

Annual Report 2014



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# **Vision**

To invest in Quality Human Resource ensuring sustained growth enabling provision of par excellence financial services fuelled with innovation.

# **Mission**

Building a team of professionals, managing relationships with all stakeholders their families and businesses on the principles of integrity and accountability with a tradition of trust.



Vision — Customer Oriented, Innovative

Attitude — Proactive, Based on Commitment & Respect

Leadership — Based on Integrity, Trust & Teamwork

Upright——— Credible & Reliable

Excellence In Customer Services with Quality

Synergy \_\_\_\_\_ In Team Results



#### **COMPANY INFORMATION**

#### **Board of Directors:**

Saeed Yousuf Chinoy - Chairman Irfan Nadeem - Cheif Executive Officer Salman Naqvi

Mahmood Ali Shah Bukhari Mohammad Muzaffar Khan

Tahir Iqbal

Asad Mustafa Shafqat - Chief Financial Officer

#### **Audit Committee:**

Mohammad Muzaffar Khan - Chairman Saeed Yousuf Chinoy Mahmood Ali Shah Bukhari Zia-ul-Hag - Secretary

#### **HR Committee:**

Salman Naqvi - Chairman Saeed Yousuf Chinoy Mahmood Ali Shah Bukhari Najmus Sagib - Secretary

## **Company Secretary:**

Zia-ul-Haq

#### Auditors:

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road

#### Bankers:

Karachi, Pakistan

Allied Bank Limited
Askari Bank Limited
Bank Al-Habib Limited
Bank Al-Falah Limited
Deutsche Bank AG
Faysal Bank Limited
Habib Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited KASB Bank Limited MCB Bank Limited NIB Bank Limited United Bank Limited

## Legal Advisor:

Bawaney & Partners Advocates & Investment & Corporate Advisers 3rd & 4th Floors, 68-C, Lane-13, Bokhari Commercial Area, Phase-VI,

DHA, Karachi, Pakistan

Ph: (92-21) 35156191-4, Fax: 35156195

E-mail: bawaney@cyber.net.pk

### Registered and Head Office:

5th Floor, Trade Centre, I.I. Chundrigar Road,

Karachi, Pakistan Ph: (92-21) 111-222-000 Fax: (92-21) 32630202 E-mail: kasbho@kasb.com

#### **Branches:**

#### Guiranwala

81, Ground Floor,

Gujranwala Developement Authority Trust Plaza.

Ph: (92-55) 3822501-4 Fax: (92-55) 3822505 Email: kasbgrw@kasb.com

#### Gulshan-e-Igbal - Karachi

Friends Paradise, 1st Floor, SB-36, Block No. 13-B, KDA Scheme # 24, Main University Road.

Ph: (92-21) 34980763-4 & 66 Fax: (92-21) 34980761

#### Islamabad

90-91, Razia Sharif Plaza, Jinnah Avenue, Blue Area.

UAN: (92-51) 111-222-000 Fax: (92-51) 2272841 E-mail: kasbisb@kasb.com

E-mail: kasbgul@kasb.com

#### Lahore

2nd Floor, Fountain Avenue Building, 64-A, Main Boulevard, Main Gulberg.

UAN: (92-42) 111-222-000 Fax: (92-42) 35787545 E-mail: kasblhr@kasb.com

#### Multan

Ground Floor, State Life Building, Abdali Road.

Ph: (92-61) 4500273-6 Fax: (92-61) 4500272 E-mail: kasbmul@kasb.com

#### **Peshawar Cantt**

1st Floor, State Life Building, 34 - The Mall.

Ph: (92-91) 5276025-8 Fax: (92-91) 5273683 E-mail: kasbpsh@kasb.com

#### Rahim Yar Khan

Plot No. 24, Model Town, Near Town Hall Road,

Ph: (92-68) 5873252-4 Fax: (92-68) 5873251

E-mail: rahimyarkhan@kasb.com

#### Rawalpindi

3rd Floor, East Wing, Ferozsons Chamber,

Saddar Road,

Ph: (92-51) 5701520-4 Fax: (92-51) 5701525 E-mail: rawalpindi@kasb.com

#### Sialko

Ground Floor, City Tower, Shahab Pura Road, Ph: (92-52) 3256035-7

E-mail: kasbsecuritiessialkot@kasb.com

### Website:

www.kasb.com

## Share Registrar:

THK Associates (Private) Limited 2nd Floor, State Life Building No. 3, Dr. Ziauddin Ahmed Road, Karachi, Pakistan.

Ph: (92-21) 111-000-322 Fax: (92-21) 35655595

## **CODE OF CONDUCT**

KASB Securities is a strong supporter of corporate decorum and ensures that its employees endeavor to maintain highest ethical standards during the discharge of their duties. The Company has adopted a Code of Ethics and Business Practices applicable to all its employees which is regularly circulated within the Company. A summary of the Code is as follows:

#### **Conflict of Interest**

Employees must act at all times in the Company's best interests and are expected to avoid situations in which their financial or other personal interests or dealings are in conflict with the interests of the Company. Matters involving conflict of interest are prohibited as a matter of policy and any conflict that arises in a specific situation or transaction must be disclosed and resolved.

#### Gifts or entertainment

Offering or acceptance of money, gifts, entertainment, loans or any other benefit or preferential treatment is not acceptable from any existing or potential customer, supplier or business associate of the Company, other than occasional gifts of a modest value and entertainment on a modest scale as part of customary business practice.

## **Bribery**

The making or receiving of facilitation payments or inducements such as bribes and similar acts in cash or kind are prohibited and the resources of the Company are not utilized for any such purpose.

## **Accounting Standards**

Compliance with applicable accounting standards and procedures is always necessary. The information supplied to the external auditors, shareholders and other third parties must be complete and not misleading.

#### **Human Resources**

Human Resource policies are consistent, transparent and fair and staff members are encouraged to make suggestions or raise business concerns. Selection for employment and promotion is based on objective assessment of ability, qualification and experience, free from discrimination on any grounds. Discrimination on the basis of caste, culture, religion, disability or sex is intolerable.

## **Compliance with Regulatory Requirements**

KASB Securities transacts its business in accordance with the applicable laws, rules and regulations and cooperates fully with the government and regulatory bodies.

## Confidentiality

Employees are bound to protect the confidentiality of information and are obliged to keep delicate information confidential. Use of Company information for personal gain is strictly prohibited. Confidential information must ONLY be used for the intended purpose.

#### **Community Responsibility**

KASB aims to operate as a responsible corporate citizen, supporting the communities locally and globally and recognizes its responsibilities towards these communities.

## **Environmental Responsibility**

KASB is concerned with the conservation of the environment in its broadest sense, recognizing its role in this respect by maintaining responsibility for the building and land which it occupies and it aims to limit its use of all finite resources.



## PROFILE OF DIRECTORS

## Saeed Yousuf Chinoy - Chairman

Mr. Saeed Yousuf Chinoy is a business and management consultant with over forty years global experience in corporate consultancy and project development. He is appointed to the Board of Directors of KASB Securities Limited as an independent non-executive Director and is currently the President of the Oxford & Cambridge Society, an educational charity raising money to fund university education of the financially disadvantaged. He has also served on the Boards of various other companies in Pakistan including Singer Pakistan Limited, Premier Sugar and Distillery Company Limited, Phipson & Co. Limited, Pakistan Agencies Limited, and Continental Furnishing Co. Limited, as well as companies in Saudi Arabia and Dubai. He remains engaged in international financial services and equity markets and holds investments in Pakistan Real Estate and Capital Markets. He holds a Bachelors as well as a Masters degree from Cambridge University, United Kingdom.

## Irfan Nadeem - Cheif Executive Officer & Director

Mr. Irfan Nadeem is a senior retired civil servant and during his service with the Government of Pakistan, Mr. Nadeem served as (a) Federal Secretary-Ministry of Science and Technology, (b) Director General, Pakistan Standards and Quality Control Authority, (c) Deputy/Acting Chairman-National Accountability Bureau (d) Additional Director General, Economic Crimes Wing-Federal Investigation Agency and (e) Member Inland Revenue FBR apart from various field positions in Income Tax. Mr. Nadeem also served as a member of the governing body of the Higher Education Commission, COMSATS, NUST apart from being the Chairman Board of Governors of Commecs Institute for nearly 14 years.

Mr. Nadeem holds a bachelor's degree in Law and Commerce from the University of Karachi. While serving the Government of Pakistan, he attended specialized training programs such as the Executive Leadership Development Program in Honors category from the JFK School of Government, Harvard University, Cambridge, USA, Advance Management for Senior Tax Officials at Lincoln, England, International Taxation in Tokyo, Japan, apart from many other short and long courses. He is certified under Directors' Training Program organized by Institute of Cost & Management accountants of Pakistan, required by the code of Corporate Governance. He has lead Pakistani delegations in many National and International conferences and is recipient of many Awards.

## Salman Naqvi - Director

Mr. Salman Naqvi has over 32 years of experience from banking and different industries. He is currently working with KASB Bank as Group Head of Branch Banking and is responsible for looking after a portfolio of branches around Pakistan. Prior to joining KASB Bank, he was Retail and Distribution Banking Head at NIB Bank Ltd. He has also worked with ABN Amro bank as Head of country assets, liability, consumer branch & non stop banking center. He has also served as Director production / sales and General Manager positions of Europe & Srilankan regions.

## Mahmood Ali Shah Bukhari - Director

Mr. Mahmood Ali Shah Bukhari is a Director in KASB Finance Limited and an Economic Consultant with KASB Modaraba where his primary focus is on devising feasibilities of new ventures with group companies.

As a KASB Foundation Ambassador, Mr. Bukhari also plays an active role in fulfilling social responsibilities by volunteering for human relief efforts, and special children projects. In addition, he has also participated in various national and international conferences organized by outfits, such as Young Presidents Organization (YPO) and United Nations.

Mr. Bukhari has a BSc in Liberal Studies from University of Waterloo, Waterloo-Canada. Furthermore, he has received professional training in various aspects of Asset Management, Investment Analysis, Core Banking and Brokerage at leading companies such as Citi Group, Tikehau Capital and Stanhope Capital.

## Tahir Iqbal - Director

Mr. Tahir Iqbal joined KASB Securities Limited in February 1994. Mr. Iqbal has over a decade long association with KASB Securities Limited where he has been engaged with settlements, custody and general operations of the company and has been a key resource in designing and automating its business and back office systems. Prior to joining KASB Securities he was Associated as a Cost Accountant with Associated Industries Pakistan (Pvt) Ltd., one of the most prominent export houses in Pakistan. Mr. Iqbal has an MBA (Finance & Accounts) degree from Preston University, USA and has completed various courses from the Institute of Cost and Management Accountants of Pakistan.

## Asad Mustafa Shafqat – Director

Mr. Asad Mustafa Shafqat possesses more than 15 years of experience in Investment Banking, Capital Markets and Private Equity. During his career, Mr. Shafqat has lead-managed large ticket domestic and international transactions, including M&A, debt and equity raising, project finance, corporate restructurings & reorganizations, portfolio and investment management, asset valuation and loan resolution/workouts.

Previously, Mr. Shafqat has held senior level positions at renowned organizations including Faysal Bank, Foundation Securities, Fauji Foundation, Actis Capital and Ernst & Young Pakistan.

Mr. Shafqat received his Bachelors in Finance & Accounting from The University of Hull UK in 1998 and is a CFA Charter holder.

## Mohammad Muzaffar Khan - Director

Mr. Muzaffar Khan has 15 years of extensive and diversified exposure of the banking sector. He is serving as the Country Treasurer of KASB Bank Limited since 2008 and has handled senior level positions in both local and international institutions. Prior to joining KASB Bank, Mr. Muzaffar Khan was associated with Emirates Bank, Union Bank and Silk Bank (formerly Saudi Pak Commercial Bank Ltd), Pakistan. Mr. Muzaffar Khan is an MBA in MIS and Finance from University of Houston, Texas, USA.



## DIRECTORS' REPORT TO THE MEMBERS

On behalf of the Board of Directors of KASB Securities Limited, I am pleased to present the audited financial statements of the Company, and commentary for the year ended December 31, 2014.

#### **Economic Review**

Pakistan's macro-economic landscape saw some consistent progress in 2014 particularly on the external front, driven by favorable external factors as well as domestic reform agenda of the government. Many milestones were set in 2014 which include Pakistan's re-entry into the Euro bond market after a hiatus of 7 years; auction of 3G/4G licenses and revival of the government's privatization program. Improvement in external account is quite visible as import cover jumped from a low of less than 1-month to 2.6-months by end of December. This led the currency to appreciate 6% during 1HCY14.

Benefit of sharp decline in international oil prices have started emerging as current account posted its first surplus in Dec 2014. Fiscal deficit remained on track at 2.3% of GDP in 1HFY15, after closing FY14 at 5.5% of GDP. Going forward, fiscal deficit target for FY15 is set lower at 4.9% of GDP. Due to shortfall in revenue collection by over PRs 100bn to date, federal PSDP target of PRs 525 billion for FY15E (up from PRs 400 billion disbursed in FY14) could be cut in order to meet the fiscal deficit target.

With reduced government borrowing from SBP, lower oil prices and exchange rate gaining its lost strength, the CPI inflation has declined considerably from range of 8%-9% in 1H14, closing the year at around 4%. This helped the central bank slash the discount rate by 50 bp in November and an additional 100bp in January 2015. In 2015, while benefit of lower oil prices should reflect in its full magnitude on growth and external account, continuation of the government's ambitious privatization program, along with impending energy and fiscal reforms will be key to sustainable growth.

## **Equity Market Review**

The strong momentum in Pakistan's equity market seen in the past few years has continued unabated in 2014 and helped set KSE-100 index a new all-time high of 32,149. With 32% return (in US Dollar) in 2014, KSE-100 has emerged as the best performing frontier market and 3rd best global equity market in 2014. Interestingly, KSE-100 index has returned a cumulative 185% return in the past three years. Pakistan's investment case has further strengthened in 2014 as lower oil prices and interest rate environment supported macro stability and broad-based corporate earnings growth. Significant upgrade in Pakistan's weight in MSCI FM Index, a key benchmark for funds with frontier market mandates, and revival of the government's divestment program, a key plank in the government's new privatization strategy, drew significant interest from foreign and local investors crystalized in the form of yet another healthy net foreign inflow of US\$ 382 million in equity market. Listing activity picked up significant pace with six companies making their debut on the exchange. A total of PRs 27 billion equity fund was raised in 2014 either through IPO or secondary offering, making it the best year for capital raising since 2011. While political stalemate in second half of the year triggered uncertainty; its smooth conclusion set the platform for continuation of macro reforms and was a major relief to investors. In terms of activity, volumes declined by 6% to 209 million shares per day but value traded was up by significant 24% YoY to US\$ 93 million per day.

## **Debt and Currency Market Review**

For the money market, conditions remained manageable for most of the year as requirement of government borrowing from banking system also saw a decline in the wake of increased foreign flows. However since last quarter the SBP had to conduct open market operations to inject liquidity to the tune of PRs 300-600 billion every week due to below trend deposit growth and heavy investment of banks in long term bonds.

Banking system remained a major source of domestic deficit financing, where SBP conducted fortnightly T-bill auctions worth PRs 4 trillion, monthly PIB auctions cumulatively worth PRs 2.5 trillion and only one ljarah Sukuk auction worth PRs 49.5 billion during the year.

The exchange rate, after gaining 6.6% against USD in the first quarter, saw relative stability in the entire year apart from a brief period of depreciation in the third quarter due to political uncertainty. However thanks to smooth progress on IMF program since then, the currency has remained stable around PRs 101 in the last three months, closing the year with 4.3% gain.

## **Operating and Financial Performance**

Profit after tax for CY14 amounted to PKR 108.7 million as compared to a profit after tax of PKR 81.5 million for CY13. Monetary impact of key P&L items on the Company's bottom-line are highlighted as under:

- Operating revenue increased 7% from PKR 481.1 million in CY13 to PKR 514.8 million in CY14, reflecting the increase in brokerage fees / income due to increased market activity during the year;
- Reversal of provisions (net) were of PKR 1 million in CY 14 as against PKR 9.7 million in CY13;
- Operating and administrative costs increased by 16.4% from PKR 400.7 million in CY13 to PKR 466.3 million in CY14;
- The Company generated an operating profit of PKR. 144.1 million in CY14, as against anoperating profit of PKR 126.8 million in CY13, an increase of 13.6%;
- The Company posted profit before tax of PKR 129.7 million in CY14 as against PKR 125.1 million in CY13;
- After due taxation adjustments, the Company's profit after tax was PKR 108.7 million (EPS of 1.09) in CY14
  as compared to PKR 81.5 million (EPS of 0.81) in CY13;

## **Corporate Governance**

The directors confirm compliance with the Corporate & Financial Reporting Framework of the Securities and Exchange Commission of Pakistan (SECP's) Code of Corporate Governance for the following:

- Proper books of account of the Company have been maintained;
- The financial statements prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and the changes in equity;
- Appropriate accounting policies, as more fully explained in notes 4.2 to 4.16 of the financial statements have been consistently applied in the preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment;
- Approved Accounting Standards, as applicable in Pakistan, Companies Ordinance, 1984 and the directives issued by the Commission as also stated in note 4.1 to the financial statements, have been followed in the preparation of the financial statements;
- The system of internal control, which is sound in design has been effectively implemented and is being continuously reviewed and monitored;
- The Company is financially sound and is a going concern and that there are no doubts about its ability to continue as a going concern;



- There has not been any material departure from the best practices of Corporate Governance, as detailed in the listing regulations;
- The Company maintains a balance of executive and non-executive directors in the Board of Directors, with two
  directors meeting the criteria for independent directors as laid out in the listing regulations. Executive Directors
  do not number more than one third of the elected directors. Details of the composition of the Board of Directors
  appear on page 5.
- The Board of Directors has ensured that all regulations concerning responsibilities, powers and functions of the Directors have been carefully considered and acted upon. In addition, Company Secretary, CFO and Head of Internal Audit who meet the requirements laid out in the Code have been appointed;
- Key operating and financial data of the preceding years is appearing on page 12;
- There are no statutory payments on account of taxes, duties, levies and charges which are outstanding as on December 31, 2014 except for those disclosed in the financial statements;
- Related-party transactions have been placed before the Audit Committee and their recommendations placed;
- The Company operates an approved contributory provident fund for its eligible employees. The value of investments as per the un-audited financial statements for the year ended December 31, 2014 amounts to approximately PKR 53 million;
- No material changes and commitments affecting the financial position of your Company have occurred between the balance sheet date and the date of the Directors Report.

## **Corporate Social Responsibility**

Responsibility towards the Community: KASB continues to be a good corporate citizen, supporting the communities from which it derives its business and recognizing its responsibilities towards all such communities. KASB will be supportive of community initiatives across the organization, targeting those most appropriate for each individual community.

Responsibility towards the Environment: KASB is concerned with conservation of the environment in its broadest sense, recognizing its role in this respect by maintaining responsibility for the building and land which it occupies and aims to limit its use of all finite resources, with specific focus on its waste management practices and usage of energy.

KASB has integrated Corporate Social Responsibility (CSR) into its ethics and business practices. In this context, community and stakeholder needs are carefully assessed and support is extended in line with the company's policies, code of ethics and business objectives.

Summary of CSR activities during 2014 are as follows:

- Adherence to regulatory requirements: The Company and its employees contributed an amount of PKR 49.5 million to the national exchequer in the form of taxes.
- People/Human Resources: The Company follows a policy of contributing to employees' professional development and promoting physical, mental and emotional health. To this end:
  - Employees were awarded study scholarships for pursuing in higher education
  - Various in-house and external training programs have been conducted and arranged to improve HR quality
- Philanthropic contributions are made via KASB Foundation. This year a total contribution of PKR 1.7 million was made to the Foundation.

## The Board

The Board comprised of two independent directors, three non-executive directors and three executive directors. The positions of the Chairman and the Chief Executive Officer are kept separate in line with the best governance practices and the Chairman has been elected from among the Non-Executive Directors. The Board has established a separate Audit Committee and an HR & Remuneration Committee to assist the Board in the performance of its functions. Further, none of the Directors is elected or nominated in more than seven listed companies, including unlisted subsidiaries of listed companies.

Six meetings of the Board of Directors were held during the year 2014. As per the requirements of the Code of Corporate Governance, written notices were circulated at least 7 days in advance except for emergent meetings and significant issues as detailed in the Code were placed for the information, consideration and decision of the Board and the Audit Committee. Minutes were appropriately recorded, including any dissenting views.

The attendance of Directors at the Board meetings was as follows:

Name of Director	or Meetings held during 2014		
Saeed Yousuf Chinoy, Chairman	6	5	
Irfan Nadeem	6	5	
Salman Naqvi	6	4	
Mahmood Ali Shah Bukhari	6	5	
Muzaffar Khan	6	1	
Nadir Rahman, Chief Executive Officer	6	6	
Asad Mustafa Shafqat	6	6	
Tahir Igbal	6	6	

<sup>\*</sup>Against all absences, leave of absence was duly granted by the Board.

The directors wish to report the following changes during 2014 in the composition of the Board of Directors:

- Election of Directors took place on January 28, 2014. Syed Asghar Ali Shah did not apply for re-election. Tahir lqbal was the new director elected. Rest of the directors were reelected.
- Nadir Rahman, appointed on January 01, 2011, resigned and in his place, Mohammad Muzaffar Khan was co-opted on December 18, 2014, being nominee of KASB Bank Limited.

The Board welcomes the new directors on the Board and places on record its sincere appreciation for the services rendered by the outgoing director.

#### **Audit Committee**

As per the requirements of the Code of Corporate Governance, the Audit Committee consists entirely of non executive directors. The attendance of Directors at the Committee's meetings was as follows:

Name of Director	Meetings held during 2014	Meetings attended during 2014*
Irfan Nadeem, Chairman	4	4
Saeed Yousuf Chinoy	4	4
Mahmood Ali Shah Bukhari	4	3

<sup>\*</sup>Against all absences, leave of absence was duly granted by the Committee.

#### **Human Resource & Remuneration Committee**

The Human Resource & Remuneration Committee consists entirely of non-executive directors. The attendance of Directors at the Committee's meetings was as follows:

Name of Director	Meetings held during 2014	Meetings attended during 2014*		
Irfan Nadeem, Chairman	2	2		
Saeed Yousuf Chinoy	2	2		
Mahmood Ali Shah Bukhari	2	1		

<sup>\*</sup>Against all absences, leave of absence was duly granted by the Committee.



## Financial Responsibility

The management of the Company is responsible for the preparation of financial statements and the related notes contained therein. These financial statements are reviewed by the Audit Committee before being approved by the Board of Directors.

The Audit Committee assists the Board in monitoring and managing risks associated with the business and the internal controls put in place to mitigate these risks. The Committee operates in accordance with the requirements laid down in the Code of Corporate Governance and the terms of reference approved by the Board. The Committee comprises of three Non-Executive Directors and held four meetings during the year.

The Human Resource & Remuneration committee assists the Board in the Human Resources management including selection, evaluation and compensation of key management personnel.

## Appointment of External Auditors

The external auditors Messrs. Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants stand retired following expiry of their tenor. As per the recommendations of the Audit Committee the new auditors would be recommended to the shareholders holders of the Company for approval after consultation with the Parent Company.

## Shareholding

The pattern of shareholding as on December 31, 2014 appears on page 76. Transactions in the shares of the Company as reported by the Directors, Chief Executive Officer, Chief Financial Officer and Company Secretary of the Company on their own account and on account of their spouses and minor children are also reported therein.

#### **Dividends**

In order to accumulate liquidity for expansion and growth prospects, the Board has decided to retain the profits.

#### **Future Outlook**

YTD 2014 KSE-100 index has shown strong performance of 7.5%, hitting new highs of 27,300 this year. Pak Rupee at the same time has also appreciated by 6.7% Jan-Mar 2014 on back of increased foreign inflows and commitments. Going forward, privatization and secondary offerings of key government owned entities, materialization of expected foreign inflows and portfolio investment, leading to strengthening Pak Rupee, decline in inflation and thus monetary easing would be the key trigger for the equity markets. Increase in Pakistan's weight in MSCI Frontier Market Index scheduled in May-2014 from exclusion of UAE and Qatar would also be a key trigger to watch out for this year.

## **Upkeeping Stakeholders' Trust & Employees' Confidence**

On November 14, 2014, the Federal Government, on the application of the State Bank of Pakistan ("SBP"), and in exercise of the powers conferred upon it under the Section 47 of the Banking Companies Ordinance, 1962, imposed a 6 months moratorium on KASB Bank Limited ("KBL"), the majority shareholder of KSL, and also suspended payment of debts and obligations from KBL, allowing a maximum withdrawal of up to PKR 300,000/- for all deposit account holders of KBL with balance of more than PKR 300,000/-.

As KSL uses KBL for majority of its banking arrangements, including daily clearing for all transactions executed on the Karachi Stock Exchange ("KSE") through KŠL, the moratorium on KBL temporarily affected KSL's liquidity position in view of KSL's stuck funds at KBL. As a result, on November 17, 2014, the Securities & Exchange Commission of Pakistan ("SECP") temporarily restricted KSL's trading facilities on the Karachi Stock Exchange ("KSE") and the Pakistan Mercantile Exchange ("PMEX"). Therefore all new investments for KSL's clients were temporarily put on hold, due to the quantum of money stuck in KSL's deposit accounts with KBL, a result of the moratorium placed by SBP, which applies equally to all deposit account holders of KBL.

The Company remained in close dialogue with the SECP, and the concerned stakeholders, KSE, PMEX, CDC, and NCCPL with respect to the curtailment of its trading facilities and the steps required for reinstatement. During the restriction period, all requests for transfer of shares and payments by the company's clients were honored successfully.

KSL's trading rights on the KSE were subsequently restored by the SECP in a controlled environment effective December 02, 2014, whereas the SECP granted further relaxations to KSL on its trading rights on February 03, 2015. The SECP also restored KSL's trading rights on PMEX effective January 23, 2015. The Company's trading rights on the KSE were subsequently restored by the SECP in a controlled environment effective December 02, 2015. The Company's trading rights on the KSE were subsequently restored by the SECP in a controlled environment effective December 02, 2015. The Company's trading rights on the KSE were subsequently restored by the SECP in a controlled environment effective December 02, 2015. rights at the KSE will be fully restored once KBL's moratorium is removed during Q2 2015.

#### **Acknowledgement**

The Directors wish to record their gratitude to the Company's valued clients, shareholders, business partners and other stakeholders for their continued trust that they have reposed in the Company. The Board would also like to record their appreciation to the employees of the Company for their commitment and dedication.

On behalf of the Board of Directors

4. C

Saeed Yousuf Chinoy

Chairman

Karachi: March 19, 2015

# **FINANCIAL HIGHLIGHTS**

_		Ye	ar Ended I	December	31,	
_	2014	2013	2012	2011	2010	2009
Operating Performance						
(Rupees in '000)						
Revenue	609,305	517,717	385,856	267,937	335,171	511,732
Operating and administrative expenses	(466,292)	(400,656)	(323,617)	(281,319)	(301,574)	(242,964)
Reversal of provision / (provision) / impairment	1,070	9,695	33,454	(61,521)	102,324	(450,858)
Finance cost	(21,040)	(8,942)	(18,439)	(69,774)	(72,600)	(85,320)
Other income	6,669	7,263	8,770	10,813	11,710	14,117
Profit / (loss) before taxation	129,712	125,077	86,024	(133,864)	75,031	(253,293)
Profit / (loss) after taxation	108,658	81,454	131,396	(146,226)	68,872	(298,270)
Per Ordinary Share						
(Rupees)						
Earnings / (loss) per share	1.09	0.81	1.31	(1.46)	0.69	(2.98)
Break-up value per share	12.57	12.18	11.74	9.90	10.63	10.18
Dividends						
(Percentage)						
Final dividend	-	5%	5%	-	-	-
Financial Position						
(Rupees in '000)						
Assets and Liabilities						
Total assets	1,986,947	2,257,847	2,007,012	1,665,708	2,034,743	2,305,027
Current assets	1,014,969	1,272,453	1,002,555	747,216	1,151,957	1,876,991
Current liabilities	579,991	939,432	833,337	675,444	804,791	785,478
Equity						
Shareholders' equity	1,256,956	1,218,415	1,173,552	990,264	1,063,386	1,018,202
Share capital	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Reserves	256,956	218,415	173,552	(9,736)	63,386	18,202
No. of Shares outstanding						
(Number in '000)	100,000	100,000	100,000	100,000	100,000	100,000
,	,			,	•	•
Return on capital employed - (%)	10.32	10.27	7.33	(13.52)	7.06	(24.88)
Return on total assets - (%)	7.59	5.94	5.20	(3.85)	7.26	(7.29)
Current ratio-times	1.75	1.35	1.20	1.11	1.43	2.39
Interest cover ratio-times	7.17	14.99	5.67	(0.92)	2.03	(1.97)
				` '		, ,

# NOTICE OF ANNUAL GENERAL MEETING

## NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Fifteenth Annual General Meeting of KASB Securities Limited (the Company) will be held at **Beach Luxury Hotel**, Karachi, on **Tuesday April 28, 2015 at 11:00am** to transact the following business:

### **Ordinary Business:**

- To confirm the minutes of the Annual General Meeting held on April 22, 2014.
- To receive, consider and adopt the audited financial statements of the Company for the year ended December 31, 2014 together with the Directors' and Auditors' Report thereon.
- To appoint Avais Hyder Liaquat Noman, Chartered Accountants as the auditors for the year ending December 31, 2015 and fix their remuneration.
- · Any other business with the permission of the chair.

By order of the Board

Zia-ul-Haq Company Secretary

Karachi April 06, 2015

#### Notes:

- (i) Share transfer books of the Company will remain closed from April 22, 2015 to April 28, 2015 (both days inclusive). Transfers received in order at the office of our Share Registrar, Messrs THK Associates (Private) Limited, Second Floor, State Life Building No. 3, Dr. Ziauddin Ahmed Road Karachi 75530, Tel: (92-21) 111-000-322, Fax: (92 21) 35655595; by the close of business on April 21, 2015 will be treated in time.
- (ii) A member of the Company entitled to attend and vote may appoint another member as his/her proxy to attend and vote instead of him/her. Proxy will have the same rights as are available to the member.
- (iii) Proxy must be received at the office of our Share Registrar not later than 48 hours before the time of the meeting. The form of proxy submitted must be witnessed by two persons whose names, addresses and Computerized National Identity Card (CNIC) numbers must be mentioned on the form, along with the attested copies of CNIC or the passport of the beneficial owner and the proxy.
- (iv) In case of proxy by a corporate entity, Board of Directors' resolution/power of attorney shall also be submitted along with the form.
- (v) Beneficial owners of the shares registered in the name of Central Depository Company of Pakistan Limited and/or their proxies are required to produce their original CNIC or Passport for identification purpose at the time of attending the meeting.
- (vi) Members are requested to promptly notify any change in their address to the office of our Share Registrar.



Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530 Pakistan Tel: +9221 3565 0007-11 Fax: +9221 3568 1965 eyfrsh.khi@pk.ey.com ey.com/pk

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of KASB Securities Limited (the Company) for the year ended 31 December 2014 to comply with the requirements of Listing Regulation No 35 of the Karachi Stock Exchange where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended 31 December 2014.

Further, we highlight the matter referred in note 9 of the Statement of Compliance which states that the Company has not arranged for the Directors training program during the year.

**Chartered Accountants** 

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Date: 19 March 2015

Karachi

A member firm of Ernst & Young Global Limited

## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 35 of listing regulations of Karachi Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed Company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors on its Board. The Board includes:

Category	Names
Independent Directors	<ul><li>Saeed Yousuf Chinoy</li><li>Irfan Nadeem*</li></ul>
Executive Directors	<ul> <li>Nadir Rahman*</li> <li>Asad Mustafa Shafqat</li> <li>Tahir Iqbal</li> </ul>
Non-Executive Directors	<ul> <li>Salman Naqvi</li> <li>Mahmood Ali Shah Bukhari</li> <li>Mohammad Muzaffar Khan*</li> </ul>

<sup>\*</sup> Nadir Rahman resigned from the office of Directorship in December 2014 and in his place Mohammad Muzaffar Khan was coopted as the Director. Nadir Rahman vacated the office of Chief Executive in the month of January 2015. Mr. Irfan Nadeem has been appointed as the new Chief Executive Officer of the company in his place.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking Company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. A casual vacancy occurring on the board on December 18, 2014, was filled up by a new director within 90 days.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/ mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms & conditions of employment of the CEO, other executive and non-executive directors, have been taken by the Board.
- 8. The meetings of the board were presided over by the Chairman and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meeting. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Board is well aware of the training requirements of the directors under the code. During the previous year, one of the directors from the Board got certified under the Board Development Series. However, during the current year, no director got the certification. The Company is planning to arrange training programs for all other directors in the near future.
- 10. No fresh appointments of Chief Financial Officer and Company Secretary were made during the period.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by the CEO and CFO before approval of the board.



- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The board has formed an Audit Committee. It comprises three members, all of whom are non-executive directors and the chairman of the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed an HR & Remuneration Committee. It comprises three members, all of whom are non-executive directors and the chairman of the committee is an independent director.
- 18. Two meetings of the HR & Remuneration committee were held during the year.
- 19. The Board has set up an internal audit function. The Head of internal audit is suitably qualified and experienced for the purpose and is fully conversant with the policies and procedures of the Company.
- 20. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 21. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulation and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 22. The 'closed period', prior to the announcement of interim/ final results, and business decisions, which may materially affect the market price of the Company's securities, was determined and intimated to directors, employees and the stock exchange.
- 23. Material/ price sensitive information has been disseminated among all market participants at once through stock exchange.
- 24. We confirm that all other material principles enshrined in the CCG have been complied with.

On behalf of Board of Directors

Saeed Yousuf Chinoy

Chairman

Karachi: March 19, 2015

# STANDALONE FINANCIAL STATEMENTS



Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530 Pakietan Tel: +9221 3565 0007-11 Fax: +9221 3568 1965 eyfrsh.khi@pk.ey.com ey.com/pk

#### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of KASB Securities Limited (the Company) as at 31 December 2014 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) In our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
  - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the changes as stated in note 4.1 to the financial statements with which we concur;
  - the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 31 December 2014 and of the profit, total comprehensive income, cash flows and changes in equity for the year then ended; and
- (d) in our opinion zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of the Ordinance.

**Chartered Accountants** 

Audit Engagement Partner: Arslan Khalid

Date: 19 March 2015

Karachi

A member firm of Ernst & Young Global Limited

BALANCE SHEET			
AS AT DECEMBER 31, 2014			
	Note	2014	2013
		(Rupees i	n '000)
ACCETC			
ASSETS			
Non-current assets Property and equipment Intangible assets Long-term investments Long-term loans and advances	7 8 9 10	52,005 8,854 863,259 4,239	46,837 8,854 883,376 498
Long-term deposits and prepayments Long-term receivable	11	6,443	6,429 218
Deferred tax asset - net	12	37,178	39,182
		971,978	985,394
Current assets Short-term investments	13	18,647	267,630
Trade debts	14	68,017	382,704
Advances, deposits, prepayments and other receivables	15	234,350	257,970
Taxation - net	40	41,375	26,752
Cash and bank balances	16	652,580	337,397
		1,014,969	1,272,453
TOTAL ASSETS		1,986,947	2,257,847
EQUITY AND LIABILITIES  Share capital and receives			
Share capital and reserves Issued, subscribed and paid-up capital	17	1,000,000	1,000,000
General reserve		18,752	18,752
Unrealized gain on re-measurement of 'available-for-sale' investments to fair value - net		133,413	153,530
Unappropriated profit		104,791	46,133
		1,256,956	1,218,415
Non-current liabilities			
Long-term loan	18	150,000	100,000
Current liabilities			
Current liabilities Trade and other payables	19	579,939	939,399
Accrued mark-up	-	52	33
		579,991	939,432
TOTAL EQUITY AND LIABILITIES		1,986,947	2,257,847

## **CONTINGENCIES AND COMMITMENTS**

21

The annexed notes 1 to 38 form an integral part of these financial statements.

**Saeed Yousuf Chinoy** Chairman

Irfan Nadeem Chief Executive Officer

## PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED DECEMBER 31, 2014

TOR THE TEAR ENDED DECEMBER 31, 2014			
	Note	2014	2013
		(Rupees i	n '000)
Operating revenue	22	514,849	481,126
Net Gain / (loss) on investments 'at fair value through profit or loss'			
Gain / (loss) on sale investments - net	23	49,796	(20,778)
Unrealised (loss) / gain on re-measurement of investments - net	13.4	(8,144)	16,652
		41,652	(4,126)
Dividend income Mark-up / profit on bank deposits, investments		1,137	1,549
and other receivables	24	51,667	39,168
		609,305	517,717
Operating and administrative expenses Reversal of provision / (provision) against doubtful debts-net Reversal of provision against long-term receivable	25 14.4	(466,292) 1,070 -	(400,656) (4,293) 13,988
		(465,222)	(390,961)
Operating profit		144,083	126,756
Finance cost	26	(21,040)	(8,942)
Other income	27	123,043 6,669	117,814 7,263
Profit before taxation	27	129,712	125,077
Taxation	28	(21,054)	(43,623)
Profit after taxation		108,658	81,454
			<del></del>
Other comprehensive (loss) / income for the year:			
Unrealised (loss) / gain arising during the year on re-measurement of 'available-for-sale' investments - net	9.3.4	(20,117)	13,409
Total comprehensive income for the year		 88,541	94,863
		(Rupe	es)
Earnings per share - basic and diluted	29	1.09	0.81

The annexed notes 1 to 38 form an integral part of these financial statements.

**Saeed Yousuf Chinoy** Chairman

Irfan Nadeem Chief Executive Officer

# **CASH FLOW STATEMENT**

FOR THE YEAR ENDED DECEMBER 31, 2014	2244	0040
	2014	2013
	(Rupees i	n '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	129,712	125,077
Non-cash adjustments to reconcile profit before		
tax to net cash flows:	14 907	10.120
Depreciation Amortisation	14,897	10,120 537
(Gain) / loss on sale of investments - net	(49,796)	20,778
Gain on sale of property and equipment	(995)	(494)
Property and equipment written off	- '	2,059
Unrealised loss / (gain) on re-measurement of investments 'at		
fair value through profit or loss' - net	8,144	(16,652)
(Reversal of provision) / provision against doubtful debts	(1,070)	4,293
Reversal of provision against long-term receivable	- (1,070)	(13,988)
Finance cost	21,040	8,942
Dividend income	(1,137)	(1,549)
	(8,917)	14,046
	120,795	139,123
Working capital adjustments:		
Decrease / (increase) in assets Trade debts	245 757	(00.700)
Advances, deposits, prepayments and other receivables	315,757 23,844	(88,780) (73,726)
Advances, deposits, prepayments and other receivables	339,601	(162,506)
(Decrease) / increase in current liabilities	333,331	(102,000)
Trade and other payables	(359,532)	357,925
	100,864	334,542
Finance cost paid	(21,021)	(11,621)
Income tax paid	(33,673)	(37,741)
Net cash flows generated from operating activities	46,170	285,180
CASH FLOW FROM INVESTING ACTIVITIES		
Investments 'at fair value through profit or loss' - net	290,635	(95,778)
Purchase of property and equipment	(24,011)	(17,249)
Proceeds from disposal of property and equipment	4,941	1,744
Dividend received	1,131	1,549
Net cash flows generated from / (used in) investing activities	272,696	(109,734)
CASH FLOW FROM FINANCING ACTIVITIES		
Long-term loans and advances	(3,741)	950
Long-term deposits and prepayments	(14)	(2,813)
Short-term borrowing	-` ′	(250,000)
Long-term loan	50,000	100,000
Dividend paid	(49,928)	(49,274)
Net cash flows used in financing activities	(3,683)	(201,137)
Net increase / (decrease) in cash and cash equivalents	315,183	(25,691)
Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the end of the year	337,397 652,580	363,088 337,397
The annexed notes 1 to 38 form an integral part of these financial stat	ements.	$\wedge$

Saeed Yousuf Chinoy Chairman

Irfan Nadeem Chief Executive Officer

# STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2014

	Share capital	General reserve	Unappropriated profit	Unrealised (lo / gain on re measuremen 'available-fo sale' investments fair value - r	e- t of or- Total to
		(I	Rupees in '000	)	
Balance as at January 01, 2013	1,000,000	18,752	14,679	140,121	1,173,552
Total comprehensive income for the year	-	-	81,454	13,409	94,863
Dividend paid during the year	-	-	(50,000)	-	(50,000)
Balance as at December 31, 2013	1,000,000	18,752	46,133	153,530	1,218,415
Total comprehensive income for the year	-	-	108,658	(20,117)	88,541
Dividend paid during the year	-	-	(50,000)	-	(50,000)
Balance as at December 31, 2014	1,000,000	18,752	104,791	133,413	1,256,956

The annexed notes 1 to 38 form an integral part of these financial statements.

Saeed Yousuf Chinoy Chairman

Irfan Nadeem Chief Executive Officer

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2014

#### 1. STATUS AND NATURE OF BUSINESS

1.1 KASB Securities Limited (the Company) was incorporated in Pakistan on 24 October 2000 under the Companies Ordinance, 1984 and commenced its operations effective January 01, 2003, on the transfer of assets and liabilities of the securities segment of the then Khadim Ali Shah Bukhari and Company Limited under a scheme of arrangement approved by the High Court of Sindh. The shares of the Company are listed on the Karachi Stock Exchange Limited. The registered office of the Company is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.

The Company is a subsidiary of KASB Bank Limited (the Parent Company) which holds 77.12% of the shares of the Company. The ultimate parent of the Company is KASB Corporation Limited.

The Company has corporate membership of the Karachi Stock Exchange Limited (KSE) and Pakistan Mercantile Exchange Limited (PMEX) and is principally engaged in the business of stocks, money market, foreign exchange and commodity broking. Other activities include investment in a mix of listed and unlisted equity and debt securities, economic research and advisory services.

- 1.2 During November 2014 the Federal Government issued an order whereby, a moratorium was imposed on KASB Bank Limited which is the Company's Parent Company. Subsequent to the said imposition of moratorium, the Securities and Exchange Commission of Pakistan (SECP) issued directives on November 17, 2014 pursuant to which the Company's trading activities in the KSE and the PMEX were suspended with effect from November 18, 2014.
- 1.3 Subsequent to the aforementioned suspension of trading operations of the Company, the SECP vide its directive dated December 02, 2014 issued to the KSE, allowed the KSE to reinstate the trading facilities of the Company in the ready market subject to the certain restrictions. The SECP further issued a directive to the KSE on February 03, 2015, allowing KSE to grant certain relaxations to the Company from the restrictions imposed earlier by the SECP. In view of this relaxations, the Company is now allowed to trade in the following manner:
  - i. In the ready market, Company to execute buy orders against atleast 50% cash deposit and sell orders against atleast 50% pre-existing holding in CDS sub-accounts maintained with Company. In order to comply with these restrictions, the Company would be required to deposit 50% cash if net payable and deliver 50% securities on trade date i.e. T+0:
  - ii. Trades executed on behalf of the Non-Broker Clearing Member clients shall be affirmed not later than one hour before closure of market;
  - iii. Company may also be allowed to trade in the Deliverable Future Market only on behalf of its clients and no proprietary exposure will be allowed in this segment; and
  - iv. Company shall submit to KSE, weekly reconciliations of clients cash balances as per back office record with the designated clients account available in their banks.

Further, the PMEX vide its letter dated January 23, 2015 also allowed the Company to resume its trading activities subject to certain conditions which mainly relates to initial increase in auto liquidation threshold and deposit margin requirements with gradual reduction within a period of 4 weeks.

#### 2. BASIS OF PREPARATION

- 2.1 These financial statements have been prepared under the historical cost convention except for investments which are carried at fair value as referred to in note 4.6 below.
- **2.2** These are separate financial statements of the Company in which investment in subsidiary is reported on the basis of direct equity interest and is not consolidated.

#### 3. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**4.1** The Company has adopted the following accounting standards and the amendments and interpretation of IFRSs which became effective for the current year:

IAS 32 - Financial Instruments: Presentation – (Amendment) - Offsetting Financial Assets and Financial Liabilities

IAS 36 - Impairment of Assets - (Amendment) - Recoverable Amount Disclosures for Non-Financial Assets

IAS 39 - Financial Instruments: Recognition and Measurement – (Amendment)

- Novation of Derivatives and Continuation of Hedge Accounting

IFRIC 21 - Levies

The adoption of the above did not have any effect on the financial statements for the current year.

## 4.2 Property and equipment

These are stated at cost less accumulated depreciation and impairment, if any. Such costs include the cost of replacing parts of fixed assets when that cost is incurred. Maintenance and normal repairs are charged to income as and when incurred. Depreciation is charged to income over the useful life of the asset on a systematic basis applying the straight line method at the rates specified in note 7 to the financial statements.

Property and equipment are assessed for impairment whenever there is an indication that the same are impaired. Depreciation is charged from the day of purchase and no depreciation is charged from the day of disposal.

An item of fixed asset is derecognised upon disposal or when no future economic benefits are expected from its use or disposal.

The asset's residual values, useful lives and methods are reviewed and adjusted, if appropriate, at each financial year end.

Gains and losses on disposals, if any, of assets are included in income currently.

#### 4.3 Intangible assets

These are stated at cost less accumulated amortisation and impairment, if any. Amortisation is charged over the useful life of the asset on a systematic basis to income applying the straight line method at the rate specified in note 8 to the financial statements.

Intangible assets with indefinite useful lives are not amortised. These are annually tested for impairment to assess whether these are in excess of their recoverable amounts and where the carrying amounts exceeds the estimated recoverable amounts, the carrying amounts are written down to the estimated recoverable amounts.

Intangible assets are assessed for impairment whenever there is an indication that the same are impaired. Costs associated with maintaining assets are recognized as an expense in the period in which these are incurred. Gains and losses on disposals, if any, of assets are included in income currently.

## 4.4 Investment properties

Investment properties are carried at cost less accumulated depreciation and accumulated impairment losses, if any. Subsequent expenditures, depreciation and gains or losses on disposals are accounted for in the same manner as property and equipment.

#### 4.5 Financial assets

#### 4.5.1 Investments

Investments in subsidiary company is stated at cost less provision for impairment, if any. Other investments are classified as either 'investments at fair value through profit or loss', 'held-to-maturity' investments or 'available-for-sale' investments, as appropriate.

When investments are recognised initially, these are measured at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

All regular way purchases / sales of investments are recognised on the trade date, i.e. the date on which commitment to purchase / sale is made by the Company. Regular way purchases or sales of financial assets are those, the contract for which requires delivery of securities within the time frame generally established by regulation or convention in the market place.

## Investments at fair value through profit or loss

Investments classified as 'investments at fair value through profit or loss' are carried at fair value. Gain / loss on remeasurement of such investments to fair value is recognised in the profit and loss account.

#### Available-for-sale

Investments classified as 'available-for-sale' are measured at fair value. Gains or losses on available-for-sale investments are recognised directly in equity until the investment is sold, derecognised or is determined to be impaired, at which time the cumulative gain or loss previously reported in statement of comprehensive income is included in income. Upon impairment, gain / loss that which had been previously recognised directly in the statement of comprehensive income, is included in the profit and loss account for the year.

The fair value of those investments representing listed equity and other securities i.e. debt instruments, are determined on the basis of year-end prices obtained from stock exchange quotations. Unquoted securities are valued at cost less impairment in value, if any.

### 4.5.2 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These are carried at amortised cost using effective yield method, less impairment losses, if any.

### 4.6 Impairment

The carrying amounts of assets are reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or a group of assets. If any such indication exists, the recoverable amount of that asset is estimated and impairment losses are recognised in the profit and loss account.

## 4.7 Financial instruments

All the financial assets and financial liabilities are recognised at the time when the company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the Company loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognised when these are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income currently.

## 4.8 Off-setting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses arising from such assets and liabilities are also accordingly offset.

#### 4.9 Revenue recognition

- Brokerage income is recognised as and when such services are rendered.
- Financial advisory fees and other income is recognised on an accrual basis.
- Underwriting commission is recognised on accrual basis in accordance with the terms of the agreement.
- Capital gains and losses on sale of securities is recognised when realised.
- Mark-up income, return on bank deposits and balances are recognized on accrual basis.
- Dividend income is recorded when the right to receive the dividend is established.

#### 4.10 Taxation

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits, rebates and tax exemptions available, if any. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from assessment framed / finalised during the year.

#### **Deferred**

Deferred tax is recognised using the balance sheet liability method on all temporary differences arising between tax bases of assets and liabilities and their carrying amounts appearing in the financial statements. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realized.

Deferred tax is calculated at the rates that are expected to apply to the year when the differences reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited to the profit and loss account.

Deferred tax, if any, on revaluation of investments is recognised as an adjustment to surplus / deficit arising on revaluation.

#### 4.11 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

## 4.12 Employees' benefits

#### **Defined contribution plan**

The Company operates a contributory provident fund for all its permanent employees and contributions are made monthly in accordance with the fund rules.

#### **Employee compensated absences**

The Company allows its management and non-management employees' to avail 30 days annual earned leave. The unutilized portion of the earned leave is neither accumulating nor encashable.

### 4.13 Cash and cash equivalents

Cash in hand and at banks is carried at cost. For the purposes of cash flow statement, cash and cash equivalents consist of cash in hand and bank balances. For the purposes of statement of cash flows, cash and cash equivalents are presented net of short term borrowings which are repayable on demand or in the short term and form an integral part of the Company's cash management.

#### 4.14 Foreign currency transactions

#### Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.

#### Foreign currency translation

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange prevailing on the balance sheet date. Gains and losses on translation are taken into income currently. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

### 4.15 Provisions

Provisions are recognized when the Company has the legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made.

## 4.16 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable costs, if any, and subsequently measured at amortized cost.

#### 5. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

The estimates, judgments and assumptions that have significant effect on the financial statements are as follows:

	Note
Useful lives of assets and methods of depreciation and impairment	4.2 to 4.3, 4.6, 7 & 8
Classification of investments and impairment	4.5.1, 4.6, 9 & 13
Provision for doubtful debts	4.15 & 14
Deferred taxation and taxation	4.10, 12 & 28

#### 6. STANDARDS AND IFRIC INTERPRETATIONS THAT ARE NOT YET EFFECTIVE

The following standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

	Effective date (accounting periods beginning on or after)
Standard, Interpretation or amendment	<b>,</b>
IFRS 10 - Consolidated Financial Statements	January 01, 2015
IFRS 11 – Joint Arrangements	January 01, 2015
IFRS 12 - Disclosure of Interests in Other Entities	January 01, 2015
IFRS 13 - Fair Value Measurement	January 01, 2015
IAS 1 - Presentation of Financial Statements - (Amendment) - Disclosure Initiative	January 01, 2016
IAS 16 & 38 - Property, Plant and Equipment & intangible assets - (Amendment) - Clarification of Acceptable Method of Depreciation and Amortization	January 01, 2016
IAS 16 & 41 - Property, Plant and Equipment & Agriculture - (Amendment) - Agriculture: Bearer Plants	January 01, 2016
IAS 19 - Employee Benefits - (Amendment) - Defined Benefit Plans: Employee Contributions	July 01, 2014

The above standards and amendments are not expected to have any material impact on the Company's financial statements in the period of initial application.

### Improvements to IFRS

In addition to the above standards and amendments, improvements to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after July 01, 2014 and January 01, 2016. The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements in the period of initial application.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard	Effective date (annual periods beginning on or after)
IFRS 9 — Financial Instruments: Classification and Measurement IFRS 14 — Regulatory Deferral Accounts IFRS 15 — Revenue from Contracts with Customers	January 01, 2018 January 01, 2016 January 01, 2017

PROPERTY AND EQUIPMENT			2014		
	Office premises- lease hold	Furniture and fixtures	Computers and office equipment (Rupees in '000) -	Motor vehicles	Total
			(Kupees III 000) -		
Cost Accumulated depreciation	39,780 (20,794)	23,490 (14,126)	68,724 (55,026)	6,642 (1,853)	138,636 (91,799)
Net book value at the beginning of the year	18,986	9,364	13,698	4,789	46,837
Changes during the year					
Additions during the year	-	830	20,013	3,190	24,033
Disposals during the year - Cost	-	(165)	(4,200)	(4,533)	(8,898)
- Depreciation	-	133	4,034	785	4,952
	-	(32)	(166)	(3,748)	(3,946)
Adjustment during the year	-	-	(22)	-	(22)
Depreciation charge for the year	(1,611)	(2,122)	(9,899)	(1,265)	(14,897)
	(1,611)	(1,324)	9,926	(1,823)	5,168
Net book value at the end of the year	17,375	8,040	23,624		<u>52,005</u>
Analysis of Net Book Value Cost	39,780	24,155	84,515	5,299	153,749
Accumulated depreciation	(22,405)	(16,115)	(60,891)	(2,333)	(101,744)
Net book value as at December 31, 2014	17,375	8,040	23,624	2,966	52,005
Depreciation rate (% per annum)	5	10	33.33	20	
			2013		
	Office	Furniture	Computers		
	premises-	and	and office	Motor	Total
	lease hold	fixtures	equipment	vehicles	
			(Rupees in '000)		
Cost Accumulated depreciation	21,197 (6,173)	25,859 (14,699)	124,855 (116,719)	3,890 (2,372)	175,801 (139,963)
Net book value at the beginning of the ye	ar 15,024	11,160	8,136	1,518	35,838
Changes during the year				•	
Additions during the year	-	1,555	11,364	4,080	16,999
Disposals during the year		(4.022)	(2.674)	(4.220)	(6 022)
- Cost - Depreciation	<u>-</u>	(1,923) 1,107 (816)	(3,671) 3,503 (168)	(1,328) 1,062 (266)	(6,922) 5,672 (1,250)
Written off during the year	(2.140)	(2,001)			
<ul><li>Cost</li><li>Depreciation</li></ul>	(2,149) 418	1,715	(63,824) 63,782		(67,974) 65,915
·	(1,731)	(286)	(42)	-	(2,059)
Depreciation charge for the year Transfer from investment properties during the year	(1,217)	(2,249)	(5,592)	(543)	(9,601)
- Cost	20,732	-	-	-	20,732
- Depreciation	(13,822) 6,910	-	-	-	(13,822) 6,910
	3,962	(1,796)	5,562	3,271	10,999
Net book value at the end of the year	18,986	9,364	13,698	4,789	46,837
Analysis of Net Book Value					
Cost	39,780	23,490	68,724	6,642	138,636
Accumulated depreciation	(20,794)	(14,126)	(55,026)	(1,853)	(91,799)
Net book value as at December 31, 2013	18,986	9,364	13,698	4,789	46,837
Depreciation rate (% per annum)	5	10	33.33	20	

#### Disposal of property and equipment 7.1

Particulars of property and equipment disposed off during the year having book value of more than Rs. 50,000 are as follows:

	Cost	Accum- ulated depre- ciation	Written down value	Sale proce- eds	Gain	Particular of buyers	Mode of disposa
		(Rup	ees in '0	00)			
Vehicles							
Toyota Corolla GLI	1,343	395	948	1,402	454	Mr. Atiq Jindani	Negotiation
Toyota Hilux VIGO	3,190	390	2,800	3,150	350	Mr. Muhammad Hasan	Negotiation
Computers and Office Equipment							
Photocopier	312	312	-	4	4	Mr. Adam Khan	Negotiation
PABX Systems	483	483	-	35	35	Zaka Group of Companies	Negotiation
UPS 10KVA	535	467	68	85	17	Various	Negotiation
Computer Server	152	152	-	1	1	System Care	Negotiation
Airconditioners	1,865	1,865	-	130	130	Various	Negotiation
The aggregate amount of property and equipment disposed off during the year having book value less than Rs. 50,000:							
Furniture and fixtures Computer and	165	133	32	35	3		
office equipment	853	755	98	99	1		
December 31, 2014	8,898	4,952	3,946	4,941	995		
December 31, 2013	6,922	5,672	1,250	1,744	494		

## **INTANGIBLE ASSETS**

9.

2014

	Computer software	Membership of PMEX	Rooms at KSE (Note 8.1)	Booths at KSE in '000)	Membership of KSE	Total
Cost	8,575	750	5,804	950	1,350	17,429
Accumulated amortization	(8,575)	-		-	-	(8,575)
Net book value at the beginning of the year	-	750	5,804	950	1,350	8,854
Net book value at the end of the year		750	5,804	950	1,350	8,854
Analysis of Net Book Value	8,575	750	5,804	950	1,350	17,429
Cost	(8,575)		3,004	730	1,330	(8,575)
Accumulated amortization	(0,373)	- 750	- E 004	-	1 250	
Net book value as at December 31, 2014		750	5,804	950	1,350	8,854
Amortization rate (% per annum)	33.33		·			

Currently, rooms at KSE are used by KASB Bank Limited (the Parent Company) under rental arrangements.

^	^	4	
~	"	7	

	Computer software	Membership of PMEX	Rooms at KSE	Booths at KSE	Membership of KSE	Total
			(Rupees	s in '000)		
Cost	8,575	500	5,804	950	4,945	20,774
Accumulated amortisation	(8,038)	-	-			(8,038)
Net book value at the beginning of the year	537	500	5,804	950	4,945	12,736
Adjustment during the year	-	250	-	-	(3,595)	(3,345)
Amortisation for the year	(537)	-	-	-	<u> </u>	(537)
Net book value at the end of the year	-	750	5,804	950	1,350	8,854
Analysis of Net Book Value						
Cost	8,575	750	5,804	950	1,350	17,429
Accumulated amortisation	(8,575)	<u> </u>			<u> </u>	(8,575)
Net book value as at December 31, 2013	-	750	5,804	950	1,350	8,854
Amortisation rate (% per annum)	33.33	-	-	-	-	-
			N	lote	2014	2013
					· (Rupees in '	000)
LONG-TERM INVESTMENTS						
Subsidiary company (48,858,120 sh 'Available-for-sale' investments	ares of Rs. 1	0 each)		& 9.2 9.3	488,581 374,678	488,581 394,795

Structured Venture (Private) Limited [SVPL] is subsidiary of the Company. The total amount of investment approved by the shareholders of the Company in the extra-ordinary general meeting held on June 22, 2010 is Rs. 625 million. As of the balance sheet date, the Company has invested a total sum of Rs. 488.58 million. The book value of each ordinary share is Rs. 9.39 (2013: Rs. 9.79) based on the audited financial statements of SVPL for the year ended December 31, 2014.

863,259

883,376

9.2 The SVPL holds investments in a property of Rs. 375 million which is being developed as a housing scheme by Noor Developers (Private) Limited [the Developer]. The housing scheme is pending final approval by the Cantonment Board Korangi Creek (CBKC) for last few years, due to modification and revisions required by the CBKC in the housing scheme plan.

The developer has informed the management of the SVPL that the revised lay out plan which was submitted for approval to CBKC is still under process and the matter has been forwarded by CBKC to their Scrutiny Committee and the developer is expecting early disposal of the matter by the concerned authorities. The fair value of such properties has been determined by an independent professional valuer on the basis of its location and market potential of the proposed housing scheme project, which amounts to Rs. 600 million as of balance sheet date (2013: Rs. 465 million).

The management is confident that no loss would be occasioned due to delay in the approval of the housing scheme by the relevant authorities and hence, no provision for impairment against the said investment has been considered necessary in these financial statements.

## 9.3 Description of 'available-for-sale' investments

2014	2013		20	14	201	3
Number of	fshares	Name of the Investee Company Note	e Cost*	Carrying value	Cost*	Carrying value
		Quoted shares		(Rupees	in '000)	
19,858,649	19,858,649	KASB Bank Limited (Parent Company) 9.3.1 8 Unquoted shares	9.3.4 <b>21,844</b>	39,519	21,844	38,129
2,915,925	2,915,925	Karachi Stock Exchange Limited 9.3	3, <b>595</b>	3,595	3,595	3,595
3,370	3,370	Al Jomaih Power Limited 9.3.3 & New Horizon Exploration and Production Limited (related party)	9.3.4 <b>184,197</b>	299,935	184,197	321,442
14,760,000	14,760,000	Class 'A' ordinary shares 9.3	.5 <b>31,629</b>	31,629	31,629	31,629
			241,265	374,678	241,265	394,795

### (\*) adjusted for impairment charge

- 9.3.1 These shares have been blocked by the Central Depository Company of Pakistan Limited (CDC) in compliance with BPRD Circular No. 4 dated May 22, 2008 issued by the State Bank of Pakistan. No activity (including pledge and withdrawal) in these shares is allowed without prior written permission of the State Bank of Pakistan.
- 9.3.2 The Company's entitlement in respect of KSE's shares is determined on the basis of valuation of assets and liabilities of KSE as approved by the SECP and the Company has been allotted 4,007,383 shares of the face value of Rs 10/- each, out of which 2,404,430 shares are kept in the blocked account and the divestment of the same will be made in accordance with the requirements of the Stock Exchanges (Corporatisation, Demutualization and Integration) Act, 2012 [the Act] within two years from the date of promulgation of the Act.
- **9.3.3** The Company's investment in unquoted shares of Al Jomaih Power Limited is valued at its fair value as at the year end based on the net assets value of the investee Company as at December 31, 2013.

	Note	2014	2013
9.3.4 Unrealized (loss) / gain on re-measurement of 'available-for-sale' investments - net		(Rupees	s in '000)
KASB Bank Limited (Parent Company)		1,390	(10,127)
Al Jomaih Power Limited		(21,507)	23,536
	=	(20,117)	13,409

**9.3.5** During the year, the management has carried out impairment testing of its investment in New Horizon Exploration and Production Limited, as required by IAS 36 – "Impairment of Assets". The recoverable amounts of this investment have been estimated using 'value in use' approach. Value in use computations are performed by taking into account the discount rate of 17.64%.

In addition, the management has used various business assumptions for estimating future cash flows which are based on industry data, historical performance and trends for growth rates, market share etc. Based on such analysis, no impairment loss in respect of the Company's investment in New Horizon Exploration and Production Limited is required to be recognised in these financial statements.

		Note	2014	2013
10.	LONG-TERM LOANS AND ADVANCES - Considered good Loans and advances to:		(Rupees	in '000)
	Employees		2,786	1,025
	Executives		6,370	454
		10.1	9,156	1,479
	Current maturity shown in current assets	15	(4,917)	(981)
			4,239	498

This represents loans and advances given to executives and employees for purchase of motor vehicles and as general purpose cash advances in accordance with their terms of employment. These loans and advances (except for loan given for purchase of motorcycle) carry mark-up at the rate of 12% (2013: 12%) per annum and are recovered through deduction from salaries over varying periods up to a maximum period of 120 months. The motor vehicle loans are secured by way of title of the motor vehicles being held in the name of the Company, whereas general purpose cash advances are secured against staff provident fund balances.

#### 11. LONG-TERM DEPOSITS AND PREPAYMENTS

	Deposits with:		
	- Karachi Stock Exchange Limited	262	262
	- National Clearing Company of Pakistan Limited	350	350
	- Pakistan Mercantile Exchange Limited	2,500	2,500
	- Central Depository Company of Pakistan Limited	200	200
	- Rental deposits	1,485	1,485
	- Others	1,632	1,632
		6,429	6,429
	Prepayments	14	
		6,443	6,429
12	DEFEDDED TAY ACCET. NET		
12.	DEFERRED TAX ASSET - NET		
	Deductible temporary differences arising from:		
	- Provision against trade debts	39,182	40,864
	Taxable temporary differences arising from:		
	- Differences between written down values and tax base of assets	(2,004)	(1,682)
		37,178	39,182
13.	SHORT-TERM INVESTMENTS		
	"At fair value through profit or loss' - held for trading		
	- Open end mutual funds units 13.1	-	255,080
	- Listed shares 13.2	11,156	-
	- Term finance certificates 13.3	7,491	12,550
		18,647	267,630

## $\textbf{13.1} \quad \text{All open end mutual funds units were sold during the year.}$

## 13.2 LISTED SHARES

2014	2013			2014		2013		
Number of shares		Number of shares		Name of investee Company Note		Carrying value	Cost	Carrying value
		-		(Rupees	in '000)			
5,000	-	United Bank Limited	955	883	-	-		
2,500	-	Oil & Gas Development Corporation Limited	583	515	-	-		
13,800	-	Pakistan Petroleum Limited	3,003	2,436	-	-		
19,300	-	Pakistan Oilfields Limited	9,701	7,322	-	-		
		13.2.1	14,242	11,156	-	-		

13.2.1 These shares are pledged with KSE against exposure margin.

#### 13.3 Term Finance Certificates

2014	2013				2014		2013
Number of certificates		Name of investee Note		Cost*	Carrying value	Cost*	Carrying value
			-		(Rupees	in '000)	
10,000	10,000	Pace Pakistan Limited	13.3.1				
		(Face value of Rs. 5,000	each)	7,491	7,491	12,550	12,550

<sup>(\*)</sup> adjusted for impairment charge

13.31 The above TFCs are secured and carry mark-up at the rate of 6 month KIBOR + 2% and will mature on February 15, 2017. These TFCs are currently rated as 'non-performing' by the Mutual Funds Association of Pakistan and accordingly, the purchase cost of the TFCs amounts to Rs. 45.37 million and the Company has made a provision for decline in the value of investment to the extent of Rs. 37.88 million (2013 : Rs. 32.82 million) as at December 31, 2014.

13.4	Unrealised (loss) / gain on re-measurement of investments -	Note net	2014 (Rupees	2013 in '000)
	Listed shares Term finance certificates Open end mutual funds units		(3,085) (5,059) - (8,144)	16,652 16,652
14.	TRADE DEBTS		(0,111)	
	Receivable against purchase of marketable securities	444 440 9 440	00.004	070.000
	- net of provisions	14.1, 14.2 & 14.3 14.2	63,321 4,324	378,880 2,707
	Inter-bank brokerage Fees	14.2	372	1,117
	1 663		68,017	382,704
14.1	Considered good			
	Secured		27,878	338,928
	Unsecured		3,173	491
			31,051	339,419
	Considered doubtful		151,388	159,649
	Provision for doubtful debts	14.4	(119,118)	(120,188)
			63,321	378,880

- 14.2 This includes receivables from related parties amounting to Rs. 0.15 million (2013: Rs. 0.20 million).
- **14.3** This includes receivable from NCCPL amounting to Rs. 16.27 million (2013: Rs. Nil) in respect of trading in securities settled subsequent to the year end.

## 14.4 Reconciliation of provisions against trade debts

Opening balance	120,188	115,895
Provision for the year Reversal of provision during the year	(1,070)	13,104 (8,811)
	(1,070)	4,293
	119,118	120,188

**14.4.1** Provisions against doubtful debts have been made after considering the market value of listed shares amounting to Rs. 32.27 million (2013: Rs. 39.46 million) held in custody by the Company against respective customers accounts.

15. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES Advances to: - Suppliers - Current portion of long-term loans and advances to employees and executives  Deposits: - Exposure deposit with KSE - Exposure deposit with PMEX  Prepayments: - Rent - Insurance - Software development and maintenance - Others  Other receivables: - Profit on exposure deposit with KSE - Profit on bank deposits - Profit on exposure deposit with KSE - Current portion of long-term receivable - Receivable from related parties - Others  15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES  Cash at bank in: - Current accounts - Saving accounts - Saving accounts - 16.1 377,970 - 26 - 274,597 - 7408 - 274,597 - 6 - 274,597 - 70 - 70 - 70 - 70 - 70 - 70 - 70 - 7	2013	
Advances to:     - Suppliers     - Current portion of long-term loans and advances to employees and executives     - Exposure deposit with KSE     - Exposure deposit with PMEX     - Exposure development and maintenance     - Software development and maintenance     - Software development and maintenance     - Others     - Other receivables:     - Dividends     - Profit on bank deposits     - Profit on bank deposits     - Profit on exposure deposit with KSE     - Current portion of long-term receivable     - Receivable from related parties     - Others  15.1 Receivables from related parties comprises of:  KASB Funds Limited     KASB Funds Limited     KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES     Cash at bank in:     - Current accounts     - Saving accounts     16.1 377,970     26	(Rupees in '000)	
-Current portion of long-term loans and advances to employees and executives  Deposits: -Exposure deposit with KSE -Exposure deposit with PMEX  Prepayments: -Rent -Insurance -Software development and maintenance -Others  Other receivables: -Dividends -Profit on exposure deposit with KSE -Receivable from related parties -Others  15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES Cash at bank in: - Current accounts - Saving accounts - Saving accounts - Exposure deposit with KSE -10		
Deposits:  -Exposure deposit with KSE   212,815   941   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   213,756   20   20   213,756   20   20   213,756   20   20   213,756   20   20   20   20   20   20   20   2	4.470	
Deposits:	4,476	
Deposits:   -Exposure deposit with KSE   -Exposure deposit with PMEX   213,756   213	981 5,457	
- Exposure deposit with KSE - Exposure deposit with PMEX  213,756  20  Prepayments: - Rent - Insurance - Software development and maintenance - Others  - Others  - Dividends - Profit on bank deposits - Profit on exposure deposit with KSE - Current portion of long-term receivable - Receivable from related parties - Others  - Others  - Others  - Others  - Current portion of long-term receivable - Receivable from related parties - Others  - Others  - Current portion of long-term receivable - Receivables from related parties - Others  - Current portion of long-term receivable - Receivables from related parties - Others  - Saving accounts	J, <del>1</del> J1	
-Exposure deposit with PMEX  Prepayments: -Rent -Insurance -Software development and maintenance -Others  Other receivables: -Dividends -Profit on bank deposits -Profit on exposure deposit with KSE -Current portion of long-term receivable -Receivable from related parties -Others  15.1 2,190 1,166 6,376 234,350 2:  15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES Cash at bank in: - Current accounts - Saving accounts	07,008	
Prepayments:	1,190	
-Rent -Insurance -Software development and maintenance -Others  Others  Other receivables: -Dividends -Profit on bank deposits -Profit on exposure deposit with KSE -Profit on exposure deposit with KSE -Receivable from related parties -Others  15.1 2,190 -Others  15.1 2,190 -1,166 -6,376 -234,350 -2  15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES  Cash at bank in: - Current accounts - Saving accounts - Saving accounts - Saving accounts - Saving accounts - Others  3,087 -299 -376 -376 -376 -376 -376 -377,970 -377,970 -377,970 -377,970 -377,970 -377,970 -377,970 -377,970 -377,970 -377,970 -377,970 -377,970 -377,970	8,198	
-Insurance -Software development and maintenance -Others  Other receivables: -Dividends -Profit on bank deposits -Profit on exposure deposit with KSE -Current portion of long-term receivable -Receivable from related parties -Others  15.1 2,190 -1,166 -6,376 -234,350 2  15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES  Cash at bank in: - Current accounts - Saving accounts  16.1 377,970 26		
-Software development and maintenance -Others  -Others  -Others  -Others  -Others  -Others  -Others  -Dividends -Profit on bank deposits -Profit on exposure deposit with KSE -Current portion of long-term receivable -Receivable from related parties -Others  -Others	1,925	
-Others 3,048 6,810  Other receivables:  -Dividends -Profit on bank deposits -Profit on exposure deposit with KSE -Current portion of long-term receivable -Receivable from related parties -Others  15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES  Cash at bank in: - Current accounts - Saving accounts  13.048 6,810  6,810  15.1  15.1  15.1  15.1  2,190 11.166 234,350 22  15.1  16.6  274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 26 274,597 26 274,597 26 274,597 26 274,597 274,597 26 274,597 274,597 28 28	350	
Other receivables:  - Dividends - Profit on bank deposits - Profit on exposure deposit with KSE - Current portion of long-term receivable - Receivable from related parties - Others  15.1	969 2,595	
Other receivables:  - Dividends - Profit on bank deposits - Profit on exposure deposit with KSE - Current portion of long-term receivable - Receivable from related parties - Others  15.1	5,839	
-Dividends -Profit on bank deposits -Profit on exposure deposit with KSE -Current portion of long-term receivable -Receivable from related parties -Others  15.1	3,039	
-Profit on bank deposits -Profit on exposure deposit with KSE -Current portion of long-term receivable -Receivable from related parties -Others  15.1		
-Profit on exposure deposit with KSE -Current portion of long-term receivable -Receivable from related parties -Others  15.1	-	
-Current portion of long-term receivable -Receivable from related parties -Others  15.1	145	
-Receivable from related parties -Others  15.1	821 37,250	
-Others  1,166 6,376 234,350 2  15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES  Cash at bank in:  - Current accounts - Saving accounts  16.1  1,166 6,376 234,350 2  274,597 6 274,597 26	152	
15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES Cash at bank in:  - Current accounts - Saving accounts  16.1 377,970  28	108	
15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES Cash at bank in:  - Current accounts - Saving accounts  16.1 234,350  234,350  26  274,597 66 274,597 26 26	38,476	
15.1 Receivables from related parties comprises of:  KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES Cash at bank in:  - Current accounts - Saving accounts  16.1 377,970  26	57,970	
KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES  Cash at bank in:  - Current accounts - Saving accounts  16.1 166 2,024 2,190 274,597 60 274,597 26		
KASB Funds Limited KASB Bank Limited (the Parent Company)  16. CASH AND BANK BALANCES  Cash at bank in:  - Current accounts - Saving accounts  16.1 166 2,024 2,190 274,597 60 274,597 26		
KASB Bank Limited (the Parent Company)  2,024 2,190 2,190  16. CASH AND BANK BALANCES  Cash at bank in: - Current accounts - Saving accounts 16.1 274,597 26 274,597 26	152	
2,190	152	
16. CASH AND BANK BALANCES  Cash at bank in:  - Current accounts - Saving accounts  16.1 274,597 26 274,597 26	152	
Cash at bank in:         - Current accounts       274,597         - Saving accounts       16.1         377,970       26		
- Current accounts 274,597		
- Saving accounts 16.1 <b>377,970</b> 26		
	8,661	
16.1 & 16.2 <b>652,567</b> 33	8,697	
	7,358	
Cash in hand 7	36	
Stamps in hand 6	3	
<b>652,580</b> 33	7,397	

- **16.1** These carry profit at rates ranging from 1.25% to 9.25% (2013: 1.25% to 9.25%) per annum.
- 16.2 This includes Rs. 371.05 million (2013:Rs. 303.75 million) with KASB Bank Limited (the Parent Company). On November 14, 2014 the Federal Government have imposed a moratorium for 6 months on the KASB Bank Limited under the applicable banking laws. During the moratorium period the depositors (including the Company) would not be allowed to withdraw over Rs. 0.3 million from the accounts maintained with the KASB Bank Limited. As a result, the above referred balance shall not be available to the Company until the expiry of moratorium period.

### 17. SHARE CAPITAL

## 17.1 Authorised Capital

2014	2013	2014	2013
(Number	of shares)	(Rupees in '000)	
200,000,000	200,000,000 Ordinary shares of Rs. 10 each	2,000,000	2,000,000

		Note	2014	2013
			(Rupees	in '000)
17.2 Issued, subs	scribed and pai	d-up share capital		
89,867,900	89,867,900	Ordinary shares of Rs 10 each fully paid-up in cash Ordinary shares of Rs 10 each fully paid-up as part	898,679	898,679
10,132,100	10,132,100	of the scheme of arrangement	101,321	101,321
100,000,000	100,000,000	- :	1,000,000	1,000,000

#### 17.3 The following shares were held by related parties of the Company:

		2014		201	13
		Share held	Percentage	Share held	Percentage
	KASB Bank Limited KASB Bank Limited -Employees Provident Fund Trust KASB Securities Limited -Employees Provident Fund Trust KASB Funds PS Limited -Employees Provident Fund Trust KASB Corporation Limited Key Management Personnel		77.118% 0.400% 0.032% 0.003% 0.700% 0.004% 78.257%	77,117,500 400,000 32,000 3,000 700,000 825 78,253,325	77.118% 0.400% 0.032% 0.003% 0.700% 0.001% 78.254%
			Note	2014	2013
18.	LONG-TERM LOAN			(Rupees	s in '000)
	Long-term loan from KASB Bank Limited (the Parent Company)		18.1	150,000	100,000

**18.1** This represents long-term loan obtained from the Parent Company. The loan carries mark-up at the rate of 3 months KIBOR + 2.5% per annum and payable on quarterly basis from September 2013 to January 2016. The principal amount will be paid as a bullet payment in January 2016. The loan is secured by way of first pari passu hypothecation charge over all present and future current assets of the Company.

#### 19. TRADE AND OTHER PAYABLES

Trade creditors Accrued expenses Withholding tax payable Unclaimed dividends Dividend payable Others		19.1 19.2	455,170 95,588 26,384 609 798 1,390	896,862 19,699 11,795 609 726 9,708
			579,939	939,399

- **19.1** This includes payables to KSE and NCCPL amounting to Rs. NIL (2013: Rs. 2.61 million ) and Rs. NIL (2013: Rs. 66.09 million) respectively in respect of trading in securities, settled subsequent to the year end.
- **19.2** This includes accrued expenses relating to various services provided by related parties amounting to Rs. 3.45 million (2013: 3.42 million).

#### 20. SHORT-TERM RUNNING FINANCES UNDER MARK-UP ARRANGEMENTS - secured

- **20.1** Running finance facility of Rs. 149 million (2013: Rs. 199 million) is available to the Company from the Parent Company. The facility is subject to mark-up at the rates ranging from 12.59% to 12.68% (2013: 11.58% to 12.03%) per annum. The facility is secured by way of first pari passu hypothecation charge over all present and future current assets of the Company.
- **20.2** Further, the facilities for short-term running finances available from various banks amounted to Rs. 750 million (2013: Rs. 750 million) which remained unutilised as at the year end. These facilities are subject to mark-up at rates ranging from 12.56% to 13.44% (2013: 11.51% to 13.15%) per annum and are required to be secured by pledge of securities for the purposes of utilisation of finance.

## 21. CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at the year end.

	Note	2014	2013
22.	OPERATING REVENUE	(Rupees	in '000)
22.	Brokerage Subscription research income Financial advisory fee Custody services Profit on margin trading system	505,794 1,858 2,045 5,152 514,849	447,081 2,069 28,563 1,188 2,225 481,126
23.	NET GAIN / (LOSS) ON SALE OF INVESTMENTS 'AT FAIR VALUE THROUGH PROFIT OR LOSS'		
	Listed securities Debt securities Open ended mutual Funds Commodities	(6,726) 36,315 27,971 (7,764) 49,796	(9,875) 9,668 - (20,571) (20,778)
24.	MARK-UP / PROFIT ON BANK DEPOSITS, INVESTMENTS AND OTHER RECEIVABLES		
	Profit on bank deposits Profit on term finance certificates Profit on long-term receivable Mark-up on receivable from related party	47,643 686 3,338	28,328 591 9,595 654
		51,667	39,168
25.	OPERATING AND ADMINISTRATIVE EXPENSES		
	Salaries, allowances and other benefits Staff training and development Rent, rates and taxes 25.1	266,527 564 36,929	244,840 212 16,404
	Insurance charges Depreciation 25.2 Amortisation	475 14,897	333 10,120 537
	Repairs and maintenance Power and utilities Communication Trading Costs Information technology related cost Directors fee	13,039 14,855 13,694 22,275 14,786 1,740	12,352 11,854 17,742 21,193 15,170 1,560
	Fees and subscription Printing and stationery Papers and periodicals Advertisement and business promotion Sales and marketing	5,285 3,032 166 689 5,609	4,674 4,131 177 910 3,739
	Travelling and conveyance Entertainment Brokerage expense Legal and professional charges	4,693 1,017 29,834 8,402	5,951 333 15,799 2,427
	Stamp charges Donations 25.4 Workers' Welfare Fund Property and equipment written off	1,076 3 1,850 2,647	980 48 2,105 2,553 2,059
	Kitchen Expenses Others	2,027 181 466,292	2,240 213 400,656

# **(h)KASB**SECURITIES

	Note	2014	2013
25.1	Salaries, allowances and benefits include Company's contribution to provident fund (2013: Rs.6.22 million).	` .	,
25.2	Depreciation		
	Property and equipment 7 Investment properties	14,897 -	9,601 519
		14,897	10,120
25.3	Auditor's remuneration		
	Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses	541 438 97	536 347 97
		1,076	980
25.4	Donation were not made to any donee fund in which any director of the Company or his	spouse had any	interest.
26.	FINANCE COST		
	Mark-up on:  - Long-term loan (the Parent Company) - Short-term running finance facility (the Parent Company) Short form borrowing (the Paleted Party)	16,197 963 691	6,021 519
	- Short-term borrowing (the Related Party) - Short-term borrowing (the Parent Company) - Repurchase transaction	- 607	452 -
	Bank charges	2,582	1,950
		21,040	8,942
27.	OTHER INCOME		
	Gain on disposal of property and equipment 7.1 Rental income Others	995 4,560 1,114	494 6,002 767
		6,669	7,263
28.	TAXATION		
	Current - for the year - for prior year Deferred 12	(39,481) 20,431 (2,004)	(40,839) 11,572 (14,356)
		(21,054)	(43,623)
28.1	Relationship between tax expense and accounting profit		
	Profit before taxation	129,712	125,077
	Tax at the applicable rate of 33% (2013: 34%)	(42,805)	(42,526)
	Tax effects of: - Expenses that are not deductible in determining taxable income	(18,690)	(14,982)
	<ul> <li>Income taxed at reduced rate (dividend income, rental income and capital gains)</li> </ul>	13,262	(783)
	<ul><li>Income under final tax regime</li><li>Prior year taxation</li></ul>	6,820 20,431	5,177 11,572
	- Others	(72) (21,054)	$\frac{(2,081)}{(43,623)}$
		(21,034)	<del>(+3,023)</del>

Not	e 2014	2013
EARNINGS PER SHARE	(Rup	ees in '000)
Profit after taxation attributable to ordinary shareholders	108,65	81,454
	(Numb	er of shares)
Weighted average number of ordinary shares	100,000,0	100,000,000
	(	Rupees)
Earnings per share - basic and diluted	1.09	0.81

Diluted earnings per share has not been presented as the Company did not have any convertible instruments in issue as at December 31, 2014 and December 31, 2013 which could have any effect on the earnings per share.

## 30. REMUNERATION OF DIRECTORS AND EXECUTIVES

29.

The aggregate amounts charged in these financial statements for remuneration, including all benefits, to the chief executive, directors and executives of the Company are as follows:

		2014			2013	
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
			(Rupees	in '000)		
Managerial remuneration Performance incentive Fee (note 30.2) Reimbursable expenses Contribution to provident fund	19,796 - 27 806	14,436 - 1,740 151 623	89,798 - - - - 3,276	17,930 9,000 - 45 722	8,512 5,000 1,560 445 372	77,705 31,785 - - 2,967
Contribution to provident fund	20,629	16,950	93,074	27,697	15,889	112,457
Number of persons	1	6	53	1	4	44

- **30.1** The Chief Executive and certain executives of the Company are provided with free use of Company owned and maintained cellular phones.
- 30.2 The fee was paid to the Directors for attending the Board, audit and HR committee meetings of the Company.

## 31. RELATED PARTY TRANSACTIONS

The related parties of the Company comprise of KASB Bank Limited (the Parent Company), associated undertakings (including companies under common directorship), employee benefit plans and its key management personnel. The balances with related parties as at December 31, 2014 and December 31, 2013 and transactions with related parties during the year ended December 31, 2014 and December 31, 2013 are as follows:-

			2014		
	Parent Company	Subsidiary / associates	Key management personnel	Others	Total
		(Ru	pees in '000)		
BALANCES					
Long-term deposits	_	142	-	-	142
Trade debts	10	33	50	61	154
Profit receivable on bank deposit	90	-	-	-	90
Receivable against expenses	2,024	166	-	7	2,197
Bank balances	371,050	_	-	-	371,050
Trade payables			2,098	-	2,098
Long-term loan	150,000		_,	-	150,000
Payable against expenses	294	3,157	_	-	3,451
Prepaid Rent	533	-	_	_	533
Accrued mark-up	52	-	_	_	52
			2013		
	Parent Company	Subsidiary / associates	Key management personnel	Others	Total
		(F	Rupees in '00 <del>0)</del>		
BALANCES					
Long-term deposits	-	142	-	-	142
Trade debts	18	13	50	118	199
Profit receivable on bank deposit	144	-	-	-	144
Receivable against expenses	-	152	-	3	155
Bank balances	303,753	-	-	-	303,753
Trade payables	-	1	1,546	-	1,547
Long-term loan	100,000	-	-	-	100,000
Pavable against expenses	3,012	232	180	-	3,424
Accrued mark-up	33	-	-	-	33
OFF BALANCE SHEET ITEMS					<b>=</b> 4
Bank guarantee	51,000	-	-	-	51,000

# **⊕**|**KASB**SECURITIES

	2014				
	Doront	Cubaidiam	Key		
	Parent Company	Subsidiary / associates	management personnel	Others	Total
TRANSACTIONS		(	Rupees in '000)		
Income					
Brokerage income earned	309	2	600	283	1,194
Custody services	5	125	412	-	542
Profit on bank deposits	36,824	-	-	-	36,824
Rental income Others	4,560 488	-	-	-	4,560 488
Others	400	•	-	•	400
Expenses					
Bank charges	527	-	-	•	527
Charge in respect of contributory plan	-		-	6,969	6,969
Communication expenses	-	7,050	-	-	7,050
Donation	-	-	-	1,700	1,700
Locker rent	4	-	-	-	47 224
Mark-up expense	16,640	4 276	4 250	691	17,331
Reimbursement of expenses	1,631 1,462	4,376	1,358	47	7,412
Rent expense	1,402		-	•	1,462
Other transactions					
Loans disbursed	-	-	5,175	-	5,175
Loans repayment	-	-	2,417	-	2,417
Mutual Funds bonus units issued	-	-	-	8,719	8,719
Mutual Funds units purchased	-	-	-	125,000	125,000
Mutual Funds units redeemed	-	-	-	243,089	243,089
Short-term borrowing	-	-	-	100,000	100,000
Short-term borrowing repaid		-		100,000	100,000
	_		2013		
	Parent	Subsidiary	Key		
	Company	/ associates	management personnel	Others	Total
TRANCACTIONS		(	Rupees in '000)		
TRANSACTIONS		, `			
Income	4.400		4.740	421	2 222
Brokerage income earned	1,189	- 170	1,716	421	3,326
Custody services Profit on bank deposits	6 22,161	178 -	38	-	222 22,161
Rental income	4,811	- 1,191	-	_	6,002
Others	-	-	654	-	654
Expenses					
Bank charges	1,635	-	-	-	1,635
Charge in respect of contributory plan	-	-	-	6,224	6,224
Communication expenses	-	11,484	-	-	11,484
Donation Locker rent	- 4	-	-	2,040	2,040
	4 6 002	-	-	-	6 002
Mark-up expense Reimbursement of expenses	6,992 555	- 3,781	- 211	- 48	6,992 4,595
Rent expense	889	-	-	-	4,595 889
·					-
Other transactions			0.047		0.647
Loans disbursed	-	-	8,017	-	8,017
Loans repayment	-	-	8,642	- 6 30E	8,642 6.305
Mutual Funds bonus units issued	-	-	-	6,395	6,395
Mutual Funds units purchased			-	25,000	25,000

Particulars relating to remuneration of Chief Executive Officer, Directors and Executives who are key management personnel are disclosed in note 30.

#### PROVIDENT FUND RELATED DISCLOSURE

The following information is based on latest un-audited financial statements of the Fund:

	Note	2014	2013	
		(Rupees in '000)		
Size of the fund -Total assets		78,284	64,119	
Cost of investments made		57,521	49,794	
Percentage of investments made		67%	93.54%	
Fair value of investments	32.1	52,748	59,978	

#### 32.1 Fair value of investments is:

	201	2014		2013		
	(Rs. in '000)	%	(Rs. in '000)	%		
Government securities Term deposits Mutual Funds units	11,226 2,521 38,636	21.28% 4.78% 73.25%	10,200 22,269 27,282	17.01% 37.13% 45.49%		
Listed shares	365	0.69%	227	0.37%		
	52,748	100.00%	59,978	100.00%		

The investments out of provident fund have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

#### NUMBER OF EMPLOYEES

The total number of employees during the year and as at December 31, 2014 and December 31, 2013 respectively are as follows:

		2014	2013
		Number of	employees
Average number of employees during the year		161	147
Number of employees as at year end		159	149

#### 34. FINANCIAL INSTRUMENTS

#### 34.1 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

#### (i) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. As of the balance sheet date, the Company is exposed to such risk mainly in respect of bank balances. Effective interest rates on such instruments are disclosed in respective notes to the financial statements.

Management of the Company estimates that 1% increase in the market interest rate, with all other factors remaining constant, would increase the Company's total comprehensive income by Rs. 3.31 million (2013: Rs. 3.19 million) and a 1% decrease would result in decrease in the Company's total comprehensive income by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

## Foreign currency risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of change in foreign exchange rates relates only to the investment in Al Jomaih Power Limited maintained in US dollars amounting to Rs. 299.94 million (2013: Rs. 321.44 million) [US dollars 2.99 million (2013: US dollars 3.06 million)].

Management of the Company estimates that 10% increase in the exchange rate between US dollars and Pak Rupees will increase the comprehensive income of the Company by Rs. 29.99 million and 10% decrease in the exchange rate would result in decrease in comprehensive income of the Company by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

#### (iii) Equity price risk

Equity price risk is the risk of volatility in share prices resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. The Company is exposed to price risk because of investments held by the Company and classified on the balance sheet as investments 'at fair value through profit or loss' and 'available-for-sale' investments. The management believes that 10% increase or decrease in the value of investments at fair value through profit and loss', with all other factors remaining constant, would result in increase or decrease of the Company's profit by Rs.1.12 million (2013: Rs 25.51 million) and 10% increase or decrease in the value of 'available-for-sale' investments would result in increase or decrease of other comprehensive income by Rs. 3.95 million (2013: Rs 3.79 million).

#### 34.2 Liquidity risk

Liquidity risk is the risk that an enterprise may encounter difficulty in raising funds to meet commitments associated with financial instruments. The Company manages liquidity risk by following internal guidelines of the Company executive committee such as monitoring maturities of financial assets and financial liabilities and investing in liquid financial assets.

The table below summarises the maturity profile of the Company's financial liabilities:

The table below summarises the maturity profil	ie of the Comp	pany's finan	ciai liabilities:		
			2014		
	On Demand	Upto three months	More than three months and upto one yea (Rupees in '000)		Total
Long-term loan Trade and other payables Accrued mark-up	- 552,148 52	-	- - -	150,000 - -	150,000 552,148 52
	552,200	-		150,000	702,200
			2013		
	On Demand	Upto three months	More than three months and upto one yea (Rupees in '000)		Total
Long-term loan		-	-	100,000	100,000
Trade and other payables	926,269	-	-	-	926,269
Accrued mark-up	33		<u> </u>	<del>-</del>	33
	926,302		<b>-</b>	100,000	1,026,302

#### 34.3 Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continuously assessing the credit worthiness of counter parties. The Company seeks to minimise the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The table below analyses the Company's maximum exposure to credit risk:

	2014	2013	
	(Rupees in '000)		
Trade debts Bank balances (see note 34.3.2) Long-term receivable Long-term loans and advances Long-term deposits and prepayments Advances, deposits, prepayments and other receivables	182,439 652,567 - 9,156 6,443 229,433	499,068 337,358 37,468 1,479 6,429 219,739	
	1,080,038	1,101,541	

## **(h)KASB**SECURITIES

**34.3.1** The table below shows analysis of the financial assets that are past due or impaired:

	2014	2013
	(Rupees	in '000)
Debts past due but not impaired Debts impaired - net of provision	35,747 32,270	343,243 39,461
	68,017	382,704

**34.3.2** The analysis below summarises the credit quality of the Company's bank balances with banks / financial institutions:

Rating (short-term) of Banks and Financial Institutions*	
A1 <b>249,512</b>	700
A1+ <b>31,895</b>	32,777
A-1 -	63
A-1+ <b>60</b>	65
P-1 <b>50</b>	-
A3 -	303,753
C371,050_	
652,567	337,358

<sup>\*</sup>Rating performed by PACRA, JCR-VIS & Standard & Poor's.

#### 35. CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital include:

- Reinforcing Company's ability to continue as a going concern in order to provide returns to all its stakeholders with their corresponding risk profiles;
- Maintaining a strong capital base resulting in enhancement of Company's business operations.

In order to maintain the balance of its capital structure, the Company may consider adjusting its dividend payouts, controlling non-developmental cash outflows and issuing fresh debt or capital instruments.

The Company monitors capital on the basis of the gearing ratio and its related profitability ratios. Gearing is calculated as debt divided by debt plus equity. Debt represents redeemable capital and other long-term borrowings, if any, as shown in the balance sheet. Equity represents paid-up capital of the Company, general reserve and unappropriated profit and loss.

Net capital requirements of the Company are set and regulated by KSE. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities. The Company manages its net capital requirements by assessing its capital structure against required capital level on a regular basis.

#### 36. FAIR VALUE OF FINANCIAL INSTRUMENT

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying value and fair value estimates. The carrying values of all the financial assets and liabilities reflected in the financial statements approximate their fair values.

Under the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

#### 36.1 Financial Assets Fair Value Hierarchy

All financial instruments carried at fair value are categorised in three categories defined as follows:

- Level 1 quoted prices in active markets for identical assets.
- Level 2 other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3 techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at December 31, 2014 the Company held the following financial instruments measured at fair value:

		201	14	
	Total	Level 1	Level 2	Level 3
		(Rupees	in '000)	(note 36.1.1)
'Available-for-sale' investments	339,454	39,519	-	299,935
Investment 'at fair value through profit and loss' - held for trading	18,647	11,156	-	7,491
	358,101	50,675		307,426
		201	13	
	Total	Level 1	Level 2	Level 3
		(Rupees	in '000)	(note 39.1.1)
'Available-for-sale' investments	359,571	38,129	_	321,442
Investment 'at fair value through profit and loss' - held for trading	267,630	255,080	-	12,550
	627,201	293,209	_	333,992

**36.1.1** The reconciliation from the beginning to ending balances for assets measured at fair value using level 3 valuation technique is given below:

i j	
Provision for impairment (5,059) Investment disposed during the year (21,507)	10,456 23,536 - -
Closing balance <b>307,426</b> 33	33,992

#### 37. DATE OF AUTHORISATION

These financial statements have been authorised for issue by the Board of Directors of the Company on March 19, 2015.

#### 38. GENERAL

- **38.1** Corresponding figures have been rearranged and re-classified, wherever necessary, for the purpose of comparison. However, there are no material reclassifications to report.
- 38.2 The Board of Directors of the Company has proposed a cash dividend of Rs. Nil (2013: Rs. 0.50 per share) amounting to Rs. Nil (2013: Rs. 50 million) at its meeting held on March 19, 2015 for the approval of members at the Annual General Meeting to be held on April 28, 2015. These financial statements do not reflect this appropriation as explained in note 4.11.
- **38.3** Figures have been rounded off to the nearest thousand.

Saeed Yousuf Chinoy Chairman

Irfan Nadeem Chief Executive Officer

Asad Mustafa Shafqat Chief Financial Officer

2014

2013

# **CONSOLIDATED FINANCIAL STATEMENTS**

# DIRECTORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

The Board of Directors present the report on consolidated financial statements of KASB Securities Limited and its wholly owned subsidiary namely Structured Venture (Private) Limited, for the year ended December 31, 2014.

The consolidated financial results of the group for the year ended December 31, 2014, under review, are summarized as follows:

	2014	2013
	(Rupees	in '000)
Profit before taxation	129,714	124,933
Taxation	(21,038)	(43,651)
Profit after taxation	108,676	81,282
Dividend paid during the year	(50,000)	(50,000)
Un-appropriated loss brought forward	(21,747)	(53,029)
Profit / (loss) available for appropriation	36,929	(21,747)
	(Rupe	es)
Earning per share - basic and diluted	1.09	0.81

## Summary of changes in equity

The Group's profit after tax was PKR 108.68 million (EPS of 1.09) in CY14 as compare to PKR 81.28 million (EPS 0.81) in CY13.

## Summary of changes in the nature of group business interests

KASB Securities Limited and Structured Venture (Private) Limited continue in their stated nature of business and have made no changes to the nature of business interests, nor to the class of business interests in which the Group has an interest.

#### Pattern of Shareholding

The pattern of shareholding as at December 31, 2014 along with disclosure required under the Code of Corporate Governance and Section-236 of the Companies Ordinance, 1984 is annexed to the report.

On behalf of the Board of Directors

Saeed Yousuf Chinoy

Chairman

Karachi: March 19, 2015



Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530 Pakistan Tel: +9221 3565 0007-11 Fax: +9221 3568 1965 eyfrsh.khi@pk.ey.com ey.com/pk

#### **AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS**

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of KASB Securities Limited (the Holding company) and Structured Venture (Private) Limited, its Subsidiary company, (together referred to as Group) as at 31 December 2014, and the related consolidated profit and loss account, consolidated statement of changes in equity and consolidated cash flow statement together with the notes forming part thereof for the year then ended. We have also expressed separate opinions on the financial statements of the Holding company and its Subsidiary company. These financial statements are the responsibility of the Holding company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstance.

In our opinion, the consolidated financial statements present fairly the financial position of KASB Securities Limited and its subsidiary company as at 31 December 2014 and the results of their operation for the year then ended.

**Chartered Accountants** 

Audit Engagement Partner: Arslan Khalid

for GRANN

Date: 19 March 2015

Karachi

A member firm of Ernst & Young Global Limited

## **CONSOLIDATED BALANCE SHEET**

AS AT DECEMBER 31, 2014			
	Note	2014	2013
		(Rupees ir	າ '000)
<u>ASSETS</u>			
Non-current assets Property and equipment Intangible assets Investment properties Long-term investments Long-term loans and advances Long-term deposits and prepayments Long-term receivable Deferred tax asset - net	7 8 9 10 11 12	52,005 8,854 375,000 418,049 4,239 6,443 - 37,178	46,837 8,854 375,000 438,166 498 6,429 218 39,182 915,184
Current assets Short-term investments Trade debts Advances, deposits, prepayments and other receivables Taxation - net Cash and bank balances	14 15 16	18,647 68,017 234,350 41,565 656,000	267,630 382,704 257,970 26,899 340,805 1,276,008
TOTAL ASSETS		1,920,347	2,191,192
EQUITY AND LIABILITIES Share capital and reserves			, ,
Issued, subscribed and paid-up capital General reserve Unrealized gain on re-measurement of 'available-for-sale' investments to fair value - net Unappropriated profit / (loss)	18	1,000,000 18,752 133,413 36,929 1,189,094	1,000,000 18,752 153,530 (21,747) 1,150,535
Non-current liabilities Long-term loan	19	150,000	100,000
Current liabilities Trade and other payables Accrued mark-up	20	581,201 52 581,253	940,624 33 940,657
TOTAL EQUITY AND LIABILITIES		1,920,347	2,191,192

## **CONTINGENCIES AND COMMITMENTS**

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The annexed notes 1 to 39 form an integral part of these consolidated financial statements.

Saeed Yousuf Chinoy Chairman

Irfan Nadeem Chief Executive Officer

## **CONSOLIDATED PROFIT AND LOSS ACCOUNT**

FOR THE YEAR ENDED DECEMBER 31, 2014	Note	2014	2013
		(Rupees in	'000)
Operating revenue	23	514,849	481,126
Net gain / (loss) on investments 'at fair value through profit or loss'			
Gain / (loss) on sale of investments - net	24	49,796	(20,778)
Unrealised (loss) / gain on re-measurement of investments - net	14.4	(8,144)	16,652
		41,652	(4,126)
Dividend income  Mark-up / profit on bank deposits, investments and		1,137	1,549
other receivables	25	51,932	39,390
		609,570	517,939
Operating and administrative expenses	26	(466,555)	(401,022)
Reversal of provision / (provision) against doubtful debts-net	15.4	1,070	(4,293)
Reversal of provision against long-term receivable		-	13,988
		(465,485)	(391,327)
Operating profit		144,085	126,612
Finance cost	27	(21,040)	(8,942)
		123,045	117,670
Other income	28	6,669	7,263
Profit before taxation		129,714	124,933
Taxation	29	(21,038)	(43,651)
Profit after taxation		108,676	81,282
Other comprehensive (loss) / income for the year:			
Unrealised gain arising during the year	10 1 4	(20.447)	12 400
on re-measurement of 'available-for-sale' investments - net	10.1.4	(20,117) 88,559	13,409 94,691
Total comprehensive income for the year			94,091
		(Rupees	s)
Earnings per share - basic and diluted	30	1.09	0.81

The annexed notes 1 to 39 form an integral part of these consolidated financial statements.

Saeed Yousuf Chinoy Chairman Irfan Nadeem Chief Executive Officer

## **CONSOLIDATED CASH FLOW STATEMENT**

FOR THE YEAR ENDED DECEMBER 31, 2014	2014	2013
	(Rupees i	in '000)
CASH FLOW FROM OPERATING ACTIVITIES  Profit before taxation	129,714	124,933
Non-cash adjustments to reconcile profit before tax to net cash flows:		
Depreciation	14,897	10,120
Amortisation	14,037	537
(Gain) / loss on sale of investments -net	(49,796)	20,778
Gain on sale of property and equipment	(995)	(494)
Property and equiptment written off	-	2,059
Unrealised gain on re-measurement of investments 'at		2,000
fair value through profit or loss' - net	8,144	(16,652)
(Reversal of provision) / provision against doubtful debts	(1,070)	4,293
Reversal of provision against long-term receivable	- (1,515)	(13,988)
Finance cost	21,040	8,942
Dividend income	(1,137)	(1,549)
	(8,917)	14,046
	120,797	138,979
Working capital adjustments:	,	•
Decrease / (increase) in assets		
Trade debts	315,757	(88,780)
Advances, deposits, prepayments and other receivables	23,844	(73,726)
	339,601	(162,506)
(Decrease) / increase in current liabilities		
Trade and other payables	(359,495)	357,925
	100,903	334,398
Finance cost paid	(21,021)	(11,621)
Income tax paid	(33,700)	(37,764)
Net cash flows generated from operating activities	46,182	285,013
CASH FLOW FROM INVESTING ACTIVITIES		
Investments 'at fair value through profit or loss' - net	290,635	(95,778)
Purchase of property and equipment	(24,011)	(17,249)
Proceeds from disposal of property and equipment	4,941	1,744
Dividend received	1,131	1,549
Net cash flows generated from / (used in) investing activities	272,696	(109,734)
CASH FLOW FROM FINANCING ACTIVITIES	(0.744)	050
Long-term loans and advances	(3,741)	950
Long-term deposits and prepayments	(14)	(2,813)
Short-term borrowing	-	(250,000)
Long-term loan	50,000	100,000
Dividend paid  Not each flows used in financing activities	(49,928)	(49,274)
Net cash flows used in financing activities	(3,683)	(201,137)
Net increase / (decrease) in cash and cash equivalents	315,195 340,805	(25,858)
Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the end of the year	340,805 656,000	366,663 340,805
Odon and odon equivalents at the end of the year		

The annexed notes 1 to 39 form an integral part of these consolidated financial statements.

Saeed Yousuf Chinoy Chairman

Irfan Nadeem Chief Executive Officer

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

FOR THE YEAR ENDED DECEMBER 31, 2014

	Share capital	General reserve	Unappropriated profit / (loss)	Unrealised (lo /gain on re-measurem of 'available for- sale' investments fair value - n	ent - Total to
		(F	Rupees in '00	0)	
Balance as at January 01, 2013	1,000,000	18,752	(53,029)	140,121	1,105,844
Total comprehensive income for the year	-	-	81,282	13,409	94,691
Dividend paid during the year		-	(50,000)		(50,000)
Balance as at December 31, 2013	1,000,000	18,752	(21,747)	153,530	1,150,535
Total comprehensive income for the year		-	108,676	(20,117)	88,559
Dividend paid during the year		-	(50,000)	-	(50,000)
Balance as at December 31, 2014	1,000,000	18,752	36,929	133,413	1,189,094

The annexed notes 1 to 39 form an integral part of these consolidated financial statements.

Saeed Yousuf Chinoy Chairman

Irfan Nadeem Chief Executive Officer

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2014

#### 1. STATUS AND NATURE OF BUSINESS

1.1 The comprises of:

#### Holding company

- KASB Securities Limited

#### **Subsidiary company**

- Structured Venture (Private) Limited

KASB Securities Limited (the Company) was incorporated in Pakistan on 24 October 2000 under the Companies Ordinance, 1984 and commenced its operations effective January 01, 2003, on the transfer of assets and liabilities of the securities segment of the then Khadim Ali Shah Bukhari and Company Limited under a scheme of arrangement approved by the High Court of Sindh. The shares of the Group are listed on the Karachi Stock Exchange Limited. The registered office of the Group is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.

The Group is a subsidiary of KASB Bank Limited (the Parent Company) which holds 77.12% of the shares of the Group. The ultimate parent of the Group is KASB Corporation Limited.

The Company has corporate membership of the Karachi Stock Exchange Limited (KSE) and Pakistan Mercantile Exchange Limited (PMEX) and is principally engaged in the business of stocks, money market, foreign exchange and commodity broking. Other activities include investment in a mix of listed and unlisted equity and debt securities, economic research and advisory services.

Structured Venture (Private) Limited (the Subsidiary) was incorporated in Pakistan on 25 June 2010 under the Companies Ordinance, 1984. The registered office of the Company is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.

The subsidiary is wholly owned by KASB Securities Limited.

The subsidiary's core objective is to capitalize on opportunities across different asset classes, including but not limited to, commodities, structured products, real estate etc. In addition, the subsidiary can, subject to regulatory approvals, invest / participate in selected local and foreign business ventures.

- 1.2 During November 2014 the Federal Government issued an order whereby, a moratorium was imposed on KASB Bank Limited which is the Group's Parent Company. Subsequent to the said imposition of moratorium, the Securities and Exchange Commission of Pakistan (SECP) issued directives on November 17, 2014 pursuant to which the Holding Company's trading activities in the KSE and the PMEX, were suspended with effect from November 18, 2014.
- 1.3 Subsequent to the aforementioned suspension of operations of the Holding Company, the SECP vide its directive dated December 02, 2014 issued to the KSE, allowed the KSE to reinstate the trading facilities of the Holding Company in the ready market subject to the certain restrictions.

The SECP further issued a directive to the KSE on February 03, 2015, allowing KSE to grant certain relaxations to the Holding Company from the restrictions imposed earlier by the SECP. In view of this relaxations, the Holding Company is now allowed to trade in the following manner:

i. In the ready market, Holding Company to execute buy orders against atleast 50% cash deposit and sell orders against atleast 50% pre-existing holding in CDS sub-accounts maintained with Group. In order to comply with these restrictions, the Holding Company would be required to deposit 50% cash if net payable and deliver 50% securities on trade date i.e. T+0;

- ii. Trades executed on behalf of the Non-Broker Clearing Member clients shall be affirmed not later than one hour before closure of market;
- iii. Holding Company may also be allowed to trade in the Deliverable Future Market only on behalf of its clients and no proprietary exposure will be allowed in this segment; and
- iv. Holding Company shall submit to KSE, weekly reconciliations of clients cash balances as per back office record with the designated clients account available in their banks.

Further, the PMEX vide its letter dated January 23, 2015 also allowed the Holding Company to resume its trading activities subject to certain conditions which mainly relates to initial increase in auto liquidation threshold and deposit margin requirements with gradual reduction within a period of 4 weeks.

#### 2. BASIS OF PREPARATION

These consolidated financial statements have been prepared under the historical cost convention except for investments which are carried at fair value as referred to in note 4.7 below.

#### 3. STATEMENT OF COMPLIANCE

These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- 4.1 The Group has adopted the following accounting standards and the amendments and interpretation of IFRSs which became effective for the current year:
  - IAS 32 Financial Instruments: Presentation (Amendment) Offsetting Financial Assets and Financial Liabilities
  - IAS 36 Impairment of Assets (Amendment) Recoverable Amount Disclosures for Non-Financial Assets
  - IAS 39 Financial Instruments: Recognition and Measurement (Amendment)
    - Novation of Derivatives and Continuation of Hedge Accounting

IFRIC 21 - Levies

The adoption of the above did not have any effect on the consolidated financial statements for the current year.

#### 4.2 Basis of consolidation

The financial statements of the subsidiary are included in the consolidated financial statements from the date the control commences until the date control ceases. In preparing consolidated financial statements, the financial statements of the Holding Company and the Subsidiary are consolidated on a line by line basis by adding together the like items of assets, liabilities, income and expenses. Significant intercompany transactions have been eliminated.

#### 4.3 Property and equipment

These are stated at cost less accumulated depreciation and impairment, if any. Such costs include the cost of replacing parts of fixed assets when that cost is incurred. Maintenance and normal repairs are charged to income as and when incurred. Depreciation is charged to income over the useful life of the asset on a systematic basis applying the straight line method at the rates specified in note 7 to the consolidated financial statements.

Property and equipment are assessed for impairment whenever there is an indication that the same are impaired. Depreciation is charged from the day of purchase and no depreciation is charged from the day of disposal.



An item of fixed asset is derecognised upon disposal or when no future economic benefits are expected from its use or disposal.

The asset's residual values, useful lives and methods are reviewed and adjusted, if appropriate, at each financial year end.

Gains and losses on disposals, if any, of assets are included in income currently.

#### 4.4 Intangible assets

These are stated at cost less accumulated amortisation and impairment, if any. Amortisation is charged over the useful life of the asset on a systematic basis to income applying the straight line method at the rate specified in note 8 to the consolidated financial statements.

Intangible assets with indefinite useful lives are not amortised. These are annually tested for impairment to assess whether these are in excess of their recoverable amounts and where the carrying amounts exceeds the estimated recoverable amounts, the carrying amounts are written down to the estimated recoverable amounts.

Ilntangible assets are assessed for impairment whenever there is an indication that the same are impaired. Costs associated with maintaining assets are recognized as an expense in the period in which these are incurred. Gains and losses on disposals, if any, of assets are included in income currently.

#### 4.5 Investment properties

Investment properties are carried at cost less accumulated depreciation and accumulated impairment losses, if any. Subsequent expenditures, depreciation and gains or losses on disposals are accounted for in the same manner as property and equipment.

#### 4.6 Financial assets

#### 4.6.1 Investments

Investments in subsidiary company is stated at cost less provision for impairment, if any. Other investments are classified as either 'investments at fair value through profit or loss', 'held-to-maturity' investments or 'available-forsale' investments, as appropriate.

When investments are recognised initially, these are measured at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

All regular way purchases / sales of investments are recognised on the trade date, i.e. the date on which commitment to purchase / sale is made by the Group. Regular way purchases or sales of financial assets are those, the contract for which requires delivery of securities within the time frame generally established by regulation or convention in the market place.

#### Investments at fair value through profit or loss

Investments classified as 'investments at fair value through profit or loss' are carried at fair value. Gain / loss on remeasurement of such investments to fair value is recognised in the profit and loss account.

#### Available-for-sale

Investments classified as 'available-for-sale' are measured at fair value. Gains or losses on 'available-for-sale' investments are recognised directly in equity until the investment is sold, derecognised or is determined to be impaired, at which time the cumulative gain or loss previously reported in statement of comprehensive income is included in income. Upon impairment, gain / loss that which had been previously recognised directly in the statement of comprehensive income, is included in the profit and loss account for the year.

The fair value of those investments representing listed equity and other securities i.e. debt instruments, are determined on the basis of year-end prices obtained from stock exchange quotations. Unquoted securities are valued at cost less impairment in value, if any.

#### 4.6.2 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These are carried at amortised cost using effective yield method, less impairment losses, if any.

#### Impairment 4.7

The carrying amounts are reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or a group of assets. If any such indication exists, the recoverable amount of that assets is estimated and impairment losses are recognised in the profit and loss account.

#### **Financial instruments** 4.8

All the financial assets and financial liabilities are recognised at the time when the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the Group loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognised when these are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income currently.

#### Off-setting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the Group has a legally enforceable right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses arising from such assets and liabilities are also accordingly offset.

#### 4.10 Revenue recognition

- Brokerage income is recognised as and when such services are rendered.
- Financial advisory fees and other income is recognised on an accrual basis.
- Underwriting commission is recognised on accrual basis in accordance with the terms of the agreement.
- Capital gains and losses on sale of securities is recognised when realised.
- Mark-up income, return on bank deposits and balances are recognized on accrual basis.
- Dividend income is recorded when the right to receive the dividend is established.

#### 4.11 Taxation

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits, rebates and tax exemptions available, if any. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from assessment framed / finalised during the year.

#### Deferred

Deferred tax is recognised using the balance sheet liability method on all temporary differences arising between tax bases of assets and liabilities and their carrying amounts appearing in the consolidated financial statements. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realized.

Deferred tax is calculated at the rates that are expected to apply to the year when the differences reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited to the profit and loss account.

Deferred tax, if any, on revaluation of investments is recognised as an adjustment to surplus / deficit arising on revaluation.



## 4.12 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

#### 4.13 Employees' benefits

#### **Defined contribution plan**

The Group operates a contributory provident fund for all its permanent employees and contributions are made monthly in accordance with the fund rules.

#### **Employee compensated absences**

The Group allows its management and non-management employees' to avail 30 days annual earned leave. The unutilized portion of the earned leave is neither accumulating nor encashable.

#### 4.14 Cash and cash equivalents

Cash in hand and at banks is carried at cost. For the purposes of cash flow statement, cash and cash equivalents consist of cash in hand and bank balances. For the purposes of statement of cash flows, cash and cash equivalents are presented net of short term borrowings which are repayable on demand or in the short term and form an integral part of the Group's cash management.

#### 4.15 Foreign currency transactions

#### Functional and presentation currency

These consolidated financial statements are presented in Pak Rupees, which is the Group's functional and presentation currency.

#### Foreign currency translations

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange prevailing on the balance sheet date. Gains and losses on translation are taken into income currently. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### 4.16 Provisions

Provisions are recognized when the Group has the legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made.

#### 4.17 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable costs, if any, and subsequently measured at amortized cost.

#### 5. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of consolidated financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis

The estimates, judgments and assumptions that have significant effect on the consolidated financial statements are as follows:

	_ Note_
Useful lives of assets and methods of depreciation and impairment	4.3 to 4.5, 4.7, 7, 8 & 9
Classification of investments and impairment	4.6.1, 4.7, 10 & 14
Provision for doubtful debts	4.16 & 15
Deferred taxation and taxation	4.11, 13 & 29

#### 6. STANDARDS AND IFRIC INTERPRETATIONS THAT ARE NOT YET EFFECTIVE

The following standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or

		Effective date (accounting periods beginning on or after)
Standard, Inte	rpretation or amendment	,
IFRS 10 -	Consolidated Financial Statements	January 01, 2015
IFRS 11 –	Joint Arrangements	January 01, 2015
IFRS 12 -	Disclosure of Interests in Other Entities	January 01, 2015
IFRS 13 -	Fair Value Measurement	January 01, 2015
IAS 1 –	Presentation of Financial Statements – (Amendment) - Disclosure Initiative	January 01, 2016
IAS 16 & 38 –	Property, Plant and Equipment & intangible assets - (Amendment) - Clarification of Acceptable Method of Depreciation and Amortizat	
IAS 16 & 41 –	Property, Plant and Equipment & Agriculture - (Amendment) - Agriculture: Bearer Plants	January 01, 2016
IAS 19 -	Employee Benefits – (Amendment) - Defined Benefit Plans: Employee Contributions	July 01, 2014

The Group expects that the adoption of the above standards and amendments are not expected to have any material impact on the Group's consolidated financial statements in the period of initial application.

#### Improvements to IFRS

In addition to the above standards and amendments, improvements to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after July 01, 2014 and January 01, 2016. The Group expects that such improvements to the standards will not have any material impact on the Group's consolidated financial statements in the period of initial application.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard	Effective date (annual periods beginning on or after)
IFRS 9 – Financial Instruments: Classification and Measurement	January 01, 2018
IFRS 14 – Regulatory Deferral Accounts	January 01, 2016
IFRS 15 – Revenue from Contracts with Customers	January 01, 2017

PROPERTY AND EQUIPMENT			2014		
THO ENTRAIS EQUI IIIE	Office premises- lease hold	Furniture and fixtures	Computers and office equipment	Motor vehicles	Total
			(Rupees in '000)		
Cost Accumulated depreciation	39,780 (20,794)	23,490 (14,126)	68,724 (55,026)	6,642 (1,853)	138,636 (91,799)
Net book value at the beginning of the year	18,986	9,364	13,698	4,789	46,837
Changes during the year					
Additions during the year	-	830	20,013	3,190	24,033
Disposals during the year - Cost		(165)	(4,200)	(4,533)	(8,898)
- Depreciation	-	133	4,034	785	4,952
	-	(32)	(166)	(3,748)	(3,946)
Adjustments during the year	-	-	(22)	-	(22)
Depreciation charge for the year	(1,611)	(2,122)	(9,899)	(1,265)	(14,897)
	(1,611)	(1,324)	9,926	(1,823)	5,168
Net book value at the end of the year	17,375	8,040	23,624	2,966	52,005
Analysis of Net Book Value					
Cost Accumulated depreciation	39,780 (22,405)	24,155 (16,115)	84,515 (60,891)	5,299 (2,333)	153,749 (101,744)
Net book value as at December 31, 2014	17,375	8,040	23,624	2,966	52,005
Depreciation rate (% per annum)	5	10	33.33	20	===
2 spresianon rate (76 per annian)		10	33.33	20	
			2013		
	Office	Furniture	Computors		
	premises-	and	Computers and office	Motor	Total
	lease hold	fixtures	equipment	vehicles	
			(Rupees in '000)		
Cost Accumulated depreciation	21,197 (6,173)	25,859 (14,699)	124,855 (116,719)	3,890 (2,372)	175,801 (139,963)
Net book value at the beginning of the year		11,160	8,136	1,518	35,838
Changes during the year	10,024	11,100	0,130	1,510	33,030
Additions during the year	-	1,555	11,364	4,080	16,999
Disposals during the year - Cost	-	(1,923)	(3,671)	(1,328)	(6,922)
- Depreciation	-	1,107	3,503	1,062	5,672
Written off during the year	-	(816)	(168)	(266)	(1,250)
- Cost	(2,149) 418	(2,001)	(63,824)	-	(67,974)
- Depreciation	(1,731)	1,715 (286)	(42)	-	(2,059)
Depreciation charge for the year Transfer from investment properties during the year	(1,217)	(2,249)	(5,592)	(543)	(9,601)
- Cost	20,732	-	-	-	20,732
- Depreciation	(13,822) 6,910	-	-	-	(13,822) 6,910
	3,962	(1,796)	5,562	3,271	10,999
Net book value at the end of the year	18,986	9,364	13,698	4,789	46,837
Analysis of Net Book Value					
Cost	39,780	23,490	68,724	6,642	138,636
Accumulated depreciation	(20,794)	(14,126)	(55,026)	(1,853)	(91,799)
Net book value as at December 31, 2013	18,986	9,364	13,698	4,789	46,837
Depreciation rate (% per annum)	5	10	33.33	20	

#### 7.1 Disposal of property and equipment

Particulars of property and equipment disposed off during the year having book value of more than Rs. 50,000 are as follows:

	Cost	Accum- ulated depre- ciation	Written down value	Sale proce- eds	Gain	Particular of buyers	Mode of disposal
		(Rup	ees in '0	00)			
Vehicles							
Toyota Corolla GLI	1,343	395	948	1,402	454	Mr. Atiq Jindani	Negotiation
Toyota Hilux VIGO	3,190	390	2,800	3,150	350	Mr. Muhammad Hasan	Negotiation
Computers and Office Equipment							
Photocopier	312	312	-	4	4	Mr. Adam Khan	Negotiation
PABX Systems	483	483	-	35	35	Zaka Group of Companies	Negotiation
UPS 10KVA	535	467	68	85	17	Various	Negotiation
Computer Server	152	152	-	1	1	System Care	Negotiation
Airconditioners	1,865	1,865	-	130	130	Various	Negotiation
The aggregate amount of property and equipment disposed off during the year having book value less than Rs. 50,000:							
Furniture and fixtures Computer and	165	133	32	35	3		
office equipment	853	755	98	99	1		
December 31, 2014	8,898	4,952	3,946	4,941	995		
December 31, 2013	6,922	5,672	1,250	1,744	494		

## **INTANGIBLE ASSETS**

2014	
------	--

	Computer software	Membership of PMEX	Rooms at KSE	Booths at KSE	Membership of KSE	Total
			(Note 8.1)			
			(Rupees	in '000) -		
Cost	8,575	750	5,804	950	1,350	17,429
Accumulated amortisation	(8,575)	-	-	-	-	(8,575)
Net book value at the beginning of the year	-	750	5,804	950	1,350	8,854
Net book value at the end of the year		750	5,804	950	1,350	8,854
Analysis of Net Book Value						
Cost	8,575	750	5,804	950	1,350	17,429
Accumulated amortisation	(8,575)	-	•	-	· -	(8,575)
Net book value as at December 31, 2014		750	5,804	950	1,350	8,854
Amortisation rate (% per annum)	33.33			-	-	

**8.1** Currently, rooms at KSE are used by KASB Bank Limited (the Parent Company) under rental arrangements.

2	n	4	•
Z	υ	ı	c

	Computer	Membershi	ip Rooms at	<b>Booths</b>	Membership	Total
	software	of PMEX	KSE	at KSE	of KSE	Total
			(Rupees	s in '000) -		
Cost	8,575	500	5,804	950	4,945	20,774
Accumulated amortisation	(8,038)	-	-	-	-	(8,038)
Net book value at the beginning of the year	537	500	5,804	950	4,945	12,736
Adjustment during the year	-	250	-	-	(3,595)	(3,345)
Amortisation for the year	(537)	-	-	-	-	(537)
Net book value at the end of the year	-	750	5,804	950	1,350	8,854
Analysis of Net Book Value						
Cost	8,575	750	5,804	950	1,350	17,429
Accumulated amortisation	(8,575)				<u> </u>	(8,575)
Net book value as at December 31, 2013	-	750	5,804	950	1,350	8,854
Amortisation rate (% per annum)	33.33	-	-	-	-	

Note 2014 2013 ----- (Rupees in '000) -----

#### 9. INVESTMENT PROPERTIES

Advance paid for purchase of land - in Korangi Housing Scheme

9.1 & 9.2

375.000

375,000

- 9.1 During the year 2010, the Group had acquired housing scheme land of 375 residential plots for an aggregate purchase consideration of Rs. 300 million. Under the agreement, the Group has also paid a sum of Rs. 75 million as development charges to Noor Developers (Private) Limited [the Developer] for completion of all development work on the aforementioned land. These residential plots are held mainly for capital appreciation and sale in due course of business and accordingly have been classified as investment properties.
- 9.2 The above residential plots are registered in the name of developer and the Group holds Provisional Allocation Certificates issued by the developer. The housing scheme is pending final approval by the Cantonment Board Korangi Creek (CBKĆ) for last few years, due to modification and revisions required by the CBKC in the housing scheme plan. The developer has informed the management of the Group that the revised lay out plan which was submitted for approval to CBKC is still under process and the matter has been forwarded by CBKC to their Scrutiny Committee and the developer is expecting early disposal of the matter by the concerned authorities. The fair value of such properties has been determined by an independent professional valuer on the basis of its location and market potential of the proposed housing scheme project, which amounts to Rs. 600 million as of balance sheet date (2013: Rs. 465 million). The management is confident that no loss would be occasioned due to delay in the approval of the housing scheme by the relevant authorities and hence, no provision for impairment against the said investment has been considered necessary in these consolidated financial statements.

Note 2014 2013 ----- (Rupees in '000) -----10.1 438,166 418,049

#### 10. LONG-TERM INVESTMENTS

'Available-for-sale' investments

10.1 Description of 'available-for-sale' investments

2014 2013		201	4	201	13
Number of shares Name of the Investee Compan	y Note	*Cost	Carrying value	*Cost	Carrying value
Quoted shares			(Rupees	in '000)	
19,858,649 19,858,649 KASB Bank Limited (Parent Com Unquoted shares	npany) 10.1.1 & 10.1.4	21,844	39,519	21,844	38,129
2,915,925 2,915,925 Karachi Stock Exchange Limit	ed 10.1.2	3,595	3,595	3,595	3,595
3,370 3,370 Al Jomaih Power Limited  New Horizon Exploration and		4 184,197	299,935	184,197	321,442
Limited (related party)	10.1.5				
<b>25,000,000</b> 25,000,000 Class 'A' ordinary shares		25,000	25,000	25,000	25,000
10,000,000 10,000,000 Class 'B' ordinary shares		50,000	50,000	50,000	50,000
		75,000	75,000	75,000	75,000
	_	284,636	418,049	284,636	438,166

- (\*) adjusted for impairment charge
- 10.1.1 These shares have been blocked by the Central Depository Company of Pakistan Limited (CDC) in compliance with BPRD Circular No. 4 dated May 22, 2008 issued by the State Bank of Pakistan. No activity (including pledge and withdrawal) in these shares is allowed without prior written permission of the State Bank of Pakistan.
- 10.1.2 The Group's entitlement in respect of KSE's shares is determined on the basis of valuation of assets and liabilities of KSE as approved by the SECP and the Group has been allotted 4,007,383 shares of the face value of Rs 10/ each, out of which 2,404,430 shares are kept in the blocked account and the divestment of the same will be made in accordance with the requirements of the Stock Exchanges (Corporatisation, Demutualization and Integration) Act, 2012 [the Act] within two years from the date of promulgation of the Act.
- 10.1.3 The Group's investment in unquoted shares of Al Jomain Power Limited is valued at its fair value as at the year end based on the net assets value of the investee Company as at December 31, 2013.

		Note	2014	2013
10.1.4	Unrealized (loss) / gain on re-measurement of 'available-for-sale' investments - net		(Rupees	in '000)
	KASB Bank Limited (Parent Company)		1,390	(10,127)
	Al Jomaih Power Limited		(21,507)	23,536
			(20,117)	13,409

**10.1.5** During the year, the management has carried out impairment testing of its investment in New Horizon Exploration and Production Limited, as required by IAS 36 - "Impairment of Assets". The recoverable amounts of this investment have been estimated under 'value in use' model. Value in use computations are performed by taking into account discount rate of 17.64%.

In addition, the management has used various business assumptions for estimating future cash flows which are based on industry data, historical performance and trends for growth rates, market share etc. Based on such analysis, no impairment loss in respect of the Group's investment in New Horizon Exploration and Production Limited is required to be recognised in these consolidated financial statements.

		Note	2014	2013
11.	LONG-TERM LOANS AND ADVANCES - Considered good		(Rupees i	n '000)
	Loans and advances to: - Employees - Executives		2,786 6,370	1,025 454
		11.1	9,156	1,479
	Current maturity shown in current assets	16	(4,917)	(981)
			4,239	498

11.1 This represents loans and advances given to executives and employees for purchase of motor vehicles and as general purpose cash advances in accordance with their terms of employment. These loans and advances (except for loan given for purchase of motorcycle) carry mark-up at the rate of 12% (2013: 12%) per annum and are recovered through deduction from salaries over varying periods up to a maximum period of 120 months. The motor vehicle loans are secured by way of title of the motor vehicles being held in the name of the Group, whereas general purpose cash advances are secured against staff provident fund balances.

#### 1

12.	LONG-TERM DEPOSITS AND PREPAYMENTS		
	Deposits with:  - Karachi Stock Exchange Limited  - National Clearing Company of Pakistan Limited  - Pakistan Mercantile Exchange Limited  - Central Depository Company of Pakistan Limited  - Rental deposits  - Others  Prepayments	262 350 2,500 200 1,485 1,632 6,429 14 6,443	262 350 2,500 200 1,485 1,632 6,429 - 6,429
13.	DEFERRED TAX ASSET - NET		
	Deductible temporary differences arising from: - Provision against trade debts	39,182	40,864
	Taxable temporary differences arising from: - Differences between written down values and tax base of assets	(2,004)	(1,682)
		37,178	39,182
		<del></del>	

## **(P)KASB**SECURITIES

#### 14. SHORT-TERM INVESTMENTS

'At fair value through profit or loss' - held for trading

<ul> <li>Open end mutual funds units</li> </ul>	14.1	-	255,080
- Listed shares	14.2	11,156	-
- Term finance certificates	14.3	7,491	12,550
		18,647	267,630

**14.1** All open end mutual funds units were sold during the year.

#### 14.2 LISTED SHARES

2014	2013			2014		2013
Number of shares Name of investee Company Note		Cost	Carrying value	Cost	Carrying value	
				(Rupees	in '000)	
5,000	-	United Bank Limited	955	883	-	-
2,500	-	Oil & Gas Development Corporation Limited	583	515	-	-
13,800	-	Pakistan Petroleum Limited	3,003	2,436	-	-
19,300	-	Pakistan Oilfeilds Limited	9,701	7,322	-	-
		14.2.1	14,242	11,156	-	-

14.2.1 These shares are pledged with KSE against exposure margin.

#### 14.3 Term Finance Certificates

2014	2013			20	014	20	013
Number	of certificate	s Name of investee company	Note	Cost*	Carrying value	Cost*	Carrying value
					(Rupee	s in '000)	
10,000		ace Pakistan Limited Face value of Rs. 5,000 each	14.3.1	7,491	7,491	12,550	12,550

<sup>(\*)</sup> adjusted for impairment charge

14.3.1 The above TFCs are secured and carry mark-up at the rate of 6 month KIBOR + 2% and will mature in February 15, 2017. These TFCs are currently rated as 'non-performing' by the Mutual Funds Association of Pakistan and accordingly, the purchase cost amounts to Rs. 45.37 million and the Group has made a provision for decline in the value of investment to the extent of Rs. 37.88 million (2013: Rs 32.82 million) as at December 31, 2014.

	, ,	Note	2014	2013
14.4	Unrealised (loss) / gain on re-measurement of investm	ents - net	(Rupees	in '000)
	Listed shares Term finance certificates Open and mutual funds units		(3,085) (5,059) -	- 16,652
			(8,144)	16,652
15.	TRADE DEBTS			
	Receivable against purchase of marketable securities - net of provisions Inter-bank brokerage Fees	15.1, 15.2 & 15.3 15.2	63,321 4,324 372	378,880 2,707 1,117
			68,017	382,704
15.1	Considered good Secured Unsecured		27,878 3,173	338,928 491
	Considered doubtful Provision for doubtful debts	15.4	31,051 151,388 (119,118)	339,419 159,649 (120,188)
			63,321	378,880

- 15.2 This includes receivable from related parties amounting to Rs. 0.15 million (2013: Rs. 0.20 million)
- 15.3 This includes receivable from NCCPL amounting to Rs. 16.27 million (2013: Rs. Nil) in respect of trading in securities settled subsequent to the year end.

## 15.4 Reconciliation of provisions against trade debts

Opening balance Provision for the year Reversal of provision during the year

120,188	115,895
(1,070)	13,104 (8,811)
(1,070)	4,293
119,118	120,188

15.4.1 Provision against doubtful debts has been made after considering the market value of listed shares amounting to Rs. 32.27 million (2013: Rs. 39.46 million) held in custody by the Company against respective customer accounts.

#### ADVANCES, DEPOSITS, PREPAYMENTS AND 16. OTHER RÉCEIVABLES

#### Advances to:

- Suppliers
- Current portion of long-term loans and advances to employees and executives

## 11

2,491 4,476 4,917 981

5,457

1,925

350

969

2,595

E 020

37,250

#### Deposits:

- Exposure deposits with KSE
- Exposure deposit with PMEX

#### 212,815 207,008 941 1,190 213,756 208,198

7.408

3,087

299

376

#### Prepayments:

- Rent
- Insurance
- Software development and maintenance
- Others

#### Other receivables:

- Dividends
- Profit on bank deposits
- Profit on exposure deposit with KSE
- Current portion of long-term receivable
- Receivable from related parties
- Others

3,048	
6,810	

0,010	5,039
945	-
945	145

2,190 1,166	152 108
6,376	38,476
234,350	257,970

#### 16.1 Receivable from related parties comprises of:

- KASB Funds Limited
- KASB Bank Limited (the Parent Company)

166 2,024	152
2.190	152

#### **CASH AND BANK BALANCES**

## Cash at bank in:

- Current accounts
- Savings accounts

Cash in	
Stamps	in hand

17.1				
17.1	&	17.2		

16.1

274,597	68,661
381,390	272,105
655,987	340,766
7	36
6	3
656,000	340,805

- 17.1 These carry profit at rates ranging from 1.25% to 9.25% (2013: 1.25% to 9.25%) per annum.
- 17.2 This includes Rs. 374.47 million (2013:Rs. 307.16 million) with KASB Bank Limited (the Group's Parent Company). On November 14, 2014 the Federal Government have imposed a moratorium for 6 months on the KASB Bank Limited under the applicable banking laws. During the moratorium period the depositors (including the Group) would not be allowed to withdraw over Rs. 0.3 million from the accounts maintained with the KASB Bank Limited. As a result, the above referred balance shall not be available to the Group until the expiry of moratorium period.

					_
			Note	2014	2013
				(Rupees	s in '000)
18.	SHARE CAPIT	ΓAL			
18.1	Authorised	Capital			
	2014	2013			
	(Number	of shares)			
	200,000,000	200,000,000	Ordinary shares of Rs. 10 each	2,000,000	2,000,000
18.2	Issued, subsc	ribed and pai	d-up share capital		
	89,867,900	89,867,900	Ordinary shares of Rs 10 each fully paid-up in cash Ordinary shares of Rs 10 each fully paid-up as part	898,679	898,679
	10,132,100	10,132,100	of the scheme of arrangement	101,321	101,321
	100.000.000	100.000.000	·	1.000.000	1.000.000

#### 18.3 The following shares were held by related parties of the Group:

		2014		2013	
		Shares held	Percentage	Shares held	Percentage
	KASB Bank Limited KASB Bank Limited - Employees Provident Fund Trust KASB Securities Limited - Employees Provident Fund Trust KASB Funds PS Limited - Employees Provident Fund Trust KASB Corporation Limited Key Management Personnel	77,117,500 400,000 32,000 3,000 700,000 3,700 78,256,200	77.118% 0.400% 0.032% 0.003% 0.700% 0.004% 78.257%	77,117,500 400,000 32,000 3,000 700,000 825 78,253,325	77.118% 0.400% 0.032% 0.003% 0.700% 0.001% 78.254%
			Note	2014	2013
19.	LONG-TERM LOAN			(Rupees	in '000)
	Long-term loan from KASB Bank Limited (the Pare	ent Company)	19.1	150,000	100,000

19.1 This represents long-term loan obtained from the Parent Company. The loan carries mark-up at the rate of 3 months KIBOR + 2.5% per annum and payable on quarterly basis from September 2013 to January 2016. The principal amount will be paid as a bullet payment in January 2016. The loan is secured by way of first pari passu hypothecation charge over all present and future current assets of the Company.

		Note	2014	2013
			(Rupees i	n '000)
20.	TRADE AND OTHER PAYABLES			
	Trade creditors	20.1	455,170	896,862
	Accrued expenses	20.2	96,850	20,924
	Withholding tax payable		26,384	11,795
	Unclaimed dividends		609	609
	Dividend Payable		798	726
	Others		1,390	9,708
			581,201	940,624

- **20.1** This includes payable to KSE and NCCPL amounting to Rs. Nil (2013: Rs. 2.61 million) and Rs. Nil (2013: Rs. 66.09) respectively in respect of trading in securities settled subsequent to the year end.
- **20.2** This includes accrued expenses relating to various services provided by related parties amounting to Rs. 3.45 million (2013: Rs. 3.42 million).

#### 21. SHORT-TERM RUNNING FINANCES UNDER MARK-UP ARRANGEMENTS - Secured

- 21.1 Running finance facility of Rs. 149 million (2013: 199 million) is available to the Company from the Parent Company. The facility is subject to mark-up at the rates ranging from 12.59% to 12.68% (2013: 11.58% to 12.03%) per annum. The facility is secured by way of first pari passu hypothecation charge over all present and future current assets of the Company.
- **21.2** Further, the facilities for short-term running finances available from various banks amounted to Rs. 750 million (2013: Rs. 750 million) which remained unutilised as at the year end. These facilities are subject to mark-up at rates ranging from 12.56% to 13.44% (2013: 11.51% to 13.15%) per annum and are required to be secured by pledge of securities for the purposes of utilisation of finance.

#### 22. CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at the year end.

1	Note	2014	2013
23. OPERATING REVENUE		(Rupees	in '000)
Brokerage Subscription research income Financial advisory fee Custody services Profit on margin trading system		505,794 1,858 2,045 5,152 - 514,849	447,081 2,069 28,563 1,188 2,225 481,126
24. NET GAIN / (LOSS) ON SALE OF INVESTMENTS 'AS AT FAIR VALUE THROUGH PROFIT OR LOSS'		·	<u> </u>
Listed securities Debt securities Open ended mutual funds Commodietes		(6,726) 36,315 27,971 (7,764)	(9,875) 9,668 - (20,571)
		49,796	(20,778)
25. MARK-UP / PROFIT ON BANK DEPOSITS, INVESTMENTS AND OTHER RECEIVABLES			
Profit on bank deposits Profit on term finance certificates Profit on long-term receivable Mark-up on receivable from related party		47,908 686 3,338 - 51,932	28,550 591 9,595 654 39,390

	Note	2014	2013
		(Rupees	in '000)
6.	OPERATING AND ADMINISTRATIVE EXPENSES		
	Salaries, allowances and other benefits 26.1	266,527	244,840
	Staff training and development	564	212
	Rent, rates and taxes	36,929	16,404
	Insurance charges Depreciation 26.2	475 14,897	333 10,120
	Amortisation	-	537
	Repairs and maintenance	13,039	12,35
	Power and utilities	14,855	11,85
	Communication Trading costs	13,694 22,275	17,74: 21,19:
	Information technology related costs	14,786	15,17
	Directors fee	1,740	1,56
	Fees and subscription	5,295	4,68
	Printing and stationery Papers and periodicals	3,032 166	4,13 <sup>-</sup> 17
	Advertisement and business promotion	689	91
	Sales and marketing	5,609	3,73
	Travelling and conveyance	4,693	5,95
	Entertainment  Prokerage evinence	1,017 29,834	33: 15,79:
	Brokerage expense Legal and professional charges	29,634 8.473	2,64
	Auditor's remuneration 26.3	1,252	1,12
	Stamp charges	3	, 4
	Donations 26.4	1,850	2,10
	Workers' Welfare fund Property and equipment written off	2,647	2,55 2,05
	Kitchen Expenses	2,027	2,03
	Others	187	21
<b>5.1</b>		466,555 nount to Rs. 6.97	401,022 million (2013
	Rs. 6.22 million).		
6.2	Rs. 6.22 million).  Depreciation  Property and equipment 7 Investment properties	14,897	9,601 519
6.1 6.2	Rs. 6.22 million).  Depreciation  Property and equipment 7 Investment properties  Auditors' remuneration	14,897 14,897	9,601 519 10,120
6.2	Rs. 6.22 million).  Depreciation  Property and equipment	14,897 - 14,897 - 699	9,601 519 10,120
6.2	Rs. 6.22 million).  Depreciation  Property and equipment 7 Investment properties  Auditors' remuneration	14,897 14,897	9,601 519 10,120
5.2	Rs. 6.22 million).  Depreciation  Property and equipment	14,897 - 14,897 - 14,897 - 699 438	9,601 9,601 519 10,120 661 347 115
6.3	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses	14,897 - 14,897 - 14,897 - 14,897 - 14,897 - 1,252	9,601 519 10,120 661 347 115 1,123
6.2	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses	14,897 - 14,897 - 14,897 - 14,897 - 14,897 - 1,252	9,601 519 10,120 661 347 115 1,123
6.3 6.4	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses  Donation were not made to any donee fund in which any director of the Group or his FINANCE COST	14,897 - 14,897 - 14,897 - 14,897 - 14,897 - 1,252	9,601 519 10,120 661 347 115 1,123
6.3 6.4	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses  Donation were not made to any donee fund in which any director of the Group or his FINANCE COST  Mark-up on:	14,897 	9,601 9,601 10,120 661 347 115 1,123 nterest.
5.2 5.3	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses  Donation were not made to any donee fund in which any director of the Group or his FINANCE COST  Mark-up on: - Long-term loan (the Parent Company) - Short-term borrowing (the Parent Company)	14,897 - 14,897 - 14,897 - 14,897 - 14,897 - 1,252	9,601 9,601 10,120 661 347 115 1,123 nterest.
6.3	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses  Donation were not made to any donee fund in which any director of the Group or his FINANCE COST  Mark-up on:  Long-term loan (the Parent Company) Short-term borrowing (the Parent Company) Short-term running finance facility (the Parent Company)	14,897  14,897  14,897  14,897  14,897  15,1252  s spouse had any i	9,601 9,601 519 10,120 661 347 115 1,123 nterest.
6.3	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses  Donation were not made to any donee fund in which any director of the Group or his FINANCE COST  Mark-up on:  - Long-term loan (the Parent Company) - Short-term borrowing (the Parent Company) - Short-term running finance facility (the Parent Company) - Short-term borrowing (the Related Party)	14,897  14,897  14,897  14,897  14,897  15,1252  s spouse had any in 16,197  - 963 691	9,601 9,601 519 10,120 661 347 115 1,123 nterest.
6.3 6.4	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses  Donation were not made to any donee fund in which any director of the Group or his FINANCE COST  Mark-up on: - Long-term loan (the Parent Company) - Short-term borrowing (the Parent Company) - Short-term unning finance facility (the Parent Company) - Short-term borrowing (the Related Party) - Repurchase transaction	14,897  14,897  14,897  14,897  14,897  16,197  16,197  963 691 607	9,601 519 10,120 661 347 115 1,123 nterest.
5.2 5.3	Rs. 6.22 million).  Depreciation  Property and equipment Investment properties  Auditors' remuneration  Statutory audit fee Half-yearly review fee and other certifications Out of pocket expenses  Donation were not made to any donee fund in which any director of the Group or his FINANCE COST  Mark-up on:  - Long-term loan (the Parent Company) - Short-term borrowing (the Parent Company) - Short-term running finance facility (the Parent Company) - Short-term borrowing (the Related Party)	14,897  14,897  14,897  14,897  14,897  15,1252  s spouse had any in 16,197  - 963 691	9,601 519 10,120 661 347 115 1,123

		Note	2014	2013
28.	OTHER INCOME		(Rupees	in '000)
	Gain on disposal of property and equipment Rental income Others	7.1	995 4,560 1,114	494 6,002 767
			6,669	7,263
29.	TAXATION			
	Current - for the year - for prior year Deferred	13	(39,482) 20,448 (2,004) (21,038)	(40,841) 11,546 (14,356) (43,651)
29.1	Relationship between tax expense and accounting profit			
	Profit before taxation		129,714	124,933
	Tax at the applicable rate of 33% (2013: 34%) Tax effects of:		(42,806)	(42,477)
	Expenses that are not deductible in determining taxable income     Income taxed at reduced rate (dividend income, rental income)		(18,690)	(15,107)
	and capital gains)		13,262	(730)
	- Income under final tax regime		6,820	5,177
	<ul><li>Prior year taxation</li><li>Others</li></ul>		20,448 (72)	11,546 (2,060)
			(21,038)	(43,651)
30.	EARNINGS PER SHARE			
	Profit after taxation attributable to ordinary shareholders		108,676	81,282
			(Number o	of shares)
	Weighted average number of ordinary shares		100,000,000	100,000,000
			(Rup	ees)
	Earnings per share - basic and diluted		1.09	0.81

Diluted earnings per share has not been presented as the Group did not have any convertible instruments in issue as at December 31, 2014 and December 31, 2013 which could have any effect on the earnings per share.

## 31. REMUNERATION OF DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these consolidated financial statements for remuneration, including all benefits, to the chief executive, directors and executives of the Group are as follows:

	2014		2013			
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
			(Rupees	in '000)		
Managerial remuneration	19,796	14,436	89,798	17,930	8,512	77,705
Performance incentive	-	-	-	9,000	5,000	31,785
Fee (note 31.2)	-	1,740	-	- -	1,560	-
Reimbursable expenses	27	151	-	45	445	-
Contribution to provident fund	806	623	3,276	722	372	2,967
Number of persons	20,629	16,950	93,074	27,697	15,889	112,457
·	1	6	53	1	4	44

- **31.1** The Chief Executive and certain executives of the Group are provided with free use of Group owned and maintained cellular phones.
- 31.2 The fee was paid to the Directors for attending the Board, audit, and HR committee meetings of the Group.

## 32. RELATED PARTY TRANSACTIONS

The related parties of the Group comprise of KASB Bank Limited (the Parent Company), associated undertakings including companies under common directorship), employee benefit plans and its key management personnel. The balances with related parties as at December 31, 2014 and December 31, 2013 and transactions with related parties during the year ended December 31, 2014 and December 31, 2013 are as follows:-

	2014				
	Parent Company	Accociates	Key management personnel	Others	Total
BALANCES		(F	Rupees in '00 <del>0</del> )		
Long-term deposits	-	142	-	-	142
Trade debts	10	33	50	61	154
Profit receivable on bank deposit	90	-	-		90
Receivable against expenses	2,024	166	-	7	2,197
Bank balances	374,470		-	-	374,470
Trade payables	450,000		2,098	-	2,098
Long-term loan	150,000 294	2 157	-	-	150,000
Payable against expenses	533	3,157	-	•	3,451 533
Prepaid rent Accrued mark-up	52			-	52
	Parent Company	Accociates	2013  Key management personnel	Others	Total
		(F	Rupees in '00 <del>0)</del>		
BALANCES					
Long-term deposits	-	142	-	-	142
Trade debts	18	13	50	118	199
Profit receivable on bank deposit	144	-	-	-	144
Receivable against expenses	-	152	-	3	155
Bank balances	307,161	-	-	-	307,161
Trade payables	-	1	1,546	-	1,547
Long-term loan	100,000	-	-	-	100,000
Payable against expenses Accrued mark-up	3,012 33	232	180 -	-	3,424 33
OFF BALANCE SHEET ITEMS  Bank guarantee	51,000	_	_	_	51,000
Dank guarantee	51,000	-	-	-	31,000

			2014		
	Parent Company	Accociates	Key management personnel	Others	Total
TRANSACTIONS		(F	Rupees in '000)		
Income					
Brokerage income earned	309	2	600	283	1,194
Custody services	5	125	412	-	542
Profit on bank deposits	37,089	-	-	-	37,089
Rental income	4,560	-	-	-	4,560
Others	488	-	-	-	488
Expenses					
Bank charges	527	-	-	-	527
Charge in respect of contributory plan	-	-	-	6,969	6,969
Communication expenses	-	7,050	-	-	7,050
Donation	-	-	-	1,700	1,700
Locker rent	4	-	-	_	4
Mark-up expense	16,640	-	-	691	17,331
Reimbursement of expenses	1,631	4,376	1,358	47	7,412
Rent expense	1,462	-	-		1,462
None of position	,,,,_				-,
Other transactions					
Loans disbursed	-	-	5,175	-	5,175
Loans repayment	-	-	2,417	-	2,417
Mutual Fund bonus units issued	-	-		8,719	8,719
Mutual Fund units purchased	_	-	-	125,000	125,000
Mutual Fund units redeemed	_	-		243,089	243,089
Short-term borrowing	-			100,000	100,000
Short-term borrowing repaid				100,000	100,000
			2013		
	D1		Key		
	Parent Company	Associates	management	Others	Total
	- Company		personnel		
TRANSACTIONS		(F	Rupees in '000)		
Income					
Brokerage income earned	1,189	-	1,716	421	3,326
Custody services	6	178	38	-	222
Profit on bank deposits	22,383	-	-	-	22,383
Rental income	4,811	1,191	-	-	6,002
Others	-	-	654	-	654
Expenses					
Bank charges	1,635	-	-	_	1,635
Charge in respect of contributory plan	-	-	-	6,224	6,224
Communication expenses	-	11,484	-	-	11,484
Donation	_	-	_	2,040	2,040
Locker rent	4	_	_	-	2,040
	6,992		<u>-</u>	_	6,992
Mark-up expense	555	- 3,781	211	48	
Reimbursement of expenses Rent expense	889	3,761	-	- 40	4,595 889
TOTAL OXPORTO	303	-	-	-	009
Other transactions					
Loans disbursed	-	-	8,017	-	8,017
Loans disbursed Loans repayment	- -	-	8,017 8,642	-	8,642
Loans disbursed	- - -	- - -		- - 6,395 25,000	

Particulars relating to remuneration of Chief Executive Officer, Directors and Executives who are key management personnel are disclosed in note 31.

#### 33. PROVIDENT FUND RELATED DISCLOSURE

The following information is based on latest un-audited financial statements of the Fund:

	Note	2014	2013
		(Rupees	in '000)
Size of the fund -Total assets		78,284	64,119
Cost of investments made		57,521	49,794
Percentage of investments made		67%	93.54%
Fair value of investments	33.1	52,748	59,978

#### 33.1 Fair value of investments is:

	201	2014		}
	(Rs. in '000)	%	(Rs. in '000)	%
Government securities	11,226	21.28%	10,200	17.01%
Term deposits	2,521	4.78%	22,269	37.13%
Mutual Funds units	38,636	73.25%	27,282	45.49%
Listed shares	365	0.69%	227	0.37%
	52,748	100.00%	59,978	100.00%

The investments out of provident fund have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

#### 34. NUMBER OF EMPLOYEES

The total number of employees during the year and as at December 31, 2014 and December 31, 2013 respectively are as follows:

are as follows:	2014	2013
	Number of em	nployees
Average number of employees during the year	161	147
Number of employees as at year end	159	149

#### 35. FINANCIAL INSTRUMENTS

#### 35.1 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

#### (i) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. As of the balance sheet date, the Group is exposed to such risk mainly in respect of bank balances. Effective interest rates on such instruments are disclosed in respective notes to the financial statements.

Management of the Group estimates that 1% increase in the market interest rate, with all other factors remaining constant, would increase the Group's total comprehensive income by Rs. 3.34 million (2013: Rs. 3.22 million) and a 1% decrease would result in decrease in the Group's total comprehensive income by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

#### (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of change in foreign exchange rates relates only to the investment in Al Jomaih Power Limited maintained in US dollars amounting to Rs. 299.94 million (2013: Rs. 321.44 million) [US dollars 2.99 million (2013: US dollars 3.06 million)].

Management of the Group estimates that 10% increase in the exchange rate between US dollars and Pak Rupees will increase the comprehensive income of the Company by Rs. 29.99 million and 10% decrease in the exchange rate would result in decrease in comprehensive income of the Group by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

#### (iii) Equity price risk

Equity price risk is the risk of volatility in share prices resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. The Group is exposed to price risk because of investments held by the Group and classified on the balance sheet as investments 'at fair value through profit or loss' and 'available-for-sale' investments. The management believes that 10% increase or decrease in the value of investments at fair value through profit and loss', with all other factors remaining constant, would result in increase or decrease of the Group's profit by Rs.1.12 million (2013: Rs. 25.51 million) and 10% increase or decrease in the value of 'available-for-sale' investments would result in increase or decrease of other comprehensive income by Rs. 3.95 million (2013: Rs 3.79 million).

#### 35.2 Liquidity risk

Liquidity risk is the risk that an enterprise may encounter difficulty in raising funds to meet commitments associated with financial instruments. The Group manages liquidity risk by following internal guidelines of the Group executive committee such as monitoring maturities of financial assets and financial liabilities and investing in liquid financial assets.

The table below summaries the maturity profile of the Group's financial liabilities:

			2014		
	On Demand	Upto three months	More than three months and upto one yea (Rupees in '000)		Total
Long-term loan Trade and other payables Accrued mark-up	- 553,410 52	- - -	- - -	150,000 - -	150,000 553,410 52
	553,462	-	· .	150,000	703,462
			2013		
	On Demand	Upto three months	More than three months and upto one yea (Rupees in '000)		Total
Long-term loan Trade and other payables Accrued mark-up	- 927,494 33	:		100,000 - -	100,000 927,494 33
	927,527	_	-	100,000	1,027,527

#### 35.3 Credit risk

Credit risk is the risk that a party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continuously assessing the credit worthiness of counter parties. The Group seeks to minimise the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The table below analyses the Group's maximum exposure to credit risk:

	2014	2013
	(Rupees	in '000)
Trade debts Bank balances (see note 35.3.2) Long-term receivable Long-term loans and advances Long-term deposits and prepayments Advances, deposits, prepayments and other receivables	182,439 655,987 - 9,156 6,443 - 229,433 - 1,083,458	499,068 340,766 37,468 1,479 6,429 219,739
Advances, deposits, prepayments and other receivables	1,083,458	_

#### **35.3.1** The table below shows analysis of the financial assets that are past due or impaired:

Debts past due but not impaired	35,747	343,243
Debts impaired - net of provision	32,270	39,461
	68,017	382,704

35.3.2 The analysis below summarises the credit quality of the Group's balances with banks / financial institutions:

	2014	2013
	(Rupees	in '000)
Rating (short-term) of Banks and Financial Institutions*		
A1	249,512	700
A1+	31,895	32,777
A-1	-	63
A-1+	60	65
P-1	50	-
A3	-	307,161
C	374,470	
	655,987	340,766

<sup>\*</sup>Rating performed by PACRA, JCR-VIS & Standard & Poor's.

#### 36. CAPITAL RISK MANAGEMENT

The Group's objectives when managing capital include:

- Reinforcing Group's ability to continue as a going concern in order to provide returns to all its stakeholders with their corresponding risk profiles;
- Maintaining a strong capital base resulting in enhancement of Group's business operations.

In order to maintain the balance of its capital structure, the Group may consider adjusting its dividend payouts, controlling non-developmental cash outflows and issuing fresh debt or capital instruments.

The Group monitors capital on the basis of the gearing ratio and its related profitability ratios. Gearing is calculated as debt divided by debt plus equity. Debt represents redeemable capital and other long-term borrowings, if any, as shown in the balance sheet. Equity represents paid-up capital of the Group, general reserve and unappropriated profit and loss.

Net capital requirements of the Group are set and regulated by KSE. These requirements are put in place to ensure sufficient solvency margins and are based on excess of current assets over current liabilities. the Group manages its net capital requirements by assessing its capital structure against required capital level on a regular basis.

#### 37. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying value and fair value estimates. The carrying values of all the financial assets and liabilities reflected in the financial statements approximate their fair values.

Under the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

#### 37.1 Financial Assets Fair Value Hierarchy

All financial instruments carried at fair value are categorised in three categories defined as follows:

Level 1 - quoted prices in active markets for identical assets.

Level 2 - other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3 - techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at December 31, 2014 the Group held the following financial instruments measured at fair value:

2014			
Total	Level 1	Level 2	Level 3
	(Rupees i	n '000)	
339,454	39,519	-	299,935
18,647	11,156	-	7,491
358,101	50,675	-	307,426
	201	3	
	201	3	
Total	Level 1	Level 2	Level 3
	(Rupees i	n '000)	
359,571	38,129	-	321,442
267,630	255,080	-	12,550
627,201	293,209	-	333,992
	339,454 18,647 358,101 Total 359,571 267,630	Total Level 1	Total Level 1 Level 2

37.1.1 The reconciliation from the beginning to ending balances for assets measured at fair value using level 3 valuation technique is given below:

	2014 (Rupees i	2013 n '000)
Opening balance Additions during the year Provision for impairment Investments disposed during the year	333,992 - (5,059) (21,507)	310,456 23,536 - -
Closing balance	307,426	333,992

#### 37. DATE OF AUTHORISATION

These financial statements have been authorised for issue by the Board of Directors of the Group on March 19, 2015.

#### 38. **GENERAL**

- 38.1 Corresponding figures have been rearranged and re-classified, wherever necessary, for the purpose of comparison. However, there are no material reclassifications to report.
- 38.2 The Board of Directors of the Group has proposed a cash dividend of Rs. Nil (2013: Rs. 0.50 per share) amounting to Rs. Nil (2013: Rs. 50 million) at its meeting held on March 19, 2015 for the approval of members at the Annual General Meeting to be held on April 28, 2015. These financial statements do not reflect this appropriation as explained in note 4.12.
- 38.3 Figures have been rounded off to the nearest thousand.

Saeed Yousuf Chinoy Chairman

Irfan Nadeem Chief Executive Officer

## PATTERN OF SHAREHOLDINGS

Number of Shareholders	Shareho From	olding To	Total number of Shares held	Percentage %
667	1	100	9,114	0.0091%
3,845	101	500	850,256	0.8503%
309	501	1,000	244,597	0.2446%
240	1,001	5,000	590,867	0.5909%
55	5,001	10,000	431,558	0.4316%
14	10,001	15,000	172,928	0.1729%
12	15,001	20,000	210,499	0.2105%
10	20,001	25,000	234,323	0.2343%
3	25,001	30,000	83,000	0.0830%
2	30,001	35,000	65,000	0.0650%
1	35,001	40,000	36,000	0.0360%
2	40,001	45,000	84,900	0.0849%
3	45,001	50,000	146,000	0.1460%
2	50,001	55,000	108,025	0.1080%
3	60,001	65,000	192,521	0.1925%
1	65,001	70,000	65,232	0.0652%
1	70,001	75,000	73,553	0.0736%
1	75,001	80,000	75,918	0.0759%
2	95,001	100,000	200,000	0.2000%
2	105,001	110,000	219,500	0.2195%
1	110,001	115,000	115,000	0.1150%
1	115,001	120,000	117,609	0.1176%
1	130,001	135,000	131,000	0.1310%
1	165,001	170,000	166,100	0.1661%
1	205,001	210,000	210,000	0.2100%
1	230,001	235,000	235,000	0.2350%
1	395,001	400,000	400,000	0.4000%
1	495,001	500,000	500,000	0.5000%
1	695,001	700,000	700,000	0.7000%
1	805,001	810,000	808,000	0.8080%
1	995,001	1,000,000	1,000,000	1.0000%
1	1,120,001	1,125,000	1,121,500	1.1215%
1	1,405,001	1,410,000	1,406,000	1.4060%
2	6,495,001	6,500,000	13,000,000	13.000%
1	75,995,001	76,000,000	75,996,000	75.9960%
5,191			100,000,000	100%

Shareholders' Category	Number of Shareholders	Number of Shares held	Percentage %
Directors, CEO & Children	7	5,875	0.0059%
Associated Companies	6	78,252,500	78.2525%
Individuals	5,164	21,482,616	21.4826%
Others	14	259,009	0.2590%
	5,191	100,000,000	100%

<sup>\*</sup>Includes 2,347 CDC Beneficial owners as per list apearing on CDS.

# **Pattern of Shareholding Additional Information**

Serial No	Description	No of Shareholders	No of Shares held
1	Associated Companies and Related Parties		
	KASB Bank Limited KASB Bank Limited - Employees Provident Fund Trust KASB Funds PS Limited - Employees Provident Fund Trust KASB Corporation Limited KASB Securities Limited - Employees Provident Fund Trust	1	77,117,500 400,000 3,000 700,000 32,000 78,252,500
2	Directors:		
	Saeed Yousuf Chinoy Mahmood Ali Shah Bukhari Irfan Nadeem Tahir Iqbal Salman Naqvi Mohammad Muzaffar Khan Asad Mustafa Shafqat  Individuals  Others	1 1 1 1 1 1 7 5,164	1,125 1,125 1,000 500 1,000 625 500 5,875 21,482,616 259,009

The Company Secretary KASB Securities Limited

# FORM OF PROXY FIFTEENTH ANNUAL GENERAL MEETING

5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi, Pakistan. I/We being member(s) of KASB Securities Limited holding \_\_\_\_ ordinary shares hereby appoint \_\_\_ \_\_\_\_\_ or failing him/her \_\_\_ who is/are also member(s) of KASB Securities Limited as my/our proxy in my/our absence to attend and vote for me/us and on my / our behalf at the Fifteenth Annual General Meeting of the Company to be held at Beach Luxury Hotel, Karachi on Tuesday, April 28, 2015 at 11:00 am and / or any adjournment thereof. As witness my / our hand / seal this \_\_\_\_ \_\_\_\_\_ day of \_\_\_\_\_ 2015. Witnesses Signature on Five Rupees Revenue Stamp Shareholder Folio No. or CDC Participant I.D. No.

#### NOTES:

The Member is requested:

Sub Account No.

- (a) to affix Revenue Stamp of Rs. 5 at the place indicated above;
- (b) to sign accross the Revenue Stamp in the same Style of Signature as is registered with the Company's Registrar; and

The Signature should agree with the specimen registered with the Company's Registrar

- (c) to write down his folio number.
- This proxy form, duly completed and signed, must be received at the office of our Registrar not later than 48 hours before the time of the meeting.
- No person shall act as a proxy unless he / she himself / herself is a member of the Company, except that a Corporate body may appoint a person who is not a member.
- CDC shareholders or their proxies should bring their original Computerised National Identity Card or Passport along with the Participant's ID Number and their Account number to facilitate their identification.

AFFIX CORRECT **POSTAGE** The Company Secretary

KASB Securities Limited

5th Floor, Trade Centre,
I.I. Chundrigar Road, Karachi, Pakistan
Ph: (92-21) 111-222-000 & 32635501-10
Fax: (92-21) 32630202

## **(P)KASB**SECURITIES

Dear Shareholder,

#### Subject: DIVIDEND MANDATE FORM

YES 🗀

It is to inform you that under Section-250 of the Companies Ordinance, 1984 a shareholder may, if so desire, directs the company to pay dividend through his / her its bank account.

In pursuance of the directions given by the Securities and Exchange Commission of Pakistan (SECP) vide Circular Number 18 of 2012 dated June 05, 2012, we hereby give the opportunity to authorize the Company to directly credit cash dividend in your bank account, if any, declared by the Company in future.

{PLEASE NOTE THAT DIVIDEND MANDATE IS OPTIONAL AND NOT COMPULSORY. IN CASE YOU DO NOT WISH YOUR DIVIDEND TO BE DIRECTLY CREDITED INTO YOUR BANK ACCOUNT, THEN THE SAME SHALL BE PAID TO YOU THROUGH THE DIVIDEND WARRANT.}

D	o you	wish	the ca	sh div	idend (	declared	d by the	compan	y, if any,	is directly	credited in	ı your banl	k account,	instead
of	issue	of d	ividend	l warra	int plea	ase "tick	" any of	the follo	wing box	xes:				

NO 🗆

Shareholder's Bank Detail							
Folio No.							
Name of the Shareholder							
Name of the listed company							
*CNIC No.							
Title of Bank Account							
Bank Account Number							
Bank's Name							
Branch Name and Address							
Cell number of Shareholder							
Landline Number of shareholder, if any							

It is stated that the above-mentioned information is correct, that I will intimate the changes in the above mentioned information to the Company and the concerned Share Registrar as soon as these occur.

Signature of the member/shareholder

\*please attach attested copy

NOTE: Physical Shareholders are requested to please submit the Dividend Mandate Form duly completed to THK Associates (Private) Limited. In case of CDC account holder, please submit the Mandate Form to their participants.

# **BOOK POST**

if undelivered, please return to the address mentioned below

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