.1             | (64,285)                | (64,701)           |
|      |  |                  | 229,526                 | 362,828            |
| 14.1 | Reconciliation of provisions against trade debts   |                  |                         |                    |
|      | Opening halance  |                  | 64.701                  | 60 110             |
|      | Opening balance Provision for the year   |                  | 64,701<br>1,559         | 69,119<br>244      |
|      | Reversal during the year   |                  | (1,975)                 | (4,663)            |
|      |  |                  | (416)<br>64,285         | (4,419)<br>64,701  |
|      |  |                  |                         |                    |
| 15   | ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES  |                  |                         |                    |
|      | Advances to:   |                  |                         |                    |
|      | Current portion of long-term loans and advances to employees and executives  | 10               | 3,131                   | 973                |
|      | Deposits:  |                  |                         |                    |
|      | Exposure deposit with -NCCPL   |                  | 218,293                 | 626,380            |
|      | Exposure deposit with -PMEX  |                  | 6,040                   | 6,080              |
|      | ljarah deposits Others   | 15.1             | 2,100                   | 1,462<br>2,100     |
|      |  |                  | 226,433                 | 636,022            |
|      | -Impact of expected credited loss  |                  | (2,100)<br>224,333      | (2,100)<br>633,922 |
|      | Prepayments:   |                  | ,555                    | 055,522            |
|      | Insurance  |                  | 78                      | 1,581              |
|      | Software development and maintenance Others  |                  | 416<br>2,268            | 200<br>2,511       |
|      | Official   |                  | 2,762                   | 4,292              |
|      | Other receivables:   |                  |                         |                    |
|      | Profit on bank deposits  |                  | 5,004                   | 5,011              |
|      | Profit on exposure deposit with -NCCPL   |                  | 769                     | 2,280              |
|      | Receivable against margin finance Others   | 15.2             | 118,873<br>7,601        | 222,330<br>6,584   |
|      |  |                  | 132,247                 | 236,205            |
|      | -Impact of expected credited loss  |                  | (1,315)<br>130,932      | (1,315)<br>234,890 |
|      |  |                  | 361,158                 | 874,078            |
|      |  |                  |                         |                    |
| 15.1 | This includes amounts deposited with the Honorable District and Sessions Court Karachi South in the form of Defense million. These DSCs carry yield of 7.34% per annum and will mature in August 2026 (December 31, 2020 : 7.34%). | Saving Certifica | ates (DSCs) having face | e value Rs. 2.1    |
|      | ,, , , ,,,,,,  |                  |                         |                    |
| 15.2 | This includes an amount of Rs. 1.3mn paid against an award made by PSX.  |                  |                         |                    |
| 16   | CASH AND BANK BALANCES   |                  |                         |                    |
|      | Company accounts   |                  |                         |                    |
|      | Current accounts   |                  | 1,785                   | 1,536              |
|      | Saving accounts  | 16.1             | 201,673                 | 124,202            |
|      | Client accounts  |                  | 203,458                 | 125,738            |
|      | Current accounts   |                  | 77                      | 209                |
|      | Saving accounts  | 16.1             | 662,883                 | 784,014            |
|      |  |                  | 662,960<br>866,418      | 784,223<br>909,961 |
|      | Cash in hand   |                  | -                       | -                  |
|      | Stamps in hand   |                  | 866,420                 | 5<br>909,966       |
|      |  |                  |                         |                    |

Ordinary shares of Rs. 10 each fully paid-up as part of the scheme of arrangement

898,679

101,321

1,000,000

150,000

898,679

101,321 1,000,000

**16.1** These carry profit at rates ranging from 2.24% to 8.20% (2020: 2.33% to 12.5%) per annum.

89,867,900 Ordinary shares of Rs. 10 each fully paid-up in cash

17 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

10,132,100

89,867,900

10,132,100

100,000,000

18 LONG-TERM FINANCING - SECURED

Loan from Financial Institution

<sup>18.1</sup> This represents long-term financing obtained by Holding Company from BankIslami Pakistan Ltd (Former Parent Company) on December 31, 2015. The financing is secured by way of Exclusive Charge over DM Assets along with equitable mortgage over all other commercial properties of the Company as disclosed in note 7. The financing was payable as a bullet payment in December 2020. BIPL is entitled to rental payments for use of musharakah assets. Rental payments are calculated to provide return equal to 3 months KIBOR + 3% per annum payable on quarterly basis from March 2016 till the date of bullet payment. The said financing has been rescheduled according to which company will pay off the financing as a bullet payment in December 2023, keeping other terms and conditions same.

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|      |   | Note | 2021           | 2020            |
|------|---|------|----------------|-----------------|
| 19   | LEASE LIABILITIES   |      | (Rupees        | in '000)        |
|      | Opening   |      | 12,001         | 16,305          |
|      | Additions during the year   |      | 2,292          | 2,447           |
|      | Payments made during the year   |      | (7,969)        | (6,751)         |
|      |   |      | 6,324          | 12,001          |
|      | Transferred to current maturity   |      | (4,566)        | (7,768)         |
|      |   |      | 1,758          | 4,233           |
| 19.1 | The future minimum lease payments to which the Group Company is committed to is as follows: |      |                |                 |
|      |   |      | Not later than | Later than one  |
|      |   |      | one year       | year not later  |
|      | A 10 1 04 004   |      |                | than five years |
|      | As at December 31, 2021   |      |                |                 |
|      | Principal   |      | 4,566          | 1,758           |
|      | Finance charges allocated to future years   |      | 401            | 154             |
|      |   |      | 4,967          | 1,912           |
|      | As at December 31, 2020   |      |                |                 |
|      | Principal   |      | 7,768          | 4,233           |
|      | Finance charges allocated to future years   |      | 1,170          | 195             |
|      | ,   |      | 8,938          | 4,428           |
|      |   |      |                |                 |
| 20   | TRADE AND OTHER PAYABLES  |      |                |                 |
|      | Trade creditors   |      | 838,866        | 1,658,271       |
|      | Accrued liabilities   |      | 15,199         | 24,940          |
|      | Withholding tax   |      | 3,889          | 1,897           |
|      | Provision for Workers' Welfare Fund - Federal   | 20.1 | -              | 2,647           |
|      | Provision for Workers' Welfare Fund - Sindh   |      | 9,998          | 4,873           |
|      | Unwinding part of Finance lease   |      | 141            | 513             |
|      | Others  |      | 2,577          | 2,410           |
|      |   |      | 870,670        | 1,695,550       |

**20.1** During the year, based on the legal opinion obtained by the Holding Company, provision against Federal Workers' Welfare Fund amounting to Rs.2.647 (2020: Nil) million has been reversed.

#### 21 SHORT TERM FINANCING- SECURED

Loan from Financial Institution 150,000 40,000

This represents running musharkah facility obtained by Holding Company from BankIslami Pakistan Ltd (Former Parent Company) which is secured by way of Hypothecation over shares / receivables equivalent to amount of financing obtained. This facility carries markup at the rate of 1 week KIBOR plus 2% (2020: 1 week KIBOR plus 1%) per annum. The payment frequency is maximum 30 days from the date of financing obtained.

#### 22 ACCRUED MARK-UP:

Mark-up accrued on:

- BankIslami Pakistan Limited - (2020 : Parent Company)

#### 23 CONTINGENCIES AND COMMITMENTS

#### 23.1 Contingencies:

23.1.1 The income tax authorities substitute Section 5A of Income Tax Ordinance 2001 through Finance Act 2017 which requires company to be subjected to additional tax of 7.5% of the accounting profit before tax if it fails to distribute at least 40% of profit after tax within six months of the end of tax year through cash or bonus. However, the company has filed an appeal before the Honorable High Court of Sindh at Karachi dated September 29, 2017. The Honorable High Court of Sindh has granted Stay orders in favor of the company. During the year 2021 the Honorable High Court of Sindh at Karachi dated April 30, 2021 decided the appeal in favour of the company. Accordingly, no provisions has been made in these financial statements.

- 23.1.2 For tax year 2013, an amended assessment order has been passed under section 122(5A) of the Income Tax Ordinance, 2001 by the Additional Commissioner Inland Revenue (ACIR), raised a demand of Rs 17.39 million dated June 28, 2019. In pursuance of such order, Company filed an appeal before CIR-A, Upon Appeal filed, CIR-Appeal maintained the order of ACIR's order vide its order No. 97 dated October 23, 2020. In pursuance of the order of CIR-A, the Company has filed appeal before ATIR which is pending for hearing.
- 23.1.3 In response to SVPL's Suit filed against Noor Developers (NDPL) & others, as referred in Note 1.3 of the financial statements, Arif Ali Shah Bukhari & Noor Developers filed Suit No.714/2018 against the Company & others. This Suit is basically a counterblast to the criminal and civil proceedings initiated by the Group Company against Mr. Bukhari and NDPL. The said Suit is inter-alia for cancellation of the Sale Agreement referred in Note 1.3 of the financial statements and for recovery of Rs.275 million along with special damages of Rs.4.355 billion and general damages of Rs.4 billion. In addition, Mr. Arif Ali Shah has filed another Suit (1829/2019) against the Company & others, stating amongst other things that his claim alleged in Suit No.714/2018 is a contingent liability. As per management's view, the claim of Mr. Bukhari is baseless, therefore, it does not required to be disclosed as contingent liability, however, as a matter of abundant caution, the subject case has been disclosed in the financial statements.

As per the opinion of the Company's legal counsel, the assertions made by Mr Bukhari in the suits are not likely to be upheld by the Court and the management based on the opinion of its legal counsel is confident that these Suits are likely to be dismissed by the Honorable Court. However, the said suit has been unconditionally withdrawn by the petitioner.

#### 23.2 Commitments:

The Holding Company has entered into Ijarah arrangements for vehicles with M/s. Bankislami Pakistan Limited amounting to Rs 15 million. The aggregate amount of commitments against these arrangements are as follows:

|    |  | 2021      | 2020     |
|----|--|-----------|----------|
|    |  | (Rupees i | n '000)  |
|    | Not later than one year  | -         | 2,114    |
|    | Later than one year but not later than 5 years                                       | -         | -        |
|    |  |           | 2,114    |
| 24 | OPERATING REVENUE  |           |          |
|    | Brokerage  | 577,078   | 434,806  |
|    | Subscription research income   | 440       | 615      |
|    | Financial advisory fee   | 565       | _        |
|    | Custody services   | 6,013     | 5,076    |
|    | Less: sales tax on services  | (67,197)  | (50,677) |
|    |  | 516,899   | 389,821  |
| 25 | GAIN ON SALE OF SHORT TERM INVESTMENTS 'AT FAIR VALUE THROUGH PROFIT AND LOSS' - NET |           |          |
|    | Quoted equity securities   | 15,663    | 10,674   |
|    | Debt securities  | 6,047     | 390      |
|    |  | 21,710    | 11,064   |
|    |  |           |          |
| 26 | MARK-UP / PROFIT ON BANK DEPOSITS AND OTHER RECEIVABLES                              |           |          |
|    | Profit on bank deposits  | 82,909    | 83,335   |
|    | Margin finance income  | 30,429    | 17,308   |
|    | Others   | 211       | 196      |
|    |  | 113,549   | 100,839  |
|    |  |           |          |

| Note   | 2021    | 2020    |
|--|---------|---------|
|  | (Rupees | n '000) |
| 27 OPERATING AND ADMINISTRATIVE EXPENSES     |         | _       |
| Salaries, allowances and other benefits 27.1 | 188,842 | 179,204 |
| Commission expense                           | 40,381  | 28,830  |
| Staff training and development-Directors     | 82      | -       |
| Rent, rates and taxes                        | 6,032   | 4,704   |
| Insurance charges                            | 1,697   | 914     |
| Depreciation 27.2                            | 16,423  | 17,154  |
| Amortization of intangible assets            | 336     | 319     |
| Repairs and maintenance                      | 7,014   | 8,834   |
| Power and utilities                          | 13,490  | 10,569  |
| Communication                                | 18,929  | 16,455  |
| Trading costs                                | 32,423  | 23,551  |
| Information technology related cost          | 9,979   | 9,408   |
| Fees and subscription                        | 8,459   | 7,134   |
| Director fee                                 | 1,620   | 1,380   |
| Printing and stationery                      | 1,541   | 1,724   |
| Papers and periodicals                       | 99      | 111     |
| Advertisement and business promotion         | 332     | 192     |
| Sales and marketing                          | 1,077   | 1,685   |
| Travelling and conveyance                    | 1,545   | 1,325   |
| Entertainment                                | 1,269   | 784     |
| Legal and professional charges               | 7,336   | 5,141   |
| Auditor's remuneration 27.3                  | 1,614   | 1,667   |
| Stamp charges                                | 617     | 10      |
| Donations                                    | -       | 50      |
| Workers' welfare fund                        | 5,125   | 2,817   |
| Kitchen expenses                             | 1,694   | 1,348   |
| Profit - paid to clients 27.4                | 15,315  | 16,374  |
| ljara rental                                 | 23      | -       |
| Bad debts written off                        | 1,408   | 2,587   |
| Others                                       | 163     | 67      |
|  | 384,866 | 344,335 |

27.1 Salaries, allowances and benefits include company's contribution to provident fund amount to Rs 4.16 million (2020: Rs 4.09 million).

#### 27.2 Depreciation

| Property and equipment Right-of-use assets      | 8,554<br>7,869 | 8,537<br>8,617 |
|---|----------------|----------------|
|   | 16,423         | 17,154         |
| 27.3 Auditor's Remuneration                     |                |                |
| Statutory audit fee                             | 688            | 649            |
| Half-yearly review fee and other certifications | 852            | 819            |
| Out of pocket expenses                          | 74             | 198            |
|   | 1,614          | 1,667          |

27.4 This relates to share of client in mark-up income earned against their unutilised fund balances in PLS bank accounts of BIPL Securities Limited-Client account as per the notice no. KSE/N-1479 dated March 17, 2015 of Pakistan Stock Exchange Limited .The gross markup earned is recorded as profit on bank deposits and client share is charged as expense.

#### 28 FINANCE COST

| Mark-up on:        |      |        |
|--------------------|------|--------|
| Long-term loan 15  | ,795 | 19,182 |
| Short-term loan-RF | ,105 | 3,351  |
| Lease liabilities  | ,166 | 2,222  |
| Bank charges       | 246  | 626    |
| 22                 | ,312 | 25,381 |

| No  | ote | 2021             | 2020   |
|---|-----|------------------|--------|
|   | -   | (Rupees in '000) |        |
| 29 OTHER INCOME                                     |     |                  |        |
| Gain on disposal of property and equipment 7.       | 1.1 | 57               | 1,200  |
| Staff loan  |     | 135              | 202    |
| Reversal of provision against Workers' Welfare Fund | 0.1 | 2,647            | -      |
| Others  | _   | 223              | 166    |
|   | =   | 3,062            | 1,568  |
| 30 TAXATION   |     |                  |        |
| Current   |     |                  |        |
| for the year  |     | 45,230           | 24,700 |
| for prior year                                      |     | (66)             | 390    |
| Deferred  | _   | 26,245           | 18,906 |
|   | =   | 71,409           | 43,996 |

30.1 Income tax assessments of the Company have been finalized up to and including the tax year 2021 (income year ended December 31, 2020). Tax returns filed with the revenue authority are deemed to be assessed under the provisions of section 120 of the Income Tax Ordinance, 2001 unless a return is selected for reassessment by the revenue authority. The Commissioner of Inland Revenue may, at any time during a period of five years from the date of filing of return, select a deemed assessment order for the purpose of issuing an amended assessment order.  $% \label{eq:controller}$ 

#### 30.2 Relationship between tax expense and accounting profit

| For the year  | 45,230           | 24,700  |
|---|------------------|---------|
| Prior year  | (66)             | 390     |
| Deferred tax  | 26,245           | 18,906  |
|   | 71,409           | 43,996  |
| Profit before tax                                     | 251,139          | 137,996 |
| Tax at the applicable rate of 29% (2020 : 29%)        | 72,830           | 40,019  |
| Tax effect of non-deductible expenses                 | 6,717            | (5,189) |
| Tax effect of Income at reduced rate                  | (2,453)          | (3,095) |
| Tax effect of Minimum Tax and Alternative Corporate T | ax (ACT) (5,290) | 12,456  |
| Tax effect of prior year charges                      | (66)             | 390     |
| Others  | (329)            | (585)   |
|   | 71,409           | 43,996  |

#### 31

#### 31.1 Basic earnings per share

| Profit for the year attributable to ordinary shareholders (Rs in '000') |      | 179,730 | 94,000  |
|---|------|---------|---------|
| Weighted average number of ordinary shares ('000')                      |      | 100,000 | 100,000 |
| Earnings per share - Basic and diluted                                  | 31.2 | 1.80    | 0.94    |

#### 31.2 Diluted earnings per share

There is no diluted effect on the basic earnings of the company.

#### 32 REMUNERATION OF DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these financial statements for remuneration, including all benefits, to the Chief Executive, Directors and Executives of the

|                                |                    | 2021             |            |                    | 2020             |            |
|--------------------------------|--------------------|------------------|------------|--------------------|------------------|------------|
|                                | Chief<br>Executive | Directors        | Executives | Chief<br>Executive | Directors        | Executives |
|                                |                    | (Rupees in '000) |            |                    | (Rupees in '000) |            |
| Managerial remuneration        | 16,567             | -                | 57,726     | 13,477             | -                | 42,920     |
| Fee (note 32.2)                | -                  | 1,620            | -          | -                  | 1,380            | -          |
| Contribution to provident fund | 407                | -                | 1,141      | 355                | -                | 1,027      |
|                                | 16,974             | 1,620            | 58,867     | 13,832             | 1,380            | 43,947     |
| Number of persons              | 1                  | 3                | 13         | 1                  | 3                | 12         |

- **32.1** Certain executives of the holding Company are provided Company owned and maintained cellular phones.
- 32.2 The fee was paid to the independent Directors for attending the Board of Directors, Audit Committee and HR&R committee meetings of the holding Company.
- 32.3 The change in Directors' offices during the year has been disclosed in the Statement of Compliance with the Code of Corporate Governance.
- 32.4 As per the requirement under Regulation 5(4) of Research Analyst Regulation 2015, following are the details of Research Analyst employed by the holding Company;

3,712 Managerial remuneration

#### 33 RELATED PARTY TRANSACTIONS

The related parties of the Group Company comprise of the Parent company, associated undertakings including companies under common directorship, employee benefit plans and its key management personnel. The balances with related parties as at December 31, 2021 and December 31, 2020 and transactions with related parties during the year ended December 31, 2021 and December 31, 2020 are as follows:

Name of the realated party, relationship with company & Nature of Transaction  $\,$ 

|  |                   |                         | 20        | 21                             |        |              |
|--|-------------------|-------------------------|-----------|--------------------------------|--------|--------------|
|  | Parent<br>Company | Subsidiary / associates | Directors | Key<br>management<br>personnel | Others | Total        |
| BALANCES                               |                   |                         | (Rupees   | s in '000)                     |        |              |
| Trade payables                         |                   | _                       | 269       | 164                            | _      | 433          |
| Trade payables                         |                   |                         | 203       | 104                            |        | 433          |
|  |                   |                         | 20        |                                |        |              |
|  | Parent Company-   | Subsidiary /            | Directors | Key<br>management              | Others | Total        |
|  | Old               | associates              |           | personnel                      |        |              |
| DALANIGES.                             |                   |                         | (Rupees   | in '000)                       |        |              |
| BALANCES                               |                   |                         |           |                                |        |              |
| Accrued mark-up                        | 42                | -                       | -         | -                              | -      | 42           |
| Bank balances                          | 628,451           | -                       | -         | -                              | -      | 628,451      |
| ljara deposits                         | 1,462<br>675      | -                       | -         | -                              | -      | 1,462<br>675 |
| Ijara rental payable<br>Long-term loan | 150,000           | -                       | _         | -                              | -      | 150,000      |
| Short-term loan                        | 40,000            | -                       | _         | -                              | -      | 40,000       |
| Profit receivable on bank deposit      | 3,721             | _                       | _         | _                              | _      | 3,721        |
| Lease liability                        | 1,842             | _                       | _         | _                              | _      | 1,842        |
| Prepaid rent                           | 116               | -                       | -         | -                              | -      | 116          |
| Trade debts                            | 197               | -                       | 3         | -                              | -      | 200          |
| Trade payables                         | -                 | -                       | 277       | 605                            | -      | 882          |
|  |                   |                         | 20        | 21                             |        |              |
|  | Parent            | Subsidiary /            |           | Key                            |        |              |
|  | Company (Old)     | associates              | Directors | management personnel           | Others | Total        |
|  |                   |                         | (Rupees   |                                |        |              |
| TRANSACTIONS                           |                   |                         |           |                                |        |              |
| Income                                 |                   |                         |           |                                |        |              |
| Brokerage income earned                | 185               | -                       | -         | 282                            | -      | 467          |
| Custody services                       | 3                 | -                       | -         | 1                              | -      | 4            |
| Profit on bank deposits                | 22,559            | -                       | -         | -                              | -      | 22,559       |
| Expenses                               |                   |                         |           |                                |        |              |
| Bank charges                           | 16                | -                       | -         | -                              | -      | 16           |
| Charge in respect of contributory plan | -                 | -                       | -         | 519                            | 3,640  | 4,159        |
| Mark-up expense                        | 10,702            | -                       | -         | -                              | -      | 10,702       |
| Remuneration paid                      | -                 | -                       | -         | 21,239                         | -      | 21,239       |
| Ijarah expense                         | 1,176             | -                       | -         | -                              | -      | 1,176        |
| Meeting fees                           | -                 | -                       | 1,620     | -                              | -      | 1,620        |
| Other transactions                     |                   |                         |           |                                |        |              |
| Short term loan obtained               | 679,000           | -                       | -         | -                              | -      | 679,000      |
| Short term loan repaid                 | 619,000           | -                       | -         | -                              | -      | 619,000      |
| Rent paid                              | 695               | -                       | -         | -                              | -      | 695          |
| Maintenance paid                       | 697               | -                       | -         | -                              | -      | 697          |

|  |                         |                         | 20        | 120                            |        |         |
|--|-------------------------|-------------------------|-----------|--------------------------------|--------|---------|
|  | Parent Company<br>(Old) | Subsidiary / associates | Directors | Key<br>management<br>personnel | Others | Total   |
|  | ·                       |                         | (Rupees   | s in '000)                     |        |         |
| TRANSACTIONS                           |                         |                         |           |                                |        |         |
| Income                                 |                         |                         |           |                                |        |         |
| Brokerage income earned                | 468                     | -                       | -         | 106                            | -      | 574     |
| Custody services                       | 5                       | -                       | -         | -                              | -      | 5       |
| Profit on bank deposits                | 28,404                  | -                       | -         | -                              | -      | 28,404  |
| Expenses                               |                         |                         |           |                                |        |         |
| Bank charges                           | 437                     | -                       | -         | -                              | -      | 437     |
| Charge in respect of contributory plan | -                       | -                       | -         | 445                            | 3,646  | 4,091   |
| Mark-up expense                        | 22,533                  | -                       | -         | -                              | -      | 22,533  |
| Remuneration paid                      | -                       | -                       | -         | 17,374                         | -      | 17,374  |
| Ijarah expense                         | 2,587                   | -                       | -         | -                              | -      | 2,587   |
| Meeting fees                           | -                       | -                       | 1,380     | -                              | -      | 1,380   |
| Other transactions                     |                         |                         |           |                                |        |         |
| Short term loan obtained               | 665,000                 | -                       | -         | -                              | -      | 665,000 |
| Short term loan repaid                 | 625,000                 | -                       | -         | -                              | -      | 625,000 |
| Rent paid                              | 1,351                   | -                       | -         | -                              | -      | 1,351   |
| Maintenance paid                       | 3,080                   | -                       | -         | -                              | -      | 3,080   |

2020

Particulars relating to remuneration of Chief Executive Officer, Directors and Executives who are key management personnel are disclosed in note 32.

#### 33.1 RELATED PARTY RELATIONSHIP

Following are the name of associated companies, related parties and associated undertakings with whom the Company had entered into transactions or had agreements in place during the year:

| Name of Related parteies                                   | Relationship             | % equity interest |
|--|--------------------------|-------------------|
| AKD Securities Limited (2020: Bankislami Pakistan Limited) | Parent company           | 77.12%            |
| Mr. Kamal Uddin Tipu                                       | Director                 | 0.00%             |
| Mr. Sikander Kasim   | Director                 | 0.00%             |
| Ms. Ayesha Aqeel Dhedhi                                    | Director                 | -                 |
| Ms. Afsheen Aqeel  | Director                 | -                 |
| Mr. Khurshid Anwer   | Director                 | -                 |
| Mr. Muhammad Noorul Hasan                                  | Director                 | -                 |
| Mr. Abdul Aziz Anis  | Key management personnel | -                 |
| Mr. Zafar Ahmed Khan                                       | Key management personnel | -                 |
| KASB Securities Ltd Employee's Provident Fund              | Retirement benefit fund  | -                 |

#### 34 PROVIDENT FUND RELATED DISCLOSURE

The following information is based on latest un-udited Financial Statements of the Fund:

|                                | Note | 2021             | 2020   |
|--------------------------------|------|------------------|--------|
|                                |      | (Rupees in '000) |        |
| Size of the fund-Net assets    |      | 55,413           | 53,198 |
| Cost of investments made       |      | 41,602           | 45,026 |
| Percentage of investments made |      | 92.79%           | 92.10% |
| Fair value of investments      | 34.1 | 51,419           | 48,995 |

#### 34.1 Break-up value of fair value of investments is:

|  | 2021          |         | 2020          |         |
|--|---------------|---------|---------------|---------|
|  | (Rs. in '000) | %       | (Rs. in '000) | %       |
| Investments in various Funds / Government Securities | 43,453        | 84.51%  | 45,226        | 92.31%  |
| Saving accounts                                      | 7,966         | 15.49%  | 3,769         | 7.69%   |
|  | 51,419        | 100.00% | 48,995        | 100.00% |

The investments out of provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose. The above figures are unaudited.

#### 35 NUMBER OF EMPLOYEES

| Average number of employees during the year | 162 | 170 |
|---|-----|-----|
| Total number of employees as at year end    | 157 | 168 |

#### 36 FINANCIAL INSTRUMENTS

#### **Financial Risk Factors**

The Group's activities expose it to a variety of financial risks: market risk (interest/mark-up rate risk, foreign currency and price risk), liquidity risk and credit risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall, risks arising from the group's financial assets and liabilities are limited. The Group consistently manages its exposure to financial risk without any material change from previous periods in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. All treasury related transactions are carried out within the parameters of these policies.

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#### 36.1 Market risk

Market risk means that the future cash flows of a financial instrument will fluctuate because of changes in market prices such as foreign exchange rates, equity prices and interest rates. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The Group Company's market risk comprises of three types of risk: interest/markup rate risk, foreign exchange or currency risk and equity price risk. The market risks associated with the Group Company's business activities are discussed as under:

#### (i) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. As of the balance sheet date, the Group is exposed to such risk mainly in respect of bank balances, short term and long term loan. Effective interest rates on such instruments are disclosed in respective notes to the financial statements.

With 1% increase / (decrease) in the market interest rate, with all other factors remaining constant, would increase the Group's total comprehensive income would have increased / (decreased) by Rs. 5.65 million (2020: Rs. 7.18 million).

#### (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of change in foreign exchange rates relates only to the investment in Al Jomaih Power Limited maintained in US dollars amounting to Rs.241.82 million (2020: Rs. 271.7 million) [US dollars 1.37 million (2020: US dollars 1.7 million)].

With 10% increase / (decrease) in the exchange rate between US dollars and Pak Rupees, comprehensive income of the Group would have increased / (decreased) by Rs. 24.18 million (2020: Rs. 27.17 million).

#### (iii) Equity price risk

Equity price risk is the risk of volatility in share prices resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. The management believes that 10% increase or decrease in the value of investments at fair value through profit and loss, with all other factors remaining constant would result in increase or decrease of the Group profit by Rs. 20.56 million (2020: Rs. NIL) and 10% of such increase or decrease would result in increase or decrease of unrealized gain on re-measurement of long term investment at fair value through other comprehensive income by Rs. 2.20 million (2020: Rs 2.375 million).

#### 36.2 Liquidity risk

Liquidity risk is the risk that an enterprise may encounter difficulty in raising funds to meet commitments associated with financial instruments. The Group manages liquidity risk by following internal guidelines of the company executive committee such as monitoring maturities of financial assets and financial liabilities and investing in liquid financial assets.

On the reporting date, the Group Company has cash and bank balance Rs. 866.42 million (2020:Rs. 909.96 million) unutilized credit lines Rs. 1 million (2020: Rs. 385 million) and liquid assets in the form of short term securities Rs. 205.59 million (2020: NIL).

On Demand

 $The following are the contractual \ maturities \ of \ financial \ liabilities, including \ estimated \ interest \ payments:$ 

The table below summaries the maturity profile of the Group Company's financial liabilities:

| Long-term loan           |
|--------------------------|
| Trade and other payables |
| Lease liability          |
| Accrued mark-up          |
| Short term loan          |

| yeai             |            |              |                    |           |  |
|------------------|------------|--------------|--------------------|-----------|--|
| (Rupees in '000) |            |              |                    |           |  |
| -                | -          | -            | 150,000            | 150,000   |  |
| 866,781          | -          | -            | -                  | 866,781   |  |
| -                | -          | 4,566        | 1,758              | 6,324     |  |
| 234              | -          | -            | -                  | 234       |  |
|                  | 150,000    |              |                    | 150,000   |  |
| 867,015          | 150,000    | 4,566        | 151,758            | 1,173,339 |  |
|                  |            |              |                    |           |  |
|                  |            | 2020         |                    |           |  |
|                  |            | More than    |                    |           |  |
|                  | Upto three | three        | More than one year |           |  |
| On Demand        | months     | months and   |                    | Total     |  |
|                  | months     | upto one     | year               |           |  |
|                  |            | year         |                    |           |  |
|                  |            | (Rupees in ' | 000)               |           |  |
| -                | -          | -            | 150,000            | 150,000   |  |
| 1,693,653        | -          | -            | -                  | 1,693,653 |  |
| -                | -          | 7,768        | 4,233              | 12,001    |  |
| 42               | -          | -            | -                  | 42        |  |
|                  | 40,000     |              |                    | 40,000    |  |
| 1,693,695        | 40,000     | 7,768        | 154,233            | 1,895,696 |  |

2021 More than three

months and

upto one vear More than

one year

Total

Upto three

months

| Long-term loan           |
|--------------------------|
| Trade and other payable: |
| Lease liability          |
| Accrued mark-up          |
| Short term loan          |
|                          |

#### 36.3 Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continuously assessing the credit worthiness of counter parties. The Group Company seeks to minimise the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The table below analyses the Group Company's maximum exposure

|        | (Rupees in | n '000)                                  |
|--------|------------|--|
|        |            |  |
|        | 205,592    | -  |
| 36.3.1 | 293,811    | 427,528                                  |
| 36.3.2 | 866,418    | 909,961                                  |
|        | 424        | 645                                      |
|        | 26,441     | 21,420                                   |
|        | 358,396    | 869,786                                  |
|        | 1,751,082  | 2,229,340                                |
|        |            | 36.3.2 <b>866,418</b> 424 26,441 358,396 |

#### 36.3.1 The aging analysis of trade debts are as follows:

|                            | 20      | 2021             |         | 20         |
|----------------------------|---------|------------------|---------|------------|
|                            | (Rupees | (Rupees in '000) |         | in '000)   |
|                            | Gross   | Impairment       | Gross   | Impairment |
| Past due 1 - 30 days       | 138,128 | -                | 279,230 | 4          |
| Past due 31 - 180 days     | 9,350   | 98               | 3,656   | 70         |
| Past due 181 days - 1 year | 1,875   | 136              | 1,910   | 120        |
| More than one year         | 144,458 | 64,051           | 142,734 | 64,507     |
|                            | 293,811 | 64,285           | 427,528 | 64,701     |
|                            | 233,811 | 04,203           | 727,320 | 04,701     |

36.3.2 The analysis below summarises the credit quality of the Group Company's bank balances with banks / financial institutions:

|  | 2021        | 2020    |
|--|-------------|---------|
| Rating (short-term) of Banks and Financial Institutions* | (Rupees i   | n '000) |
| A-1  | 652,508     | 626,621 |
| A-1+   | 213,910     | 283,340 |
|  | 866,418     | 909,961 |
| *Rating of banks performed by PACRA.                     | <del></del> |         |

#### 36.4 Financial instruments by categories

| Financial assets as per balance sheet    | Asset at fair<br>value<br>through<br>profit and<br>loss | Asset at fair<br>value<br>through OCI | Amortized<br>Cost | Total     |
|--|---|---------------------------------------|-------------------|-----------|
|  |   | (Rupee:                               | s in '000)        |           |
| Long term investment                     | -   | 263,864                               | -                 | 263,864   |
| Long term deposits                       | -   | -                                     | 26,441            | 26,441    |
| Long term loans an advances              | -   | -                                     | 424               | 424       |
| Short term investments                   | 205,592   | -                                     | -                 | 205,592   |
| Trade debts                              | -   | -                                     | 229,526           | 229,526   |
| Advances, deposits and other receivables | -   | -                                     | 358,396           | 358,396   |
| Cash and bank balances                   | -   | -                                     | 866,418           | 866,418   |
|  | 205,592   | 263,864                               | 1,481,205         | 1,950,661 |
|  |   |                                       |                   |           |

| Financial    | liabilities | as | per | balance  | sheet  |
|--------------|-------------|----|-----|----------|--------|
| · illaliciai | nabilities  | us | PC. | Daidiicc | 311000 |

Long-term financing-secured Short-term financing-secured Lease liability Trade and other payables Accrued mark-up

| As at December 31, 2021<br>Financial liabilities at amortized<br>cost |           |
|---|-----------|
| Rupees  | s in '000 |
|   | 150,000   |
|   | 150,000   |
|   | 6,324     |
|   | 866,781   |
|   | 234       |
|   | 1,173,339 |

As at Decmber 31, 2021

|  | As at December 31, 2020                     |                                 |                |           |  |
|--|---|---------------------------------|----------------|-----------|--|
| Financial assets as per balance sheet    | Asset at fair value through profit and loss | Asset at fair value through OCI | Amortized cost | Total     |  |
|  | (Rupees in '000)                            |                                 |                |           |  |
| Long term investment                     | -   | 295,474                         | -              | 295,474   |  |
| Long term deposits                       | -   | -                               | 21,420         | 21,242    |  |
| Long term loans an advances              | -   | -                               | 645            | 645       |  |
| Trade debts                              | -   | -                               | 362,828        | 362,828   |  |
| Advances, deposits and other receivables | -   | -                               | 869,786        | 869,786   |  |
| Cash and bank balances                   |   | -                               | 909,961        | 909,961   |  |
|  | <del></del>                                 | 295,474                         | 2,164,640      | 2,459,936 |  |

1,895,696

As at December 31, 2020

| Financial liabilities as per balance sheet | Financial liabilities at amortized cost |
|--|---|
|  | Rupees in '000                          |
| Long-term financing-secured                | 150,000                                 |
| Short-term financing-secured               | 40,000                                  |
| Lease liability                            | 12,001                                  |
| Trade and other payables                   | 1,693,653                               |
| Accrued mark-up                            | 42                                      |

#### 37 CAPITAL RISK MANAGEMENT

The Group's objectives when managing capital include:

- Reinforcing Group's ability to continue as a going concern in order to provide returns to all its stakeholders with their corresponding risk profiles;
- -Maintaining a strong capital base resulting in enhancement of Group's business operations.

In order to maintain the balance of its capital structure, the Group may consider adjusting its dividend payouts, controlling non-developmental cash outflows and issuing fresh debt or capital instruments.

The Group monitors capital on the basis of the gearing ratio and its related profitability ratios. Gearing is calculated as debt divided by debt plus equity. Debt represents redeemable capital and other long-term borrowings, if any, as shown in the balance sheet. Equity represents paid-up capital of the Group, general reserve and unappropriated profit and loss.

Net capital requirements of the Holding Company are set and regulated by PSX. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities, the Company manages its net capital requirements by assessing its capital structure against required capital level on a regular basis.

#### 38 FAIR VALUE OF FINANCIAL INSTRUMENT

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying value and fair value estimates. The carrying values of all the financial assets and liabilities reflected in the financial statements approximate their fair values.

Under the definition of fair value is the presumption that the Holding Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

#### 38.1 Financial Assets Fair Value Hierarchy

All financial instruments carried at fair value are categorised in three categories defined as follows:

- Level 1 quoted prices in active markets for identical assets.
- Level 2 other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3 - techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at December 31, 2021 the Group held the following financial instruments measured at fair value:

|  | 2021    |                  |               |         |
|--|---------|------------------|---------------|---------|
|  | Total   | Level 1          | Level 2       | Level 3 |
|  |         | (Ru <sub>l</sub> | pees in '000) |         |
| Financial assets at fair value through profit or loss        |         |                  |               |         |
| Quoted equity securities                                     | 205,592 | 205,592          | -             | -       |
| Fair value through other comprehensive income                |         |                  |               |         |
| Investment 'at fair value through other comprehensive income | 263,864 | 22,041           | -             | 241,823 |
|  |         | 20               | 020           |         |
|  | Total   | Level 1          | Level 2       | Level 3 |
|  |         | (Ru              | pees in '000) |         |
| Financial assets at fair value through profit or loss        |         |                  |               |         |
| Quoted equity securities                                     | -       | -                | -             | -       |
| Financial assets at fair value through profit or loss        |         |                  |               |         |
| Investment 'at fair value through other comprehensive income | 295,474 | 23,756           | -             | 271,718 |

38.1.1 The reconciliation from the beginning to ending balances for assets measured at fair value using level 3 valuation technique is given below:

|   | 2021       | 2020     |
|---|------------|----------|
|   | (Rupees in | '000)    |
| Opening balance   | 271,718    | 340,665  |
| Unrealized loss arising on re-measurement of long term investment at fair value through OCI | (29,895)   | (68,947) |
| Closing balance   | 241,823    | 271,718  |

#### 39 OTHER DISCLOSURES UNDER REGULATION 34(2) OF THE SECURITIES BROKER (LICENSING AND OPERATIONS) REGULATION 2016:

The disclosures under the regulation 34(2), other than disclosed elsewhere in these annual financial statements are as follows:

#### 39.1 Person holding more than 5% of shares

|  | 2021   | 2020    | 2021       | 2020       |
|--|--------|---------|------------|------------|
|  | % of I | nolding | No. of     | shares     |
| M/s. AKD Securities Ltd. (Year 2020 BankIslami Pak Ltd.) | 77.12% | 77.12%  | 77,117,500 | 77,117,500 |
| Mrs. Noor Jehan Bano                                     | 6.55%  | 6.54%   | 6,551,000  | 6,535,500  |
| Mr. Mohammad Aslam Motiwala                              | 9.36%  | 8.34%   | 9,360,000  | 8,342,000  |

- 39.2 During the year, M/s. AKD Securities Ltd. acquired 77,117,500/- shares, Mr. Mohammed Aslam Motiwala acquired 1,018,000/- shares and Mrs. Noor Jehan Bano acquired 15,500/- shares of the holding company.
- **39.3** As at December 31, 2021, the value of customer shares maintained with the holding company pledged with financial institution is Rs.423.44 million (December 31, 2020: Rs. 1,434 million).
- **39.4** As at December 31, 2021, the value of customer shares maintained with the holding company sub-Accounts held in the Central Depository Company of Pakistan Limited is Rs.15,303 million (December 31, 2020: Rs. 19,125 million).

#### **40 CAPITAL ADEQUACY LEVEL**

Following is the Level of Capital Adequacy of the Holding Company as required under clause 6.8.3 of CDC Regulations:

|   |      | 2021        | 2020        |
|---|------|-------------|-------------|
|   | Note | (Rupees in  | '000)       |
| Total Assets  |      | 2,108,374   | 2,680,713   |
| Add : Notional value increase of TRE Certificate                      | 40.1 | 1,150       | 1,150       |
| Less: Total Liabilites  |      | (1,178,055) | (1,898,515) |
| Less: Revaluation Reserves (created upon Revaluation of fixed assets) |      | -           | -           |
|   |      | 931,469     | 783,348     |
|   |      |             |             |

**40.1** While determining the value of the total assets of the TREC Holder, Notional value of the TRE certificate held by the Holding Company as at the year ended December 31, 2021 as dertermind by Pakistan Stock Exchange has been considered.

#### 41 IMPACTS OF COVID-19

The COVID-19 pandemic has taken a toll on all economies and emerged as a contagion risk around the globe, including Pakistan.

The management has carried out its assessment in respect of COVID-19 and is of the view that there is no material impact due to COVID-19 on the financial statements of the Group's Company.

#### 42 DATE OF AUTHORISATION

These financial statements have been authorised for issue by the Board of Directors of the Holding Company on February 22, 2022.

#### 43 GENERAL

- **43.1** Corresponding figures have been rearranged and reclassified, wherever necessary.
- **43.2** The Board of Directors of the Group has proposed a cash dividend of Rs. 0.50 per share (2020: Nil) amounting to Rs. 50 million (2020: Nil) at its meeting held on February 22, 2022 for the approval of members at the Annual General Meeting to be held on April 21, 2022. These consolidated financial statements do not reflect the said appropriation
- **43.3** Figures have been rounded off to the nearest thousand.

Chief Executive Officer

Sihan Lease

grelmy.

# PATTERN OF SHAREHOLDING

#### As On 31/12/2021

| No. Of       |          | Shareholdin | g                   |            |
|--------------|----------|-------------|---------------------|------------|
| Shareholders | From     | То          | Shares Held         | Percentage |
| 429          | 1        | 100         | 6056                | 0.0061     |
| 3268         | 101      | 500         | 708277              | 0.7083     |
| 188          | 501      | 1000        | 146903              | 0.1469     |
| 130          | 1001     | 5000        | 314667              | 0.3147     |
| 28           | 5001     | 10000       | 234870              | 0.2349     |
| 11           | 10001    | 15000       | 137400              | 0.1374     |
| 4            | 15001    | 20000       | 72300               | 0.0723     |
| 2            | 20001    | 25000       | 47500               | 0.0475     |
| 2            | 25001    | 30000       | 60000               | 0.0600     |
| 1            | 40001    | 45000       | 45000               | 0.0450     |
| 1            | 50001    | 55000       | 51000               | 0.0510     |
| 1            | 65001    | 70000       | 68500               | 0.0685     |
| 2            | 75001    | 80000       | 153027              | 0.1530     |
| 1            | 95001    | 100000      | 96500               | 0.0965     |
| 1            | 105001   | 110000      | 110000              | 0.1100     |
| 1            | 130001   | 135000      | 131000              | 0.1310     |
| 1            | 375001   | 380000      | 378500              | 0.3785     |
| 1            | 395001   | 400000      | 400000              | 0.4000     |
| 1            | 495001   | 500000      | 500000              | 0.5000     |
| 1            | 565001   | 570000      | 569000              | 0.5690     |
| 1            | 1000001  | 1005000     | 1000500             | 1.0005     |
| 1            | 2790001  | 2795000     | 2792000             | 2.7920     |
| 1            | 6495001  | 6500000     | 6500000             | 6.5000     |
| 1            | 8355001  | 8360000     | 8359500             | 8.3595     |
| 1            | 77115001 | 77120000    | 77117500            | 77.1175    |
| 4,079        |          | Comp        | any Total 100000000 | 100.0000   |

# PATTERN OF SHAREHOLDING

### ADDITIONAL INFORMATION

| Description                              | Number of<br>Shareholders | Number of<br>Shares Held |
|--|---------------------------|--------------------------|
| Associated Companies and Related Parties |                           |                          |
| AKD Securities Limited                   | 1                         | 77,117,500               |
|  | 1                         | 77,117,500               |
| Directors                                |                           |                          |
| Sikander Kasim                           | 1                         | 5,000                    |
| Kamal Uddin Tipu                         | 1                         | 500                      |
|  | 2                         | 5,500                    |
| Individuals                              | 4,064                     | 21,878,422               |
| Others                                   | 12                        | 998,578                  |

# حصص يافتگان كيلئے ڈائر يكٹرر بورث

بی آئی پی ایل سیکورٹیز لمیٹڈ کے بورڈ آف ڈائر یکٹرز کی طرف سے ہم 31 دسمبر، 2021 کوختم ہونے والے سال کیلئے کمپنی کے مکمل مالی نتائج پیش کرنے میں خوشی محسوس کرتے ہیں۔

# معاشی جائزه

ملکی معیشت نے کورونا وباسے پیدا ہونے والی مشکلات سے تیزی سے متحکم بحالی کا مظاہرہ کیا جس کے نتیجہ میں مالی سال 2021 کے دوران جی ڈی پی کی شرح میں 5.4 فیصد کا (نظر ثانی شدہ) نمایاں اضافہ ہوا۔ایک عشرے میں جی ڈی پی کی بید دوسری بلندترین معاشی نمو ہے۔معیشت نے حکومت کی طرف سے 4.8 فیصد کے معاشی نمو کے ہدف سے بڑھ کر کارکردگی کا مظاہرہ کیا۔ جی ڈی پی کی نمایاں ترقی وسیع البنیادتھی جس کومضبوط منعتی ترقی کے ساتھ ساتھ معیشت کے تین شعبوں سے معقول معاونت حاصل رہی ہے۔

تاہم ملک کوتا حال درپیش میکروا کنا مک کے نمایاں خطرات کے باعث مالی سال 2021 میں ہونے والی بحالی قلیل المدت ثابت ہو سکتی ہے۔ سب سے پہلے عالمی معیشت کی بحالی میں کموڈیٹ سائیکل کوحاصل ہونے والاعروج آ لیک بار پھرس اے ڈی میں اضافہ کا باعث بناجو مالی سال 2022 کے پہلے نصف کے دوران پہلے ہیں 9.0 بلین ڈالراور (جی ڈی پی کا تقریباً 3.6 فیصد ) ڈالرکوچھو چکا تھا۔ بیرونی سطح پراصل اور متوقع قیمتوں میں فرق نے ایک بار پھر پاکستانی روپے پرخاطر خواہ دباؤڈلاجس سے مالی سال 2021 کے دوران پاکستانی روپے کی قدر میں سال برسال کی بنیاد پر 10.4 فیصد کی ہوئی۔ کموڈ پٹی کے موجودہ سپر سائیکل اور روپے کی قدر میں تیزی سے کی موجودہ سال 2021 کے دوران افراط زر میں اضافہ کا باعث بنابیوہ مظہر ہے جس کا اظہار زیادہ تر عالمی معیشتوں کی طرف سے کیا گیا۔ موجودہ مالی سال 21 کے دوران نمایاں ہی پی آئی افراط زر تقریبا تھی 7.5 فیصد کرنا پڑا۔ تاہم افراط زر کی بندس آف پاکستان (ایس بی پی) کوسال کے دوسر سے نصف کے دوران شرح سود کو 275 بی پی ایس اضافہ دوہر سے ہندسوں تک پہنچ رہا ہے (گزشتہ چند مہینوں میں 11.5 فیصد کے لگ بھگ)۔ بظاہر توایس بی پی موجودہ شرح سود سے مطمئن ہے اوراس نے اس بات کا اشارہ دیا ہے کہ مستقبل قریب میں شرح سود کو ان سطوں پر برقر اررکھا جاسکتا ہے۔

ایف بی آرنے مالی سال 2022 کے پہلے نصف میں اچھی کارکردگی کا مظاہرہ کرتے ہوئے اپنے ٹیکس وصولی کا مدف عبور کرتے ہوئے 287 بلین روپے زائد کا ٹیکس اکھٹا کیا۔ مالی سال 2022 کے پہلے نصف کے دوران 2.6 ٹریلین روپے کے مدف کے مقابلے میں کل ٹیکس 2.9 ٹریلین روپے رہا۔ ٹیکس کی وصولی کا کافی بڑا حصہ درآمدی مرحلے پر کسٹم ڈیوٹی اوراس سے منسلک ٹیکسوں کے ذریعے پیدا کیا گیا۔

# ا يكويڻي ماركيٺ كاجائزه

اگرچہ موجودہ مالی سال 2021 کے مضبوط آغاز اور مالی سال 2021 کے پانچ ماہ کے دوران انڈکس میں 9.6 فیصد اضافہ کے باوجود سال کے دوسر بے نصف کے دوران میں 9.6 فیصد اضافہ کے باوجود سال کے دوسر بے نصف کے دوران میں بھائی قائم نہیں رہ سکی کیونکہ مختلف میکروا کنا مک اور جیو پوپٹیکل واقعات نے سر مایہ کاروں کے جذبات کو متاثر کیا۔اسی طرح سال کو منتاز کیا۔اسی طرح سال کی بنیاد پر 1.9 فیصدر ہا۔ غیر ملکی ادارہ جاتی سرمایہ کارنے سال کی سال بے سال کی بنیاد پر 1.9 فیصدر ہار کی ڈالر کے تابد کے میں منفی تقریباً 8.5 فیصدر ہا۔ غیر ملکی ادارہ جاتی سرمایہ کارنے سال 2021 کے دوران تقریباً 359 ملین امریکی ڈالر کے آؤٹ فلو کے ساتھ خالص فروخت کنندگان رہے۔

موجودہ سال 2021 کے دوران حصص کا اوسط یومیہ جم 615 ملین رہا جبکہ مالی سال 2021 کی پہلی سہ ماہی کے دوران چند بڑے اتار چڑھاؤ کی بدولت مجموعی تعداد زیادہ ہوئی۔سال 2021 کے دوران 154 ملین ڈالر کے صص کا کاروبار ہوا۔

# ڈیبٹ اور کرنسی مار کیٹ کا جائزہ

پاکتان معاثی استحام کیلئے ضروری تکلیف دہ اصلاحی اقد امات اٹھانے کے بعد آئی ایم ایف پروگرام کودوبارہ شروع کرنے میں کامیاب ہوا ہے۔فروری 2022 کے آغاز میں ایک بلین امریکی ڈالر کی قسط وصول کرنے کے بعد حکومت پاکتان عالمی بانڈ مارکیٹ سے مزید ایک بلین امریکی ڈالراکھٹا کرنے کے عمل میں ہے جس سے غیرملکی زرمبادلہ کے ذخائر میں اضافہ میں مدد ملے گی۔تا ہم پاکتان کو مالی سال 2023 میں 22.8 بلین روپے کاعالمی قرضو اپس کے کرنا ہے جس سے غیرملکی زرمبادلہ کے ذخائر میں اضافہ میں مدد ملے گی۔تا ہم پاکتان کو مالی سال 2023 میں 20.8 بلین روپے کاعالمی قرضو اپس کے کرنا ہے جس سے مزید قرضہ لینے کی ضروریات بلندرہ سکتی ہے اور ملک کوقریب الختام قرضوں کومزید آگے بڑھانے کیلئے ایک بارپھر عالمی بانڈ مارکیٹ میں واپس جانا پڑسکتا ہے۔

مقامی سطح پرایس بی پی ی طرف سے سال 2021 کے دوسرے نصف کے دوران شرح سود میں 275 بی پی ایس اضافے کے بعد سینڈری مارکیٹ کے سرکاری انسٹر ومنٹ پر سود دو ہر ہے ہندسوں پر پہنچ گیا۔ تاہم مرکزی بینک نے تھری ایم اور سکس ایم پیپرز پر سود کو کم کرنے کیلئے بینکنگ سٹم کولیکویڈ بیٹ سے بھر دیا۔ اس اقد ام سے سود میں 200 سے 50 بی پی الیس کمی ہوئی۔ اسٹیٹ بینک کی جانب سے شرح سود کوموجودہ سطح پر شکام رکھنے کا اشارہ دینے کے ساتھ، ہم مختصر مدت میں پیداوار کوموجودہ سطح پر مشکم ہوتے دیکھ سکتے ہیں۔

کرنٹ اکاؤنٹ خسارہ (سی اے ڈی) کے مالی سال 22 میں 16 سے 17 بلین امریکی ڈالرتک پہنچنے کی توقع ہے تاہم مالی سال 23 تک 10 سے 11 بلین امریکی ڈالرتک پہنچنے کی توقع ہے تاہم مالی سال 23 تک 10 سے 11 بلین امریکی ڈالرتک آنے کا تخیینہ ہے۔ بہر حال ،اس مدت کے دوران بڑے عالمی قرضوں کی ادائیگی کے ساتھ اس کا مطلب بیہ ہے کہ پاکتانی روپے مختصر سے درمیانی مدت میں دباؤمیں رہے گا۔

# آپریٹنگ اور مالی کار کردگی

31 دسمبر، 2021 کونتم ہونے سال کیلئے کمپنی کی مالی کارکردگی درج ذیل ہے

| 2020      | 2021      |                                   |
|-----------|-----------|-----------------------------------|
| 000'میں   | رو پ      |                                   |
| 137,996   | 251,139   | قبل از ٹیکس منافع                 |
| (43,996)  | (71,409)  | ش <u>ک</u> س                      |
| 94,000    | 179,730   | بعداز نيكس منافع                  |
| -         | -         | سال کے دوران اداشدہ منقسمہ منافع  |
| (408,763) | (314,763) | آ کے لایا گیا جمع شدہ ( نقصان )   |
| (314,763) | (135,033) | آ کے بڑھایا گیا جمع شدہ ( نقصان ) |
|           | 9/        |                                   |
| 0.94      | 1.80      | نی خصص آمدنی                      |

کمپنی کے منافع میں کلیدی کردارا یکویٹی سے حاصل کل آمدن میں 37 فیصداضا فہ نے ادا کیا جو مالی سال 2020 مین 351 ملین روپے کے مقابلے میں سال 2021 میں 481 ملین روپے رہی ۔ ایکویٹی کمپنی کی کل آپریٹنگ آمدن کا سب سے بڑا جزو ہے جو 2020 کے 91 فیصد کے مقابلے میں سال 2021 میں 93 فیصد کے مقابلے میں سال 2021 میں 93 فیصد کے مقابلے میں سال کی بنیاد پرصرف 12 فیصد اضافہ ہوا جس کی وجد اخراجات کو کم کرنے کیلئے سخت کنٹرول اور نگرانی کا نظام ہے۔

# كار بوريث گورننس

ڈائر کیٹرزمندرجہذیل کے تناظر میں سیکورٹیز اینڈ ایکس چینج نمیش آف پاکستان (ایسای سی پی) کے کارپوریٹ اینڈ فنانشل رپورٹنگ فریم ورک کی قعمیل کی تصدیق کرتے ہیں۔

🖈 کمپنی کے کھاتوں کی مناسب کتابیں برقرارر کھی گئی ہیں۔

کھ تمپنی کی طرف سے تیار کردہ مالی نتائج تمپنی کے معلا مات، اس کے آپریشنز کے نتائج ، کیش فلواورا یکویٹی میں تبدیلیوں کوشفاف انداز میں پیش کرتے ہیں۔

🖈 مالی گوشواروں کی تیاری میں اکاؤنٹنگ کے حوالے سے مناسب پالیسیاں تواتر سے لاگو کی گئی ہیں اورا کاؤنٹنگ کے تخمینہ معقول اور دانشمدانہ فیصلہ کی بنیاد پرلگائے گئے ہیں۔

☆ مالی گواشوروں کی تیاری میں پاکستان میں قابل اطلاق منظورہ شدہ ا کا ؤنٹ معیارات، کمپنیز ایکٹ،2017 اور کمیشن کی طرف سے جاری ہدایات پڑمل درآ مدکیا گیا۔

انٹرنل کنٹرول کے نظام کوموٹر انداز میں نافذ کیا گیااوراس کامسلسل جائزہ اورنگرانی کی جارہی ہے۔

🖈 کمپنی کی مالی حالت مضبوط ہےاور کمپنی کے کاروبار جاری کی صلاحیت پرکسی شم کے کوئی شک وشبہات نہیں ہیں۔

🖈 کار بوریٹ گورننس کے بہترین طرزعمل میں کسی بھی مادی حقائق کو حذف نہیں کیا گیا جیسا کہ لسٹنگ ریگولیشنز میں درج ہے۔

اور ڈ آف ڈائر کیٹرز کی تشکیل کوڈ آف کارپوریٹ گورننس کے بہترین طریقہ کاروں کے مطابق کی گئی ہے۔

🖈 ایگزیکٹوڈ ائریکٹرز کی تعدادمنتخب ڈائریکٹرز کے ایک چوتھائی سے زیادہ نہیں۔ بورڈ آف ڈائریکٹرز کی تشکیل کی تفصیلات نیچے دی گئی ہے۔

ی بورڈ آف ڈائر کیٹرزنے اس بات کوبینی بنایا ہے کہ ڈائر کیٹرز کی ذمہ داریوں ، اختیارات اور کام کے حوالے سے قواعدوضوابط پراحتیاط کے ساتھ غور کے بعد عمل درآ مد کیا گیا۔ کہبنی سیکرٹری ہی ایف اواور ہیڈ آف انٹرنل آڈٹ کی تقرری ضابطہ میں درج تقاضوں کے مطابق کی گئی ہے۔

اللہ اللہ کے اللہ میں بیان کئے گئے ہیں 🖈 گزشتہ سالوں کے اہم آپریٹینگ اور مالی اعداد وشار مالی گوشواروں میں بیان کئے گئے ہیں

ﷺ ٹیکسوں ، ڈیوٹیوں ، لیویز اور چار جز کے حوالے سے کوئی قانونی ادائیگیاں ہیں جو 31 دسمبر، 2021 تک قابل ادا ہیں سوائے ان کے جنہیں مالی گوشواروں میں بیان کیا گیا۔

اللہ متعلقہ پارٹی کے ساتھ لین دین آؤٹ کمیٹی کے سامنے پیش کئے گئے ہیں اور کمیٹی کی سفار شات کو بورڈ آف ڈائر کیٹر کے سامنے پیش کیا گیا ہے۔ کمینی میں اہل ملاز مین کیلئے منظوری کنٹری بیوٹری پرویڈنٹ فنڈ موجود ہے۔ 31 دسمبر، 2021 کوختم ہونے والے سال کیلئے غیر پڑتال شدہ مالی گوشواروں کےمطابق سر ماریکاری کی مالیت تقریباً 41.602 ملین روپے ہے۔ ﷺ کمپنی کی مالی حیثیت کومتا تڑ کرنے والے کسی قسم کی مادی تبدیلیاں اور وعد نے نبیس کئے گئے جو بیلنس شیٹس کی تاریخ اور ڈائر کیٹر رپورٹ کی تاریخ کے درمیان ہوئے ہیں۔

## كار بوريث ساجى ذمه داريال

کمیونٹی کی طرف ذمہ داری: بی آئی پی ایل ایک بہتر کارپوریٹ ادارہ بننے کیلئے کوشاں ہے۔وہ ان طبقات کومعاونت فراہم کرتا ہے جہاں وہ اپنا کاروبار چلاتا ہے اور ان کے فلاح بہود کیلئے اپنی ذمہ داریاں سے بخو بی آگاہ ہے۔ بی آئی پی ایل سیکورٹیز ادارہ کی طرف سے کمیونٹ کی فلاح بہود کے لئے کئے جانے والے اقد امات میں معاون ثابت ہوگا اور ہر طبقے پرخصوصی تو جہمر کوزکی جائے گی۔

ماحولیاتی تحفظ کی ذمہ داری: بی آئی پی ایل سیکورٹیز وسیع تر تناظر میں ماحول کے تحفظ کے حوالے سے برسر پیکار ہے۔ کمپنی اپنے زیر استعال عمارات اور اراضی کے حوالے سے اپنی ذمہ داریوں کو برقر ارر کھنے کے تناظر میں اپنے کر دار سے آگاہ ہے اور توانائی کے استعال پرخصوصی تو جہ کے ساتھ وسائل کے محدود استعال کا ارادہ رکھتی ہے۔

بی آئی پی ایل سیکورٹیزنے اپنے ضابطہ اخلاق اور کاروباری طریقوں میں کارپوریٹ ساجی ذمہ داری (سی ایس آر) کوشم کیا ہے۔اس تناظر میں کمیونٹی اور سٹیک ہولڈرز کی ضروریات کواحتیاط کے ساتھ جائزہ لیا جا تا ہے اور کمپنی کی پالیسیوں، ضابطہ اخلاق اور کاروباری مقاصد کے مطابق انہیں معاونت فراہم کی جاتی ہے۔

# 2021 کے دوران تی الیس آرافد امات کا خلاصہ درج ذیل ہے:

∜ر یگولیٹری تقاضوں کی تعمیل: نمپنی اوراس کے ملاز مین نے ٹیکسوں کی مدمیں سرکاری خزانہ میں 34.849 ملین روپے کا حصہ ڈالا۔ ☆لوگ/انسانی وسائل: کمپنی ملاز مین کی پیشہ ورانہ ترقی اور جسمانی ، ذہنی اور جذباتی صحت کوفروغ دینے کی یالیسی پڑمل پیراہے

بورڈ

مندرجہ ذیل کےمطابق ڈائر یکٹرز کی کل تعدادسات (7) ہے (بشمول می ای اوجوڈ ائر یکٹر سمجھے جاتے ہیں )

خواتين:

بورڈ کی تشکیل

آزاد ڈائر کیٹرز:

نان الكَّرْ يكٹود اركى كيٹرز

ا يَكْرُ يَكُودُ ابْرُ يَكِتْرٍ:

چیئر مین اور چیف ایگزیکٹوآ فیسر کی حیثیتگورننس کے بہترین طریقہ کارےمطابق علیحدہ رکھی گئی ہے۔ چیئر مین کا انتخاب آزاد ڈائریکٹرز کی طرف سے کیا جاتا

ہے۔ بورڈ نے اپنے فنکشنز کی کارکردگی میں بورڈ کی معاونت کیلئے ایک علیحدہ آڈٹ کمیٹی اور انسانی وسائل اور معاوضہ کمیٹی تشکیل دی ہے۔ بورڈ کا چیئر مین اور آڈٹ کمیٹی آزادڈ ائر کیٹرز ہوتے ہیں۔مزید برآ ل کوئی بھی ڈائر کیٹر سات سے زائد کسٹد کمپنیوں میں منتخب یا نامز زنہیں کیا جاتا۔

سال 2021 کے دوران بورڈ آف ڈائر یکٹرز کے سات اجلاس منعقد ہوئے۔کوڈ آف کارپوریٹ گورننس کے نقاضوں کے مطابق سوائے ہنگا می اجلاسوں کے علاوہ اجلاس کے انعقاد کیلئے 7 یوم کا پیشگی نوٹس جاری کئے گئے اورا ہم مسائل جن کی تفصیلات ضابطہ میں درج ہے کو بورڈ اورآ ڈٹ میٹی کی معلومات ،غور اور فیصلہ کیلئے رکھے گئے ہیں۔اجلاس کی کارروائی بشمول اختلاقی نکتہ نظر،اگر کوئی ہے،کو مناسب انداز میں ریکارڈ کیا گیا۔ بورڈ اجلاس میں ڈائر کیٹرز کی شرکت درج ذمل ہے:

| 2021 کے دوران اجلاس میں تثرکت | 2021 کے دوران منعقدہ اجلاسوں میں نثر کت کی دعوت | ء<br>ڈائز یکٹرزکانام              |
|-------------------------------|---|-----------------------------------|
| 7                             | 7   | کمال الدین ٹیو۔ چیئر مین          |
| 7                             | 7   | سكندر قاسم                        |
| 7                             | 7   | محمد حفيظ الدين آصف               |
| 4                             | 4   | سهيل سكندر                        |
| 4                             | 4   | خرم جميل                          |
| 4                             | 4   | مجرع زيبيرا                       |
| 3                             | 4   | مدثراسكم                          |
| 2                             | 3   | عائشه عقبل ڈھیڈی                  |
| 3                             | 3   | افشين عقيل                        |
| 3                             | 3   | خورشيدانور                        |
| 3                             | 3   | محمد نو رائحسن                    |
| 7                             | 7   | عبدالعزيزانيس- چيف الگزيکٹو آفيسر |

| ڈائر یکٹرز کانام            | 2021 کے دوران منعقدہ اجلاسوں میں شرکت کی دعوت | 2021 کے دوران اجلاس میں نثر کت |
|-----------------------------|---|--------------------------------|
| 2021 کے دوران               |   |                                |
| ریٹائرڈ/مستعفیٰ بورڈ اراکین |   |                                |
| سهبل سكندر                  | 4   | 4                              |
| خرمجيل                      | 4   | 4                              |
| مجرع زیبرا                  | 4   | 4                              |
| مدثراسلم                    | 4   | 3                              |
| محمد حفيظ الدين آصف         | 7   | 7                              |

2

🖈 تمام غیرحاضریوں کے حوالے سے استشنیٰ کی منظوری بورڈ آف ڈائر یکٹر کی طرف سے دی گئی۔

بورڈ سال 2021 کے دوران بورڈ آف ڈائر کیٹر کی تشکیل میں مندرجہ ذیل تبدیلیوں کی ریورٹ پیش کرنا جا ہتے ہیں۔

🖈 عائشه قبل ڈھیڈی کو28 جون، 2021 کو مہیل سکندر کی جگہ پر ڈائر کیٹر تعینات کیا گیا۔

افشين عقيل كو 28 جون 2021 كوخرم جميل كي جكه دُّائر يكثر مقرركيا كياتها -

🖈 خورشیدانورکو28 جون 2021 کومجمدعز برسیرا کی جگه ڈائر یکٹرمقرر کیا گیا تھا۔

🖈 جناب محمد نورالحسن کو 28 جون 2021 کومحتر مدمد ثر اسلم کی جگه ڈائر یکٹر مقرر کیا گیا تھا۔

الم محمد حفیظ الدین آصف نے 6 دسمبر، 2021 کوڈ ائر یکٹر کی حیثیت سے استعفیٰ دیا۔اس آسامی کوڈ ائر یکٹرز کی طرف سے مقررہ وفت پر پُر کیا جائے گا۔

🖈 بورڈ نے نئے ممبران کا خیر مقدم کیااور سبکدوش ہونے والے ممبران کی خد مات کوسراہا۔

# آ ڈ ٹ کمیٹی

کوڈ آف کارپوریٹ گورننس کے تقاضوں کے مطابق آ ڈٹ تمیٹی نان ایگزیکٹوڈ ائریکٹرزیمشتمل ہے جس میں چیئر مین ایک آزادڈ ائریکٹر ہوتا ہے ، کمیٹی کے اجلاس میں ڈائر یکٹرز کی شرکت درج ذیل ہے۔

| 2021 کے دوران اجلاس میں شرکت | 2021 کے دوران منعقدہ اجلاسوں میں شرکت کی دعوت | ڈائز یکٹرز کا نام |
|------------------------------|---|-------------------|
| 4                            | 4   | سكندر قاسم        |
| 2                            | 2   | سهبيل سكندر       |
| 2                            | 2   | خرم جميل          |
| 1                            | 2   | عائشه تيل ڈھيڈي   |
| 2                            | 2   | افشين عقيل        |

ڈائر یکٹرز کا نام 2021 کے دوران منعقدہ اجلاسوں میں شرکت کی دعوت 2021 کے دوران اجلاس میں شرکت 2021 کے دوران ریٹائرڈ المستعفیٰ پورڈاراکین سهبل سکندر 2 2 خرم جميل

2

🖈 غیرحاضری سے استشنی کی منظوری کمیٹی کی طرف سے دی گئی

# انسانی وسائل اورمعاوضه کی تمیٹی

انسانی وسائل اورمعاوضہ کی نمیٹی کممل طور پر آڈٹ نمیٹی نان ایگزیکٹوڈ ائریکٹرز پر شتمل ہے جس میں چیئر مین ایک آزادڈ ائریکٹر ہوتا ہے۔ نمیٹی کے اجلاس میں ڈائریکٹرز کی شرکت درج ذیل ہے۔

| 2021 کے دوران اجلاس میں شرکت | 2021 کے دوران منعقدہ اجلاسوں میں نثر کت کی دعوت | کمیٹی اراکین کا نام   |
|------------------------------|---|-----------------------|
| 2                            | 2   | كمال الدين            |
| 2                            | 2   | مجرع زیبرا            |
| 2                            | 2   | مدثراسلم              |
|                              |   | فشه عقبا<br>افشین بیل |
|                              |   | خورشيدانور            |

| 2021 کے دوران اجلاس میں شرکت | 2 <b>02</b> 1 کے دوران منعقدہ اجلاسوں میں شرکت کی دعوت<br>اکین | سمیٹی ارا کین کا نام<br><b>2021 کے دوران ریٹائرڈ ا</b> مستعفل بورڈ ار |
|------------------------------|--|---|
| 2                            | 2  | محرع زيبرا  |
| 2                            | 2  | مدثر اسلم   |

## ڈائر یکٹرز کامعاوضہ

سمپنی اپنے نان ایگزیٹوڈ ائریکٹرزکومعاوضہادانہیں کرتی۔آزادڈ ائریکٹرزبورڈ اوراس کی سمیٹی کے اجلاس میں شرکت کیلئے اجلاس فیس کے حقدار ہیں۔آزاد ڈائریکٹرزکواجلاس میں شرکت کیلئے ہونے والے سفری، بورڈ نگ اورلو جنگ اخراجات کی واپس ادائیگی کی جاتی ہے۔

### مالى ذ مهداري

سمپنی کی انتظامیہ مالی گوشواروں اور متعلقہ نوٹس کی تیاری کی ذمہ دار ہے۔ان مالی گوشواروں کا بورڈ آف ڈائر یکٹرز کی منظوری سے پہلے آڈٹ کمیٹی کی طرف سے جائز ولیا جاتا ہے۔

آ ڈٹ کمیٹی کاروبارسے نسلک خطرات کی نگرانی اورانتظام میں بورڈ کی معاونت کرتی ہے جبکہ ان خطرات کو کم کرنے کیلئے انٹزل کنٹرولز نافذ کیے جاتے ہیں۔ کمیٹی کوڈ آف کارپوریٹ گورننس کے تقاضوں اور بورڈ کی طرف سے منظوری کردہ ٹرمز آف ریفرنس کیمطابق کام کرتی ہے۔ کمیٹی تین نان ایگزیٹوڈ ائر یکٹرز پرمشتمل ہوتی ہے جس میں چیئر مین ایک آزادڈ ائر یکٹر ہوتا ہے۔ کمیٹی کے سال میں چارا جلاس منعقد ہوتے ہیں۔انسانی وسائل اور معاوضہ کمیٹی بورڈ کوانسانی وسائل کے انتظام میں معاونت دیتی ہے جس میں مینجمنٹ کے کلیدی اہلکاروں کا انتخاب، جائزہ اور ان کے معاوضہ کا تعین شامل ہے۔ سمیٹی کوڈ آف کارپوریٹ گورننس میں بیان کردہ تفاضوں کے مطابق کام کرتی ہے۔ سمیٹی تین نان ایگزیکٹوڈ ائر یکٹرز پرمشتمل ہے جس کا چیئر مین ایک آزادڈ ائر یکٹر ہوتا ہے۔ سمیٹی کاسال کے دوران ایک اجلاس منعقد ہوتا ہے۔

# ا يكسٹرنلآ ڈيٹرز کی تقرري

ا یکسٹرنل آڈیٹرزمیسرز آرالیس ایم اولیس حیدرلیافت نعمان، چارٹرڈ ا کاونٹنٹس مدت کے اختتام پرسبکدوش ہوگئے۔ آڈٹ کمیٹی کی سفارشات پر بورڈ نے میسرز آرالیس ایم اولیس حیدرلیافت نعمان، چارٹرڈ ا کا ونٹنٹس کی بطورا یکسٹرنل آڈیٹر مالی سال 2022 کے لیے دوبارہ تقرری کی توثیق کی۔

## شيئر ہولڈنگ

31 دسمبر، 2021 تک شیئر ہولڈنگ کا پیٹرن رپورٹ کے ساتھ منسلک ہے۔

## منافع منقسمه

ڈائر کیٹرز31 دسمبر،2021 کوئتم ہونے والے سال کیلئے عمومی حصص یافتگان کیلئے 0.5 روپے یعن 5 فیصد کے تنمی نقد منافع منقسمہ کی تجویز کرنے پرمسرت محسوس کرتے ہیں۔

# مستفتل كاكاروباري جائزه

مالی سال 2022 کیلئے مستقل کے کاروباری حالات غیر جانبدار صورتحال پیش کرنے میں مختاط ہیں ملک آئی ایم پروگرام جاری رکھنے کیلئے مشکل معاشی اصلاحات نافذ کرنی ہوں گی جواگر چہطویل المدت معاشی استحام کیلئے مثبت لیکن معاشی سرگرمیوں میں مختصر المدتی سست روی کا باعث بن سکتے ہیں۔ افراز زرقریب مدت میں زیادہ رہنے کی توقع ہے جس سے شرح سود بھی بلندر ہے گا۔ان سب کا ایکویٹی مارکیٹ پر دباؤ پڑیگا۔

## اظهارتشكر

بی آئی پی ایلس سیکورٹیز لمیٹڈ کے بورڈ آف ڈائر یکٹرز تمپنی کی بہتری اورتر قی کیلئے تمام سٹیک ہولڈرز اور کمپنی کے ملازم سے اظہارتشکر کرتے ہیں۔

بورڈ آف ڈائر یکٹرز کی طرف سے

Shanfeasi

چيف ايگزيکڻو ڏائريکٹر

ڈائر یکٹر

کراچی: مورخه:22 فروری،2022

# حتمی مالی نتائج پرڈائر یکٹرز کی رپورٹ

بورڈ آف ڈائر کیٹرز 31 دسمبر، 2021 کوختم ہونے والے سال کیلئے بی آئی پی ایل سیکورٹیز لمیٹٹر اوراس کی زیرملکیت ذیلی کمپنی سٹر کچرڈ ونچر (پرائیوٹ) لمیٹڈ کے حتمی مالی نتائج پرریورٹ پیش کرتے ہیں۔

31 دسمبر، 2021 كوختم ہونے والے زیر جائزہ سال كيلئے گروپ کے حتى مالى نتائج كا خلاصہ درج ذیل ہے۔

|                                   | 2021                                   | 2020      |
|-----------------------------------|--|-----------|
|                                   | روپين 000° شر                          |           |
| قبل از ٹیکس منافع                 | 251,139                                | 137,996   |
| قبي <u>ن</u>                      | (71,409)                               | (43,996)  |
| بعداز ثيكس منافع                  | 179,730                                | 94,000    |
| سال کے دوران ا داشدہ منقسمہ منافع | -                                      | -         |
| آ گے لایا گیا جمع شدہ ( نقصان )   | (271,392)                              | (365,392) |
| آ گے بڑھایا گیا جمع شدہ (نقصان)   | (91,662)                               | (271,392) |
|                                   | ــــــــــــــــــــــــــــــــــــــ |           |
| في خصص آمد ني                     | 1.80                                   | 0.94      |

ا يكويني ميں تبديليوں كا خلاصه

سال 2021 میں گروپ کا بعداز ٹیکس منافع سال 2020 کے 94 ملین روپے کے بعداز ٹیکس منافع سینی 0.94روپے فی حصص آمدنی کے مقابلے میں 179.730 ملین روپے یعنی1.80روپے فی حصص آمدنی رہا۔

سال کی مذکورہ بالا کارکردگی کی روشنی میں ڈائر کیٹرز 31 دسمبر، 2021 کونتم ہونے والے سال کیلئے عمومی حص یافتگان کیلئے 5.0روپے فی حصص یعن 5 فیصد کے حتی نقد منافع منقسمہ کی تجویز دینے میں مسرے محسوں کرتے ہیں۔

گروپ کے کاروباری مفادات کی نوعیت میں تبدیلیوں کا خلاصہ

بی آئی پی ایل سیکورٹیز لمیٹڈ اورسٹر کچرڈ وینچر (پرائیوٹ) لمیٹڈ کاروبار کی بیان کردہ نوعیت کو جاری رکھے ہوئے ہے، کمپنی نے کاروباری مفادات کی نوعیت اور نہ ہی کاروباری مفادات کی اس کلاس میں کوئی تبدیلی کی ہے جس میں کمپنی دلچے ہی رکھتی ہے

شيئر ہولڈنگ کا پیٹرن

31 دسمبر، 2021 تک شیئر ہولڈنگ کا پیٹرن اور کارپوریٹ گورننس کےضابطہ کے تحت در کاراس کا اظہار رپورٹ کے ساتھ منسلک ہے۔

بورڈ آف ڈائر یکٹرز کی طرف سے

مستنطر چیف ایگزیکٹوآ فیسر لالم المركبير المركبير

کراچی:22 فروری،2022

# چيئر مين جائزه رپورك

مجھے بورڈ آف ڈائر یکٹرز کی مجموعی کارکردگی اور کمپنی کے مقاصد کے حصول میں بورڈ کے موثر کردار پر بی آئی پی ایل سیکورٹیز لمیٹڈ کے صص یافتگان کو جائز ہ رپورٹ پیش کرنے میں انتہائی مسرت ہورہی ہے۔

کورونا وبا کے باعث دوسرے ممالک کی طرح پاکستان کوبھی سال 2021 میں غیر معمولی صور تحال کا سامنا کرنا پڑا۔ آپ کی کمپنی نے کارروبار کے تسلسل کو بقینی بناتے ہوئے ملاز مین اور صارفین کے تحفظ کیلئے فوری اور فعال اقد امات اٹھائے۔

بورڈ آف ڈائر کیٹرز میں فنانس، آڈٹ، برنس اور بینکنگ کے شعبول کے انتہائی تجربہ کار اور متنوع پس منظر سے تعلق رکھنے والے افراد شامل ہیں۔کار پوریٹ گورننس کے ضابطہ کے تحت بورڈ اپنی کارکردگی کا خودتر تیب دیئے گئے میکنزم کے ذریعے جائزہ لیتا ہے۔ بورڈ کمپنی کی ترقی میں مکمل طور پر کردارادا کرتا ہے اور مینجمنٹ کو تذویراتی سمت فراہم کرتا ہے۔ بورڈ گورننس کے اعلی معیارات کو بینی بنانے کیلئے اپنا کردارجاری رکھے گا۔

بورڈ آف ڈائر کیٹرزکومعمول کے امور کی انجام دہی کیلئے بورڈ اوراس کی کمیٹی کے اجلاسوں سے قبل مناسب وقت میں معاون مواد کے ساتھ ایجنڈ اموصول ہوا۔ اپنی ذمہ داریوں کو بخو بی سرانجام دینے کیلئے بورڈ کے متواتر کے ساتھ اجلاس منعقد ہوئے ہیں جس میں بورڈ کوکمیٹیوں کی طرف سے کمل طور پر معاونت فراہم کی گئی۔ بورڈ کے ڈائر کیٹرز نے کمپنی کے تمام اہم فیصلوں میں کیسال طورکر دارا داکیا۔

میں بورڈ آف ڈائر بکٹرز اور بی آئی پی ایل سیکورٹیز لمیٹڈ کے تمام ملاز مین کامشکور ہوں جنہوں نے نمپنی کے مقاصد کے حصول کیلئے سخت محنت ،عزم اور لگن کامظاہرہ کیا۔

ہے کہ المالی سام کمال الدین ٹپو چیئر مین

#### **FORM OF PROXY** TWENTY-SECOND ANNUAL GENERAL MEETING



The Company Secretary BIPL Securities Limited 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi, Pakistan.

| being member(s) of BIPL Securiti   | es Limited holding           |                         |                                 |
|--|------------------------------|-------------------------|---------------------------------|
| ordinary shares hereby appoint N   | ame                          | S/o, D/o, W/o           |                                 |
| Holding CNIC #   | or failing him/her N         | Name                    | _ S/o, D/o, W/o                 |
| who is/are also member(s) of BIP<br>on my/our behalf at the Twenty-<br>at 10:00 AM through "Zoom" arra | Second Annual General Meetir | ng of the Company to be | held on Thursday April 21, 2022 |
| Signed this  | day of                       | 2022                    |                                 |
| Witnesses  |                              |                         |                                 |
|  |                              |                         |                                 |
| 1  |                              |                         |                                 |
| 1.————————————————————————————————————   |                              |                         |                                 |
|  |                              |                         | Signature on<br>Ten Rupees      |
| 2Shareholder Folio No.   |                              |                         |                                 |
| 2  |                              |                         | Ten Rupees                      |

#### NOTES

- The Member is requested:

  - (a) to affix Revenue Stamp of Rs.10 at the place indicated above;
    (b) to sign accross the Revenue Stamp in the same Style of Signature as is registered with the Company's Registrar; and
  - (c) to write down his folio number.
- 2. This proxy form, duly complete and signed, must be received at the office of our Registrar not later than 48 hours before time of the meeting
- 3. No person shall act as a proxy unless he/she himself/herself is a member of the Company, except that a Corporate body may appoint a person who is not a member.
- CDC shareholders or their proxies should bring their original Computerised National Identity Card or Pasport along with the Participant's ID Number and their Account number to facilitate their identification.



# 22وال سالانه اجلاس عام کمپنی سیکرٹری

# بی آئی پی ایل سیکورٹیز لمیٹڈ

5th فلور، ٹریٹر سینٹر آئی آئی، چندریگرروڈ، کراچی، یا کستان

| ــــ بآئى پى            | ساکن                        | شاختی کارڈ نمبر                        | ــــولد ابيٹی ابیوی ـــــــ                  | میں اہم ۔۔۔۔۔۔             |
|-------------------------|-----------------------------|--|--|----------------------------|
| ـــــشناختی کارڈ نمبر   | ولد                         | ل رکھتے ہیں ، بذریعہ ہذا۔۔۔۔۔          | /ارا کین ہیں،اور۔۔۔۔۔عمومی حصص               | امل سیکورٹیز لمیٹٹر کے رکن |
| • '                     | <b>-</b>                    |  | ۔۔۔۔۔ یا ان کی عدم موجود گی کی صورت میں      |                            |
| ى، 2022 بروز جمعرات شيح | •                           |  | ی مقرر کرتا / کرتی ہوں تا کہ وہ میری جگہ اور | •                          |
|                         | ے اور ووٹ ڈالے۔             | ی کے کسی ملتو می شدہ اجلاس میں شرکت کر | ڈیولنک'' زوم''منعقد کیاجائے گااس میں اوراس   | 10:00 بج بذريه ويُديوآ     |
|                         |                             | _2022 ثبت ہیں                          | ــــــــــــــــــــــــــــــــــــــ       | د شخط مور خد               |
|                         |                             | •                                      | ·  | ·                          |
|                         |                             |  |  |                            |
|                         |                             | **                                     |  |                            |
|                         |                             | خصص يافته كافوليونمبر<br>المسيدين      |  | گوام <u>ا</u> ن            |
|                         | ببر                         | ى ۋى يار ئىسىيىن قى ئى ۋى <sup>ن</sup> |  | 1                          |
|                         |                             | سباكاؤنث نمبر                          |  | 2                          |
|                         | وپےریو نیواسٹیمپ پردستخط    | دستخط بعوض 10رو                        |  |                            |
|                         |                             |  |  |                            |
|                         | ، دستخط کے مطابق ہونے چاہیں | دستخط کمپنی میں رجسٹر نمونے کے         |  |                            |
|                         |                             |  |  |                            |

#### اہم نکات:

- 1. رکن سے درخواست کی جاتی ہے:
- (a) او پرنشان کرده جگه پر 10 روپے کاریو نیواسٹیمپ چسپاں کیا جائے
- (b)ریو نیواسٹیمپ بیمپنی رجسٹرارمیں رجسٹر دستخط کے نمونے کے مطابق دستخط کئے جا کیں اور
  - (c) اپنافولیونمبر لکھے
- 2. یہ پراکسی فارم اجلاس سے 48 گھنٹے بل تک کمپنی کے شیئر رجسڑ ارافس میں مکمل طور پڑپراور دستخط کے ساتھ موصول ہوجانا چاہیے۔
- 3. کوئی بھی شخص اس وقت پراکسی کے طور پر کام کرے گاجب وہ خود کمپنی کا ایک رکن ہو، ماسوائے کارپوریشن کے جوکسی ایسے شخص کا تقر رکز سکتی ہے جو کمپنی کارکن نہ ہو۔
- 4. سى ڈى تى خصص يافتىگان ياان كى پراكسيول كواپنى شناخت ظاہر كرنے كيلئے اپنے ساتھ اصل كمپيوٹرائز ڈ شناختى كارڈيا ياسپورٹ معہ يارٹيسپينٹ آئى ڈىنمبراورا پينے اكاؤنٹ نمبر

5th floor, Trade Centre, I.I. Chundrigar Road, Karachi,

UAN: +92 21 111 222 000 Fax: +92 21 3263 0202 E Mail: info@biplsec.com URL: www.biplsec.com





y (in) (ii) BIPLSecurities

Your Trust, Our Strength